

NETWORK NEWS

1993 Annual Conference

Larry Kressley and Ron White,
Conference Co-Conveners

Attendees of NNG's fourteenth annual conference will find this year's meeting uniquely challenging and stimulating, in addition to experiencing our trademark networking. The conference theme, "Beyond a Hierarchy of Oppressions: Racism and Its Equivalents," as well as a distinct approach using trainings, panels and plenaries, marks a significant deepening of NNG's interest in holistically addressing the many diverse forms of oppression and injustice take in this country.

Together, during this day-long training, we will move toward overcoming biases which divide us and act as barriers to our institutions' effective work for social change.

The conference will convene at the Howard University Hotel, an African American owned and operated full service hotel in the nation's capital. It is adjacent to Howard University, the historically Black college founded shortly after the Civil War. Howard University has often been at the intellectual center of racial progress in this country. It graduated such notables as Supreme Court Justice Thurgood Marshall, Vernon Jordan of the National Urban League, and the District's current mayor, Sharon Pratt Kelly. The University Library houses the Moorland Foundation, one of the nation's largest research collections on African American history.

The conference planners have shaped an approach which will both stretch and deepen each participant's experience. Time has been left outside of the official conference activities to network, reflect on the conference, and take advantage of our unique location. The conference is designed so that the theme can be explored both subjectively and objectively.

Our opening keynote speaker, Byllye Avery, an activist in the field of women's health care for over 20 years, is the founding president of the National Women's Health Project, and a leader in developing coalitions of women of color and between lesbian and straight women.

A diverse team of experts will facilitate an "anti-oppressions" training component, offered for the first time at an NNG conference. Through a focus on the current attacks of the religious Right against people of color, women, lesbians and gay men, and non-Christians, our training team will help us explore the underlying connections between multiple forms of

oppression. Together, during this day-long training, we will move toward overcoming biases which divide us and act as barriers to our institutions' effective work for social change.

Here are some conference highlights. We will open with an orientation breakfast on Friday, October 1, followed by a choice of the first training track, the walking tour, or a presentation on the Southern Rural Development Initiative. Friday's events continue with the plenary luncheon address by Byllye Avery. The first of four issue panels will be held on Friday afternoon. This panel will seek to broaden the traditional discussion of women's health issues by focusing on the needs of women of color and lesbians in the context of empowering these often under—or even unserved groups.

Three more panels will be offered on Saturday, focusing on youth, environmental justice, and immigration. The youth panel will include young activists discussing their experiences in social justice efforts. Environmental justice advocates from around the country will talk about their work to address underlying inequities that manifest themselves in the pollution of communities of color, low income, and working class neighborhoods. The immigration panel will explore the rising tide of xenophobia and other forms of bigotry that affect recent arrivals to the United States.

At Saturday's lunch plenary session, national political leaders holding elected and appointed office will explore how to ensure that progressive public officials remain true to their ideals once they take office.

The conference will officially close on Saturday evening with dinner and a performance by Yasmeen, a veteran member of the internationally acclaimed a capella singing group, *Sweet Honey and the Rock*.

The work of this year's conference committee has been highlighted by the active involvement of all its members, including Rebecca Adamson of First Nations/Ms.Foundation, Bill Batson with Teens as Community Resources, Steve Cheifetz at the Mott Charitable Trust, Adisa Douglas of the Public Welfare Foundation, Terry Lowe at the Shalan Foundation, Joe Wilson with the Public Welfare Foundation, and NNG Executive Director Terry Odendahl. ■

Editor's Note: Ron and Larry have provided inspired leadership and follow-through to the conference planning effort. Special thanks are also due to Catherine Brozowski, our conference coordinator, and the entire staff of the Public Welfare Foundation.

Southern Rural Development Initiative

The South is home to 34 percent of America's people and 46 percent of its poverty. The wealth produced by the region's natural resources and labor has largely left the South. Of the 241 poorest counties in the United States, 223 are in the South.

