

Faculty Meeting Minutes
September 30, 2005

The September 30, 2005 Faculty Meeting was called to order by Dean Dan Smith at 1:35 p.m.

Office of the Dean

Dean Smith proposed that that Faculty Meeting Minutes for the April 29, 2005 meeting be approved as written. The proposal was moved, seconded and passed with no one opposed.

Dean Smith asked for a moment of silence for our good friend Bill Littlefield who passed away this summer.

The following individuals introduced new staff in their departments:

Brenda Bailey-Hughes from Business Communication introduced:
Angela Burks & John Meunier

Ray Burke from Marketing introduced:
Neil Morgan & Shibo Li

Susie Clarke from Undergraduate Career Services introduced:
Theresa Green-Ervin

Tom Lenz from Kelley Executive Partners introduced:
Jim Anderson, Brian Hedges, Kevin Beausir, Lesli Gordon and Holly Fisher

Anne Massey from Information Systems introduced:
Roberto Mejias

Roger Schmenner from Indianapolis introduced:
Sasha Fedorikhin, Evelyn Patterson, Robert Grimm and Kim Saxton

Ash Soni from Operations & Decision Technologies introduced:
Kyle Cattani, Xinxin Hu, Dan Conway and Hans Sebastian Heese

James Wimbush from Management introduced:
Dan Li & Dean Shepherd

M.A. Venkat from the Undergraduate Office introduced:
Alison Kvetko

Ramesh Venkataraman from MSIS introduced:
Gretchen Handlos

John Maxwell from Business Economics & Public Policy introduced:
Michael Rauh

Greg Udell from Finance introduced:
Jun Yang and Vijay Yerramilli

Don Kuratko from JCEI introduced:
Bob McDonald

Dean Smith made the following award presentations:

Teaching Awards:
Panschar AI: Pete Salzarulo
Panschar Lecturer/Clinical/Visitor: Sue Keenan
Sauvain: Eric Richards

Innovative Teaching Awards
Tom Bowers
Ray Burke

Undergraduate Program

M.A. Venkat announced that everything is going well in the Undergraduate Office. There are 330 direct admits and a total of 3,671 undergraduates. He announced these upcoming events: October 11 is the I-Core Knowledge Expansion day and November 4 the Business Law department is conducting an Ethics Workshop.

Doctoral Program

Frank Acito announced that there is a total of 83 doctoral students with a current entering class of 14. They had a very good recruiting/placement year. They are currently working on a database collection and a fellowship for international studies.

MBA Program

Idie Kesner announced that they are off to a great start and things are going well. There is 192 students in the entering class. 22% are women, 16% minorities and 35% international. Idie also announced that they have won their 1st case competition of the year.

Action Item: Idie Kesner proposed approval of "I" course number on the Bloomington campus for the on-line enrollment option. The proposal was moved, seconded and passed with no one opposed.

Action Item: Idie Kesner proposed to change the title of S520 from “Database Processing” to “Managing & Designing Database Systems”. The proposal was moved, seconded and passed with no one opposed.

Action Item: Idie Kesner made a proposal for a 3 year JD/MBA degree. The proposal was moved, seconded and after some discussion passed with no one opposed. Idie thanked the students and law school faculty who helped with this.

Systems & Accounting Graduate Program

Dave Greene gave the following update on the accounting programs (MBA/a and MPA). Enrollment is up 10% this fall slowing from 30% last fall. 37% are female, 27% international and 44% Indiana residents. Placement continues to be strong with 95% of the MBA/a class being placed.

Ramesh gave the following update on the MSIS program. They have had a 35% growth with 55 incoming students. 80% male and 20% female. They had 100% placement of graduates and the reputation of the program has been firmly established.

Kelley Direct

Rich Magjuka announced that everything is going well with the KD program. They have had a 10% growth in enrollment. Enrollment of females is up from 14% to 23%. Rich also announced that IEE has selected us to be education partners.

Indianapolis

Roger Schmenner announced that they have a \$2.3 million fund balance. Enrollment in the evening MBA is steady with growth in the MPA and UG programs. Roger announced that they have just under 30,000 students on the IUPUI campus.

Action Item: Roger Schmenner proposed to change the title of G595 from “International Strategy for Growth and Production” to “Country Analysis and International Management”. The proposal was moved, seconded and passed with no one opposed.

Dean Smith called on Jim Grandorf to give an update on United Way. Jim announced that they are getting ready to kick-off the campaign and that information will be sent out the week of October 3.

Dean Smith announced the due to the efforts of the development office and IUF we were able to finalize the gift agreement with Mr. Godfrey for a \$25 million gift. The development office also worked with the foundation and have established a match agreement for the interest on this gift.

Dean Smith called on Tom Lenz to give a review of Kelley Executive Partners. Tom gave the following overview:

Strategic Goals

- Develop World-Class Executive Education Programs

 - Build Kelley Brand

 - Develop a National Reputation

- Within Three Years:

 - Generate Revenues of \$6,000,000

 - Generate Profit of \$1,250,000

- Increase Kelley Faculty Involvement

- Implement an Optimal Organization Structure

Update on Financial Performance

Kelley Business Education Networks

- Open Enrollment Courses

- A New Strategy: KBEN Networks

- Niche Open Enrollment Programs

Strategic Imperatives

- Reach Strategic Goals

- Establish Kelley Business Education Network

- Innovation

- Develop a Global Strategy

Dean Smith gave the following overview of the School and initiatives for the coming year. (Slides attached).

- Financial report requested in August by Judy Palmer's office
- Several units on campus in financial deficit but the Board of Trustees thinks all other units have a surplus but the KSB
- Financial Overview for the KSB. Total Income \$47,652,190; Total Expenditures \$47,652,190
- Maintain summer research grants, KD & KEP support
- Summary Financial Stats
- So Where are We? Who are We?
- What can we become?
- What's between here and there?
- Major school-level objectives
- Improving our financial situation: near term; longer term
- Strategic Plans

Dean Smith said he would continue to give updates at the faculty meetings on these issues. The meeting adjourned at 4:00 p.m.

The next faculty meeting is scheduled for Friday, December 9 at 1:30 p.m. in CG 1034.