#### JOINT MEETING OF THE NATIONAL BOARD OF DIRECTORS AND NATIONAL OFFICERS OF THE NATIONAL FFA ORGANIZATION

ALEXANDRIA, VIRGINIA

July 15-18, 1991

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# JOINT MEETING OF THE NATIONAL BOARD OF DIRECTORS AND NATIONAL OFFICERS OF THE NATIONAL FFA ORGANIZATION

#### Alexandria, Virginia

#### July 15-18 1991

#### Monday, July 15, 1991

A special meeting of the Board was called to order by the chairman at 8:30 a.m. in the Washington Room with all members of the Board present.

Agenda Items included:

National FFA Organization Proposals or other Special Reports for consideration

•Restructuring of the National FFA Center Operations

•Publications, Information and Supply Service Standing Committee

•Contests and Awards Standing Committee

•Leadership Standing Committee

•International Development/Hall of Achievement Standing Committee

•Organizational Development Standing Committee

Constitution/Bylaws/Policies Standing Committee

- •Finance Standing Committee
- Research Committee

Related Organization Reports and Presentations of Proposals for consideration

•National Vocational Agricultural Teachers' Association (NVATA)

National Young Farmer Educational Association (NYFEA)

•Postsecondary Agricultural Student Organization (PAS)

•The Council

During the afternoon, the Board conducted Standing Committee meetings.

#### Tuesday, July 16, 1991

Standing Committee work continued in the morning. A special degrees and awards selection session was held in the afternoon.

#### Wednesday, July 17, 1991

The meeting of the Board of Directors and National Officers of the National FFA Organization was called to order at 8:30 a.m. in the Washington Room of the National Center, Alexandria, Virginia, by Mark Timm, National FFA President. All members of the Board were present.

Board of Directors

- Dr. Larry D. Case, Chairman of the Board and Senior Education Program Specialist, Agriculture, Division of Vocational-Technical Education, U.S. Department of Education, Washington, D.C.
- Dr. Rosco C. Vaughn, State Supervisor, Agricultural Education, State Department of Education, Las Cruces, NM
- Dr. Dewey W. Stewart, Vocational Specialist, Agribusiness Education, State Department of Education, Indianapolis, IN
- Tom Munter, (USDE Representative), Consultant, Voc Student Organizations, State Department of Education, Sacramento, CA
- Les Thompson, Chief, Appalachian Regional Staff, Division of National Programs, Office of Vocational & Adult Education, U.S. Department of Education, Washington, D.C.
- Hugh P. McClimon, State Supervisor, Ag Education, State Department of Education, Columbia, SC
- Bobby L. Muller, (USDE Representative), Ag Education Instructor, Bon Homme School District 4-2, Tyndall, SD
- Dr. Everett Harris, State Consultant, Ag. & Natural Resources Ed., The University of Vermont, Burlington, VT
- Dr. Jamie M. Cano, (USDE Representative), Assistant Professor, Agricultural Education, The Ohio State University, Columbus, OH

Ex-Officio Members

- Coleman Harris, National FFA Executive Secretary and Education Program Specialist, Agriculture, Division of Vocational-Technical Education, U.S. Department of Education, Washington, D.C.
- Charles L. Keels, National FFA Treasurer, Lead Consultant, Agricultural Education, North Carolina Department of Public Instruction, Raleigh, NC

Board of National Officers

Mark A. Timm, National FFA President, Fillmore, IN

Danny Grellner, National FFA Secretary, Kingfisher, OK

Matt Lohr, National FFA Vice President, Broadway, VA

Julie Classen, National FFA Vice President, Ayr, NE

Ben Nessmith, National FFA Vice President, Statesforo, GA

Lesa Ann King, National FFA Vice President, Howe, TX

**Consultants** 

Tom Parker, President NVATA, Casper, WY

Tom Klein, Vice President, NVATA, Lexington, KY

Dennis Jackson, President Elect, NVATA, Mankato, MN

Dale Turner, Vice President, NVATA, Holdenville, OK

- Dr. Kenneth A. Parker, Associate Professor, Ag & Occupational Education, Department of Occupational Education, University of Massachusetts, Amherst, MA
- Dr. Paul R. Vaughn, Professor and Chairperson, Texas Tech University, Department of Agricultural Education and Mechanization, Lubbock, TX
- Dr. Douglas A. Pals, Professor, Department of Agricultural and Extension Education, University of Idaho, Moscow, ID
- Dr. Jerry L. Peters, Associate Professor, Agricultural Education, Department of Curriculum and Instruction, Purdue University, West Lafayette, IN

Roxann L. Sommers, Eastern Region Rep., FFA Alumni Council, London, OH

Mark A. Williams, Southern Region Rep., FFA Alumni Council, Oviedo, FL who was represented by Dr. Duane Nielsen

Dr. Virgil O. Martinson, Central Region Rep., FFA Alumni Council, Stoughton, WI Mrs. June Dean, Western Region Rep., FFA Alumni Council, Owasso, OK 74055 Others present for all or portions of the meeting

Bernie Staller, Chief Operating Officer, National FFA Center, Alexandria, VA

Wilson Carnes, Administrative Director, National FFA Center, Alexandria, VA

John Pope, Executive Director, The National Council for Agricultural Education, Alexandria, VA Marshall Stewart, Program Specialist, Membership Development, National FFA Center,

Alexandria, VA

Andy Markwart, Managing Editor, FFA NEW HORIZONS Magazine, National FFA Center, Alexandria, VA

Dennis Shafer, Director, National FFA Supply Service, National FFA Center, Alexandria, VA

Tony Hoyt, Program Specialist, Leadership, National FFA Center, Alexandria, VA

Wayne Sprick, Executive Director, National Young Farmer Educational Association, Alexandria, VA

John Pitzer, Senior Editor/Electronics Communications, the FFA NEW HORIZONS magazine, Alexandria, VA

Bill Stagg, Director of Information, National FFA Center, Alexandria, VA

Amy McDonald, Program Coordinator, Information and Promotion, National FFA Center, Alexandria, VA

Doug Butler, Senior Regional Director, National FFA Foundation, Madison, WI Glenn Sims, Regional Director, National FFA Foundation, Madison, WI Dean Gagnon, Regional Director, National FFA Foundation, Madison, WI Jack Keller, Regional Director, National FFA Foundation, Madison, WI Gwynne Tingley, Regional Director, National FFA Foundation, Madison, WI Kent Schescke, Regional Director, National FFA Foundation, Madison, WI Robert Seefeldt, Program Specialist, Contests and Awards, National FFA Center, Alexandria, VA Lennie Gamage, Program Specialist, International, National FFA Center, Alexandria, VA Kip Godwin, Program Coordinator, WCP, MFE, National FFA Center, Alexandria, VA Carol Duval, Program Coordinator, Contests, National FFA Center, Alexandria, VA

#### 1. INVOCATION

The invocation was given by Matt Lohr.

#### 2. BRIEFING ON BOARD PROCEDURES

Dr. Case explained the Board's function and purpose and stated that discussion was open to all. He explained the voting procedures and invited full participation of the National Officers, the adult members of the Board as well as the Consultants. Dr. Case then proceeded to introduce and seat the new Board members (Dr. Dewey Stewart, Dr. Everett Harris, Dr. Jamie Cano) and new consultants (Duane Nielsen for Mark Williams, Roxann Sommers, Virgil Martinson, and June Dean)

#### 3. OVERVIEW OF NATIONAL OFFICER ACTIVITIES

Mark Timm led a review by the National Officers of their activities since the January 1991 Board of Directors Meeting - Each officer covered highlights of their activities such as their trip to Japan and China, industry tours, NLCSO planning, attending the Surgeon General's Conference for Agricultural Safety, and state visits. Team goals this year are:

- 1. To make a commitment to the needs of the membership.
- 2. To always serve as a team.
- 3. To create a unified presence of all members, advisors, chapters and state associations within the National FFA Organization.
- 4. To enhance the awareness and understanding of the Strategic Plan for Agricultural Education.
- 5. To initiate membership growth and development by acting as a direct link between current national programs and the membership.

- 6. To communicate the responsibility the FFA has towards the environment.
- 7. To utilize media at every opportunity for promotion of agricultural education and the FFA

<u>MOTION:</u> It was moved by Tom Munter, seconded by Dewey Stewart and carried to accept the report of the National Officers.