"When this large a range of institutions gets together and identifies priorities for a region, funders have to listen. There is something compelling about such a representative intermediary."

*Elizabeth Campbell,
Ford Foundation*

How can the rural South get its fair share of economic development? A new collaboration of 24 regional organizations is tackling the huge challenge of locating public and private capital and redirecting it to rural areas in South-eastern states.

An idea that evolved from Funders who Fund in the South, an NNG affinity group, gathered steam nine months ago as the Southern Rural Development Initiative (SRDI). SRDI is committed to creating development capacity in rural areas throughout the South.

Member organizations fall into three groups: economic development financial organizations, land-based training and development centers, and community-based grantmaking programs. All of these groups have the common denominator of leveraging dollars and capital through their role as regional intermediaries.

SRDI members have come together three times: first to decide whether or not such a group should exist, secondly, to decide how to organize, and most recently, in a meeting at Highlander Research and Education Center in Newmarket, Tennessee, to decide on and prioritize plans of action.

In these three meetings, SRDI shaped its vision to build a collaborative effort anchored by community-based organizations with philanthropy, business and government acting as strong partners. The vision is long-term and at a scale to have significant impact on the region's most distressed rural areas. Its primary goal is to move substantial capital efficiently to grassroots development organizations.

The SRDI model has found receptive audiences inside the Clinton administration and some major foundations. In December, the members seized a rare opportunity provided by the transition to a new federal administration. SRDI drafted a public policy paper, "Rural Development Reconsidered: A Perspective from the South." The paper was distributed to the President and all cabinet secretaries through the Executive Branch Agencies office of the transition.

The paper was followed by a series of meetings at the White House, USDA, the Department of Commerce, HUD and members of Congress. In each case, SRDI organizers have experienced

a warm welcome. The SRDI model incorporates many of the themes the White House is promoting to federal departments: interdepartmental cooperation, partnerships with non-profits and the private sector, and coordination of programs targeted to particular problems. Also, the new administration is determined to reverse the neglect of rural America and to build rural programs that go beyond agriculture to a broader vision of rural development. SRDI has drafted for the administration's consideration an interdepartmental initiative for the nation's most distressed rural areas.

SRDI's sectors have designed ambitious programs that are complementary to its public policy work but much broader in scope. The economic development sector plans for a regional multi-bank consortium to finance rural projects, a program to develop new uses for CDBG, Small Town grants, and coordination of the capitalization of the region's community development financial institutions.

The community-based funders sector's first priority is to attract funds to stabilize existing funding organizations and to start new ones in parts of the South where none exist. Such an infusion of development capital will allow the groups to substantially increase their grantmaking and technical assistance to grassroots groups. They also will collectively solicit funds for regranteeing to rural grassroots organizations with proven abilities but who have unfulfilled potential because of lack of funding.

The land-based institutions sector has created a program to develop each center into a fully operational rural development education and training center. They will coordinate SRDI's work to build the "human capital" needed for successful development. This sector will also create a number of demonstration projects to pioneer new directions for community-based rural

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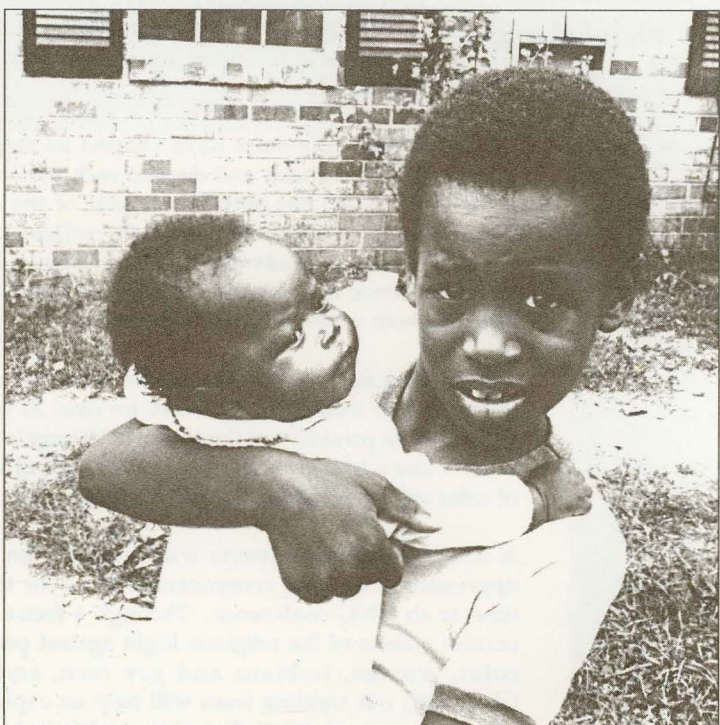


