Achiever plays NAJAC melody

When Achiever Charles Prior of Columbus, Ohio joined JA two years ago he never imagined that he would be providing the music for over 3,000 enthusiastic Achievers gathered here at the largest JA conference in the world.

Prior is a third-year Achiever and has been active in JA on both the local and national levels. He is currently the President of the Central Ohio Achievers Association and is also the NAJAC organist.

Prior replaced Dennis Houlihan, who had delighted NAJAC delegates for over ten years with his musical skills. Houlihan retired because of his business responsibilities.

But Kirtley wouldn't be happy if he couldn't spend some time with the Achievers.

"I've always enjoyed working with young people," commented the former junior high school teacher and football coach. "NAJAC renews my perspective each year when I see the top two percent of high school students in the country gathered here."

"There's nothing time consuming at the conference if it is all done in advance," commented Liston. "But the amount of work setting up the conference is incredible. We hire summer staff each year to work exclusively with registration and conference arrangements. I could never do it all myself."

Liston orders all conference supplies from program binders to name-tag covers. She makes personal contacts with contest judges and each association that sponsors a contest. She is the hub of the conference — if she doesn't know the answer she knows where it can be found.

"I really don't feel like I've done that much," Maureen commented. "This is my full-time job. It's the summer staff, the area people and volunteers that make this conference so successful."

Command changes smoothly

NAJAC '78 is happening without crisis. Everything is in place and running smoothly. It's hard to believe that none of the Conference Directors have ever been NAJAC before. "NAJAC practically runs itself," explained Allen Kirtley, the new Conference Director of NAJAC. "The commitment and dedication of the volunteer staff is equalled in few other places. People have the expertise to get the job done and they give their time to do it."

Kirtley, the former regional vice president for the midwest region, assumed his Conference Director duties on June 1 upon the retirement of Hugh B. Sweeney, Jr. "Sweeney did a magnificent job of running this conference," commented Kirtley. "I'm just trying to equal his endeavors. I'm not making a lot of changes."

"I just want this to be an efficient, friendly, educational, well-run experience for these Achievers. I want to provide them with a tremendously positive experience. The best week of their lives can happen and will happen for most of them."

Kirtley spends his long days at the conference coordinating the efforts of Deputy Conference Director Maureen Liston, Assistant Conference Director Carol Ann Toff, and numerous department heads. As a five-year leader of the NAJAC Administration Department, Kirtley feels he understands the challenges and problems department heads face.

Kirtley started in Junior Achievement sixteen years ago as a Program Director in Owensboro, Kentucky. His enthusiasm for JA has rubbed off on his three children, all of whom currently participate in JA or are anxious to do so. His 16-year-old son Mark is a second year Achiever who „involves with the JA program, Deputy Conference Director Maureen Liston is only attending her third NAJAC. Liston, who worked her first two years developing new programs in JA's Research and Development Department, assumed her new duties October 1. Liston is responsible for the mechanics of the conference — the behind the scenes "nitty gritty."

"There's nothing time consuming at the conference if it is all done in advance," commented Liston. "But the amount of work setting up the conference is incredible. We hire summer staff each year to work exclusively with registration and conference arrangements. I could never do it all myself."

Liston orders all conference supplies from program binders to nametag covers. She makes personal contacts with contest judges and each association that sponsors a contest. She is the hub of the conference — if she doesn't know the answer she knows where it can be found.

"I really don't feel like I've done that much," Maureen commented. "This is my full-time job. It's the summer staff, the area people and volunteers that make this conference so successful."

Industry leaders ready for a busy day at Conf.

On this morning over 500 business people, civic leaders, educators and media representatives arrive by airplane, bus, car and foot at the National Junior Achievers Conference. They are a small part of the annual Business, Industry and Education Day. According to Joseph J. Franco­mano, executive vice president of JA, "the purpose of B, I and E Day is two-fold. It gives those who are interested in Junior Achievement across the nation an opportunity to see JA in action. Most of the people who visit will be participating with Achievers in some of the workshops that will be going on while they are here. Secondly, B, I and E Day gives business leaders a chance to show their support of JA directly to Achievers."

The B, I and E Day activities include the general meeting Wednesday morning where JA President Richard Maxwell recognizes the National JA Board of Directors. The national board will be meeting here at Indiana University, Frank T. Cary, chairman of IBM and present national chairman of Junior Achievement, will speak as well as Business Hall of Fame member Royal Little of Textron. Thursday morning Little will be presenting the Entrepreneur Award. The keynote speaker will be James Davant, chairman and chief executive officer of Paine, Weber, Jackson and Curtis.