- 4. <u>REPORT OF NVATA CONSULTANTS TO THE BOARD</u> Tom Parker, President, NVATA, updated the Board on their activities. (See Appendix A)
- 5. <u>REPORT OF AATEA CONSULTANTS TO THE BOARD</u> Dr. Jerry Peters, gave the report on the AATEA. (See Appendix B)
- 6. REMARKS FROM FFA ALUMNI

Roxann Sommers thanked the FFA Board of Directors for allowing the Alumni to be a part of the Board and will give a final report tomorrow.

<u>MOTION</u>: It was moved by Danny Grellner (Les Thompson), seconded by Ben Nessmith (Jamie Cano) and carried to accept the above reports.

- 7. <u>REVIEW AND ADJUSTMENTS OF AGENDA</u> There were no adjustments to the Board agenda.
- <u>APPOINTMENT OF NOMINATING COMMITTEE</u> A committee was appointed to select one Board member (USDE representative) to serve on the Board of Trustees. Rosco Vaughn, chair, and Hugh McClimon to consult with Mark Timm to select a board member.
- <u>APPROVAL OF PREVIOUS MINUTES</u> A copy of the budget was not attached to the May 7th minutes. Approval of the minutes was postponed until copies of the budget could be provided.
- 10. <u>REPORT OF NATIONAL TREASURER</u> Charles Keels presented the current financial report.

MOTION: It was moved by Julie Classen (Jamie Cano), seconded by Lesa Ann King (Hugh McClimon) and carried to accept the report of the National Treasurer.

11. <u>REORGANIZATION OF THE NATIONAL FFA CENTER</u> Bernie Staller presented the plan for reorganization of the National FFA Center.

<u>MOTION</u>: It was moved by Danny Grellner (Bobby Muller), seconded by Matt Lohr (Les Thompson) and carried to accept the change in the National FFA Center organizational structure as attached and as distributed in the June 5, 1991 issue of "Reinventing FFA Center Operations". (See Appendix C)

#### 12. STANDING COMMITTEE REPORT - POLICIES

Hugh McClimon presented the Standing Committee Report on Policies.

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Lesa Ann King (Les Thompson) and carried that the Guam application for State FFA Association status be approved pending receipt of a State Association Program of Activities, and a letter from the Director of Vocational Education stating that Mr. Thomas Guerrero has been appointed as State FFA Association Advisor, by September 15, 1991, and further that the programs of Agricultural Education on the Island of Guam (4 schools, 11 chapters, 6 advisors and 229 dues paying members) be instated as a State FFA Association in an official chartering ceremony at the 64th National FFA Convention, November 1991.

<u>MOTION</u>: It was moved by Matt Lohr (Jamie Cano), seconded by Ben Nessmith (Les Thompson) and carried that the following FFA Chapters be granted affiliate chapter status in the National FFA Organization, and that one student from the chapter be seated as a participating non-voting delegate to the National FFA Convention. Affiliate chapter to be presented at the 64th National FFA Convention, November 1991.

-Kosrae High School (Federated States of Micronesia)
-Yap High School (Federated States of Micronesia)
-Outer Island School (Federated States of Micronesia)
-Marshall Island High School (Republic of the Marshall Islands)
-Rota High School (Northern Mariana Islands)
-Northern Marianas High School (Northern Mariana Islands)

<u>MOTION</u>: It was moved by Lesa Ann King (Bobby Muller), seconded by Ben Nessmith (Jamie Cano) and carried that the Virgin Islands application for State FFA Association status be approved pending receipt of the State Association Program of Activities and Constitution by September 15, 1991, and further that the programs of Agricultural Education on the Virgin Islands (4 schools, 4 chapters and 140 dues paying members) be instated as a State FFA Association in an official chartering ceremony at the 64th National FFA Convention November 1991.

<u>MOTION</u>: It was moved by Matt Lohr and seconded by Julie Classen to recommend to the delegates at the 64th National FFA Convention that Article III, Section A of the National FFA Constitution be amended by adding the following statement as the second sentence:

"It is an Equal Opportunity-Affirmative Action Organization and does not discriminate on the basis of age, race, color, religion, sex, handicapping conditions, or national origin, including limited English proficiency".

<u>IT WAS FURTHER MOVED</u> by Danny Grellner and seconded by Julie Classen to amend the above motion to include "sexual preference" in the above statement. <u>AMENDMENT</u> <u>FAILED</u>

<u>IT WAS FURTHER MOVED</u> by Julie Classen (Bobby Muller), seconded by Danny Grellner (Dewey Stewart) with one abstention of Jamie Cano and carried to eliminate the word age from the above statement.

<u>MOTION</u>: It was moved by Julie Classen and seconded by Leas Ann King to recommend that a task force be appointed by the National FFA Advisor to address the regional alignment of the FFA. The task force should include representatives of all Ag Ed affiliated organizations whose members may be affected. The task force is asked to report with funding of up to \$5,000.00 to be appropriated from the operating reserves. <u>IT WAS FURTHER MOVED</u> by Danny Grellner (Rosco Vaughn), seconded by Julie Classen (Les Thompson) and carried to refer the above motion to the committee to report back to the Board of Directors before the end of this meeting and decide if there is a need for change and provide an automatic mechanism for regional alignment when the need arises.

<u>MOTION</u>: It was moved by Danny Grellner and seconded by Julie Classen to approve the Official Board Policies (dated July 1991) and the Administrative Policies and Procedures (dated July 1991) as proposed by the Chief Operating Officer for the purpose of aligning the policies with the center restructuring plan.

<u>IT WAS FURTHER MOVED</u> by Ben Nessmith (Rosco Vaughn) and seconded by Matt Lohr (Jamie Cano) and carried to amend the motion to include Section B #7 of the administrative procedure to read:

The National FFA Organization is an Equal Opportunity-Affirmative Action Employer and does not discriminate on the basis of age, race, color, religion, sex, handicapping conditions, or national origin, including limited English proficiency, in any employment opportunity. No person is excluded from participation in, denied the benefits of, or otherwise subjected to unlawful discrimination on such basis under any educational program or student activity.

<u>MOTION</u>: It was moved by Matt Lohr and seconded by Lesa Ann King to adopt the new Board Policies and Administrative Procedures as recommended by the Chief Operating Officer (attached).

<u>IT WAS FURTHER MOVED</u> by Ben Nessmith (Jamie Cano), seconded by Danny Grellner (Rosco Vaughn) and carried to replace the word chairman with chairperson through the Board Policies and Administrative Procedures.

#### 13. APPROVAL OF PREVIOUS MINUTES

Coleman Harris reviewed the Minutes of the January 28, 1991 Board meeting; Governing Committee Meeting of February 8, 1991, February 15, 1991, March 25, 1991; Conference Call Board Meeting March 26, 1991, Governing Committee Minutes April 9, 1991; April 10, 1991; April 23, 1991; May 7, 1991; May 30, 1991 and June 26, 1991. (See Appendix D)

MOTION: It was moved by Julie Classen (Everett Harris), seconded by Ben Nessmith (Les Thompson) and carried to approve the above minutes.

The meeting was recessed for lunch.

#### Wednesday Afternoon, July 17, 1991

The meeting was reconvened at 1:00 p.m. with all members of the Board present.

#### 14. <u>RECOMMENDATIONS OF 1991 CANDIDATES FOR REGIONAL STAR FARMERS,</u> STAR AGRIBUSINESSMEN AND AMERICAN FFA DEGREE

#### WESTERN REGION:

<u>MOTION</u>: It was moved by Julie Classen (Jamie Cano), seconded by Ben Nessmith (Dewey Stewart) and carried that Kent E. Erickson from Ferndale, Washington be selected as the Western Region Star Farmer and Lola M. Lang from Mt. Vernon, Washington be selected as the Western Region Star in Agribusiness for 1991.

<u>IT WAS FURTHER MOVED</u> by Lesa Ann King (Les Thompson), seconded by Ben Nessmith (Bobby Muller) and carried that 314 American FFA Degree candidates from the Western Region receive the degree with no candidates pending verification.

#### SOUTHERN REGION

<u>MOTION</u>: It was moved by Matt Lohr (Jamie Cano), seconded by Ben Nessmith (Dewey Stewart) and carried that David A. DeLoach from Eatonton, Georgia be selected as the Southern Region Star Farmer and Robert W. Tonn from Elton, Louisiana be selected as the Southern Region Star in Agribusiness for 1991.

