Leadership for a New Future



2002 Annual Report

Contents

Message from the Chairperson	3
Message from the President	4
Search Committee	5
Board of Directors	6
Committee Chairs	9
Special Funders	10
Γribute to Sara E. Meléndez	14
Highlights of 2002	17
ndependent Sector Online	23
Membership and Dues	25
Member Organizations	26
Financial Statements	34
Independent Auditor's Report	34
Statements of Financial Position	35
Statements of Activities	36
Statements of Cash Flows	38
Notes to Financial Statements	39
Independent Auditor's Report	
on Additional Information	43
NDEPENDENT SECTOR STAFF	46

A JUST AND INCLUSIVE

SOCIETY OF ACTIVE CITIZENS,

VIBRANT COMMUNITIES,

EFFECTIVE INSTITUTIONS,

AND A HEALTHY DEMOCRACY.

Our Vision and Our Mission for a New Future

TO PROMOTE, STRENGTHEN,

AND ADVANCE THE NONPROFIT

AND PHILANTHROPIC COMMUNITY

TO FOSTER PRIVATE INITIATIVE

FOR THE PUBLIC GOOD.



2002 Annual Report

Independent Sector and the independent sector

The INDEPENDENT SECTOR name celebrates the vast network of voluntary organizations, foundations, religious congregations, social welfare groups, and corporate giving programs working together to improve the lives of people across the United States and around the world. These groups are collectively referred to as the "independent sector," to emphasize their unique role in society, distinct from business and government. Most people recognize the different educational, religious, arts and cultural, and health and human services organizations that improve their lives every day. The reality is that the organizations of the independent sector—and the people who give and volunteer through them—have a tremendous and irreplaceable impact on the quality of life in the United States and beyond.

Proud Endings, Remarkable Beginnings

Message from the Chairperson

This 2002 Annual Report marks an important turning point for INDEPENDENT SECTOR. It was a year of loss and sadness, of gratitude and pride, of hope and opportunity. This last year, we lost our founder, John W. Gardner, whose vision and values formed the bedrock of our coalition. His dream of a common ground where corporate and foundation funders could meet on equal terms with leaders from every corner of the nonprofit community to forge a better, stronger society continues to guide and inspire us.

It was a year when all of us in the sector faced unprecedented challenges from a declining economy and stock market, contentious political debates over social welfare and tax policies, and increased turmoil and threats of terrorism around the world. It was a year when the significance of the common ground we have built in INDEPENDENT SECTOR took on even greater importance as we met and worked together to find new solutions and influence the policymaking process at every level.

This report marks the end of a remarkable eight-year tenure by our second president, Sara E. Meléndez. Sara's passion, energy, and leadership added new dimensions to the foundation established by John Gardner and our founding president, Brian O'Connell. This report celebrates Sara's legacy as she moves on to share her experience and knowledge with a new generation of leaders and growing institutions.

This report also marks a new beginning for Independent Sector as we welcome our next president, Diana Aviv. When we began our search, our board was well aware of the tremendous challenges facing Independent Sector and all of the organizations in our sector. We knew we needed to find a leader with uncommon vision, passion, skill, and experience who could help our organization and our sector rise to an even higher level of service to our democracy, our nation, and our world.

We are fortunate to have found such a leader in Diana Aviv. With her leadership and the leadership, ideas, and energy of all the members and friends of INDEPENDENT SECTOR, we can help our nation to rise above these difficult times to a brighter, stronger future.

John R. Seffrin

Chief Executive Officer

American Cancer Society

Chairperson

INDEPENDENT SECTOR

FORGING AHEAD, TOGETHER



Message from the President

I am honored to have the opportunity to help lead INDEPENDENT SECTOR at this time of great challenge and opportunity. I look forward to working with all of you in our joint commitment to strengthening civil society and ensuring that the voluntary sector plays a vital role in strengthening our democracy and helping our nation to achieve its full potential.

I come to this position at a time when our nation is at war, when our people are struggling with heightened anxiety about terrorism, when state and federal governments are facing deep deficits and divisive policy debates along with the difficult consequences of a troubled economy. These stresses are placing extraordinary demands on all of us in the independent sector to lead and create anew to build a more viable community that is responsive to its members.

We in this sector have a responsibility to bring people together to discuss their differences and their concerns. We have a responsibility to protect and strengthen democracy and to advocate for our government to be a fair, reliable, and generous partner to communities and the institutions that serve them. We must work with government and the business sector to define the challenges, obligations, and opportunities that organizations in each sector must fulfill independently and those we must fulfill together. Together we can forge a national agenda that supports voluntarism, community participation, and social action. Together we must build a more vibrant democracy that is based on inclusion, participation, hope, and compassion.

INDEPENDENT Sector, with its extraordinarily diverse membership, is uniquely positioned to bring together the nonprofit sector, business, and government to build the kind of democracy and society we envision. But we cannot do it alone.

I want to hear your ideas and thoughts about what needs to be done in response to the critical questions facing our society. I ask for your participation and your help to broaden our membership and our reach as we tackle these challenges. I look forward to working with you to strengthen INDEPENDENT SECTOR so that it can better serve you and our society.

Diana Aviv

President and CEO

INDEPENDENT SECTOR

Diaes Au

President and CEO Search Committee

The appointment of INDEPENDENT SECTOR'S new president concluded an extensive national search led by Raul Yzaguirre, a former chairperson of the Board of Directors at INDEPENDENT SECTOR. Eight other distinguished leaders from INDEPENDENT SECTOR member organizations and the board served on the committee, as well as IS Chairperson John Seffrin in an ex-officio capacity. The search process included extensive consultation with IS members and collaboration with the executive search firm Russell Reynolds and Associates. The committee sought out and considered a large number of highly qualified candidates, and then presented its recommendations to the Board of Directors, which made the final selection.

The Search Committee symbolized the wide diversity of the IS membership, with leaders from corporate philanthropy, religion, health care, civil rights, economic development, and grantmaking. One of the most important tasks the board leaders of any organization can perform is the hiring of its staff leader. The members of the Search Committee contributed their time, their contacts, and their expertise to perform this critical task with speed, diligence, and integrity.



Raul Yzaguirre Chair President and CEO National Council of La Raza



Susan Berresford President The Ford Foundation



Rev. Robert Edgar General Secretary National Council of Churches of Christ in the USA



Marilda Gándara President and Executive Director Aetna Foundation



J.D. Hokoyama President and CEO Leadership Education for Asian Pacifics



Gabriella Morris President Prudential Foundation



Hilary Pennington John R. Seffrin Jobs for the Future



Chief Executive Officer Chief Executive Officer American Cancer Society Chairperson

INDEPENDENT SECTOR (ex-officio)



Art Taylor President and CEO **BBB** Wise Giving Alliance



Cass Wheeler Chief Executive Officer American Heart Association

2003 BOARD of DIRECTORS

OFFICERS

Chairperson

John R. Seffrin

Chief Executive Officer

American Cancer Society

Vice Chairperson

Herman Art Taylor

President and CEO

BBB Wise Giving Alliance

Secretary

Christopher Gates

President

National Civic League

Treasurer

Marilda Gándara

President and Executive Director

Aetna Foundation

President

Diana Aviv

President and CEO

INDEPENDENT SECTOR

Immediate Past Chairperson

Peter B. Goldberg

President and CEO

Alliance for Children and Families

BOARD MEMBERS

Edward H. Able, Jr.

President and CEO

American Association of Museums

David Bergholz

Former Executive Director

The George Gund Foundation

Angela Glover Blackwell

President

PolicyLink

Kathleen W. Buechel

President

Alcoa Foundation

Hodding Carter III

President and CEO

John S. & James L. Knight Foundation

Dennis A. Collins

Former President and CEO

The James Irvine Foundation

Robert W. Edgar

General Secretary

National Council of Churches of Christ in

the USA

David Eisner

Senior Vice President

AOL Time Warner Foundation

Vice President, Corporate Relations

AOL Time Warner

Lewis M. Feldstein

President

New Hampshire Charitable Foundation

Juan A. Figueroa

President

Anthem Foundation of Connecticut

David Ford

Chief Executive Officer
Richard and Susan Smith Family

Foundation

Peter B. Goldberg

President and CEO

Alliance for Children and Families

Darell Hammond

CEO and Co-Founder

KaBOOM! Inc.

The Reverend J. Bryan Hehir

President and CEO

Catholic Charities USA

J.D. Hokoyama

President and CEO

Leadership Education for Asian Pacifics

Kevin Klose

President and CEO

National Public Radio

Kathleen D. McCarthy

Director

Center for the Study of Philanthropy

City University of New York



"United We Build": IS Chairperson John Seffrin, CEO of the American Cancer Society, kicks off the opening dinner plenary at the 2002 Annual Conference.

Gabriella E. Morris

President

Prudential Foundation

Karen Narasaki

Executive Director

National Asian Pacific American Legal

Consortium

Katherine Pease

President

Katherine Pease Consulting

Hilary Pennington

Chief Executive Officer

Jobs for the Future

Michael Rubinger

President and CEO

Local Initiatives Support Corporation

2003 BOARD of DIRECTORS (continued)

Mary Beth Salerno

President

American Express Foundation Vice President, Philanthropy American Express Company

Donald M. Stewart

President

The Chicago Community Trust

William Trueheart

President and CEO

The Pittsburgh Foundation

Paula Van Ness

President and CEO

Make-A-Wish Foundation of America

Cass Wheeler

Chief Executive Officer

American Heart Association

Gary L. Yates

President and CEO

The California Wellness Foundation

Founding Chairperson

The Honorable John W. Gardner

(1912-2002)

Founding President and President Emeritus

Brian O'Connell

Professor of Public Service

University College of Citizenship and

Public Service

Tufts University



Peter Goldberg, president and CEO of the Alliance for Children and Families and chair of the 2002 Annual Conference Planning Committee, passes the gavel to the 2003 conference chair. Barbara Dyer, president and CEO of the Hitachi Foundation, will lead the 2003 conference, to be held November 2-4 in San Francisco.

2003 COMMITTEE CHAIRS

Executive Committee

John R. Seffrin

Chief Executive Officer

American Cancer Society

Audit Committee

Cass Wheeler

Chief Executive Officer

American Heart Association

Board Development Committee

David S. Ford

Chief Executive Officer

Richard and Susan Smith

Family Foundation

Public Affairs Committee

Edward H. Able, Jr.