During the day today Achievers will be escorting the visitors around the campus as they participate in various discussion groups. These people will be looking for chances to meet and talk with Achievers. This will be a great opportunity for delegates to learn from these people and to thank them for making Junior Achievement and NAJAC possible.
**Ind. Achiever puzzles NAJAC**

Do you get bored while waiting to see your doctor? Well, if you’re a Southern Indiana resident your “waiting room boredom” may be over.

Terry Wilson, a 16-year-old Achiever from Terre Haute has developed a product for waiting areas called Puzzle Pads.

The Puzzle Pads, which are priced at $4 for 20 pads and a pencil, contain either crossword puzzles, fill-in-the-blanks, trivia quizzes or word search games. Puzzle stands display single-sheet games. These stands come with 50 pencils, 790 puzzles and are sold for $12.50 each.

“I was tired of reading old, worn-out magazines when I went to the doctor’s office, so I came up with the idea of Puzzle Pads,” said Wilson, explaining his personal need for the product. “These games also give offices an air of professionalism.”

As chief executive officer and only employee of Acorn Studios Inc’s Puzzle Pad Division, Wilson designs, sells and distributes his product.

Wilson markets his product by calling on potential buyers at their businesses; he explains to prospects that his company “cares for their patients while they wait.”

Initially, the puzzles were sold primarily to doctors’ offices and hospitals. But according to Wilson, most of his clients are now private-sector service companies like accounting firms and law offices.

Wilson also distributes brochures to customers reminding them when it’s time to reorder.

“I send out 50 to 100 notices a week asking clients to replenish their stock,” said the eleventh-grade businessman. “I’ve received as many as 20 orders in one day.”

Wilson employs an accountant to keep tabs on the four-month-old company’s finances.

“It’s worry myself half to death about the business if I didn’t have an accountant,” said Wilson.

The chief executive still has some worries though. And one of the biggest problems is theft. Wilson said some customers claim they haven’t received merchandise and force him to send duplicate orders.

He also must insure the product in case it injures users.

“Someone might cut themselves with the paper,” explained Wilson, telling why he needs the insurance. “My paper doesn’t have very sharp edges, but it’s just a precaution.”

Looking to the future, Wilson said he plans to sell the rights to the product but will continue to keep the controlling interest.

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**Youth groups gather at I.U.**

Youth Organizations United (YOU) was a campaign promise made by the 1977 NAJAC officers to the delegates. They are no longer in office, but that campaign promise is a step closer to reality due to the efforts of the 1978 NAJAC officers.

Primarily through work done by NAJAC Vice President Nahum Chandler YOU is now in the early stages of development with a pair of meetings being held here at Indiana University this week.

“If you look at the organization and the goals of other youth organizations they are all quite similar to each other,” commented Chandler, explaining Wilson’s reasoning behind the first of the developmental meetings held on Monday. “I have become really excited about the possibility of representatives of all youth organizations getting together to set national objectives for the American youth.

“We are holding these meetings here at NAJAC this summer so that we can get a better understanding of just how the different youth organizations can work together.”

There are six goals established for YOU. They include a joint discussion of the problems facing youth today and possible solutions. They encourage an understanding of and a cooperation with all youth in the United States and the rest of the world.

To encourage involvement from all young people in some organized activity is one of the key goals of YOU. Emphasis is being put on leadership development of youth. Those two goals then lead to a increased awareness and better understanding of all youth organizations and the opportunities available and the preparation of young people for the future.

Some of the suggested ways of implementing the goals of YOU are a national conference of youth organizations, continued exchanges of people for existing conferences and conventions, correspondence between the various youth leaders and locally sponsored joint activities such as a dance co-sponsored by the Explorers and 4-H.

Chandler also said that he hopes that the 1979 NAJAC officers will adopt this plan and continue working towards its success. YOU is designed to provide a better understanding of what is available to youth for their development and their entry into adult life.
Top Conf. staff changes

Deputy Conference Director Liston and Asst. Conference Director Toth.

(continued from page 1) successful. Everyone takes pride in their work — they want to do a good job.

Liston now has a totally new perspective of the Conference. “When I sit in the auditorium, I don’t have time to listen. I’m checking the volume of the speakers, watching the timing, and constantly thinking of ways things can be improved.”

Henry Heffner, the new auditorium coordinator, agrees with Liston. “I never realized there was so much involved in running the auditorium. It’s so easy to take things for granted.”