<u>IT WAS FURTHER MOVED</u> by Danny Grellner (Hugh McClimon), seconded by Lesa Ann King (Dewey Stewart) and carried that 97 American FFA Degree candidates from the Southern Region receive the degree with 1 candidate pending verification.

#### **CENTRAL REGION**

<u>MOTION</u>: It was moved by Julie Classen (Dewey Stewart), seconded by Lesa Ann King (Everett Harris) and carried that Blake E. Johnson from Holdrege, Nebraska be selected as the Central Region Star Farmer and Adam Schumacher from Heron Lake, Minnesota be selected as the Central Region Star in Agribusiness for 1991.

<u>IT WAS FURTHER MOVED</u> by Matt Lohr (Jamie Cano), seconded by Lesa Ann King (Bobby Muller) and carried that 464 American FFA Degree candidates from the Western Region receive the degree with no candidates pending verification.

#### **EASTERN REGION**

<u>MOTION</u>: It was moved by Ben Nessmith (Jamie Cano), seconded by Julie Classen (Everett Harris) and carried that Todd M. Schmitmeyer from Versailles, Ohio be selected as the Eastern Region Star Farmer and Shane H. Theriault from Caribou, Maine be selected as the Eastern Region Star in Agribusiness for 1991.

<u>IT WAS FURTHER MOVED</u> by Danny Grellner (Les Thompson), seconded by Matt Lohr (Hugh McClimon) and carried that 214 American FFA Degree candidates from the Eastern Region receive the degree with no candidates pending verification.

#### 15. HONORARY AMERICAN FFA DEGREE (TEACHERS)

<u>MOTION</u>: It was moved by Matt Lohr (Hugh McClimon), seconded by Danny Grellner (Les Thompson) and carried to accept 73 teachers of Agricultural Education (list attached) for the Honorary American FFA Degree for 1991 with two (2) pending clarification of point totals prior to final approval. (See Appendix E)

#### 16. HONORARY AMERICAN FFA DEGREE (OTHERS)

<u>MOTION</u>: It was moved by Ben Nessmith (Jamie Cano), seconded by Matt Lohr (Everett Harris) and carried to bestow upon 99 candidates the Honorary American FFA Degree at the 1991 National FFA Convention. (See appendix F)

#### 17. HONORARY AMERICAN FFA DEGREE (AUTOMATIC BY WAY OF POSITION)

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Lesa Ann King (Everett Harris) and carried that the retiring National FFA Board of Directors, Trustees and Consultants, parents of all national officers and star candidates, the retiring presidents of NVATA and FFA Alumni, and the chairman of the Foundation Sponsors Board receive the Honorary American FFA Degree at the 64th National FFA Convention.

### 18. VIP CITATION

<u>MOTION</u>: It was moved by Ben Nessmith (Tom Munter), seconded by Lesa Ann King (Everett Harris) and carried that the following receive the VIP Citation at the 64th National FFA Convention:

Guy E. Caine of West Virginia Wilson W. Carnes of Virginia Robert A. Crawley of Arkansas Dr. Joseph E. Edmondson of Missouri W. H. Meischen of Texas David A. Miller of Maryland Kenneth K. Mitchell of Tennessee Warren D. Reed of California Sam Stenzel of Kansas

#### 19. DISTINGUISHED SERVICE CITATION

<u>MOTION</u>: It was moved by Danny Grellner (Dewey Stewart), seconded by Julie Classen (Hugh McClimon) and carried that the following receive the Distinguished Service Citation at the 64th National FFA Convention:

Alfa-Laval Agri, Inc. of Kansas City, Missouri CIBA-GEIGY Corporation of Greensboro, North Carolina Purina Mills, Inc. of St. Louis, Missouri

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Lesa Ann King (Everett Harris) and carried to accept the above recommendations.

#### 20. STANDING COMMITTEE REPORT - CONTESTS AND AWARDS

Les Thompson presented the Standing Committee Report on Contests and Awards.

<u>MOTION</u>: It was moved by Julie Classen (Dewey Stewart), seconded by Lesa Ann King (Hugh McClimon) and carried to amend the Official Board policies to state that members participating in Agriscience Student Recognition and Computers in Agriculture Programs may be granted a state award only once, and will be considered for regional and national awards only during the same calendar year they placed first in state competition.

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Matt Lohr (Everett Harris) and carried to change the name of the National FFA Parliamentary Law Contest to National FFA Parliamentary Procedure Contest as recommended by the National FFA Parliamentary Procedure Task Force.

<u>MOTION</u>: It was moved by Julie Classen and seconded by Danny Grellner to approve the implementation plans for the National Parliamentary Procedure Contest and request special project funding through the National FFA Foundation with the following amendments. (See Appendix G)

Contest Rule 1	replace the word "all" with "one"
Contest Rule 2	Strike the words "and participate if needed to" and add "The alternates may prior to the start of the contest"
Tiebreakers	change 3) to read "the total score for questions."
Recommended References	change the first sentence to read "The official text will be the the newly revised 1990 edition of Robert's Rules of Order published by The Scott, Foresman and Company.

<u>MOTION</u>: It was moved by Lesa Ann King and seconded by Matt Lohr to request funding of up to \$2,500 to assist in the operation of the 1991 field test of the National FFA Parliamentary Procedure contest format as proposed to the Board of Directors and for travel for four members of the National Parliamentary Procedure Taskforce to participate as officials. The funds would come from the Special Committees Foundation budget.

<u>IT WAS FURTHER MOVED</u> by Danny Grellner (Dewey Stewart), seconded by Lesa Ann King (Les Thompson) and carried to amend the above motion to read as follows:

To request funding of up to \$2,500 to allow a Parliamentary Procedures taskforce to observe and evaluate in the operation of the 1991 field test of the National FFA Parliamentary Procedure contest format as proposed to the Board of Directors. The funds would come from the Special Committees Foundation budget.

<u>MOTION</u>: It was moved by Matt Lohr (Bobby Muller), seconded by Danny Grellner (Rosco Vaughn) and carried that agricultural proficiency selection procedure shall be conducted on a national pool basis. Awards shall be classified as gold, silver, or bronze with up to 20% of the applications placed in the gold category. The scoring for the national pool shall be conducted by a team with a balance of representatives geographically.

The top 10% of the applicants shall be considered national finalists, shall be interviewed during the national convention week, and shall be recognized on stage when the national winner is named. The national selection panel shall include at least four persons from the agricultural education profession and at least one industry representative. Implementation will begin in 1993.

National staff will report recommendations for an implementation plan to the January 1992 Board of Directors.

<u>MOTION</u>: It was moved by Danny Grellner (Bobby Muller), seconded by Ben Nessmith (Jamie Cano) and carried that the preliminary speaking contests shall be conducted on a national basis during National Convention week. All state winners shall be randomly divided into six (6) preliminary contests. Each of these preliminary contests will involve six (6) to eight (8) participants. The top two (2) individuals will be selected, but not ranked to compete in the semi-final competition.

The twelve (12) preliminary winners shall be randomly assigned to one of two (2) semi-final contests. The top two (2) individuals from each semi-final contest shall be selected, but not ranked to compete in the national finals on the convention stage and shall be ranked 1-2-3-4. Implementation will begin in 1994 with the revision of Bulletin #4.

<u>MOTION</u>: It was moved by Lesa Ann King (Jamie Cano), seconded by Ben Nessmith (Hugh McClimon) and carried that all gender specific references in FFA awards, contests, activities and materials shall be replaced by appropriate designations such as: American Star Farmer and American Star in Agribusiness.

<u>MOTION</u>: It was moved by Julie Classen and seconded by Danny Grellner that the Teacher Services Team under the new FFA Center Operations Structure assume the responsibility for a comprehensive analysis and study of the National FFA Contests and Awards program. This study should include, but not be limited to:

- 1. Purpose, function and long-term direction
- 2. Scope and participation
- 3. Effectiveness
- 4. Policies and guidelines
- 5. Administration and management of the National Contests and Awards Program

As a first step in this process the Teacher Services team is to identify internal and external resources as well as develop an evaluation plan, timeline and budget proposal. The team will report their findings to the January 1992 Board of Directors meeting.

<u>IT WAS FURTHER MOVED</u> by Julie Classen (Dewey Stewart), seconded by Matt Lohr (Bobby Muller) and carried to amend the above motion to replace the word "findings" with "progress".

21. <u>STANDING COMMITTEE REPORT - RESEARCH</u> Jerry Peters presented the Standing Committee Report on Research.