President and CEO

American Association of Museums

Membership Committee

Mary Beth Salerno

President

American Express Foundation

Vice President, Philanthropy

American Express Company

Research Committee

Kathleen D. McCarthy

Director

Center for the Study of Philanthropy

City University of New York

Investment Subcommittee

Marilda Gándara

President and Executive Director

Aetna Foundation

John W. Gardner Leadership Award Committee

Kathleen W. Buechel

President

Alcoa Foundation

Leadership IS Award Committee

Sanford Cloud, Jr.

President and CEO

The National Conference for

Community and Justice

Emerging Leadership Committee

Katherine Pease

President

Katherine Pease Consulting

2003 Annual Conference Planning Committee

Barbara Dyer

President and CEO

Hitachi Foundation

2003 Annual Conference Host Committee

Richard T. Schlosberg, III

President and CEO

David and Lucile Packard Foundation

Social Justice Benchmark Study

Advisory Committee

Bradford Smith

Vice President

Peace and Social Justice Program

The Ford Foundation

Ethics and Accountability Committee

William Trueheart

President

The Pittsburgh Foundation

Special Funders

INDEPENDENT SECTOR would like to thank the following funders for their support of programs in 2002. These include many members who pay their dues as unrestricted grants in support of our work on behalf of the nonprofit sector.

Alcoa Foundation

American Express Company The Atlantic Philanthropies

AT&T Foundation BP Foundation, Inc.

The California Wellness Foundation Carnegie Corporation of New York The Annie E. Casey Foundation

ChevronTexaco Corp.

The Chicago Community Trust Chicago Tribune Foundation

Edna McConnell Clark Foundation

The Cleveland Foundation
The Coca-Cola Company
Columbia Foundation
The Columbus Foundation

Commonwealth Fund

Corning Incorporated Foundation The Nathan Cummings Foundation DaimlerChrysler Corporation Fund Geraldine R. Dodge Foundation

The Herbert H. and

Grace A. Dow Foundation

DuPont

Maurice Falk Medical Fund

The Ford Foundation

Ford Motor Company Fund

GE Fund

General Mills Foundation

Grotto Foundation

The George Gund Foundation Evelyn and Walter Haas, Jr. Fund Walter and Elise Haas Fund

The Edward W. Hazen Foundation

William Randolph Hearst Foundations

F. B. Heron Foundation

William and Flora Hewlett Foundation

Hitachi Foundation

Hudson-Webber Foundation IBM International Foundation The James Irvine Foundation

Ittleson Foundation

JCPenney Company Fund

IM Foundation

Robert Wood Johnson Foundation

The Joyce Foundation

Ewing Marion Kauffman Foundation

W.K. Kellogg Foundation Kerr Foundation, Inc.

John S. and James L. Knight Foundation

Samuel H. Kress Foundation

Albert Kunstadter Family Foundation

Lilly Endowment, Inc.

Lucent Technologies Foundation
John and Mary R. Markle Foundation
John D. and Catherine T. MacArthur

Foundation

Robert R. McCormick Tribune Foundation

The Meadows Foundation

Merrill Lynch & Co. Foundation, Inc.

MetLife Foundation

Eugene and Agnes E. Meyer Foundation

Charles Stewart Mott Foundation The New York Community Trust

New York Life Foundation

NIKE Foundation

The Pittsburgh Foundation

David and Lucile Packard Foundation

Park Foundation

Peninsula Community Foundation

Pew Charitable Trusts

Pfizer, Inc.

Philip Morris Companies, Inc.

Prudential Foundation

Retirement Research Foundation

Charles H. Revson Foundation

Rockefeller Brothers Fund

Rockefeller Foundation

Rosenberg Foundation

The Seattle Foundation
Skillman Foundation

Alfred P. Sloan Foundation John Ben Snow Foundation

The Spencer Foundation

Surdna Foundation

Target Foundation

The Wallace-Reader's Digest Funds

Woods Fund of Chicago

The following funders generously supported INDEPENDENT SECTOR'S 2002 Annual Conference in Cleveland.

Conveners

The Cleveland Foundation

The George Gund Foundation

Presenters

American Express Company

ChevronTexaco Corp.

William Randolph Hearst Foundations

Ewing Marion Kauffman Foundation

Supporters

Aetna Foundation, Inc.

The Annie E. Casey Foundation

AOL Time Warner Foundation

Gill Foundation's Gay & Lesbian Fund

for Philanthropy

Mandel Foundation, Cleveland, Ohio

Morino Institute

Network for Good

Saint Luke's Foundation of Cleveland,

Ohio

The Sherwick Fund

The UPS Foundation

Donors

American Legacy Foundation

Elizabeth and Stephen Bechtel, Jr.

Foundation

BellSouth Corporation

California HealthCare Foundation,

based in Oakland, California

Columbus Medical Association Foundation

GAR Foundation

GetActive Software

William Caspar Graustein Memorial Fund

The Gries Family Foundation

Merrill Lynch & Co., Inc.

The Mt. Sinai Health Care Foundation

John P. Murphy Foundation

Nellie Mae Education Foundation

Nonprofit Books, by B2PCommerce Corp.

The NonProfit Times

Sisters of Charity Foundation of Cleveland

The Stocker Foundation

The Raymond John Wean Foundation

SPECIAL FUNDERS (continued)

In-Kind Support

INDEPENDENT SECTOR and the IS Annual Conference Planning and Host Committees would like to thank the following individuals and organizations for their in-kind support.

Ritz Carlton, Cleveland, for the use of the Silver Grille as the venue for the CEO Summit

Business Volunteers Unlimited for helping to supply the pre-conference volunteer activities

The Chronicle of Philanthropy and The NonProfit Times for providing complimentary copies of their latest issues

The Plain Dealer for providing complimentary copies of Friday!

Magazine

The Cleveland Magazine and Inside
Business for public service advertising
about the conference

GetActive Software for hosting the online conference newsletters

Medical Mutual of Ohio, The Plain Dealer, and the Sherwin Williams Company for providing bags for the host gifts

Gifts for the host gift bags for conference participants were provided by:
American Greetings, Bonne Bell, The Distillata Company, Cleveland Convention and Visitor's Bureau, Cleveland Browns, Henkel Consumer Adhesives, Steris Corporation, and University Circle Incorporated.

Associates

INDEPENDENT SECTOR Associates are a group of individuals dedicated to the vision and mission of INDEPENDENT SECTOR as the only national organization working to preserve and strengthen the entire nonprofit sector. INDEPENDENT SECTOR Associates include philanthropists, trustees, scholars teaching and writing about the sector, professionals advising nonprofit organizations, thinkers, dreamers, visionaries—everyone concerned with preserving and strengthening the great American traditions of giving and volunteering, not-for-profit initiative, and citizen action.

Kenneth L. Albrecht
Janet Buehler
Maria S. Eitel
Barbara D. Finberg
Joel L. Fleishman
Peter B. Goldberg
Doug Green
Sheeraz Haji

Joanne Hayes[†]
Lyda Hunt Hill
Reatha Clark King
Robert Lipman
Richard W. Lyman
Alexander Macnab
Thomas Mader

Catherine McDermott

[†] Deceased

Sara E. Meléndez

Frederick T. Miller

Ruth Shack

Rita and Steve Moya

Brian O'Connell

Robert Payton

Patty Rouse

Ann Mitchell Sackey

John R. Seffrin

Ruth Shack

Marcia Sharp

Landrum E. Shields

William E. Trueheart

John C. Whitehead

Stephen Yuan

INDEPENDENT SECTOR also thanks the following organizations for their matching gifts to the Associates Program.

Humana Inc. Nellie Mae Education Foundation

Ewing Marion Kauffman Foundation NIKE Foundation

Narraganset Electric

The Annual Fund

For contributions to INDEPENDENT SECTOR'S Annual Fund, we thank:

Edward H. Able, Jr. Ken Turpen
American Society of Paula Van Ness

Association Executives

Stephen F. Brimigion

M. Cass Wheeler

Barbara Bryan

William S. White

Sara L. Engelhardt

Marilda Gándara

In Honor of Joanne Hayes

John H. Graham

Barbara D. Finberg

Jean GumersonDavid FordDarell HammondPeter GoldbergStephen JangerMary M. GrimmDorothy JohnsonIlene Mack

Stan Karson Gordon L. McCullough

W. K. Kellogg Foundation (matching gift) Bill Reese

Evangeline Koch
Lorraine H. Marchi
Edward Probert
Mary Beth Salerno
William E. Trueheart
Mary Beth Salerno
Anne L. Wilson

Jonathan Small

Eugene Tempel In Memory of John W. Gardner

Eugene Dorsey



Independent Sector Celebrates the Leadership of Sara E. Meléndez

A TRIBUTE

At the end of 2002, INDEPENDENT SECTOR bid farewell to its second president, Sara E. Meléndez, after eight years of leadership. Sara returned to her academic roots to serve as professor of nonprofit management at George Washington University in Washington, D.C. She is also pursuing new "action research" on strengthening governance and resource development operations of nonprofit organizations.

It is always difficult to say goodbye to strong leaders, but we have much to celebrate in the legacy that Sara has built during her years at INDEPENDENT SECTOR. In particular, she led IS to:

- Provide critical leadership in the successful campaign to stop efforts in Congress aimed at silencing the advocacy voice of nonprofits. This work led to IS's partnership with the National Council of Nonprofit Associations to increase the power of the sector's policy voice at the national, state, and local levels;
- Provide new tools to support nonprofit organizations in their efforts to operate
 ethically and to be fully accountable;
- **Successfully advocate** for new legislation giving the Internal Revenue Service the power to impose "intermediate sanctions" on individuals who use their relationships with nonprofit organizations for personal enrichment;
- Bring new voices and new perspectives to the IS circle and place a strong emphasis on building future leadership for the sector, particularly through the development of the Emerging Leaders Program;
- **Shift IS's research** on the nonprofit sector to become more accessible and practical for practitioners and media;
- Conduct a comprehensive strategic planning effort that led to a new emphasis on IS's leadership role on policy issues and research and a new focus on expanding IS outreach to critical allies in the sector's work to build healthier, stronger communities; and
- **Earn new attention** for the important work of nonprofit and philanthropic organizations, through her testimony before Congress, work with media, and advocacy to urge the Clinton and Bush administrations' focus on philanthropy.