Photo by Jennifer Warburg

Committee Report

New Evaluation Guide at the Heart of Philanthropic Reform

After nearly a year of hard work on the part of the Philanthropic Reform Committee, co-chaired by Ellen Furnari and Carol Mollner, a new publication, the Evaluation Guide: What is Good Grantmaking for Social Justice?, was released in April. The Guide was produced with the help of advisers throughout the nonprofit community. It has been so popular that four months later, we are nearly out of the first 1000 copies, and about to reprint. We are still seeking funds for this project. Grants from the Ben & Jerry's Foundation and the Needmor Foundation paid for the first printing.

The Evaluation Guide was distributed free to all NNG members, to other leaders in the grantmaking field, and at a Philanthropic Reform Workshop sponsored by NNG at the Council on Foundations meetings. It is available for sale at \$15.00 a copy, or \$5.00 each for bulk orders of five or more.

The Committee's goal is to have everyone in the Network use the Guide in their funding program or organization. Let us know about your experiences with the Guide.

The Evaluation Guide is an evolving document. We will be revising it next year. The 1994 edition will be accompanied by a How-To Guide, which gives concrete examples of promising strategies that funders and grantseekers have used to promote accessibility, accountability, good relations with donees, and social justice work more generally. We need your help in putting together the new Guide and its companion How-To Guide. We ask that you write or fax us with your ideas. Even better, we invite you to join the Philanthropic Reform Committee.

In addition to this ambitious publication program, the Committee is planning a series of regional meetings between grantseekers and grantmakers. Smaller working groups are organizing these gatherings, so far in Denver, New York, and probably the Twin Cities. We hope to sponsor others in the South and on the west coast. We are looking for volunteers to join in the philanthropic reform effort. Could you host a meeting or participate? Contact Carol, Ellen (phone numbers are on the back) or the national office if you can help. ■

From the Co-Chairs

By Catherine Lerza, Shalan Foundation
and Miyoko Oshima, Tides Foundation

Recently the two of us had the welcome and rare opportunity to sit down face to face and talk. Of course, we talked about the National Network of Grantmakers. We talked business: the six month review of our executive director; institutional supporters; the effectiveness of our once or twice monthly executive committee conference calls. We then began to discuss the ugly face of racism in this country. Miyoko talked about California where the Governor and even "liberal" (female) senators are jumping on the anti-immigrant bandwagon, proposing armed borders and the denial of citizenship to American born children of undocumented people. Cathy, a recent arrival in Washington D.C., talked about the fact that for most people "inside the beltway," race, gender, sexual orientation etc. are treated as unpleasant, irritating and superficial issues that get in the way of what is "real" work—legislation, policy agendas, dealmaking.

We both realize how grateful we are to NNG and how proud we are of this organization, now 16 or 17 years old (it depends on who you talk to) and its value to us personally and politically. NNG has been a "training ground" and "support network" for many grantmakers. Many members have also formed long-lasting friendships through NNG.