<u>MOTION</u>: It was moved by Julie Classen (Jamie Cano), seconded by Danny Grellner (Les Thompson) and carried that the proposal submitted by Jack Elliot of Michigan State in response to the RFP "A National Effectiveness study of the FFA New Horizon Magazine" be approved for funding.

22. <u>STANDING COMMITTEE REPORT - ORGANIZATIONAL DEVELOPMENT</u> Jamie Cano presented the Standing Committee Report on Organizational Development.

MOTION: Moved by Ben Nessmith (Jamie Cano), seconded by Danny Grellner (Everett Harris) and carried to accept the committee reports as presented.

23. <u>STANDING COMMITTEE REPORT - LEADERSHIP</u> Tom Munter presented the Standing Committee Report on Leadership.

<u>MOTION</u>: It was moved by Matt Lohr and seconded by Ben Nessmith to approve the plan to do Satellite Broadcasting from the National FFA Convention and request special project funding from the National FFA Foundation.

<u>IT WAS FURTHER MOVED</u> by Ben Nessmith (Les Thompson), seconded by Danny Grellner (Hugh McClimon) and carried to change the motion to Approval of a plan to do live and/or edited tape delay Satellite Broadcasting for the National FFA Convention and request special project funding from the National FFA Foundation.

<u>MOTION</u>: It was moved by Julie Classen (Everett Harris), seconded by Danny Grellner (Hugh McClimon) and carried that the National Officers will not be scheduled for chapter activities in a chapter where a national officer has been the previous year. National officers will be scheduled for National Activities and State Conventions in December. All other activities will be confirmed 45 days prior to the event. Exceptions may be approved by the Chief Operating Officer.

<u>MOTION</u>: It was moved by Danny Grellner (Hugh McClimon), seconded by Lesa Ann King (Jamie Cano) and carried that an immediate past national FFA officer will serve as a consultant to the Board of Directors for the January meeting of the board. The officer selected to serve will be recommended in cooperation with national officer team and National FFA Advisor following the National FFA Convention by December 1st.

<u>MOTION</u>: It was moved by Matt Lohr (Les Thompson), seconded by Ben Nessmith (Hugh McClimon) and carried that National officers will forego all alcohol, tobacco and illegal substances while involved in official or unofficial FFA activities from the day the officer is selected until he/she installs new national officer. (This is interpreted by the National FFA Board to mean 24 hours a day 7 days a week for 365 days)

<u>MOTION</u>: It was moved by Julie Classen (Bobby Muller), seconded by Danny Grellner (Rosco Vaughn) and carried, with one abstention of Les Thompson to amend the current selection process so as to remove scoring of the candidate's S.A.E. from the tabulation evaluation and to require that the nominating committee include evaluation of the candidate's S.A.E. in round (two) of the interview process. If approved by the Board of Directors, this change shall become effective immediately; the National office shall immediately send notification to all State Advisors and Executive Secretaries including the revised pages of the "Guide to Preparing Candidates for National Office." (See Appendix H)

<u>MOTION</u>: It was moved by Ben Nessmith (Les Thompson), seconded by Julie Classen (Rosco Vaughn) and carried to appoint Doug Daley, Arizona, as the 1993 Chairman of the Adult Advisors to the National Nominating Committee. In the event Mr. Daley is unable to serve, Rob Hovis, Ohio, shall be appointed.

<u>MOTION</u>: It was moved by Lesa Ann King (Jamie Cano), seconded by Danny Grellner (Hugh McClimon) and carried to accept the report of the Standing Committee Report - Leadership.

# 24. <u>REPORT AND RECOMMENDATIONS FROM THE NATIONAL FFA FOUNDATION</u> OFFICE

Bernie Staller and Doug Butler reported on the National FFA Foundation (See Appendix I)

<u>MOTION</u>: It was moved by Lesa Ann King (Dewey Stewart), seconded by Ben Nessmith (Les Thompson) and carried to accept the report and recommendations from the National FFA Foundation Office and to commend the Foundation Office for their hard work and dedication.

#### 25. <u>NATIONAL FFA FOUNDATION OPERATING PROCEDURES AND REVIEW</u> <u>COMMITTEE REPORT</u> There is no report at this time

There is no report at this time.

### 26. FFA FOUNDATION BUDGET

Robert Seefeldt presented the proposed budget for review and approval to be submitted to the Board of Trustees.

<u>MOTION</u>: It was moved by Danny Grellner (Rosco Vaughn), seconded by Julie Classen (Hugh McClimon) and carried to accept the report of the proposed National FFA Foundation Budget as presented.

#### 27. ADMINISTRATIVE ITEMS OF BUSINESS

Bernie Staller reported that we are trying to develop an early retirement program. It will be offered to everyone in specific categories which are yet to be determined.

<u>MOTION</u>: It was moved by Ben Nessmith (Rosco Vaughn), seconded by Matt Lohr (Hugh McClimon) and carried to commend Mr. Wilson Carnes on his dedication, love, and hard work given to this organization over his many years of service.

The meeting was adjourned at 4:40 p.m.

### Thursday Morning, July 18, 1991

The meeting was reconvened at 8:30 a.m. with all members of the Board present.

#### 28. <u>STANDING COMMITTEE REPORT - INTERNATIONAL DEVELOPMENT/HALL OF</u> <u>ACHIEVEMENT</u>

Everett Harris presented the Standing Committee Report on International Development/Hall of Achievement.

<u>MOTION</u>: It was moved by Matt Lohr (Les Thompson), seconded by Julie Classen (Dewey Stewart) and carried to request the National Advisor and Chief Operating Officer to appoint a committee to study the feasibility of establishing international affiliates of the National FFA Organization.

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Lesa Ann King (Hugh McClimon) and carried to accept the report of the Standing Committee Report - International Development/Hall of Achievement.

#### 29. <u>STANDING COMMITTEE REPORT - PUBLICATIONS/INFORMATION/SUPPLY</u> <u>SERVICE</u>

Bobby Muller presented the Standing Committee Report on Publication/Information/Supply Service.

<u>MOTION</u>: It was moved by Danny Grellner (Bobby Muller), seconded by Lesa Ann King (Jamie Cano) and carried to implement recommendations II, III and V of the National FFA Supply Service Study Committee Report and incorporate these recommendations into Board policies where appropriate.

<u>MOTION</u>: It was moved by Danny Grellner (Les Thompson), seconded by Matt Lohr (Dewey Stewart) and carried to accept the report of the Standing Committee Report-Publication/Information/Supply Service.

<u>MOTION</u>: It was moved by Danny Grellner (Hugh McClimon), seconded by Lesa Ann King (Bobby Muller) and carried to accept the Supply Service Study Committee Report. (See Appendix J)

#### <u>STANDING COMMITTEE REPORT - CONSTITUTION AND BYLAWS</u> Hugh McClimon presented the Standing Committee Report on Constitution and Bylaws.

<u>MOTION</u>: It was moved by Ben Nessmith (Jamie Cano), seconded by Julie Classen (Dewey Stewart) and carried to recommend to the delegates at the 64th National FFA Convention to investigate the current inequities of total FFA membership found in the 4 regions of the National FFA Organization, appearing in Article III, Section B of the National FFA By-laws. A regional reorganization plan should be proposed for amending the National FFA By-laws and brought before the Board of Directors at the January 1992 meeting.

<u>MOTION</u>: It was moved by Danny Grellner (Everett Harris), seconded by Lesa Ann King (Bobby Muller) and carried to accept the report of the Standing Committee Report-Constitution and Bylaws.

#### 31. REPORT AND RECOMMENDATIONS OF THE NATIONAL ALUMNI COUNCIL

Mr. Woody Cox, Executive Director, National FFA Alumni Association, introduced Alumni Council members. Ms. Roxann Sommers, National President, gave greetings and a report on the activities of the Alumni Association. Mr. Cox stated that there were no items to be presented for official business.

<u>MOTION</u>: It was moved by Matt Lohr (Jamie Cano), seconded by Danny Grellner (Dewey Stewart) and carried to approve the proposed Alumni budget.

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Matt Lohr (Les Thompson) and carried to accept the report of the National Alumni Council as presented by Roxann Sommers.

#### 32. <u>STANDING COMMITTEE REPORT - FINANCE</u> Rosco Vaughn presented the Standing Committee Report on Finance.

<u>MOTION</u>: It was moved by Matt Lohr (Hugh McClimon), seconded by Julie Classen (Dewey Stewart) and carried that effective immediately the Board of Directors provide office space at the National FFA Center to house the National Headquarters of the National Postsecondary Agricultural Student Organization (PAS).