The achievements resulting from Sara's leadership will enable independent sector organizations across the country to serve more effectively far into the future. Her energy, her ideas, and the story of her path to leadership continue to inspire many in the nonprofit and philanthropic community.

Celebrating the 20th anniversary of INDEPENDENT SECTOR with its founders, John Gardner and Brian O'Connell, and chairpersons





Supporting the creation of a new White House office that would focus the nation's attention on faith-based organizations and nonprofit organizations at large

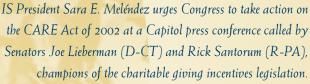
David Scull, The White House

Urging Congress to enact tax incentives for charitable giving through testimony before the House Ways and Means Committee

Michael Temchine







IS staff photo

Mayor Jane Campbell welcomes Annual Conference participants to Cleveland, a city with a rich tradition of philanthropy.



Harris Wofford, a lifelong advocate of citizen service, former senator, and former CEO of the Corporation for National and Community Service, now chair of America's Promise, talks with City Year corps members after receiving the 2002 John W. Gardner Leadership Award.

Highlights of 2002

ACTIVITIES and ACHIEVEMENTS

Throughout 2002, independent sector organizations faced the challenges of enormous federal and state budget crises, severe drops in many foundations' assets, and, for the first time in years, a softening in individual giving. Reacting to breaches in accountability at some well-known organizations, policymakers and media asked probing questions of the sector. Yet despite these economic setbacks and intense scrutiny, nonprofit organizations and grantmakers forged ahead to serve their communities.

INDEPENDENT SECTOR, too, forged ahead to bring leading nonprofit organizations, foundations, and corporations together for collective action. Joining forces, we protected and enhanced the ability of one another to serve—and serve well.

Urging Nonprofits, Policymakers to Strengthen Accountability

2002 was a major test of the accountability practices of nonprofit organizations. Journalists, policymakers, and the public asked tough questions about stewardship, governance, and fundraising practices. In response, INDEPENDENT SECTOR created a new Ethics and Accountability Initiative to provide tools and guidance to help the boards and staff of nonprofit organizations develop clear standards and procedures for ethical behavior.

IS also spearheaded the Electronic Data Initiative for Nonprofits (EDIN) to work closely with the IRS and state charity officials to implement electronic filing of the Form 990, and thus improve the data available for and about nonprofit organizations. The EDIN Coalition includes the Council on Foundations, GuideStar, the National Council of Nonprofit Associations, and OMB Watch, with the National Center for Charitable Statistics providing advisory assistance.

IS was a leading voice in working with policymakers to understand current government oversight of nonprofits and identify areas for improvement. Through her participation on the IRS Tax-Exempt Advisory Committee, IS President Sara E. Meléndez advocated for increased resources for the IRS to help it better fulfill its oversight role. We also released new research on public trust and confidence in nonprofit organizations and served as a source for media covering this issue.

IS URGES ALL NONPROFIT AND
PHILANTHROPIC ORGANIZATIONS TO:

- Adopt an organizational code of ethics;
- 2. CONDUCT AN ANNUAL ETHICS AUDIT,
- 3. ABIDE BY A SET OF STANDARDS,
- 4. Involve their constituencies in the ethics process, and
- 5. Infuse the process and documents into the culture of the total organization.

OBEDIENCE TO THE UNENFORCEABLE,
A COMPENDIUM OF NONPROFIT
STANDARDS, AND OTHER RESOURCES
ARE AVAILABLE ON THE IS WEBSITE.

In late 2002, IS launched its work on a Supreme Court case, *Madigan v. Telemarketing Associates*, ¹ which will affect the rights of nonprofits to speak out and communicate about issues with potential donors.

IS continues to be vigilant in monitoring government regulation and court cases that would affect nonprofit organizations—voicing support or concern as appropriate.

Advocating Policy Changes to Encourage Giving and Volunteering

As a result of the INDEPENDENT SECTOR coalition's work, the 107th Congress made more progress on passing tax incentives to encourage charitable giving than at any other time since the early 1980s. IS played a leadership role in shaping the CARE Act² legislation introduced in the Senate, supporting the efforts of bill champions Senator Rick Santorum

(R-PA) and Senator Joe Lieberman (D-CT), and urging the White House to continue its strong support.

IS also fought successfully against permanent repeal of the estate tax and defeated a provision in the corporate accountability legislation that would have unduly restricted corporate contributions.

IS continues to champion public policies that encourage charitable giving and volunteering by all Americans.

Measuring Giving and Volunteering

In early 2002, President Bush issued a call to service to all Americans and created the USA Freedom Corps. In his speech launching the initiative, the president cited findings from our national survey on giving and volunteering demonstrating the powerful effect simply being asked to volunteer can play in encouraging volunteering. IS's work has informed the expanded research agenda planned by USA Freedom Corps and the Corporation for National and Community Service.

A new report from Independent Sector brought special attention to the extraordinary philanthropy of America's givers to religion, who are responsible for the vast majority of contributions to

secular causes as well. IS collaborated with the National Council of Churches to share these insights with a wide audience of nonprofit and religious leaders, media, and policymakers.

IS highlighted the importance of reaching out to young people through its report *Engaging Youth in Lifelong Service*, produced in collaboration with Youth Service America. The report showed that adults who volunteered in their youth are twice as likely to volunteer as those who did not volunteer when they were younger.



IS member CEOs informed the agenda of the White House's USA Freedom Corps by meeting with its director, John Bridgeland, at the CEO Summit during the Annual Conference.



The Giving and
Volunteering
in the
United States
Signature Series
provides insights
on the charitable
habits of
Americans.

¹ In January 2003, IS, together with 55 nonprofit organizations, filed a friend of the court brief in *Madigan v. Telemarketing Associates* (formerly known as *Ryan v. Telemarketing Associates*), asking the U.S. Supreme Court to protect charities' rights and responsibilities to educate the public and build support around important issues.

² The CARE Act was reintroduced in the 108th Congress in the Senate. It includes a provision to extend the charitable contributions deduction to Americans who do not itemize on their tax returns and a proposal to make it easier for older Americans to give to charity directly from their Individual Retirement Accounts.



Patty Stonesifer, co-chair and president of the Bill & Melinda Gates Foundation, challenges Annual Conference attendees to stand together to "change the world by changing the world's belief as to what is possible."

Emmett Carson, president and CEO of the Minneapolis Foundation (center), led the discussion of "Corporate-Nonprofit Partnerships: Creating Value in Uncertain Times" at a Minnesota member event in June of 2002. Foundation colleagues Bruce Hutchins and Chris Langer were among the crowd that gathered to learn from panelists from General Mills Foundation, American Express, National Endowment for Financial Education, and the Center for Ethical Business Cultures.



Independent Sector also released its comprehensive *Giving and Volunteering in the United States* report, which provides valuable insights about why people give, which households are most likely to be generous donors, and which adults are most likely to volunteer.

These three reports are drawn from IS's national survey of more than 4,000 Americans—the largest, most comprehensive survey available about American charitable habits—and are part of IS's newly created *Giving and Volunteering in the United States* Signature Series, sponsored by the MetLife Foundation.

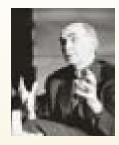
Amplifying the Advocacy Voice of Nonprofits

Congress passed new campaign finance legislation, which will help to create a more level playing field for nonprofits to advocate for the issues they care about. IS and other nonprofits were concerned, however, about some of the legislation's restrictions that would limit nonprofits' ability to speak out. Because of the leadership of IS and other nonprofit advocates, the Federal Election Commission created an exemption on these restrictions for 501(c)(3) organizations.

IS also successfully upheld the current laws that protect charities and religious congregations from becoming embroiled in partisan politics by successfully opposing proposed legislation that would have enabled churches to engage in political campaign activities.







Hodding Carter III, president and CEO of the John S. and James L. Knight Foundation and an IS board member, leads a discussion at the Annual Conference on the qualities of leadership in uncertain times with Johnnetta B. Cole, president of Bennett College, and The Reverend J. Bryan Hebir, president of Catholic Charities USA.







Paula Banks, senior vice president, social strategy and policy, BP, and president, BP Foundation, Bill Bradley, chair of the advisory board, McKinsey and Company Institute for Management of Nonprofits, and Brian Gallagher, president and CEO, United Way of America, share with Annual Conference participants their recommendations for improving the efficiency of nonprofit organizations and foundations.



Conference participants explore IS publications and other resources in the exhibit hall.



Steve Minter, president and executive director of the Cleveland Foundation, introduces the winner of the 2002 John W. Gardner Leadership Award. With David Bergholz, executive director of the George Gund Foundation, he also served as co-chair of the Cleveland Host Committee.

Strengthening the National-Local Network of Policy Advocates

In partnership with the National Council of Nonprofit Associations, IS worked with several state associations of nonprofits to enhance and unify the sector's voice on nonprofit sector policy issues. In its third year, the IS-NCNA Building Capacity for Public Policy project invested in staff development and technology, shared best practices, and promoted peer-to-peer consultation. Twenty-five states now have "action centers" on our GiveVoice online network and have launched numerous campaigns that mobilize advocates to communicate with legislators about state and national issues.

Increasing Understanding of the Dimensions of the Nonprofit Sector

IS's New Nonprofit Almanac & Desk Reference is the most comprehensive resource available on the employment, revenues, and expenditures of the nonprofit sector. Published by Jossey-Bass and produced in partnership with the Urban Institute, this new edition of the Nonprofit Almanac has become a widely used tool for nonprofit managers, policymakers, and media to understand the size and scope of the nonprofit sector.

IS also released a comprehensive report on the state of nonprofits' efforts to measure their organizational effectiveness. *Balancing the Scales: Measuring the Roles and Contributions of Nonprofit Organizations and Religious Congregations* provided insights for nonprofit and foundation leaders about the record-keeping, evaluation, and accountability practices of organizations working in the arts, religion, education, environment, health, and human services. Based on a survey of over 900 organizations, the Measures Survey was a groundbreaking initiative to advance the challenging field of outcome measurement.