NNG members talk—in depth—about issues and conflicts and difficulties that others prefer to ignore. We try, publicly, to tackle the contradictions inherent in the term "progressive grantmaker." In this era, when concern about inclusiveness, process and language is dismissed as subservience to political correctness, our annual conference is addressing, head on, the "isms" that fragment and erode America and the world. We use the word "oppression" without embarrassment, knowing and acknowledging that oppression, like racism, sexism, homophobia, and able-ism, is real and creates the conditions under which most people in the world live. We also realize that this system of domination has changed over the years and that we must also adapt our strategies accordingly. This is precisely the challenge that NNG faces in the "insider/outsider" role within philanthropy.

We thank the leadership of NNG, our amazing executive director Terry Odendahl, our board of directors, especially conference co-chairs Larry Kressley and Ron White, and the dozens of NNG members who serve on committees and do much of the organization's work, for being leaders in philanthropy and in the community at large. You have all demonstrated that being "politically correct" means calling individuals and institutions on behavior and language; supporting projects that build visionary programs; and speaking out for a world which celebrates diversity, is free of imperialism, oppression and discrimination based on race, ethnicity, class, gender, sexual orientation, religion, age, and ability. By struggling with these issues inside our own institutions and our hearts, we will be proudly and we hope effectively politically correct, and more importantly, promoting progressive social change.

Interview with Terry Odendahl

Cathy Lerza and Miyoko Oshima,
NNG Co-Conveners

Why did you want to be the Director of NNG?

NNG has historically been the one group within philanthropy dedicated to progressive reform. NNG is a place where we can talk and think about creating a new future.

In addition, my background and interests suit the position. For the past 15 years, I have been in and out of the grantmaking world. In the late 1970s I worked for the Business and Professional Women's Foundation. I started as a research assistant and three years later became acting Executive Director. While

writing my dissertation, I was a consultant for Women and Foundations/Corporate Philanthropy. That project resulted in my first book, Working in Foundations: Career Patterns of Women and Men (with E. Boris and A.K. Daniels, 1985). After receiving my PhD in Cultural Anthropology, I was recruited to Yale University's Program on Non-Profit Organizations where I managed a study on the "health" of the foundation field. America's Wealthy and the Future of Foundations (1987) came out of that research. The interviews we conducted with philanthropists and my analysis

of them eventually resulted in my most recent book, Charity Begins at Home: Generosity and Self-Interest Among the Philanthropic Elite (1990).

So, I started my career as a foundation employee, then became more established as a researcher in the grantmaking field. I moved back to Colorado in 1987 as the first staff director of the Women's Foundation of Colorado. My experience there helped me to finish writing the Charity book, and catapulted me into a new role of "social critic."

How did you become a social critic? What interests you in philanthropy?

I remember being invited to make a presentation at a conference where the name tag they had prepared for me read "social critic." It was a label given to me after I wrote the Charity book.

Generally speaking, the world of foundations and grantmaking has almost no accountability. Many board members, employees, and individual donors do not view their work as principally in the public interest. Because of the tax advantages of major giving, I believe we need to consider grantmaking a public endeavor. I have found through my past research that the vast majority of private funding perpetuates the status quo.

Grantmakers are not terribly accessible to the people most in need of funds.

I feel fortunate to be with NNG now. In the field of philanthropy, NNG tries to act as a bridge between grantmakers and grantseekers. My values and views on philanthropy are identical to those in NNG's mission statement. In addition, I am an advocate of turning grantmaking decisions over to representatives of the communities in greatest need, or most affected by where foundation funds are going.

What were you doing just before taking the NNG position?

I had been teaching Women's Studies at the University of California, San Diego, on a part-time basis, and consulting with grassroots groups around the country. I had a child in 1989, which changed my life tremendously and in an extremely positive way. I also worked as the Director of Development at METRO, a United Methodist Church social service program. As a volunteer, I was co-founder and Board Chair of the Institute for Women's Policy Research in Washington, D.C., and Chair of the newly formed AIDS Foundation San Diego.

What do you think are the challenging social issues that need to be addressed by the philanthropic community?