<u>MOTION</u>: It was moved by Julie Classen (Jamie Cano), seconded by Lesa Ann King (Dewey Stewart) and carried that the request from the NVATA to convert the existing jalousie porch into a year round living room be postponed until the January Board meeting to secure additional detailed information with suggested alternatives for financing.

<u>MOTION</u>: It was moved by Ben Nessmith (Les Thompson), seconded by Lesa Ann King (Everett Harris) and carried to direct the Chief Operations Officer to recommend a policy dealing with budget overages to be submitted to the Board at the January meeting.

<u>MOTION</u>: It was moved by Julie Classen (Les Thompson), seconded by Ben Nessmith (Jamie Cano) and carried that the 1991-92 budget be adopted as presented; that the Chief Operating Officer and Chief Executive Officer be authorized to make adjustments as needed by the emerging organizational structure; that a copy of monthly financial statements be sent to members of the finance committee until the restructuring process is complete; that in formatting the new budgeting process, priority be given to a financial management system that is understandable and usable to all appropriate users.

<u>MOTION</u>: It was moved by Matt Lohr (Hugh McClimon), seconded by Ben Nessmith (Everett Harris) and carried to accept the report of the Standing Committee Report - Finance.

<u>MOTION</u>: It was moved by Danny Grellner (Jamie Cano), seconded by Julie Classen (Bobby Muller) and carried to recommend leaving the dues at \$3.50.

#### 33. REPORT FROM NYFEA

Wayne Sprick presented the report for the NYFEA. (See Appendix K)

34. <u>INTRODUCTIONS</u>: Monte Womack, Alumni Intern for congressional liaison, and Merle Richter, from Wisconsin, were introduced to the Board.

#### 35. REPORT AND RECOMMENDATIONS OF THE CONSULTANTS

NVATA: Tom Parker stated that he feels the changes that are being made within the FFA Organization will be received positively by the teachers throughout the country.

Alumni: Roxann Sommers stated that this has been a great learning experience for the Alumni members and they have enjoyed being part of the Board of Directors.

AAEA: Ken Parker wanted to thank FFA for the opportunity to participate in the European Travel Seminar with the proficiency winners. He stated that he felt after the reorganization, trip leadership should still remain the same to maintain continuity. Bob Seefeldt has vast knowledge and experience that he is able to pass on to the travel seminar participants.

#### 36. COMMENDATION OF WILSON CARNES

Larry Case commended Wilson Carnes for his service and dedication to FFA and wished him well on his retirement.

#### 37. ANNOUNCEMENTS

The November Board of Directors Meeting will be held on Monday, November 11 at the Allis Plaza in Kansas City.

#### 38. APPOINTMENT TO THE BOARD OF TRUSTEES

<u>MOTION</u>: Moved by Danny Grellner (Dewey Stewart), seconded by Ben Nessmith (Hugh McClimon) and carried to accept the recommendation of Dr. Jamie Cano to the Board of Trustees.

9. <u>ADJOURNMENT</u> There being no further business to come before the Board, it was moved to adjourn the meeting at 10:10 a.m.

C. Coleman Harris, Secretary

as Any

Larry D. Case, Chairman

### NVATA REPORT TO NATIONAL FFA BOARD OF DIRECTORS

Thank you Mr. Chairman. It is a great pleasure to be here representing approximately 7000 NVATA members and other ag teachers across this nation. We appreciate the opportunity to have input in making decisions affecting our students and FFA members.

I would like to take a minute and bring you up to date on some of the activities of NVATA. This past Thursday, Friday and Saturday, the NVATA Board met in Washington, D.C. to conduct board activities as they relate to our organization goals.

Some of the highlights were:

- 1. Completed the transition of Executive Directors.
  - a. Bob Graham has done an excellent job in pointing us in the direction as per our strategic plan.
  - b. New and innovative ideas in reaching our goals.
- 2. Last Thursday we started our NVATA Board Meeting. We held our first meeting at the AVA office and concentrated almost entirely on forward planning.

  - a. What you areb. Where you are going
  - c. How you are going to get there
- 3. Legislation was a major emphasis as this has been the highest priority of the six (6) NVATA regions.
  - a. Developing a plan to take to our membership in December, to enhance our legislative activities
- 4. The NVATA accepted a recommendation to jointly sponsor with the Council and Foundation a proposal to address and develop curriculum dealing with Animal Welfare Education.
- 5. Through the help of the National FFA Foundation, the NVATA is sponsoring eight professional improvement workshops for our members. The expected attendance is up this year
- 6. Regional Newsletters: All regional newsletters will be combined into one newsletter. Will help all regions to see what others are doing and we feel will help improve our communications.
- 7. Thanks go out to the FFA Organization for agreeing to help remodel the house so that our Executive Director can comfortably accommodate his family.

Again, Mr. Chairman and members of the Board, I want to thank you on behalf of the NVATA for allowing us to be apart of this process.

Respectfully submitted

**Tom Parker** President, NVATA

#### AGRICULTURAL TEACHER EDUCATORS REMARKS TO THE BOARD

As teacher educators we are pleased to serve as consultants to the Board. As we made our reports at our Regional AAAE meetings we noted an intense interest and air of excitement as we reviewed the proposed restructuring of the FFA Center operations.

An immediate change we have recognized is the friendly and very courteous voice on the phone when calling the Center. This has certainly improved the impression a person receives when calling for someone at the Center. The receptionists should be commended for their fine efforts.

Ken Parker and Jerry Peters will be completing their two year terms in November. Doug Pals will be taking a y ear long sabbatical to Kenya and Dr. Phil Zurbrick at the University of Arizona will be taking his place for the year. Paul Vaughn will be serving as the spokesperson for the Teacher Educators effective at the January Board meeting.

We are excited about the proposals and motions coming before the Board and the impact they will have on the FFA Organization. Please ask for our help as you need it.

Respectfully Submitted,

Jerry L. Peters

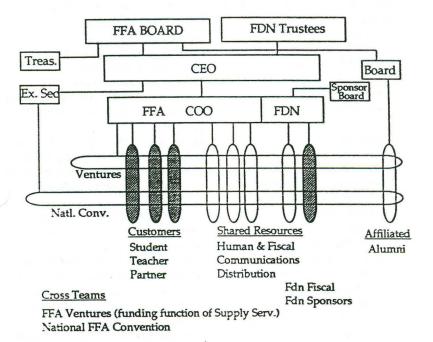
# **REINVENTING FFA CENTER OPERATIONS**

by Bernie Staller

Final Issue June 5, 1991

#### REVIEW

In the last issue we "finished" our proposed plan of organization for the National FFA Center. The plan uses teams that would focus on FFA's customers (shaded).



While the plan may look complex it focuses FFA resources on three main customers; Students, Teachers and Partners. The Partner Team includes state supervisors, teacher educators, guidance counselors, administrators and parents. The Foundation Team will focus on FFA customers in the business community (sponsors).

The remaining teams are "shared resources" to help the customer teams meet their customer's needs. A shared resource is a group which serves the customer based teams to help them be more effective in delivering quality FFA programs/activities. Communication, staff education and budgeting are some examples. We have only shown two cross teams. There will be many of them, of limited term, used whenever the need arises for multiple input on an activity.

Note: The Board has a study team currently working on Supply Service operations. Thus, the representation of these activities may change.

## WHO DOES WHAT?

To flesh out our plan for you we have decided to place existing FFA activities with the various teams as listed here. Please note that as we become more highly customer driven we will be recommending existing activities to be modified or discontinued and new activities based on those needs as identified by the customer.

Activities are placed with the "main" customer. As an example students participate in BOAC yet few chapters will have a BOAC activity unless the <u>teacher</u> first "buys" the activity. The magazine, on the other hand, is targeted towards students even though it serves other customers. A number of activities will be directed jointly.