Heffner coordinates the sound, lights, organist, agenda, and audiovisual needs. He knows the nature of each presentation and approves each announcement. And at 7:30 each morning he meets with the Achiever officers and plans the day’s events. “Ordinarily, I wouldn’t be able to do this the first time around,” continued the central region vice president. “But I have a crew that is second to none.”

Heffner is thrilled about his new assignment. “The auditorium is the focal point for the entire conference. The enthusiasm and atmosphere created by 3,000 cheering, eager faces really charges my batteries for the whole year. I could come dragging into NAJAC, but I always leave with that JA fever.”

Heffner is especially impressed with this year’s group of Achievers. “I feel this is the finest group I’ve seen in 22 years. They are astute, alert, and really listening to what’s happening around them.”

For Carol Ann Toth, assistant Conference director, the real reward of her work since January with the national JA staff was seeing it all come together on Sunday.

Carol, who worked as Conference registrar at the national office for two summers, is responsible for general arrangements for the Conference. As assistant to Kirtley and Liston, she spent the last seven months assisting in selecting the Conference staff, assigning staff to their posts and making arrangements for rooms and meals with Indiana University.

Carol’s full-time employment with JA will soon come to an end, however. She has received a University Fellowship with Boston University Medical School, and she will begin work on her Ph.D. in Microbiology this September.

“I know my JA experience will help me, even in this field,” Carol continued. “JA is more than business — it’s working with people.”

JA company invests funds

“Our investment proved profitable as our stock market gain was better than 14%.” This statement could be typical of a seasoned member of Wall Street’s financial community but was in fact made by a high school student from Middletown, Ohio.

Tom Hagins, President of United Stock Advisors (U.S.A.), a JA Company in Middletown, explains, “The U.S.A. provides the service of managing stockholders investments in a mutual fund of stocks that were analyzed, purchased, and sold on the New York and American stock exchanges.”

U.S.A. was sponsored by Bellefonte Insurance Co., a subsidiary of Armcro Inc. Bellefonte had sponsored a similar company the year before, the Wall Street Investment Counselors (WSIC), that was the first JA Company in the nation to market a mutual fund. The idea was so unique that WSIC received recognition in both the Congressional Record and The Wall Street Journal.

Several hurdles had to be cleared before either company could operate. First and foremost, it was necessary to secure a waiver from the Securities Exchange Commission to establish the company. Second, there was the problem of keeping books. Two sets of books had to be kept in accordance with SEC regulations which require that the funds of a mutual fund must be kept intact and accounted for separately from the funds of the company managing the fund. This meant one set of books was kept for U.S.A. and another for the fund, known as the Belle Fund. As Fred Pastor, an advisor for WSIC, explained, “The company really had to operate as two separate groups. Just like a real company it is possible that a JA Company would have one set of officers for the fund and one set for the managing company.”

U.S.A. members sold 333 shares of the Belle Fund at $5 each, a significant amount considering that a large part of the sales were door-to-door. “One of the problems,” says Pastor, “was developing the Achievers’ confidence to invest this money rather than just sit on it.” The Achievers themselves selected the stocks to be included in their portfolio. They planned on buying several stocks so they limited the price to $5 per share. They also wanted to keep acquisition costs down so they bought in round lots of 100 shares. They bought 100 shares of Lynch Corporation, a testing equipment company listed on the ASE, at a price of $2½ share. This stock was sold at the end of the year for $2½ share. 100 shares of McKeon Construction were bought on the ASE at $3 share and later sold at $3½ share. U.S.A. also invested in 200 shares of Heinrich Instruments at $2½ share which they sold at $3½ share.

Rick Brannaman, vice president of operations for U.S.A. states, “It should be pointed out that we purchased the stocks in a “bear market” situation. We suffered through the first several months with little or no activity on our stocks. But suddenly, during the last month, the market was in an upswing and went into a “bull market” situation.”

“One of the most important things that the Achievers learned was that you don’t have to be a millionaire to invest in the stock market,” says Pastor.

Tim Weidle, an advisor for U.S.A. and former high school business teacher, continued, “Everyone learned a lot about stocks that they wouldn’t have learned anywhere else. There are many things that a high school teacher can tell a student about business that the student really won’t understand until he performs them. The majority of people learn by doing. In JA an Achiever can see the results and decisions right away.”

The results of U.S.A.’s year were good. The fees for managing the Belle Fund alone provided $491.60 in income. The fund itself realized $162.50 and the results and decisions right away.”