Unfortunately, there are so many I hardly know where to begin. The theme of the annual conference this year — "Beyond a Hierarchy of Oppressions" — encompasses a vision I hold of social and economic justice wherein progressive groups and individuals work together in solidarity. As a feminist, I am quite concerned about civil rights in the broadest sense, for all people, whatever our color, including environmental justice, immigration issues, lesbian and gay liberation. Much of my activist work has focused on women. Of late, I have been developing a particular interest in "border" and international issues. The world is changing. Border areas are being barricaded, polluted, redefined. Hate crimes are becoming frighteningly more common everywhere. In this era of extreme social and economic injustice, we need to promote the very unpopular idea of a more equitable distribution of wealth. That's a start.

With regard to the philanthropic community, private grantmakers can be involved with all these issues and more. But briefly, I think philanthropy should serve as a catalyst for new ideas, new ways of doing things, especially thinking about issues and funding across categories. We can also be a "watchdog" of government.

How has the move to San Diego been for NNG?

It's been working well. It's been incredibly stimulating for me. We have recruited a few new members in Southern California. But, San Diego is just where the office is housed. NNG is all our members, across the country. As you know, in this day and age, an organization's office can be located almost anywhere. Thanks to technology, especially the fax machine and phone (which I am on all the time), communication is fast and good. I also do quite a bit of traveling to stay in touch with our projects, to meet with groups of grantmakers, and to re-affirm the importance of NNG at sites across the nation.

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Recent Publications and Reports of Interest

■ The Alliance for Justice's, Justice for Sale: Shortchanging the Public Interest for Private Gain, documents a sophisticated and well-funded campaign "that promotes a legal system where justice is bought and sold just like any other commodity," laments Nan Aron, director of the Alliance, an association of public interest law firms.

A powerful coalition of corporations and conservative foundations are spending millions of tax-free dollars to redefine the term justice. The study describes how during the 1970's and 1980's, corporations and foundations began funding scholars, law schools, and institutions that applied economic principals to legal issues. Since 1988, the Olin Foundation has provided over \$13 million for the development of law and economics programs at the nation's most elite law schools.

The unified purpose of these funders has allowed them to recast legal discussion in terms more sympathetic to enhancing corporate wealth, and to generate public sympathy for economic efficiency at the expense of individual rights. The study also makes clear that the reasons these conservative funders succeeded is that they did not shy away from putting their money into advocacy efforts and lobbying campaigns.

Justice for Sale will be part of a public education campaign effort to encourage foundation support for progressive advocacy groups. NNG and the Alliance are planning meetings in Austin, Boston, Chicago,

San Francisco, and Washington, D.C. to discuss the issues raised in the report. *If you are interested in hosting a session, or in getting a copy of the report, please call Carol Seifert (202) 332-3224.*

■ Asian American and Pacific Islanders in Philanthropy (AAPIP), "Invisible and in Need: Philanthropic Giving to Asian American and Pacific Islanders," argues that the common, but misguided perception that Asians represent a "model" minority undermines and diverts attention from the persistent problems of poverty, hate crimes, health care, labor conditions, and domestic violence that continue to challenge Asian American communities. Grantmakers gave less than one percent of their 1990 grants to programs for these populations. Several recommendations for grantmakers interested in funding Asian American and Pacific Islander causes are offered. *Free copies are available from AAPIP, P.O. Box 591389, San Francisco, CA 94159-1389; or call 415-772-4388.*

■ Emmett D. Carson, Diversity & Equity Among Foundation Grantmakers, provides a summary examination of the racial and gender composition of foundation administrative and program staff. Carson presents survey results that suggest inequities in salaries and in proportional representation of certain racial minorities and women in various job categories, as well as in their stability within those positions in regard to turnover rates and the "glass ceiling." Carson acknowledges improved recruitment within the field of philanthropy, but questions the minimal numbers of Hispanics and Native Americans at any level, as well as Asian Americans and Blacks in higher positions. *For copies, contact ABFE, 1828 L Street, N.W., Ste 1200, Washington, D.C. 20036.*

■ Jeff Cohen and Norman Solomon, with cartoons by Matt Wuerker and Tom Tomorrow, and photos by Jennifer Warburg, Adventures in Medialand: Behind the News, Beyond the Pundits, excerpted and summarized from introduction by Molly Ivins. The number of corporations controlling the major media outlets in the U.S. has dropped from 50 in 1982 to about 20 by 1993, and it is still dropping. At the end of World War II, 80 percent of the American newspapers were independently owned. Today most are controlled by 15 chains.