#### Student Services Team

Focus on those program and activities identified as high priority by students. <u>Current activities</u>:

- •FFA New Horizons magazine
- Washington Conference Program
- Made for Excellence
- State Presidents' Conference
- National Leadership Conference for State Officers
- Work Experience Abroad
- World Agriscience Study Program
- International student trips; Stars and Proficiency
- Scholarship program (joint venture with Teacher Services Team)
- Membership Development Project Growth (joint venture with Teacher Services Team & Partner Relations Team)
- Convention program and events including speakers
- Convention delegates/orientation/ events
- Convention Band, Chorus, Talent
- Convention Film
- Convention Proceedings & Times
- Career Recruitment (joint venture with Teacher Services, Partner Relations & Sponsor Development Teams)
- Student Handbook (joint venture with Teacher Services Team)
- FFA Theme Film (joint venture with Teacher Services Team)
- Career Show (joint venture with Teacher Services, Partner Relations and Sponsor Development Teams)
- •Food for America (joint venture with Teacher Services Team)

#### Teacher Services Team

Focus on those programs and activities that must be <u>teacher</u> <u>friendly</u> for implementation, that require the teacher to buy <u>first</u> before delivering to students or that help that teacher be a more effective FFA advisor.

#### Current activities;

- American Degree
- Stars Program
- 13 National Contests
- Agriscience Teacher
- Agriscience Student
- Between Issues
- Computers in Ag Program
- Commodity Mktg. Competition
- Ag Sales Contest
- Ag Sales Guide
- Market Planning Project
- •Made for Excellence Teacher
- All 29 Proficiency awards
- •BOAC and Safety
- •National Chapter
- •Achievement Award Program
- •Ag Issues Forum
- •Food for America (joint venture with Student Services Team)
- FFA Week
- Scholarships (joint venture with Student Services Team)
- Project Growth (joint venture with Student Services Team)
- Career Recruitment (joint venture with Student Services, Partner Relat. & Sponsor Devel. Teams)
- Parliamentary Procedure Contest
- International Activ. for Teachers
  Student Handbook (joint venture)
- with Student Services Team)
- •FFA Theme Film (joint venture with Student Services Team)
- •Career Show (joint venture with Student Services, Partner Relations, & Sponsor Development Teams)

#### Partner Relations Team

Will focus on those programs and activities that; (1) state staff identify as being valuable to the development of

state programs;

(2) teacher educators identify as important in their role;
(3) help guidance counselors/ administrators understand the value

of local agriculture education/FFA programs;

(4) show parents why enrolling their students in and supporting the local agriculture education/FFA program is of value. <u>Current activities:</u>

- •State Guide
- •Stars (National) (joint venture with Sponsor Development Team)
- Convention Judges (joint venture with Sponsor Development Team)
- Career Recruitment Efforts (joint venture with Student Services, Teacher Services and Sponsor Development Teams)
- Membership Development (joint venture with Student Services and Teacher Services Teams)
- •Convention session-Thursday night (joint venture with the Sponsor Development Team)

#### Communications Resources Team

- Provide a shared resource of nowledge and expertise to customer based teams and affiliated organizations in communications, printing, audio visuals, media relations, presentations, photography and coordination of National Officer activities. This team will:
- Insure consistency of image of <u>all</u> materials
- Centralize all printing and design work for all publications excluding the printing contract for FFA New Horizons
- Centralize production & distribution of all films, AV movies, slide shows, etc.
- Handle all news releases and placement of all stories for TV, radio, etc.
- •Maintain all media relations
- •Deal with the media on the release of all information
- Prepare/educate all staff for media interviews
- Review speeches and articles for use by all staff
- Train and schedule all National Officers except for MFE, WCP, SPC, NLCSO programs. Work in conjunction with FFA Foundation staff on Business & Industry Tour
- •Train National Officers for
- Convention performance
- •Hall of Achievement
- Photography

#### Human and Fiscal Resources Team

• Provide a shared resource of knowledge in maximizing our human fiscal resources of the organization and its staff. Activities to include:

- Budget coordination
- •Education programs for all staff
- •Buildings, grounds & equipment management
- Audit and accounting
- Manage employees benefit programs
- Manage FFA investment activities
- Manage FFA risks
- Management Information Systems

   maintain official membership records/services
  - b. selected statistics

- c. list rental (development)
- Convention registration and funds management
- Centralize management of computerization of operations
- •Centralize management of all travel
- •Centralize management of all meeting arrangements
- Centralize management of copying needs (inhouse)
- Manage employee recognition programs
- •Centralized management of mail receiving/sending operations
- •FFA vehicle management
- Security
- Centralize job notification, interviews, hiring & firing functions
- Build a staff compensation program tied to appraisal
- Provide training on staff performance standards & appraisals
- Develop a peer, superior and employee review process
- Negotiate and maintain employee services, i.e. vending, employee committees & programs & social maintenance activities
- •Oversee bidding of all contracts with vendors
- Support services-inkind donations

#### Distribution Resources Team

•To provide as a shared resource an efficient system of warehousing and distribution of materials, supplies and other paraphernalia for the customer based teams and FFA Ventures Team to FFA chapters and State Associations. This team may also contract their services to other affiliated organizations or other non-profit groups.

#### Foundation Fiscal Resources

• To provide a shared resource of budget and financial data to properly manage Foundation funded programs and activities including:

• Provide current financial data on all Fdn funded programs to all FFA staff operating those programs.

- Provide assistance to all FFA staff on the development of project budgets and financial reports
- •Handle all accounting, budgeting and investment of Foundation funds.

Foundation Sponsor Development

- •To secure business and industry input into agricultural education/ FFA programs, serve the sponsor needs and secure funding for FFA and affiliated agricultural education groups including:
- •Manage all business liaison and fund-raising activities
- Convention facilities support
- •Convention Session-Thursday night (joint venture with Partner Relations Team)
- •Convention Judges (joint venture with Partner Relations Team)
- •Career Show (joint venture with Partner Relations, Student Services & Teacher Services Teams) •Sponsors Recognition
- Sponsors Recognition

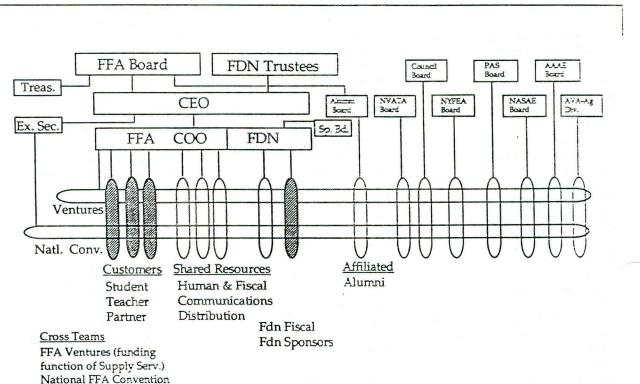
#### National Convention Team

 Manage all Convention operations including, but not limited to, overseeing the bidding for host cities, negotiating housing arrangements, coordination of function locations and timing, coordination of host city support and activities; printing of Convention programs, registration forms, badges, etc. Also, the development of detailed information needed by state supervisors and local advisors concerning all aspects of the Convention, the coordination of Convention activities with affiliated ag education groups, Convention staffing needs and meal services.

#### FFA Ventures Team

•To market various income generating items to FFA members, teachers, partner customer groups and when appropriate affiliated agricultural education organizations. We are aware of the need for FFA to relate to other agricultural education organizations. Yet, those organizations need to maintain autonomy.

In order to build those bridges to all in agricultural education, yet maintain independence we will operate as follows:



# THE AG ED PROFESSION

Note: Again, we have shown two cross teams. There would be many such teams, often for limited times, when multiple input or dissemination are needed.

Implementation Plan if approved at July Board Meeting:

- Select all Team Leaders 1. Late July
- Begin training of all Team Leaders 2. Late July 3. August
  - Selection of all Team Members
- 4. September 1, 1991 Start operating Four Teams
  - a. Teacher Services Team
  - b. Human and Fiscal Resources Team
  - c. Communications Team
  - d. Foundation Sponsor Development Team
- 5. Mid-winter Start operating all teams

# Until the Board Meeting

- 1. Mid June
- 2. Late June
  - Board of Directors Conference Calls with State FFA

Your Review

- 3. July 15-20
- Advisors Board action as they desire

Thanks for all you do f FFA. We want to better serve you and all our customers.

This is the final "Reinventing." We have completed our "walk through."

#### GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

February 8, 1991

The meeting of the FFA Governing Committee was conducted by phone on February 8, 1991. Those contacted included: Dr. Larry Case, Chairman; Mr. Les Thompson, Dr. David Coffey, members of the Governing Committee.

<u>It was moved by Les Thompson</u>, seconded by David Coffey and carried to approve the compensation package for Bernie L. Staller, Chief Operating Officer, effective March 18, 1991, by action of the National FFA Board of Directors January 31, 1991; and Foundation Board of Trustees, February 1, 1991. (Compensation package available upon request from the National FFA Advisor.)