The results of U.S.A.’s year were good. The fees for managing the Belle Fund alone provided $491.60 in income. The fund itself realized $162.50 and earned dividends of $15. U.S.A. returned $1.10 to their stockholders on their $1 investment, which was named Service Company of the Year in Middletown.
Candidates for nation

Tim Wilkens
Conference President

Age: 18
School: Class of '78, Guilderland High School, Van Nuys, California.
JA activities: NAJAC 2 years; Achievers Association; SAA Program Committee.
School activities: treasurer; German Club; magazine editor; founder, school paper; Mu Alpha Theta.
Awards: Dallas, JA scholarship.
Plans: To be a doctor of psychology.

At a young age, Tim Wilkens began working for his father's small business. His early experiences taught him the importance of hard work and responsibility.

Seth Eisenberg
Conference President

Age: 16
School: Class of '79, J.B. Stuart High School, Fallbrook, Calif.
JA activities: NAJAC; ROJAC; MAJAC; area president of the year runner-up; OYBM finalist; area sales contest winner and Region I finalist; social coordinator, area Achievers Association.
School activities: Debate; Chess Club president; Discovery Club; newsletter and yearbook photographer.
Awards: Boys State (Va.); Latin Honor Society.
Plans: Marketing or possibly law.

"I've always enjoyed dealing with people and this is one of the prime elements necessary to be a good representative. I have the time and the desire to work as hard and do whatever the office of NAJAC president may allow me to do."

Shawn O'Hara
Conference Vice President

Age: 18
School: Class of '79, Brightmont High School, Salt Lake City, Utah.
JA activities: Organizing Member of the Salt Lake Chamber; Recruiting Team; Speakers Corps.
School activities: senior class officer; DECA vice president; FHA president; Ski Club; Girls' Association; Track Club; Drama Club.
Awards: Miss Executive '78, OYBM president; '79, Girls State; Girls Nation; 3 National Ski Awards; Miss Parliamentary Procedure; FHA; Second Place, DECA Philips Free Enterprise Contest.
Plans: To continue her education and then open a business consulting firm.

"I want to help others in the way I have been helped. I have a talent for speaking, leadership and dealing with people. I have the necessary qualifications to do the job well."

Cecile Deffner
Conference Secretary

Age: 17
School: Hempstead High School, Hempstead, N.Y.
JA activities: NAJAC; Area A; NAJAC (Regional) II; NAJAC; VA; JA activities: NAJAC, ROJAC, MAJAC; area president of the year runner-up; OYBM finalist; area sales contest winner and Region I finalist; social coordinator, area Achievers Association.
School activities: Debate; Chess Club president; Discovery Club; newspaper and yearbook photographer.
Awards: Boys State (Va.); Latin Honor Society.
Plans: Marketing or possibly law.

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Bill Landschultz
Conference Vice President

Age: 16
School: Class of '78, Hempstead High School, Dubuque, Iowa.
JA activities: Economics Awareness Program Instructor.
School activities: Speech President; varsity swimming; theatre; Debate Captains; National Honor Society.
Awards: American Legion School Award; State of Iowa Scholar; Sche blasphemy; University of Chicago Admissions Scholarship; Principal's Honor Roll.
Plans: Undecided; hoping for an MBA in hospital administration.

I have developed leadership and organizational skills from JA. I have met with many people, and taken part in my community, and I feel that the JA has made a difference in my life.

Allan Slagel
Conference Vice President

Age: 18
JA Area: Chicago, Illinois.
JA activities: Area Speakers Corps; Area Achievers Association Vice President; JA area fund raising; JA Center Assistant Manager.
School activities: Forensics, Legislative Public Speaking; Student Congress Representative; Class Board Member; Cross Country Team; Track Team; Bicycle Club; National Honor Society.
Awards: $900 JA Scholarship.
Plans: To eventually become a corporate lawyer.

"I believe I possess the abilities to effectively organize and lead my fellow Achievers."

Paulette Dolin
Conference Secretary

Age: 17
School: Class of '78, Van Nus High School, Van Nus, California.
JA activities: NAJAC; JA activities: NAJAC; NAJAC; MAJAC; area president of the year; Achievers Association chairman.
School activities: Honor Society; senior class cheerleader; senior editor of yearbook.
Awards: Speech and debate awards; National Forensics League Degree of Distinction.
Plans: International law.