Strengthening the "Meeting Ground" and Expanding Our Reach

The founders of IS envisioned a "meeting ground" for the top leadership of the independent sector to address challenges facing the field, and in 2002 we continued that important and valuable tradition. Under the theme, "United We Build," the 2002 Annual Conference in Cleveland drew a record crowd of leaders. Together, we addressed major issues confronting the nonprofit sector, including challenges to accountability and the tension between homeland security and civil rights. We learned from some of the luminaries in the field, such as Johnnetta Cole, Patty Stonesifer, Mario Morino, Hodding Carter, Harris Wofford, and Bill Bradley. IS member CEOs informed the agenda of the White House USA Freedom Corps in a meeting with its director, John Bridgeland.

IS's projects on corporate-nonprofit partnerships, grantmaker-grantseeker relationships, and emerging leadership also provided a forum and valuable resources to the field.

A major theme for 2002 was increasing the awareness and understanding of the nonprofit sector among new groups both within and outside the sector. The IS meeting ground reached across the country and around the world through regional events in various cities and visits from international delegations. IS recruited new members to the coalition, expanded information sharing with organizations on the west coast, and partnered with CIVICUS to convene the first-ever conference of associations of NGOs from around the world.



The New Nonprofit Almanac & Desk Reference gives a comprehensive picture of nonprofit sector finances and employment.

A Year of Accomplishment and Change

2002 both began and ended on bittersweet notes for Independent Sector. We started the year with deep sorrow at the loss of our esteemed friend and mentor, John W. Gardner. Our loss was offset only by the legacy of hope and belief in the power of coalition that he left with us. We ended the year saying goodbye to our second president, Sara E. Meléndez, who brought new dimensions to IS's critical role as a defender of the rights and responsibilities of independent sector organizations to speak out.

In between there were so many moments of pride in political victories, the insights of new research findings, and the powerful partnerships forged at the INDEPENDENT SECTOR meeting ground. This work on behalf of the INDEPENDENT SECTOR coalition and the sector at

large was achieved with the help of many partners. Sincere thanks to our more than 700 nonprofit, foundation, and corporate members, our special funders, the IS Associates, GiveVoice advocates, our champions in government, and other partners who together power the INDEPENDENT SECTOR coalition for action.





President William Jefferson Clinton and IS Founding President Brian O'Connell remember John W. Gardner at a Washington, D.C., memorial service celebrating the life and legacy of the founding chairperson.





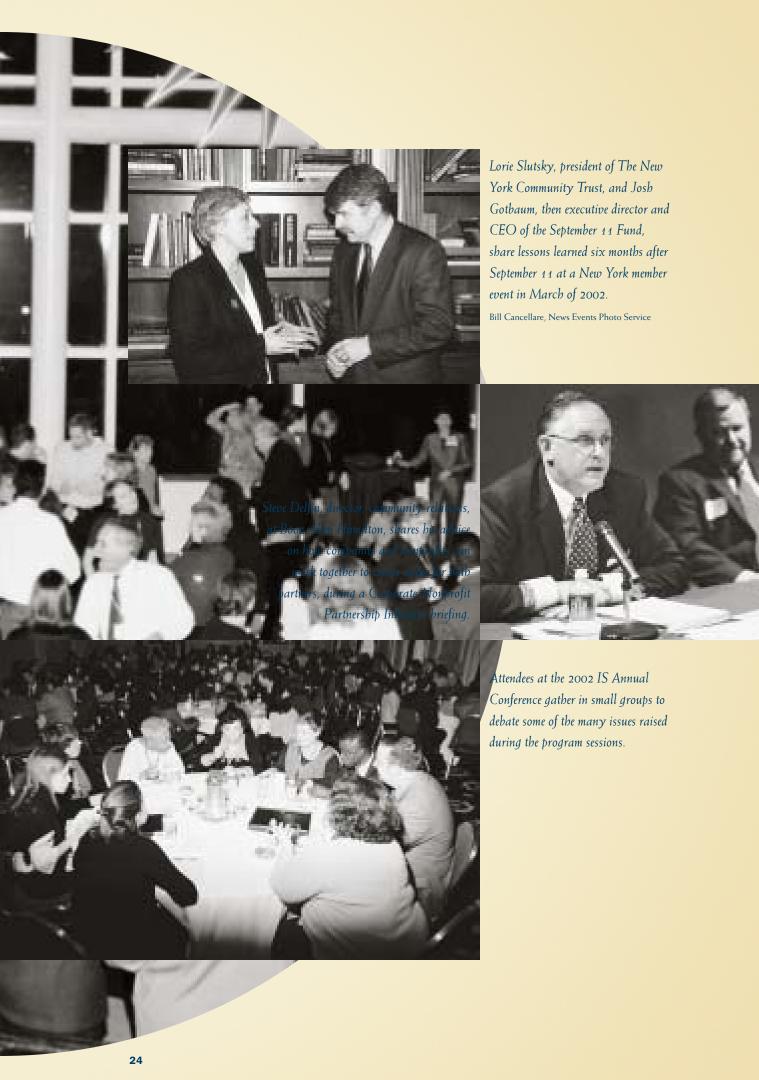
INDEPENDENT SECTOR ONLINE

www.IndependentSector.org

In much the same way that INDEPENDENT SECTOR'S Annual Conference is the premier meeting ground for the nonprofit and philanthropic community, www.IndependentSector.org serves as the electronic meeting ground for the sector. The flexibility and wide availability of the Internet allows IS to provide timely updates and a vast array of resources to members near and far. Visitors to the site have the opportunity to:

- Access a wealth of resources on giving and volunteering trends, facts and figures
 about the nonprofit sector, and much more;
- **Stay current** on the latest legislative, tax, and other public policy issues affecting nonprofits;
- **Speak out** on key issues affecting the nonprofit sector with GiveVoice.org, a grassroots advocacy tool created by IS and the National Council of Nonprofit Associations;
- **Access the research data** showcased in the *Giving and Volunteering in the United States* Signature Series (IS members only);
- Take advantage of members-only services such as downloading free publications, announcing position openings, and posting calendar events;
- Link to the resources of Independent Sector members;
- Purchase Independent Sector publications; and
- Learn the latest news about IS activities and events.





Research, Policy Action, and Leadership for America's Nonprofit Community

INDEPENDENT SECTOR MEMBERSHIP

INDEPENDENT SECTOR is the national leadership forum for America's leading nonprofit organizations, foundations, and corporations. Collectively representing tens of thousands of charitable groups in every state across the country, this powerful coalition provides research, policy action, and leadership for America's nonprofit community. Together, we invest in a vibrant, healthy independent sector and a strong democracy for the future.

When your corporation, foundation, or nonprofit organization joins INDEPENDENT SECTOR, you will benefit from:

- Greater impact and empowerment to secure the resources, connections, and collaborations you need to serve more efficiently and effectively;
- An influential voice in shaping the role of the nonprofit sector and its relationship
 with its partners in business and government in promoting a vibrant society;
- Effective advocacy on nonprofit issues before Congress, the White House, the IRS, and the Supreme Court;
- Critical information and analysis to build your understanding of the major trends and emerging issues facing nonprofit organizations and grantmakers;
- **Championship of the nonprofit field**, its important role in society, and the giving and volunteering that support it;
- **An unparalleled network** of the top leaders of the nonprofit community—giving you access to a marketplace of ideas and connections; and
- **An investment** in the long-term health and vibrancy of civil society in the United States and around the world.

INDEPENDENT SECTOR membership is open to foundations, corporations with giving programs, and nonprofit voluntary organizations with national and international interests and impact in philanthropy and voluntary action. To create a level playing field and to make membership affordable for organizations of all sizes, dues are based on size of the organization or its grantmaking budget. For national voluntary organizations, dues are 1/4 of 1 percent of the organization's salaries and benefits. For grantmaking organizations, dues are 1/8 of 1 percent of the organization's grants. The current maximum annual dues are \$12,500, and the minimum annual dues are \$300. For a membership application, please visit www.IndependentSector.org or call the IS Membership hotline at 202-467-6161.

INDEPENDENT SECTOR MEMBERS

AAFRC Trust for Philanthropy AARP

The Academy for Leadership and Governance (JCLA)

Action Without Borders—Idealist.Org

The Advertising Council Advisory Board Foundation

Advocacy Institute
Aetna Foundation**

Africa Action

Aga Khan Foundation U.S.A.

Aid to Artisans
Alcoa Foundation**

Consuelo Zobel Alger Foundation
Alliance for Children and Families**
Alliance for Excellent Education*

Alliance for International Educational and

Cultural Exchange

Alliance of Nonprofit Mailers*

Alliance for Nonprofit Management**

Amateur Athletic Union (AAU)

America's Charities

America's Promise—The Alliance for Youth

America's Second Harvest American Arts Alliance** American Association of Community Colleges

American Association of Museums

American Association of University Women

Educational Foundation

American Autoimmune Related Diseases Association

American Cancer Society**

American Corn Growers Foundation American Council on Education

American Diabetes Association

American Express Company

American Farmland Trust

American Foundation for AIDS Research (AMFAR)

American Foundation for the Blind

American Heart Association

American Humanics

American Indian College Fund

American Institute for Managing Diversity (AIMD)

American Institute of Philanthropy

The American Leadership Forum

American Library Association

American Museum of Natural History

American Red Cross**

American Society of Civil Engineers

Foundation

American Symphony Orchestra League

American Trauma Society

American Veterinary Medical Foundation*

Americans for Indian Opportunity

Americans for the Arts**

Amigos de las Americas

Amistad America Inc.*

AOL Time Warner Foundation

Appalachian College Association*

Arca Foundation

Arts & Business Council

Asian Pacific American Institute for Congressional Studies (APAICS)*

The Aspen Institute

The ASPIRA Association**

The Assisi Foundation of Memphis, Inc.

The Associated Blind, Inc.*

Associated Grant Makers (AGM)

Association for Healthcare Philanthropy**

Association for Research on Nonprofit Organizations & Voluntary Action

(ARNOVA)

Association for Volunteer Administration

Association of Advanced Rabbinical & Talmudic

Schools (AARTS)

Association of American University Presses

Association of Art Museum Directors

Association of Baltimore Area Grantmakers

Association of Catholic Colleges and

Universities

Association of Episcopal Colleges

Association of Fundraising Professionals**

Association of Governing Boards of

Universities and Colleges**

Association of Jewish Family and Children's

Agencies

Association of Junior Leagues International**

Association of Lutheran Development

Executives

Association of Partners for Public Lands

Association of Performing Arts Presenters

Association of Public Television Stations

(APTS)

AT&T Foundation**

The Atlantic Philanthropies

Mary Reynolds Babcock Foundation**

Bank of America Foundation

Battle Creek Community Foundation

The Bauman Foundation

Bay Area Homeless Services, Inc.*

BBB Wise Giving Alliance

Elizabeth and Stephen Bechtel, Jr. Foundation

BellSouth Foundation
Benton Foundation

Big Brothers/Big Sisters International

Black Culinarian Alliance*

The Black Patriots Foundation

Blackbaud, Inc.