Q. Coleman Harris, Secretary

### GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

#### February 15, 1991

The meeting of the FFA Governing Committee was conducted by conference call and completed on February 15, 1991. Those participating in the call included: Les Thompson and Dr. David Coffey, members of the Governing Committee, and Wilson Carnes, Administrative Director.

It was moved by David Coffey, seconded by Les Thompson and carried to advance Janet Lewis from Grade 9, Step 5, to Grade 9, Step 7, effective February 10, 1991. This move was based upon outstanding work being done by Janet Lewis in her position.

C. Coleman Harris, Secretary

## GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

#### February 8, 1991

The meeting of the FFA Governing Committee was conducted by phone on February 8, 1991. Those contacted included: Dr. Larry Case, Chairman; Mr. Les Thompson, Dr. David Coffey, members of the Governing Committee.

It was moved by Les Thompson, seconded by David Coffey and carried to approve the compensation package for Bernie L. Staller, Chief Operating Officer, effective March 18, 1991, by action of the National FFA Board of Directors January 31, 1991; and Foundation Board of Trustees, February 1, 1991. (Compensation package available upon request from the National FFA Advisor.)

Q. Coleman Harris, Secretary



# National FFA Organization

National FFA Center 5632 Vr. Verton Memorial Highway P.O. Box 15160 Alexandria, VA 22309-0160

A National Student Organization Chartered by Congress as an Integral Part of Instruction in Agricultural Education

Teechone: 703 360-3600 FAX: 703 360-5524 Teex: 89 9121 StarGram: FF100A

March 22, 1991

#### MEMORANDUM

Sent to: Larry Case/Governing Committee

Sent by: Wilson Carnes and Bernie Staller

Subject: Transition Budget 3/18/91 - 8/30/91

# Equipment

Desk	\$827.64
Chair	358.44
Two Arm Chairs	450 est
Floor Mat	50 est
Phone	NC
Office Cabinets	150 est
Secretarial desk	200 est
Secretarial chair	268.57
One Arm Chair	225 est
Typewriter	339.63
Mac Equipment	50 est
Desk Drawer	78.38

\$2997.66

Office Supplies	\$200 est
Phone Bill	500 est
Postage	200 est

\$900.00

Travel

\$1500 est

\$1500.00

Educational Material and Seminars	\$7000
<u>Overhead</u> Insurance Computer Service Legal	\$ 900 est 822 est 1000
<u>Salary/Benefits</u> Salaries Retirement @ 5% FICA Other Benefits @ 15%	\$42,200 2,100 3,230 6,330

\$7000.00

\$53,860.00

\$2722.00

Miscellaneous House Relocation Trips (2)\$1150 Moving Expense 3700 est max

\$4850.00

TOTAL

\$73,829.66

#### NATIONAL FFA BOARD OF DIRECTORS

#### CONFERENCE CALL MEETING

#### Tuesday March 26, 1991

#### Board members participating

-Larry D. Case, Chairman of the Board and Senior Education Program Specialist, Agriculture, Division of Vocational-Technical Education, U.S. Department of Education, Washington, D.C.

-C. Coleman Harris, National FFA Executive Secretary, and Education Program Specialist, Agriculture, U.S. Department of Education, Washington, D.C.

-Les Thompson, Branch Chief, State Administration Branch, Division of Vocational-Technical Education, Washington, D.C.

-Tom Munter, Consultant, Vocational Student Organizations, State Department of Education, Sacramento, California

-Bobby Muller, Agricultural Education Instruction, Tyndall, South Dakota

-Hugh McClimon, State Supervisor, Agricultural Education, State Department of Education, Columbia, South Carolina

-David M. Coffey, Associate Professor, Agriculture, Agribusiness Education Division, Western Kentucky University, Bowling Green, Kentucky -Mark Timm, National FFA President, Fillmore, Indiana

#### Others participating

-Bill Moffit, Director, National FFA Band, Jacksonville, Florida

- -Doug Butler, Senior Regional Director, National FFA Foundation, Madison, Wisconsin
- -Wilson Carnes, Administrative Director, FFA, Alexandria, Virginia
- -Bernie Staller, Chief Operating Officer, National FFA Organization, Alexandria, Virginia

-Tony Hoyt, Program Specialist, Leadership and Personal Development, FFA, Alexandria, Virginia

#### Members of the Board not available for the call

-Rosco C. Vaughn, State Supervisor, Agricultural Education, State Department of Education, Las Cruces, New Mexico

-Terry W. Heiman, State Director, Agricultural Education, Department of

Elementary and Secondary Education, Jefferson City, Missouri

-Donald L. Michael, State Supervisor, Agricultural Education, Bureau of

Vocational-Technical & Adult Education, Charleston, West Virginia

-National Officers (Danny Grellner, Matt Lohr, Julie Classen, Lesa Ann King and Ben Nessmith)

Chairman Case opened the meeting. Following a full discussion of the proposed pilot "Fanfare Brass" activity the following action was taken by roll call vote:

MOTION - It was moved by Tom Munter, seconded by Les Thompson and carried to approve a pilot "Fanfare Brass" activity appearance in the 1991 Macy's Thanksgiving Day Parade, with complete financing through National FFA Foundation Special Project funding of approximately \$20,000.

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C. Coleman Harris, Secretary

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Larry D/Case, Chairman

# GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

# April 9, 1991

The meeting of the FFA Governing Committee was conducted by conference call on April 9, 1991 Those participating in the call included: C. Coleman Harris, Secretary; Mr. Les Thompson and Dr. David Coffey, members of the Governing Committee.

It was moved by Les Thompson, seconded by David Coffey and carried to advance Jacque Park from a Grade 6, Step 6, to a Grade 7, Step 7, effective April 29, 1991. The Accounting Department has combined the more technical levels of two jobs into one, and therefore the increase. The other work of the two jobs will be filled by a person at a Grade 3, thus a net reduction in staffing cost.

Respectfully submitted,

C. Coleman Harris, Secretary

#### GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

#### April 10, 1991

The meeting of the FFA Governing Committee was conducted by conference call and completed on April 10, 1991. Those participating in the call included: Les Thompson and Dr. David Coffey, members of the Governing Committee, and Wilson Carnes, Administrative Director.

It was moved by David Coffey, seconded by Les Thompson and carried to fill the Cashier's position with Fay Reniker at Grade 7, Step 7, effective April 15, 1991. This fills the position which became vacant when Catherine Echard retried after 41-1/2 years with FFA. Fay will divide her time between the cashier position and the Supply Service as the work load will allow.

Q. Coleman Harris, Secretary

#### GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

### April 23, 1991

The meeting of the FFA Governing Committee was conducted by conference call on April 23 1991 Those participating in the call included: C. Coleman Harris, Secretary; Mr. Les Thompson and Dr. David Coffey, members of the Governing Committee.

<u>It was moved by David Coffey</u>, seconded by Les Thompson and carried to approve the <u>Affirmation of Non-discrimination</u> statement for use by the National FFA Organization as follows:

"It shall be the policy of the National FFA Organization to provide equal membership/employment/service opportunities to all eligible persons without regard to race, religion, color, national origin, citizenship, age, sex, organization, political affiliation, and for employment only, height, weight, and record of arrest without conviction."

C. Coleman Harris, Secretary

'91 04/22 09:13



# Affirmation of Non-discrimination

At a meeting of the governing board of the National FFA Organization

held on <u>April 23, 1991</u>, the board (date)

(x)adopted a policy of non-discrimination

() affirmed its policy of non-discrimination

as follows:

"It shall be the policy of the National FFA Organization to provide equal (name of organization) to provide equal (name of organization) membership/employment/service opportunities to all eligible persons without regard to race, religion, color, national origin, citizenship, age, sex, organization, political affiliation, and for employment only, height, weight, and record of arrest without conviction."

I certify that the practices of this organization conform to the policy of nondiscrimination stated above.

April 23, 1991 (date)

(President or other authorized official)

(name of organization)

### GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

### May 7, 1991

The meeting of the FFA Governing Committee was conducted by conference call on May 7, 1991 Those participating in the call included: C. Coleman Harris, Secretary; Mr. Les Thompson and Dr. David Coffey, members of the Governing Committee.