"I feel I should be a winner because I have been an athlete and debater, and express myself verbally. I have the enthusiasm necessary and the ability to work well with people."
office announced

SHIRLEY GILES
Conference Secretary

Age: 17
JA area: New Orleans.
JA activities: JAMCO '78; NAJAC '77, member of Board of Governors; New Orleans JAMCO recording secretary; member of A-chiever panel for advisor training.
School activities: president of National Honor Society; reporter for school newspaper (4 yrs); member of Ecology and Beautification club; member of school literary magazine staff; associate editor of yearbook; tutor for elementary, school children.
Awards: corporate secretary of the year 1977 and 1978; Achiever, Junior Executive awards; $100 sales club, highest class average 2 yrs; honor roll 4 yrs; honorable mention in French and economics, Who's Who Among American High School Students; Society of Distinguished American High School Students.
Plans: Would like to attend Stanford University and major in Accounting or Special Education.

"My best qualifications are dedication, concern for others, and willingness to work."

MELISSA WHEELER
Conference Secretary

Age: 18
School: Class of '78, Upper Arlington High School, Columbus, Ohio.
JA activities: NAJAC '77, JAMCO '77; COJAC '77; LIQUIJAC '78; Recording Secretary of Central Ohio Achievers Association; Toastmasters (2 yrs); editor of monthly and bi-monthly newsletter.
School activities: National Honor Society; Spanish National Honors Society; Spanish Club; track and field; Youth In Government; American Field Service.
Awards: Junior Achievement Scholarship; area secretary of the year (2 yrs); editor of area best annual report of the year (2 yrs); editor of national annual report of the year finalist; member of the national company of the year finalist.
Plans: I plan to attend Ohio State University this fall, and enter the college of Administrative Sciences. I also hope to earn a degree in law.

"I feel I have the needed qualifications for Conference Secretary. Communication is a vital element for our next Conference, and I will dedicate myself to that."

JOSE' PRATTS
NAA Chairman

Age: 17
JA area: Los Angeles, California.
JA activities: area vice president of production; chairman, Achievers Association.
School activities: junior class officer; student council; sport squad.
Awards: Rotary Club Outstanding Student; Who's Who Among American High School Students.
Plans: To enter the business world of finance, marketing and investments.

"I like to communicate with people. I'm very enthusiastic, and I like to work with people."

MARY SULLIVAN
NAA Chairman

Age: 18
JA area: Syracuse, New York.
JA activities: area Achievers Association secretary '77, '78; NAJAC '78 secretary.
School activities: French Club; National Honor Society.
Awards: $1,000 JA Scholarship; 17 years, 1977, 1978; Public Speaking, 1978; Rotary Club Scholarship; Regents Scholarship; Honor Graduate.
Plans: To continue on to college with majors in Economics and Business Administration and then to pursue a career in Junior Achievement or Business Education.

"My most important ability is my desire to work and to do whatever I can for others. I will put my best into the office."

Anne Okrepkie
Conference Secretary

Age: 18
School: Class of '80, Saint Joseph High School, Trumbull, Connecticut.
JA area: Bridgeport, Connecticut.
JA activities: ROJAC '78; WESCONJAC '78; Bridgeport Achievers Association; Western Conn. Board of Achievers.
School activities: Spanish Club; Social Action Club; Student Government; Theater Guild.
Awards: area secretary of the year; Civic Oration contest; (Mod. Woodmen of America) (2 yrs) 4th place — State of Conn. Spelling Bee; National Spanish exam II — 1st place; Dale Carnegie Scholarship; 100% attendance.
Plans: I hope to enter into the field of corporate law or journalism.

"I feel Junior's determination, perseverance and the enthusiasm to achieve common goals. I dedicate myself to others and to the goals I pursue. I want to listen to others, to share my ideas, but, above all, to generate the enthusiasm I feel about Junior Achievement in others."

Kimberly Ann Manicho
NAA Chairman

Age: 18
School: Class of '78, Bishop Watterson High School, Columbus, Ohio.
JA activities: COJAC, LIQUIJAC, JAMCO; area treasurer and speaker of the year; Achievers Association recording secretary; regional coordinator; JAMCO vice president.
School activities: National Honor Society; business staff; school newspaper.
Awards: Eben Junior Scholarship; JA Scholarship.
Plans: To major in accounting and become a CPA. I might continue and go to law school.

"My service as a regional coordinator has given me invaluable experience in the NAA."

Bill Rumage
NAA Chairman

Age: 18
JA area: New Orleans, Louisiana.
School activities: president of freshman class; Representative (3 yrs); Delegate to Model United Nations Security Council (4 yrs).
Award: Army Corps of Engineers Science Award, 1977.