Blowitz-Ridgeway Foundation

BoardSource

Booz|Allen Hamilton
The Boston Foundation

Boundless Playgrounds*

Boy Scouts of America

Boys & Girls Clubs of America

BP Foundation, Inc.

Brain Trauma Foundation

Brave Kids

The Breast Cancer and Women's Health

Ultrasound Foundation Otto Bremer Foundation The Bridgespan Group

Bristol-Myers Squibb Foundation**

The Burnett Foundation
The Bush Foundation

C-One, Center on Nonprofit Effectiveness*

CAF America*

The Louis Calder Foundation

California Association of Nonprofits

The California Endowment

California HealthCare Foundation The California Wellness Foundation

Camp Fire USA**

Campaign for Tobacco-Free Kids

Campus Outreach Opportunity League

(COOL)

Cancer Care, Inc.

CARE, Inc.

Carnegie Corporation of New York**

The Annie E. Casey Foundation

Caterpillar Foundation*

Catholic Charities USA**

Catholic Network of Volunteer Service CBM Credit Education Foundation, Inc.*

CDC Foundation

Center for Creative Leadership

Center for National Policy

Center for Non-Profit Corporations

Center for Nonprofit Excellence*

Center for Nonprofit Organization Leadership,

Regis University

Center for Policy Alternatives

Center for Public Service,

Seton Hall University

Center for the Study of Philanthropy,

City University of New York

Center for the Study of Voluntary

Organizations and Service,

Georgetown University

The Center for What Works

Center for Women Policy Studies

The Center on Philanthropy At

Indiana University

Centerpoint for Leaders

Centre on Philanthropy, Bermuda

Chamber for Nonprofit Partnerships

Champions At Heart*

Charity Lobbying in the Public Interest*

Charlotte Museum of History

ChevronTexaco Corporation**

The Chicago Community Trust

The Chicago Public Education Fund

Chicago Tribune Foundation

Child Care Action Campaign

Child Development Council of

Franklin County, Inc.

Child Welfare League of America

Children's Fund of Connecticut

Chorus America

Christian Church Foundation

Christian Service Charities

Cisco Systems, Inc.

City Year, Inc.

CLAL—The National Jewish Center for

Learning and Leadership

Edna McConnell Clark Foundation

The Cleveland Foundation**

Close Up Foundation

The Coca-Cola Company**

The Collaboratory for Community Support

College Board

College Fund/UNCF**

Colorado Association of Nonprofit

Organizations

Columbia Foundation

Columbia Lighthouse for the Blind

The Columbus Foundation

Comerica Incorporated

Common Cause

Commonwealth Fund

Community Anti-Drug Coalitions

of America

Community Corrections Improvement Association

Community Counselling Service Co. Inc.*

The Community Foundation

Community Foundations of America, Inc.*

The Community Foundation for

Greater Atlanta

The Community Foundation for the National Capital Region

Community Foundations for Pennsylvania

Community Health Charities

Community Impact! Inc.

The Community Leadership Association

Compton Foundation, Inc.

The Conference Board

Congressional Black Caucus Foundation, Inc.

Congressional Hispanic Caucus Institute, Inc.

Connecticut Association of Nonprofits

Connecticut Council for Philanthropy

The Conservation Company

The Conservation Fund

Consistent Computer Bargains

The Consortium of Endowed Episcopal

Parishes

Consumers Union of the U.S.

Cooperative Development Foundation

Copilevitz & Canter LLC*

Peter C. Cornell Trust

Corning Incorporated Foundation

Corporation for Enterprise Development

Council for Advancement and Support of

Education (CASE)**

Council for American Private Education**

Council for Opportunity in Education

The Council of Excellence in Government

Council of Independent Colleges

Council of Michigan Foundations

Council on Foundations**

The Council on Quality and Leadership in Supports for People with Disabilities

The Crafts Center

The Nathan Cummings Foundation

Cystic Fibrosis Foundation

DaimlerChrysler Corporation Fund

Daniels Fund*

Day, Berry & Howard Foundation, Inc.

Delaware Association of Nonprofit Agencies

Delaware Valley Grantmakers

Diana, Princess of Wales Memorial Fund (U.S.)

Divine Integrity, Inc.*

DMA Nonprofit Federation*

Geraldine R. Dodge Foundation**

R. R. Donnelley & Sons Co.

Gaylord and Dorothy Donnelley Foundation

Donors Forum of Chicago

Donors Forum of Wisconsin

Dorothy A. Johnson Center for Philanthropy,

Grand Valley State University

The Herbert H. and Grace A. Dow Foundation

Peter F. Drucker Foundation for

Nonprofit Management

DuPont**

Easter Seals

Eastman Kodak Company**

Echoing Green Foundation

Ecolab Foundation

Ecumenical Center for Stewardship Studies

Educational Assistance Ltd.

Educational Testing Service

Egmont Associates*

El Pomar Foundation

Elderworks

The Enterprise Foundation

Environmental Defense

Environmental Support Center

ERM Foundation/Village Botanica, Inc.*

Eureka Communities

Evangelical Council for Financial

Accountability**

The Evergreen State Society

Executive Service Corps*

ExxonMobil Corporation**

Maurice Falk Medical Fund

Fannie Mae Foundation

Fedcap Rehabilitation Services, Inc.*

Federation of State Humanities Councils

Field Foundation of Illinois, Inc.

First Nations Development Institute

First Night International

First Nonprofit Companies

Florida Association of Nonprofit Organizations

The Ford Foundation**

Ford Motor Company Fund**

Forum of Regional Associations of Grantmakers

The Foundation Center**

Foundation for a Healthy Kentucky*

Foundation for Early Learning*

Foundation for Independent Higher Education

Foundation for the Mid South*

Foundation of National Student Nurses'

Association, Inc.

Four Corners Strategy Group

Four Times Foundation

Freddie Mac Foundation

The Fresh Air Fund**

Lloyd A. Fry Foundation

Fund for Theological Education

Bill & Melinda Gates Foundation

GE Fund**

General Board of Global Ministries,

The United Methodist Church

General Conference of Seventh-day

Adventists**

General Mills Foundation

General Service Foundation

Georgia Center for Nonprofits

The Wallace Alexander Gerbode Foundation

Gifts In Kind International

Gill Foundation

Girl Scouts of the USA**

Girls Incorporated**

The Gleitsman Foundation

The Global Fund for Children

Global Fund for Women

The Goldman Sachs Foundation*

Goodkids! Inc.

Goodwill Industries International, Inc.

Goodwin & Company*

The Berry Gordy Family Foundation*

Edwin Gould Foundation for Children

Granite State Association of Nonprofits*

William T. Grant Foundation

Grantmakers In Health

Grantmakers of Western Pennsylvania

Grants Management Associates

William Caspar Graustein Memorial Fund

Greater Bridgeport Area Foundation

Greater Philadelphia Federation of Settlements*

Greenwood Cultural Center

Grenzebach Glier & Associates*

The Gries Family Foundation

Grotto Foundation**

GuideStar-Philanthropic Research, Inc.

The George Gund Foundation**

Alan Guttmacher Institute

H & R Block Foundation

Miriam and Peter Haas Fund

Walter and Elise Haas Fund**

Evelyn and Walter Haas, Jr. Fund

Habitat for Humanity International

HalfthePlanet Foundation

Hallmark Corporate Foundation

HandKind Company

Mary W. Harriman Foundation

Hartford Foundation for Public Giving

The Edward W. Hazen Foundation**

William Randolph Hearst Foundations

Helping Teens Succeed*

Hemlock Society*

F. B. Heron Foundation

The William and Flora Hewlett Foundation**

High/Scope Educational Research Foundation

Conrad N. Hilton Foundation

Hispanic Association of Colleges

and Universities

Hispanic Federation of New York

Hispanic Scholarship Fund

Hispanics in Philanthropy

Hitachi Foundation

Hoblitzelle Foundation

Hogg Foundation for Mental Health**

Hole In The Wall Gang Fund

Horizons Stewardship Co., Inc.*

The Hospital for Special Surgery,

New York City

Hostelling International-American

Youth Hostels

Houston Endowment Inc.

Hudson-Webber Foundation

Human Rights Initiative of North Texas, Inc.*

Humanitarian Medical Relief Inc.

Hubert H. Humphrey Institute/

Public Affairs, Philanthropy & the Nonprofit

Sector, University of Minnesota

"I Have A Dream" Foundation

IBM International Foundation**

Indiana Grantmakers Alliance

Institute for Democracy Studies

Institute for Global Ethics

Institute for Nonprofit Management, Portland

State University

Institute for Nonprofit Organization

Management,

University of San Francisco

Institute for Voluntary Organizations

Institute for Women's Policy Research

InterAction-American Council for Voluntary

International Action

Intermed International

The International Alliance

International Primate Protection League

International Service Agencies

International Society for

Third Sector Research

International Women's Democracy Center*

International Youth Foundation

Iowa Nonprofit Resource Center, University of

lowa

The James Irvine Foundation**

Islamic Society of North America

Ittleson Foundation**

^{* =} New Members ** = Charter Members

Japanese American National Museum

JCPenney Company Fund**

JM Foundation

Jobs for the Future

Johnson & Johnson**

The Robert Wood Johnson Foundation

The Johnson Foundation

Christian A. Johnson Endeavor Foundation

Joint Action in Community Service, Inc. (JACS)

Joint Agencies' Trust*

Joint Center for Political and

Economic Studies

The Joyce Foundation

JPMorgan Chase Foundation**

JSJ Foundation

Jumpstart for Young Children, Inc.

Junior Achievement

KaBOOM! Inc.

The Henry J. Kaiser Family Foundation**

The Greater Kansas City Community

Foundation

Kansas Health Foundation

Ewing Marion Kauffman Foundation

W. K. Kellogg Foundation

Kellogg School of Management, Northwestern

University

James S. Kemper Foundation

Kerr Foundation, Inc.