"The notion that on any given story all you have to do is report what both sides say and you've done a fine job ... debilitates the press... [I]n journalism, t[here] is no such thing as objectivity, and the truth, that slippery little bugger, has the oddest habit of being way to the hell off to one side or the other... [M]ost stories aren't two-sided, they're 17-sided at least... [I]t's no help to either the readers or the truth to quote one side saying "Cat," and the other side saying "Dog," while truth is there's an elephant crashing around out

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Photo by Jennifer Warburg

Changes in the Network: People and Jobs

■ Susan Beaudry has become Executive Director of the Abelard Foundation and Common Counsel, in Berkeley, CA. We welcome her to NNG.

■ Leah Brumer left the Abelard Foundation and Common Council to pursue various personal projects, including writing. She continues to serve on the board of the Jewish Fund for Justice.

■ Seth Borgos is a relatively new Program Officer at the North Shore Unitarian Universalist Veatch Program. Welcome to the field.

■ Paul Castro, the Chair of the United Latino Fund in El Monte, CA recently joined NNG. Welcome to Paul and the Fund.

■ Gayle Dorman is the new Executive Director of the Mary Reynolds Babcock Foundation in Winston-Salem, North Carolina.

■ Jean Entine has moved to San Francisco, leaving her position at the Boston Foundation.

■ Marjorie Fine has joined the North Shore Unitarian Universalist Veatch Program staff as Executive Director, leaving the North Star Fund in New York City.

■ Ellen Friedman is returning to the Tides Foundation in October from maternity leave. Her baby's name is Lucy.

■ Debra Furry is the new Executive Director of the National Alliance for Choice in Giving in Washington D.C. Welcome to the Network.

■ Joan Garner has been promoted to Executive Director of the Fund for Southern Communities in Atlanta. Congratulations.

■ Alexander Gray, Program Coordinator, Cee Scott Brown and Marianne Weems, board members, of Art Matters, in New York, recently joined NNG. We are pleased to have them with us.

■ Salvatore La Spada has joined Rockefeller Financial Services in New York as a Philanthropic Advisor. Welcome to the Network.

■ Florence Lastique was hired at the Norman Foundation as a Program Assistant. Welcome.

■ Cathy Lerza has moved to Washington, D.C. to direct the Sustainable Communities Project and get married. She is a board member of the Shalan Foundation in San Francisco, where she was Executive Director for many years.

■ Former Associate Director, Terry Lowe, is the Interim Director of the Shalan Foundation as it winds down its operations.

■ Patricia Maher is the new Executive Director of the Haymarket People's Fund. Welcome.

■ José Luís Morin is the new Executive Director of the North Star Fund in New York, where he had been serving on the board.

■ Tia Oros is the new Associate for Program Development at the Seventh Generation Fund. Welcome.

■ Kimberly Otis is Executive Director of the new Sister Fund in New York. Welcome to NNG.

■ Carol Pencke is the new Executive Director of A Territory Resource in Seattle. Welcome.

■ Jeannie Ritter has joined the staff of the Jewish Fund for Justice as a Program Officer.

■ Peggy Saika, New World Foundation board member, is the new director of the Asian Pacific Islander Environmental Network.

■ Hubert Sapp is the new Executive Director of Oxfam America.

■ Barbara Taveras is the relatively new Executive Director of the Edward Hazen Foundation in New York. Welcome to NNG.

We apologize for any oversights in this list. Please call or send in such information for future newsletters.