Wayne A. Young
NAA Chairman

Age: 18
School: Class of '78, Westside High School, Gary, Indiana.
JA area: Chicago, Illinois.
JA activities: chairman, Steel City Achievers Association; Achievers Association Division 5 chairman; president of the year finalist.
School activities: freshman representative; sophomore class treasurer; junior class representative; nominated "Most Likely To Succeed."
Awards: Designated by the Gary, Indiana Post-Tribune as "Mr. Enterprise 1976"; $2,000 Elks Club Speech Scholarship.
Plans: Construction Engineering at Iowa State with a Masters Degree in City and Regional Planning at Howard University.

"I have the qualities of leadership, experience, dedication, and an excellent rapport with people."

Anne Okrepkie
Conference Secretary

Age: 18
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"I have the qualities of leadership, experience, dedication, and an excellent rapport with people."
JA program growing

When NAJAC 1978 is over, the Conference directors won't have time to rest on their laurels. Each has even greater responsibilities within the newly structured JA national organization.

Conference Director Allen Kirtley is currently the National Vice President of Programs. One of three national vice presidents, Kirtley coordinates the Marketing, Program and Research and Development departments. He oversees all five programs of Junior Achievement, Inc.: Project Business, Economic Awareness, Applied Management, Job Education, and the regular high school JA program.

Conference Chairman Joseph Francamano doubles as the National Executive Vice President of Junior Achievement. He works closely with regional vice presidents and the regional organization. The third National Vice President, Marvin Butts, oversees JA Administration — including the areas of Personnel and Training, Public Relations, Accounting, and Financial Field Services. He is also the Director of Corporate Planning, the long-range planning body of JA.

All national vice presidents report to Richard Maxwell, the full-time President of Junior Achievement, and Maxwell reports to the National JA Board of Directors.

"Our program is growing so quickly that these staff additions were necessary to keep up with the new challenges," explained Kirtley. Kirtley attributes a large part of the successful expansion of JA to the JA National Board of Directors. "We have some of the most influential leaders in the country on our board," he continued. They are a working board, not just a rubber stamp.

Kirtley's right-hand person at the Conference, Deputy Conference Director Maureen Liston, also works closely with Kirtley throughout the year. As the new Assistant National Program Director, Liston takes care of the "maintenance" functions of the program department.

Liston devotes much of her time to arranging Achiever appearances at various events throughout the country. She coordinates the Reader's Digest Seminar, the Reader's Digest Speaker Corps and the Best Sales Contest. She handles applications for the Entrepreneur Award and informs Achievers of opportunities such as the Harvard Business School scholarship.

Liston also has the responsibility of coordinating "correspondence" companies, which are not contained within any existing JA franchise area. The object of this part of Liston's job is to get quality JA to as many persons as possible.

"Our youth is our most important resource," commented Liston. "JA is one of the best ways to develop it."

SPORTS

Delegates engage in a pick up soccer game during a break in Conference activities.

Mike Ehrler, from Cincy, scores the third run in the game against Toledo as catcher Terry Block waits for the ball.

OUT AT HOME!
Corporate Secretary
Jan Bartholomay, Milwaukee, WI: Karen Froslid, St. Paul, MN; Lori Hecht, Cincinnati, OH; Teresa Hord, Terre Haute, IN; Michelle Horton, Oklahoma City, OK; Steve Perris, Chicago, IL; David Polston, Louisville, KY; Kim Potter, Ashland, KY; Kerrie Rea, Dallas, TX; Debbie Van Koevinger, St. Petersburg, FL; Susan Vergo, Rochester, NY; Melissa Wheeler, Columbus, OH; Patricia Zillian, Washington, D.C.

Safety Director
Jeff Anderson, Dallas, TX; Susan Bowker, Nashville, TN; Susan Davis, Louisville, KY; Jeffery Frickman, Pittsburgh, PA; Lisa Hopkins, Warren, OH; Marlene Howland, Minneapolis, MN; Angela Marcu, Buffalo, NY; Joann Noto, Grand Rapids, MI; John Schwartz, New Orleans, LA; Dan Taylor, Indianapolis, IN; Mark Tiedt, Houston, TX; Cynthia Wilbrant, Chicago, IL.