Charles F. Kettering Foundation**

Kidney Cancer Association

Kids Voting USA

The Esther A. and Joseph Klingenstein Fund

John S. and James L. Knight Foundation

Korean Association of Retired Persons

The Kosciuszko Foundation, Inc.

KPMG Foundation

The Kresge Foundation

Samuel H. Kress Foundation

Albert Kunstadter Family Foundation

Land Trust Alliance, Inc.

Eugene M. Lang Foundation

The Laquana Education Foundation*

Lawyers' Committee for Civil Rights Under

Law

LEAD—Pakistan

LEAD USA Member Program

Leadership Education for Asian Pacifics (LEAP)

League of Women Voters of the

United States

Liberty Day

Libraries for the Future

Lilly Endowment, Inc.**

Link Research

Local Initiatives Support Corporation

Los Angeles Women's Foundation

Lucent Technologies Foundation

Lumina Foundation for Education

John D. and Catherine T. MacArthur

Foundation

Make-A-Wish Foundation of America

The Management Center

Mandel Center for Nonprofit Organizations

Case Western Reserve University

March of Dimes Birth Defects Foundation**

John and Mary R. Markle Foundation

Maryland Association of Nonprofit

Organizations

Robert R. McCormick Tribune Foundation**

McGregor Fund

McKesson Foundation**

The McKnight Foundation

The Meadows Foundation

Medical Education for South African Blacks

Richard King Mellon Foundation

MEM Associates, Inc.

Memorial Sloan-Kettering Cancer Center

The John Merck Fund

Merrill Lynch & Co. Foundation, Inc.

MetLife Foundation

Metropolitan Association for Philanthropy

The Metropolitan Museum of Art

Mexican American Legal Defense and

Educational Fund

Eugene and Agnes E. Meyer Foundation

Michigan Nonprofit Association

Mid-Delta Workforce Alliance

Midwest Center for Nonprofit Leadership, L.P.

Cookingham Institute of

Public Affairs

The Minneapolis Foundation**

Minnesota Council of Nonprofits

Alan Minskoff & Royanne Minskoff

Foundation*

Mississippi Center for Nonprofits

MOBI—(My Own Business, Inc.)

Morino Institute

Charles Stewart Mott Foundation**

Museum Trustee Association

MVPhilanthropy*

Myositis Association of America

National Academy of Public Administration National Council on Child Abuse & Family Violence National AIDS Fund National Alliance for Choice in Giving National Crime Prevention Council National Alliance of Breast Cancer National Down Syndrome Society Organizations National Executive Service Corps** National Alliance to End Homelessness National FFA Foundation National Health Council** National Asian Pacific American Legal Consortium National Health Foundation National Assembly of Health and Human The National Health Museum* Service Organizations** National Hemophilia Foundation National Humanities Alliance National Assembly of State Arts Agencies (NASAA)** National Medical Fellowships, Inc. National Association for Bilingual Education National Military Family Association National Association for Visually Handicapped National Multiple Sclerosis Society National Association of Independent Colleges National Network for Youth and Universities** National Parenting Association National Association of Independent Schools National Peace Corps Association National Association of Latino Elected & National Press Foundation Appointed Officials Educational Fund National Public Radio National Association of Private Schools for National Puerto Rican Coalition, Inc. Exceptional Children National Puerto Rican Forum, Inc. National Association of Schools of National Tree Trust National Trust for Historic Preservation** Art and Design** National Association of Schools of Music** National Urban Fellows, Inc.** National Association of Schools of Public National Urban League, Inc.** Affairs and Administration National Wildlife Federation** National Association of Schools of Dance National Wildlife Refuge Association National Association of Schools of Theatre National Youth Leadership Council National Association of Service & Conservation Native American Rights Fund Corps (NASCC) Native Americans in Philanthropy National Association of Student Personnel Natural Resources Defense Council Natural Science Collections Alliance Administrators National Black College Alliance The Nature Conservancy National Board for Professional NEC Foundation of America Teaching Standards Neighborhood Reinvestment Corporation National Catholic Development Conference** Nellie Mae Education Foundation National Center for Appropriate Technology NetAid Foundation New Hampshire Charitable Foundation The National Center for Family Philanthropy National Center for Learning Disabilities The New York Community Trust** The National Center on Nonprofit Enterprise New York Life Foundation** National Civic League The New York Public Library National Coalition for Homeless Veterans New York Regional Association of Grantmakers National Committee for Responsive Nicaraguan Development Center NIKE Foundation Philanthropy The National Conference for Community and Nokomis Foundation Nonprofit & Public Management Center, National Congress of Parents and Teachers Ford School of Public Policy, National Council for International Visitors University of Michigan National Council for Research on Women Nonprofit Academic Centers Council

National Council of La Raza**

National Council of Nonprofit Associations

National Council of Churches of Christ in the

Nonprofit Management Program, Milano Graduate School of Management & Urban Policy

Nonprofit Coordinating Committee of

New York

Nonprofit Television Programs, Inc. North Carolina Center for Nonprofits The North Carolina Glaxo Smith Kline

Foundation

Northern California Grantmakers

Northern Westchester Hospital Foundation

Northrop Grumman Corporation

NOW Legal Defense and Education Fund

Oakleaf Foundation

Ohio Association of Nonprofit Organizations

Ohio Grantmakers Forum

OIC of America

Olive Crest—Homes & Services for Abused Children

OMG Center for Collaborative Learning*

The Omidyar Foundation*
OMNI Youth Services

Open Society Institute—New York

OPERA America Opera Roanoke Oral Health America Outreach International

David and Lucile Packard Foundation

Parent-Child Home Program*

Park Foundation

Partnership for Prevention

Josephine Bay Paul and C. Michael Paul

Foundation

Peninsula Community Foundation

William Penn Foundation
Pennsylvania Association of
Nonprofit Organizations
People for the American Way
Pettus Crowe Foundation
Pew Charitable Trusts

Pew Partnership for Civic Change*

Pfizer, Inc.**

The Philanthropic Group

The Philanthropic Initiative, Inc.

Philanthropy & Nonprofit Sector Graduate

Certificate Program, Loyola University

Philip Morris Companies, Inc.**

The Piton Foundation**
The Pittsburgh Foundation
Points of Light Foundation
Population Resource Center**
Presbyterian Health Foundation

Presidential Classroom

Public Affairs Council

Prevent Child Abuse America ProLiteracy Worldwide Prudential Foundation** Public Agenda Foundation

Public Allies, Inc.

Public Conversations Project
Public Education Network

Public Health Management Services

Corporation*

Public Radio International

Puerto Rican Legal Defense and

Education Fund

Puerto Rico Community Foundation

QueensCare

Radio and Television News Directors

Foundation

Raising More Money* Rauch Foundation* Raytheon Company Reader's Digest Foundation

Reading Is Fundamental, Inc.**
Recording for the Blind & Dyslexic
Christopher Reeve Paralysis Foundation
Region Nine Development Commission

Religion in American Life

Research! America

Retirement Research Foundation Charles H. Revson Foundation** Sid W. Richardson Foundation Fannie E. Rippel Foundation

Rochester Area Community Foundation

Rock the Vote*

Rockefeller Brothers Fund** Rockefeller Family Fund Rockefeller Foundation**

Rockefeller Philanthropy Advisors Rocky Mountain Youth Corps Rosenberg Foundation**

Royal Flying Doctor Service of Australia

(Victorian Section)
Russell Sage Foundation**

The Salvation Army National Headquarters**

Sara Lee Foundation Sarkeys Foundation Dr. Scholl Foundation**

School Food Service Foundation Sears, Roebuck and Company The Seattle Foundation Shepherd's Centers of America

ShoreBank*

The Sierra Club Foundation Harry Singer Foundation

The Sister Fund

The Skillbuilders Fund

Skillman Foundation

Alfred P. Sloan Foundation**

Richard and Susan Smith Family Foundation*

John Ben Snow Foundation

Social Welfare Research Institute,

Boston College

Society for Nonprofit Organizations

Society for Values in Higher Education

SOS Children's Village—USA, Inc.

South Carolina Association of

Nonprofit Organizations

South Carolina Center on Nonprofit and

Grassroots Leadership

Community Foundation for

Southeastern Michigan

Southeastern Council of Foundations

Southern California Association for

Philanthropy

Southern Education Foundation, Inc.

The Spencer Foundation**

The St. Paul Companies, Inc. Foundation

The Starbucks Foundation

Levi Strauss Foundation**

Student Conservation Association**

The Studio Museum in Harlem

Support Center of Washington

Surdna Foundation*

Taconic Foundation**

Target Foundation**

The Teachers Network

Theatre Communications Group

Third Sector New England

3M Foundation**

Thrivent Financial for Lutherans**

Travelers Aid International

Union Institute & University

United Jewish Communities

United Leukodystrophy Foundation

United Methodist Higher Education

Foundation

United States Conference of

Catholic Bishops**

United Way of America**

University College of Citizenship and Public

Service, Tufts University

University of California Humanities Research

Institute*

University of Pennsylvania Center for

Community Partnerships

University of Wisconsin-Milwaukee Helen Bader School for Nonprofit Management*

Venture Philanthropy Partners, Inc.

Ventures in Education, Inc.

Verizon Foundation

Vietnamese Culture & Science Association*

The Visions Network*

VolunteerMatch

Volunteers of America**

VSA Arts Colorado

The Wallace-Reader's Digest Funds

Izaak Walton League of America**

The Washington Center for Internships

The Washington Council of Agencies

Washington Independent Writers Legal and

Educational Fund, Inc.

Washington Mutual Bank

Washington Regional Association of

Grantmakers

Weyerhaeuser Family Foundation

Whirlpool Foundation

Mrs. Giles Whiting Foundation

Wildflowers Institute

Woodrow Wilson School of Public and

International Affairs,

Princeton University

Woodrow Wilson National Fellowship

Foundation

The Wireless Foundation

Women and Philanthropy**

Women's College Coalition

Women's Funding Network

Robert W. Woodruff Foundation**

Woods Charitable Fund, Inc.

Woods Fund of Chicago

World Charity Network

World Neighbors

Xerox Corporation**

YMCA of the USA**

Young Audiences, Inc.