Delegation to El Salvador

The National Network of Grantmakers, in co-operation with the SHARE Foundation, is organizing a delegation of its members to serve as monitors of the March 1994 national elections in El Salvador. This election is hoped to be the final chapter in a twelve year long civil war and the first free and fair election in the country's history. Every elected official in the country, including the President, members of the Legislative Assembly and all municipal offices, will be chosen.

The NNG delegation is expected to be in El Salvador for several days prior to the March 20 election, election day itself, and the days immediately thereafter. Members of the delegation will join with other monitors from around the world at polling sites throughout the country to observe the voting process and the vote count. Prior to election day, monitors will meet with representatives of the political parties in El Salvador, the Supreme Electoral Tribunal and non-governmental organizations involved in voter registration and voter education efforts.

Specific plans for the delegation are currently being developed. If you are interested in participating in this historic effort, please contact:

NNG Board member Larry Kressley at (202) 965-1800 or NNG Executive Director Terry Odendahl (619) 220-0690.

Southern Rural Development Initiative *from page 2*

development. A special program to link rural economic development with cultural and historic preservation is also among this sector's projects.

Foundation staff and trustees who have participated as SRDI's "funder collaborators" have been impressed with the collaborative's rapid development. At the Highlander meeting, the funders present concluded that it is imperative that grantmakers support SRDI in addition to, and not instead of, their current work in rural development.

SRDI is currently in the process of incorporation and application for tax exemption. In the meantime, NNG continues to serve as the proud parent of this impressive endeavor. ■

Interview with Terry Odendahl

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Tell us a little about your personal life as it relates to the job.

My partner Michael Bernstein (who teaches history at UCSD) was enthusiastic and supportive about my taking the job, and continues to be. I just step across the backyard to get to the office. It's a wonderful commute. But, there are drawbacks. After our 4 year-old, Eleanor, goes to bed at night, I am tempted to go back to the office to work, and often do. As with all of us, I am searching for a balance between my personal life and job.

Did anything surprise you as Executive Director of NNG?

It is good to realize how committed people are to the organization. NNG members do many things for us outside their formal jobs. Some of them are even rethinking their careers in philanthropy, but they want to continue working for NNG as volunteers. They clearly understand the need for NNG. Many people also feel that NNG is their first affiliation.

So, the commitment and dedication of the members, and especially the leadership, has been an inspiration to me. At the same time, the administrative aspects of the job can take up all my time. I would like to see NNG develop more of a program outside the annual conference.

Where do you see NNG in the next 20 years?

I see NNG as growing, but slowly. The need is great for more people in philanthropy who have progressive values, but I do not want NNG to grow solely for growth's sake. We should have clearly defined goals. I see NNG moving ahead with great annual conferences, by initiating more projects around the country, and by gathering in regional groupings. NNG serves as a network for philanthropic reform. I see NNG's role increasing due to the impact of our new *Evaluation Guide*, by encouraging grantmaking for social justice, and possibly by moving into a more issue-oriented

research and publications program. I also see a role for NNG in fostering coalition efforts. I am excited in the near future about the prospect of bringing funders and grassroots organizers together.

My larger vision for NNG is to stimulate grantmaking for social change. The success of NNG — beyond providing support to members — will actually depend on getting money into worthy causes and movements. ■

Recent Publications and Reports

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there in the bushes.... I believe the press's most serious failures are not its sins of commission, but its sins of omission—the stories we miss, the stories we don't see, the stories that don't hold press conferences, the stories that don't come from "reliable sources."

"Jeff Cohen and Norman Solomon have attacked this and more with energy, brio, and the occasional display of a mordant sense of humor. It's grand to see their work, normally scattered in publications of modest circulation, collected so we can relish it at one swell swoop, as one of my favorite Texas politicians used to say. Cohen and Solomon, both associated with FAIR, have solved the problem of "whose side are you on?" by being on the side of the reader, the viewer, the Joe or the Annie out there making an honest living fixing cars or grooming poodles while trying to make sense of the public debate in their spare time.