Production Executive
Jim Aspell, St. Petersburg, FL; Charles Beadles, Danville, IL; Lawrence Dunham, Rochester, NY; Timothy Flemming, Pittsburg, PA; Terri Ganobik, Lorain, OH; Daniel Guterma, Tulsa, OK; Howard Hebrer, Grand Rapids, MI; David Hirons, Milwaukee, WI; Jeanne Huffman, Columbus, OH; Janna Jernigan, Fort Worth, TX; Andrew Knap, Charles, WV; Tina McCoo, Dubuque, IA; Denise Mullen, Orlando, FL; Robert Petit, Terre Haute, IN; Charles Powell Jr., Bridgeport, CT; David Robble, Boston, MA; Cynthia Schectz, Washington, D.C.; Carl Shorty, Philadelphia, PA; Agnes Suarez, Puerto Rico; Paul Szczesniak, Buffalo, NY; Barry Tiedt, Houston, TX; Omar Uribe, Dallas, TX; Pamela Van Dyke, Denver, CO; Kevin Van Horn, Salt Lake City, UT.

Treasurer
Steve Baranek, Chicago, IL; David Esmail, Dallas, TX; James Gadsden, Nashville, TN; Michael Galecki, Milwaukee, WI; Susan Hautzinger, Philadelphia, PA; Jeanmarie Homer, Charleston, WV; Glenn Kishiyan, San Francisco, CA; Kathleen Madden, Lexington, KY; Robert Perry, St. Paul, MN; Steven Pottier, Tulsa, OK; Paul Smith, Fort Wayne, IN; Gary Tiesenga, Grand Rapids, MI; Joel Vergun, Fort Lauderdale, FL; James Vincent, Owensboro, KY; Paul Work, Washington, D.C.; Paul Zeller, Minneapolis, MN.

Vice President of Personnel
Alison Beche, Battle Creek, MI; David Bunch, Washington, D.C.; Linda Cortese, Stamford, CT; Adrienne Darris, Atlanta, GA; Paulette Dolin, Los Angeles, CA; Eileen Fitzgerald, St. Petersburg, FL; Rod Fleck, Syracuse, NY; Shari Freedman, Orlando, FL; Lucy Fried, New Orleans, LA; Karolene Goff, Columbus, OH; Alan Hippelheuser, Terre Haute, IN; Josephine Hoeker, Philadelphia, PA; Dianne Jenkins, Dubuque, IA; Margaret Lester, San Diego, CA; Susanne Martin, Cleveland, OH; Mark Richardson, Nashville, TN; David Staflman, Dallas, TX; Lori Sullivan, Grand Rapids, MI; Ted Ward, Colorado Springs, CO.

Quality Control
Robert Coughlin, Cincinnati, OH; Denise Kapenis, New Orleans, LA; Kimberly Kraft, Akron, OH; Michelle McKnight, St. Paul, MN; Karl Mancini, Hartford, CT; Eric Martin, Minneapolis, MN; Linda Rau, Grand Rapids, MI; William Ray, Orlando, FL; Bruce Riley, Danville, IL; Janice Szepanski, Midland, MI; Larry Stubbs, St. Petersburg, FL.

Public Speaking
Jeffrey Crockrell, Norfolk, VA; Michael Conrads, Atlanta, GA; Kelly Corrigan, Jacksonville, FL; Jeff Gissarom, Wichita, KS; Judy Holmes, Saginaw, MI; Kevin Huston, Kalamazoo, MI; Jeanne Huffman, Columbus, OH; William Landschulz, Los Angeles, CA; Robert Perry, New York, NY; Mike Proctor, Salt Lake City, UT; Denise Renton, Los Angeles, CA; Alcta Smith, Ft. Wayne, IN; Brad Spitzer, Marietta, OH; Steven Thompson, Davenport, IA; John Tipton, Louisville, KY; Elaine Tschida, St. Paul, MN; Joe Vacanti, Fort Worth, TX.

Purchasing Manager
Larry Geralds, Cleveland, OH; Gigi Graser, Akron, OH; Mike Gravelle, Grand Rapids, MI; John Owczaorzak, Buffalo, NY; Laura Perachos, New York, NY; Mike Proctor, Salt Lake City, UT; Denise Renton, Los Angeles, CA; Alcta Smith, Ft. Wayne, IN; Brad Spitzer, Marietta, OH; Steven Thompson, Davenport, IA; John Tipton, Louisville, KY; Elaine Tschida, St. Paul, MN; Joe Vacanti, Fort Worth, TX.