Youth Service America

Youth Venture

YouthBuild U.S.A.

YWCA of the USA**

^{* =} New Members ** = Charter Members

FINANCIAL STATEMENTS

Independent Auditor's Report on the Financial Statements

To the Board of Directors
INDEPENDENT SECTOR

We have audited the accompanying statements of financial position of INDEPENDENT SECTOR as of December 31, 2002 and 2001, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of INDEPENDENT SECTOR's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of INDEPENDENT SECTOR at December 31, 2002 and 2001, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Washington, DC

Tate & Tryon

February 26, 2003

Statements of Financial Position

	December 31,			
		2002		2001
Assets				
Current assets				
Cash and cash equivalents	\$	1,692,342	\$	581,132
Accrued interest receivable		35,727		56,133
Grants and accounts receivable, current portion—Note E		519,020		1,773,179
Short term investments—Note B		1,614,450		3,442,136
Total current assets		3,861,539		5,852,580
Long term investments—Note B		4,393,740		4,181,253
Grants and accounts receivable, less current portion—Note E		161,951		227,386
Property and equipment, net—Note C		234,637		291,644
Supplemental executive retirement plan—Note F		160,338		175,518
Other assets		47,587		70,884
		4,998,253	_	4,946,685
Total assets	\$	8,859,792	<u>\$</u>	10,799,265
Liabilities and Net Assets				
Current liabilities				
Accounts payable and accrued expense		\$435,728		\$516,262
Deferred revenue		29,009		23,000
Total current liabilities		464,737		539,262
Supplemental executive retirement plan—Note F	l	160,338		175,518
Total liabilities		625,075		714,780
Net assets				
Unrestricted				
Undesignated		1,883,917		1,467,804
Designated—Note D		3,101,511		3,729,659
Temporarily restricted—Note E		3,249,289	_	4,887,022
Total net assets		8,234,717		10,084,485
Commitments—Note G		<u> </u>	_	<u> </u>
Total liabilities and net assets	\$	8,859,792	\$	10,799,265

Statements of Activities

Year Ended December 31, 2002

				Temporarily	-, -	
	ı	Unrestricted		Restricted		Total
Revenue						
Membership dues	\$	2,402,992			\$	2,402,992
Grants and contributions		190,009	\$	1,790,565		1,980,574
Conference fees and sponsorships		707,233				707,233
Interest and dividend income—Note B		228,719				228,719
Publication sales and other		131,671				131,671
Net assets released from restrictions		3,428,298		(3,428,298)		_
Total revenue	_	7,088,922	_	(1,637,733)	_	5,451,189
Expense						
Program services						
Public affairs		2,071,637				2,071,637
Communication among members/						
Meeting ground		1,611,156				1,611,156
Research		991,714				991,714
Strategic outreach		314,381				314,381
Total program services		4,988,888				4,988,888
Supporting services						
General and administrative		778,181				778,181
Membership development		525,640				525,640
Fundraising		290,795				290,795
Total supporting services		1,594,616				1,594,616
Total expense		6,583,504				6,583,504
Change in unrestricted net assets						
before net loss on investments						
and transfer of program		505,418		(1,637,733)		(1,132,315)
Net loss on investments—Note B		(717,453)				(717,453)
Transfer of program—Note E	_		_		_	
Change in net assets		(212,035)		(1,637,733)		(1,849,768)
Net assets, beginning of year	_	5,197,463	_	4,887,022	_	10,084,485
Net assets, end of year	\$	4,985,428	\$	3,249,289	\$	8,234,717

Year Ended December 31, 2001

	ι	Inrestricted		Temporarily Restricted		Total
Revenue						
Membership dues	\$	2,320,874			\$	2,320,874
Grants and contributions	4	950,849	\$	3,055,802	4	4,006,651
Conference fees and sponsorships		582,313	4	-,,		582,313
Interest and dividend income—Note B		348,785				348,785
Publication sales and other		67,561				67,561
Net assets released from restrictions		3,264,939		(3,264,939)		· <u> </u>
Total revenue	_	7,535,321	_	(209,137)		7,326,184
Expense						
Program services						
Public affairs		2,524,625				2,524,625
Communication among members/						
Meeting ground		1,407,215				1,407,215
Research		1,850,175				1,850,175
Strategic outreach		242,250				242,250
Total program services		6,024,265				6,024,265
Supporting services						
General and administrative		616,225				616,225
Membership development		467,913				467,913
Fundraising		329,869				329,869
Total supporting services	_	1,414,007				1,414,007
Total expense		7,438,272				7,438,272
Change in unrestricted net assets						
before net loss on investments						
and transfer of program		97,049		(209,137)		(112,088)
Net loss on investments—Note B		(339,512)				(339,512)
Transfer of program—Note E		<u> </u>		(472,617)	_	(472,617)
Change in net assets		(242,463)		(681,754)		(924,217)
Net assets, beginning of year	_	5,439,926	_	5,568,776	_	11,008,702
Net assets, end of year	\$	5,197,463	\$	4,887,022	\$	10,084,485

Statements of Cash Flows

	Year Ended December 31, 2			
Cash Flows from Operating Activities				
Change in net assets	\$	(1,849,768)	\$	(924,217)
Adjustments to reconcile change in net assets to net				
cash provided by (used in) operating activities:				
Depreciation and amortization		94,235		110,203
Net loss on investments		717,453		339,512
Changes in assets and liabilities:				
Accrued interest receivable		20,406		14,207
Grants and dues receivable		1,319,594		(328,207)
Other assets		23,297		(28,952)
Accounts payable and accrued expense		(80,534)		(288,449)
Deferred revenue	_	6,009		(26,853)
Total adjustments		2,100,460		(208,539)
Net cash provided by (used in) operating activities		250,692		(1,132,756)
Cash Flows from Investing Activities				
Sale of investments, net		897,746		348,072
Purchase of property and equipment, net		(37,228)		(41,571)
Net cash provided by investing activities	_	860,518		306,501
Net increase (decrease) in cash and cash equivalents		1,111,210		(826,255)
Cash and cash equivalents, beginning of year	_	581,132		1,407,387
Cash and cash equivalents, end of year	\$	1,692,342	\$	581,132

Notes to Financial Statements

Note A—Organization and Summary of Significant Accounting Policies

Organization: INDEPENDENT SECTOR is a nonprofit, nonpartisan coalition of more than 700 national organizations, foundations, and corporate philanthropy programs, collectively representing tens of thousands of charitable groups in every state across the nation. Its mission is to promote, strengthen, and advance the nonprofit and philanthropic community to foster private initiative for the public good. INDEPENDENT SECTOR works to promote effective policies and a healthy legislative environment to help not-for-profit initiative thrive; research and analyze the scope of the nonprofit sector and trends in giving and volunteering; strengthen accountability among nonprofit organizations; champion effective collaboration among the business, government, and nonprofit sectors; communicate the value and successes of the American tradition of giving and volunteering; and provide the "meeting ground" for the leadership of the philanthropic and nonprofit sector to address emerging trends affecting the sector.

Income tax status: Independent Sector is exempt from income taxes on its exempt activities under the provisions of Section 501(c)(3) of the Internal Revenue Code. Independent Sector is not a private foundation since it meets the requirements of Section 509(a)(2).

Basis of accounting: Independent Sector prepares its financial statements on the accrual basis of accounting. Consequently, revenue is recognized when earned and expense when the obligation is incurred.

Use of estimates: Preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from estimates.

Cash and cash equivalents: For financial statement purposes, all highly liquid investments with a maturity of three months or less at the time of purchase are considered to be cash equivalents.

Net assets: Independent Sector has established the following net asset categories: Unrestricted:

- Undesignated—This fund is used for the general operations of INDEPENDENT SECTOR.
- Designated—These funds have been appropriated by the Board of Directors of INDEPENDENT SECTOR for designated programs and consist of the following:
 - Reserve and Program Contingency Fund—Fund was established to provide for the stability for INDEPENDENT SECTOR over the long term.
 - Public Policy Strategic Reserve Fund—Fund was established to support future public policy initiatives as they arise.

Temporarily restricted—represents the portion of net assets that have been restricted by donors (see Note E).

Grants and contributions: Grants are recorded when INDEPENDENT SECTOR is notified of them. Unrestricted grants are recognized as unrestricted revenue in the period designated by the donors. Temporarily restricted grants are recorded as temporarily restricted revenue when received and released from program and time restrictions as expenditures are incurred for the restricted purposes, or time restrictions have expired.

Functional allocation of expense: The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Note B—Investments

Investments are recorded at fair value and consist of the following at December 31:

	2002				2001		
	Cost		Fair Value		Cost	Fair Value	
Index stock mutual funds	\$ 2,790,204	\$	2,512,861	\$	3,773,60	\$ 3,141,008	
U.S. Agency and similar	1,905,988		1,904,543		1,653,852	1,697,273	
Asset-backed securities	695,463		693,276		830,892	832,587	
Corporate bonds	569,782		562,753		822,774	821,697	
Mortgage-backed securities	328,326		334,757		1,108,969	1,130,824	
Total investments	\$ 6,289,763	\$	6,008,190	\$	8,190,087	\$ 7,623,389	

The following is a summary of investment revenue for the years ended December 31:

	2002	2001
Interest and dividends	\$ 228,719	\$ 348,785
Net realized and unrealized losses	(717,453)	(339,512)
	\$ (488,734)	\$ 9,273

Note C—Property and Equipment

Acquisitions of property and equipment of more than \$500 are capitalized at cost. Depreciation and amortization are provided using the straight-line basis over the estimated useful lives of the respective assets (3-10 years). Property and equipment consist of the following at December 31:

	2002	2001
Furniture and equipment	\$ 296,241	\$ 285,415
Computer equipment and software	519,793	493,390
Leasehold improvements	70,227	70,227
	886,261	 849,032
Less accumulated depreciation and amortization	(651,624)	(557,388)
	\$ 234,637	\$ 291,644

Note D—Designated Net Assets

Designated net assets consist of the following at December 31:

	2002	2001
Reserve and program contingency	\$ 2,351,511	\$ 2,979,659
Public policy strategic reserve	 750,000	 750,000
	\$ 3,101,511	\$ 3,729,659

Note E—Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following:

	Ba		Balance at		Amounts		Balance at
	De	cember 31,	New		Released or	D	ecember 31,
Projects		2001	C	ommitments	Expired		2002
Gardner Award	\$	90,000	\$	<u> </u>	\$ 30,000	\$	60,000
Salute to Volunteers		82,281					82,281
Public Policy Initiative		386,401			1,250		385,151
Organizational Leadership Award		60,000		30,000	30,000		
Corporate-Nonprofit Partnerships		71,451		35,000	25,054		81,397
Research		893,827		245,000	783,492		355,335
NGO Meeting		<u> </u>		25,000	25,000		_
Public Policy Advocacy		152					152
Social Justice		_		250,000			250,000
EDIN		_		375,000	44,611		330,389
Leadership		23,471		50,000	23,421		50,050
Capacity Building		25,377			10,920		14,457
BCPP-Public Policy		376,676		375,000	487,883		263,793
Total Projects		2,009,636		1,355,000	1,461,631		1,903,005
Time-restricted grants		2,900,000		417,000	 1,966,667		1,350,333
Total grants and							
contributions		4,909,636		1,772,000	3,428,298		3,253,338
Less: Present Value Discount		(22,614)		18,565			(4,049)
Net Present Value	\$	4,887,022	\$	1,790,565	\$ 3,428,298	\$	3,249,289

Included in grants and accounts receivable is \$433,000 of time restricted grants and \$210,137 of temporarily restricted project funds, which will be collected as follows:

Time-restricted grants	
2003	\$ 267,000
2004	166,000
	433,000
Restricted project funds	
2003	210,137
Total grants	643,137
Less: present value discount	(4,049)
	\$ 639,088

Note F—Retirement Plans

Defined contribution retirement plan:

All full-time employees of INDEPENDENT SECTOR who have reached the age of 21 years and have completed a minimum of one year of service participate in an employee retirement plan administered by Teachers' Insurance Annuity Association and College Retirement Equities Fund. The plan is a noncontributory defined contribution plan whereby an amount equal to fifteen percent of a participant's salary is funded by INDEPENDENT SECTOR and applied as a premium on retirement annuity contracts owned by the participants. Employer contributions for the years ended December 31, 2002 and 2001 were \$324,201 and \$276,156, respectively.

Supplemental executive retirement plan:

Plan offers certain of INDEPENDENT SECTOR's executives or highly compensated employees an opportunity to defer compensation pursuant to section 457(f) of the Code to supplement such employees' retirement benefits under the employer's ERISA qualified retirement plan and other retirement programs.

Note G—Commitment

INDEPENDENT SECTOR leases office space in Washington, D.C., under an agreement which expires in January 2009. The remaining non-cancelable future minimum lease payments are as follows:

Year Ending December 31,	Total
2003	\$ 324,794
2004	352,436
2005	352,436
2006	352,436
2007	352,436
2008-09	352,436
	\$ 2,086,974

Independent Auditor's Report on Additional Information

To the Board of Directors
INDEPENDENT SECTOR

Our report on our audit of the basic financial statements of INDEPENDENT SECTOR as of and for the years ended December 31, 2002 and 2001 appears on page 34. The audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information presented on page 44 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we express no opinion on it.

Tate & Tryon Washington, DC

February 26, 2003

Schedule of Functional Expenses

Year Ended December 31, 2002 with Comparative Totals for 2001

	Program Services —								
	Public Affairs	Communications among members/ Meeting Ground	Research	Strategic Outreach	Subtotal				
Employee costs	\$ 805,289	\$ 707,470	\$ 455,086	\$ 203,797	\$ 2,171,642				
Professional/									
consultants	527,968	387,980	336,709	42,212	1,294,869				
Printing/reproduction	67,987	46,434	30,746	3,867	149,034				
Travel/meetings	33,401	298,931	30,938	22,037	385,307				
Occupancy	84,484	64,970	76,438	21,298	247,190				
Office supplies/									
expenses	12,482	19,638	5,922	2,650	40,692				
Postage/delivery	38,415	29,999	12,211	5,073	85,698				
Training/subscriptions	146,425	8,801	19,565	3,934	178,725				
Grants and									
contributions	306,792	10,511	3,000		320,303				
Depreciation and									
amortization	24,687	21,490	13,903	6,255	66,335				
Telephone	23,360	12,277	7,004	3,170	45,811				
Other	347	2,655	192	88	3,282				
Total expense	\$2,071,637	\$1,611,156	\$ 991,714	\$ 314,381	\$4,988,888				
		Perce	entage of Total I	Expenses 2002	75.78%				
	Percentage of Total Expenses 2001 80.999								

	Supporting Services								Total —	
		General and ministrative		Membership evelopment		Fundraising		Subtotal	2002	2001
Employee costs	\$	454,748	\$	291,630	\$	209,444	\$	955,822	\$3,127,464	\$ 3,044,334
Professional/										
consultants		121,660		114,251		33,557		269,468	1,564,337	2,294,038
Printing/reproduction		3,542		11,939		850		16,331	165,365	165,395
Travel/meetings		50,657		26,753		4,090		81,500	466,807	594,917
Occupancy		58,338		38,231		23,646		120,215	367,405	366,430
Office supplies/										
expenses		8,258		4,434		2,719		15,411	56,103	91,784
Postage/delivery		11,385		13,541		4,645		29,571	115,269	106,397
Training/subscriptions		18,030		10,275		2,139		30,444	209,169	69,420
Grants and										
contributions		600						600	320,903	468,472
Depreciation and										
amortization		12,560		8,938		6,401		27,899	94,234	110,210
Telephone		6,583		4,522		3,214		14,319	60,130	78,520
Other		31,820		1,126	_	90	_	33,036	36,318	48,355
Total expense	\$	778,181	\$	525,640	\$	290,795	\$1	,594,616	\$6,583,504	\$7,438,272
	Percentage of Total Expenses 2002						_	24.22%	100%	
	Percentage of Total Expenses 2001							19.01%	100%	

INDEPENDENT SECTOR STAFF

Tim Abercrombie

Chief Financial Officer, Finance/Administration tim@IndependentSector.org

Ben Anawalt

Database Administrator ben@IndependentSector.org

Jackie Asuncion

Programs Associate jackie@IndependentSector.org

Diana Aviv

President and CEO diana@IndependentSector.org

Alice (Rose) Brown

Executive Assistant, Administration/Finance and Programs and Planning rose@IndependentSector.org

Carla Bundy

Assistant Director, Communications/ Media Relations carla@IndependentSector.org

Maria Teresa Aspinwall Conners

Assistant Director, Programs teresa@IndependentSector.org

Mary Coogan

Assistant Director, Government Relations maryc@IndependentSector.org

KC Dallia

Development Associate kc@IndependentSector.org

Colleen A. Darling

Director, Office of the President colleen@IndependentSector.org

Sandra Lynne Davis

Accounting Supervisor sandrad@IndependentSector.org

Mandy Dramstad

Assistant Director, Communications/Print and Web mandy@IndependentSector.org

Tracy L. Fleming

Executive Assistant, Office of the President tfleming@IndependentSector.org

Gordon W. Green, Ph.D

Vice President, Research gordon@IndependentSector.org

Keith Greenidge

Assistant Director, Human Resources and Administration keith@IndependentSector.org

Mary M. Grimm, CFRE

Associate Director, Membership and Development maryg@IndependentSector.org

Adrienne Hahn

Director, Government Relations adrienne@IndependentSector.org

Chanda Ijames

Executive Assistant, Public Affairs chanda@IndependentSector.org

Nadine Jalandoni

Director, Research Services and Nonprofit Almanac Project nadine@IndependentSector.org

Noelle V. Mathis

Executive Assistant, Membership and Development noelle@IndependentSector.org

Michael McCormack

Director, Technology mike@IndependentSector.org

Jocabel Michel

Research Assistant jocabel@IndependentSector.org

TaKesha Miles

Executive Assistant, Research kesha@IndependentSector.org

Patricia Nash

Director, Communications and Marketing patricia@IndependentSector.org

Melissa Ramirez

Policy Analyst, Public Affairs melissa@IndependentSector.org

Patricia Read

Vice President, Public Affairs
pat@IndependentSector.org

Brigitte Savage, CFRE

Vice President, Membership and Development brigitte@IndependentSector.org

Peter Shiras

Senior Vice President for Programs peter@IndependentSector.org

Bob Shoe

Assistant Director, Conference Planning bobs@IndependentSector.org

Kia Sutton

Administrative Receptionist kia@IndependentSector.org

John Thomas

Vice President, Strategic Outreach jt@IndependentSector.org

Chris Toppe

Director, Philanthropic Studies chris@IndependentSector.org

Monique Brown Ware

Data Manager monique@IndependentSector.org

Michelle Weber

Assistant to the President michelle@IndependentSector.org

Eric Williams

Office Assistant, Administration ericw@IndependentSector.org

Roy Wu

Communications and Marketing Associate roy@IndependentSector.org

West Coast Office

Caroline O. Boitano (consultant)

Director of West Coast Outreach

cboitano@concentric.net

Interns

Corporate-Nonprofit Partnership Initiative
Kristine Alvarez

Membership and Development Soraja Lofstrom Congresswoman Stephanie Tubbs Jones, representing Ohio's 11th district, emphasizes the important advocacy role of nonprofit organizations in her greetings to conference participants.





Peter Shiras, IS's senior vice president for programs, welcomes international leaders in civil society to the 2002 Annual Conference.







Members debate topics such as media scrutiny of nonprofits in the post-9/11 world, advancing challenging causes, and improving grantmakergrantseeker relationships at the Annual Conference. Sterling Speirn, Peninsula Community Foundation, Stephanie Strom, New York Times reporter, and Shariq Saddiqui, Islamic Society of North America.



The Cleveland Host Committee arranged a spectacular evening at a cultural and architectural landmark, The Rock and Roll Hall of Fame and Museum.

CREDITS

DESIGN: Janin/Cliff Design, Inc.

Photography: Day Walters Photographic Illustration, Bill Cancellare/News Events Photo Service (page 24), David Scull/The White House (page 15), Michael Temchine (page 15), IS staff photo (page 16)

PRINTING: Whitmore Print & Imaging



1200 Eighteenth Street, NW Suite 200 Washington DC 20036

phone 202-467-6100
fax 202-467-6101
publications 888-860-8118
info@IndependentSector.org
www.IndependentSector.org