So dive in and enjoy some of the best press-bashing, honest sleuthing, news-consumer tips and happy hell-raising with the powers-that-be to be found anywhere..." *To order directly from FAIR write: "Adventures" Department, 130 W. 25th St., New York, N.Y. 10011 and send \$11.95 check or money order. Bulk orders available at a discount.*

■ Five new studies from the National Committee for Responsive Philanthropy (NCRP), including four in-depth evaluations of community foundations' responsiveness to disenfranchised people in Atlanta, Boston, Dallas and San Diego. Based on interviews with activists and leaders in each community, the reports examine services provided by the foundations, communications, patterns of giving, level or risk, fund raising, composition of board and staff, distinguishing characteristics, as well as leadership and catalytic role. *\$20.00 each. NCRP, 2001 S. Street, N.W., #620, Washington, D.C. 20009.*

■ Special Report on funding for low-income environmental issues. National environmental organizations have become some of the largest and most powerful institutions in the U.S. with increasing access to foundation funding. Have local environmental organizations tackling low-income issues received the same access to this funding? *\$15.00 from NCRP, 2001 S Street, N.W., #620, Washington, D.C. 20009.* ■

Yes! I want to be a member!

☐ Enclosed is a check for \$75 made payable to the National Network of Grantmakers

☐ In addition, I am enclosing a tax-deductible contribution of \$ _____

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NATIONAL NETWORK OF GRANTMAKERS Board of Directors 1992-1993

William Batson
Teens as Community Resources
100 Massachusetts Ave., 4th Floor
Boston, MA 02115
(617) 266-2788
(617) 266-0388 Fax

Ellen Furnari
Ben & Jerry's Foundation
Box 299
Waterbury, VT 05676
(802) 244-6957 (Ext. 2590)

Lois Henry
The North Star Fund
666 Broadway, Room 500
New York, NY 10012
(212) 460-5511
(212) 982-9272 Fax

Wendy Johnson
Appalachian Community Fund
517 Union Ave., Suite 206
Knoxville, TN 37902
(615) 523-5783
(615) 522-5281 Fax

Larry Kressley (Secretary)
Public Welfare Foundation
2600 Virginia Ave., NW, Suite 505
Washington, D.C. 20037
(202) 965-1800
(202) 625-1348 Fax

Cathy Lerza (Co-Convenor)
Sustainable Communities Project
2000 P St., NW, Suite 408
Washington, D.C. 20036
(202) 833-4667
(202) 833-4670 Fax

Carol Mollner
National Network of Women's Funds
1821 University Ave., Suite 409 N
St. Paul, MN 55105
(612) 641-0742
(612) 647-1401 Fax

Miyoko Oshima (Co-Convenor)
The Tides Foundation
1388 Sutter St., Suite 1010
San Francisco, CA 94109
(415) 771-4308
(415) 771-0535 Fax

Marlene Provizer
Jewish Fund for Justice
920 Broadway, Suite 605
New York, NY 10010
(212) 677-7080
(212) 677-7159 Fax

Alan Rabinowitz (Treasurer)
3400 East Laurelhurst Dr., NE
Seattle, WA 98105
(206) 525-7941
(206) 524-3074 Fax

Rose H. Sackey-Milligan
Peace Development Fund
44 North Prospect St.
P.O. Box 1280
Amherst, MA 01002
(413) 256-8306
(413) 256-8871 Fax

Hubert Sapp
Oxfam America
26 West Street
Boston, MA 02111-1206
(617) 728-2508
(617) 728-2595 Fax

Gary Schwartz
Fund of the Four Directions
8 West 40th St., 10th Floor
New York, NY 10018
(212) 768-1430
(212) 768-1471 Fax

Cynthia White
Self-Development of People
100 Witherspoon Ave.
Louisville, KY 40204
(502) 569-5780
(502) 569-5018 Fax

Staff:
Catherine Brozowski
Tram Nguyen
Terry Odendahl
P.O. Box 34625
San Diego, CA 92163-4625
(619) 220-0690
(619) 220-0691 Fax



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P.O. Box 34625
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