Manufacturing Co. of the Year
Achieving Force, Des Moines, IA; Digi-Tech Enterprises, St. Petersburg, FL; Enlitement, Ft. Wayne, IN; Holiday Novelties, Los Angeles, CA; Jamoppo, Meadville, PA; Maker's Ast, Southwest, PA; Quality Enterprises, Grand Rapids, MI; Symex, Rochester, NY; X-10-Tion, Ft. Wayne, IN; Y.E.S., Dubuque, IA.

The Achiever Page 7
Wednesday, August 9, 1978
Talent Tops Tonight

The sleepless nights and the waiting are over. The decisions have been made and the Talent Night agenda has been finalized with acts chosen from a record 117 auditions.

A great deal of hard work has gone into the selection of the final acts to be presented tonight at 7:30 p.m. in the auditorium. "All the Achievers are in for a real treat tonight," says Charles White, Talent Night producer.

REJECT Workshop

Today, for the first time in NAJAC history, a frustrated group of Achievers were repeatedly turned away from workshops and were thus denied the right to belong to a group and actively participate in discussions. So, feeling rejected, these outcast Achievers walked slowly back toward the dorms. Many people would probably have just given up, but not Junior Achievers.

Five delegates - Kim Jones, Laurie Gardiner, Mark Sobcki, Jeff Kralowetz, and Alan Wansher - are the unofficial founders of the REJECT Workshop. This workshop was never closed and ended up with a membership of approximately 80 people.

David Loose served as the official pink fink and was able to keep order without censoring discussion. Dhaval (Coke) Shukla served as moderator for the group who raised their hands when they wanted to talk and respected other people who were speaking.

A security guard expressed his admiration for the motivation and enthusiasm of these united Achievers. We would like to express our thanks to both David and Dhaval for their fine leadership, and to all of the members for their participation.

NOTE: This special workshop was ONE DAY ONLY and will not be a regular workshop, so would everyone please find a regular workshop to go to from now on. Thank you.

ELECTIONS

The Election Committee urges everybody to streak to the polls on Thursday. Voting will take place from 12 noon to 1 p.m. in each of the dorms. Look for the signs indicating polling places. Be sure to wear your nametag, review your sample ballot and VOTE before you eat lunch. Remember to "Do it" on Thursday - VOTE.

REUNIONS

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A reunion for all who attended the Midwest Regional Sales Contest in Fox Wayne will take place Wednesday after the talent show at the Foster flagship. Unit "c" is sponsoring a level Olympic competition Wednesday afternoon at 4:15 at Sembower Field Hall. All "c" delegates are invited.

Group 11 call themselves the Lions and consider their group the "king" of NAJAC.

Did Kathy from Louisiana ever find her "Summer Lovin"? Group 12 claims that they are all turtles so they have dubbed themselves the "turtle group".

Groups 19 and 20 are working together and are having a kissing contest. They call it "the best thing since rice krispies". Scoring is by total number of kisses received. Date and time - anytime and anyplace till Thursday.

Group 44 will try to conquer group 43 in a basketball game at 4:15 Thursday. Results later.

Group 20 states they're the greatest when it comes to volleyball and will challenge any other group.

For additional info contact 20's "Frog" Jones.

John Turner challenges anyone to "The Chess Championship of NAJAC". Phone 7-1069 for appointment.

Group 25 will be staffing the Coke tent in the McNutt courtyard Wednesday night after the talent show to reduce congestion and confusion. No tipping.

Laurie Nieman, Group 31's Pink Pink will celebrate her 19th Birthday August 9th. Happy Birthday Laurie from Louisville.

A day late birthday wish goes out to Lynn Curtis, executive director of South Central Wisconsin JA. Better late than never. Love, Your delegation.

Jane Gehrig runs 18 today. Happy Birthday Brad Gelmo is looking for a partner to play "Panzer" with both here at the conference and by mail afterwards. He has a Panzer Leader left. Interested phone 7-8005.

Happy Anniversary Lori and Dave who met one year ago at TOB! Chip Robs of North Carolina was caught with elbows on the same table 3 times. All Right Chip! Group 24, who did a superb job cleaning up the Coke tent Monday night that all people using that area continue to keep it free of litter.

Mike Friedman would like to know if he set a record of personal sales with his grand total of $5,900. He accomplished this goal at the Orlando JA center with a T.V. company that put on T.V. shows like the old "GE College Bowl".

The Welcome Committee is putting up a memory board for all delegates. Any delegation may donate momentos by leaving them with a committee member or at the Foster Info desk. All delegations should be represented.

ROJAC discussion group 42 will have a chance to chew the fat in the game room of McNutt Central at 9:30 p.m. Wednesday.

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