<u>It was moved by David Coffey</u>, seconded by Les Thompson and carried to approve the expenditure of up to \$5,000 from the FFA Operating Reserve to fund a seven-member Supply Service Study Committee scheduled to meet June 17-19, 1991, and report to the July 1991 Board Meeting.

C. Cóleman Harris, Secretary

#### GOVERNING COMMITTEE OF THE NATIONAL FFA BOARD OF DIRECTORS

#### May 30, 1991

The meeting of the FFA Governing Committee was conducted by conference call and completed on February 15, 1991. Those participating in the call included: Dr. Larry Case, Chairman; Les Thompson and Dr. David Coffey, members of the Governing Committee, and Wilson Carnes, Administrative Director, Bernie Staller, Chief Operating Officer for FFA.

It was moved by David Coffey. seconded by Les Thompson and carried to approve the attached Reduction In Force, Hiring Policy Relief as part of the restructing of National FFA Center Operations

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C. Coleman Harfis, Secretary

#### NATIONAL FFA ORGANIZATION REDUCTION IN FORCE PLAN

This plan is instituted for a limited time and is to be used with National FFA Center employees released during restructuring FFA Center operations. This plan will be effective from May 24, 1991 to April 1, 1992.

A. Criteria for Reduction in Force

FFA operations are being examined to determine those operations which can be reduced, eliminated or contracted to outside vendors without reducing FFA's ability to deliver an acceptable level of service to its customers.

The final decision on which FFA operations will be eliminated or reduced will be made by the Chief Operating Officer (COO) with approval of the Chief Executive Officer (National Advisor).

Employees affected or whose jobs are eliminated by this restructuring may be offered the opportunity to apply for unfilled jobs at FFA. FFA's usual criteria for filling positions will apply including the approved compensation level for that position.

Full time regular employees affected or whose jobs are eliminated and who have at least 60 months employment with FFA may replace <u>existing</u> job holders within their original area of work or department at the FFA Center if:

- 1. the <u>current</u> job holder has less than 24 months employment with the FFA,
- the affected individual who applies for the position is qualified and accepts that position's compensation level.

#### E. Severance Package

Individuals who have been employed as regular full time employees (1000 hours or more per year) for at least 24 months prior to the date of separation from service will be offered severance benefits under a plan allowing one week's salary for every full year of service to FFA up to 12 weeks maximum and continuation of benefits as required by ERISA. In addition:

- A. Those with current FFA pay grade of 10 or higher will be offered up to \$2000 to be paid directly to an employment or placement agency of the individual's choice for help in securing a new position
- B. Those with a current FFA pay grade up to 10 will be offered up to \$1000 to be paid directly to an employment or placement agency of the individual's choosing for help in securing a new position.

In return all employees so affected will be required to sign a statement indicating that they will not take any legal action now or in the future concerning the Future Farmers of America, Inc., its affiliates, officers or employees in respect to this separation from service.

Those who are ineligible or who do not accept the above severance benefits plan will be terminated within Virginia and Federal laws. They will receive two weeks notice or two week's pay in lieu of notice and continuation of benefits as stipulated by ERISA requirements.

All employees regardless of whether they accept, reject or are ineligible for the severance benefit plan will be paid, at their current salary rate, for any accrued annual leave due them at the end of their work period for FFA.

Employees will be offered the option of resigning or being laid off. The employee's choice does not affect their severance benefits.

Approved by Governing Committee action May 30, 1991

## NATIONAL FFA ORGANIZATION HIRING POLICY RELIEF - 1991

The current hiring policy requires all "professional" positions at the FFA Center to be widely advertised thru cut the profession.

We are requesting that "new" jobs created by the restructuring be open to currant National FFA, FFA Foundation and affiliated staff first. Then if there are no qualified candidates and we need to go "outside" then we will follow all currant Board Policies in announcing the opening.

Please note that these are not additions to the staff but rather "new openings" created by the redesign of the structure. At the conclusion of the restructuring we will have reduced the total staff positions.

Approved by Governing Committee action May 30, 1991.

## MINUTES

## **GOVERNING COMMITTEE** OF THE NATIONAL FFA BOARD OF DIRECTORS

## June 26, 1991

The meeting of the FFA Governing Committee was conducted by conference call on June 26, 1991. Those participating in the call included: Dr. Larry Case, Chairman; Les Thompson and Dr. David Coffey, members of the Governing Committee, Dennis Shafer, Director of the National FFA Supply Service, and Wilson W. Carnes, Administrative Director.

After a brief discussion of the new items, including cost and quality, it was moved by David Coffey, seconded by Les Thompson, and carried to include 43 new items (list attached) in the 1991-92 FFA Supply Service catalog for sale to members and others.

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Respectfully submitted,

Q. Coleman Harris, Secretary

1. NEW! Traditional Waterfall Scarf

# T ditional all blue girl's scarf with embroidered FFA letters now in waterfall style. GS-3 ea \$8.95

2. NEW! American Eagle Jacket

White satin with embroidered gold and navy FFA letters on front, 100% poly outer shell jacket features 100% brushed poly lining, ribbed knit collar & waist, and 5-color full back sublimation of American flag/eagle scene. Sizes: S M L XL. Available in XXL for an additional \$2.50.

•Item EJ ea \$36.95

Size XXL ea-\$39.45

3. NEW! Sterling Silver Plate Buckle

Features two bronze engraving ribbons, jewelers bronze rope edge complete with the FFA emblem, all packaged in a deluxe blue velvet presentation box. Size is 2-1/2" x 3-1/2" oval. Blue enamel-filled engraving, additional charge. Please specify desired engraving for each of the two ribbons. Item drop-shipped from factory. Allow 4-weeks for delivery.

•Item B-SILVER-1 ea \$49.95

Blue enamel-filled engraving per letter \$.50

4. NEW! Deluxe Silver Plate Buckle

Large 3" x 4" oval buckle features four bronze engraving ribbons, jewelers bronze rope edge and jewelers bronze FFA emblem. Blue velvet presentation box. Blue enamel filled engraving, additional charge. Please specify desired engraving for each of the four ribbons. Item drop-shipped from factory. Allow 4-weeks for "very.

1 B-SILVER-2 ea \$55.95 Blue enamel-filled engraving per letter \$ .50

## 5. NEW! Silver Plate Key Ring

Sterling silver plate with applied 1-1/4" jewelers bronze FFA emblem packaged in a deluxe blue velvet presentation box. Name or message may be engraved on the back for an additional charge. •Item KR-S ea \$24.95

Engraving on back per letter \$ .15

6. NEW! Zippered Collar Sweatshirt

This heavyweight iced-ash colored sweatshirt has the FFA emblem imprinted in metallic silver and navy with navy trim on the cuffs and waistband. A sharp new look for FFA members! Available in S M L XL. •Item SWS-ZIP ea \$34.95

7. NEW! Navy Hooded Windbreaker

Pullover hooded navy blue jacket with drawstring in hood & bottom, features elastic cuffs, half zipper and zipper pouch and the entire jacket folds up into the zippered pouch! FFA letters embroidered in gold. Sizes: S M L XL. XXL sizes available for an additional \$2.50.

•Item WB-6 ea \$22.95 Size XXL ea \$25.45

SIZE AAL Ea \$23.4

NEW! Maximum Impact T-Shirt

Black 50/50 t-shirt with hot new design, American bald eagle with "Maximum Impact" imprint. This one will the a "best seller!" Sizes: S M L XL. Available in XXL for an additional \$2.00.

Ite. )5-EAG ea \$7.95 Size XXL ea \$9.95

NEW! Ash T-Shirt w/Royal Roll-Up Sleeves
 Ash 50/50 t-shirt with contrasting roll-up sleeves and neck in royal blue. "Collegiate" imprint in red and royal.
 Sizes: S M L XL.
 Item 305-ROLL ea \$10.75

.0. NEW! Custom Imprinted T-Shirts

Available on fifteen solid-color 50-50 T-shirts! Send us your rough sketch, design, logo, school emblem, graphic, existing t-shirt or specific idea. We will have it developed for you. Pricing includes one-color imprint in front or back of shirt only. A one-time set up charge of \$10.00 will be added to the total charge. Minimum order-12 shirts. Sizes: S M L XL. \*Available in XXL for an additional \$2.00. Colors available: \*White, 'Black, \*Ash, \*Red, \*Royal, \*Navy, Rose, Seamist, \*Turquoise, Charcoal Gray, \*Light Blue, Yellow, \*Gold, 'Kelly, and \*Raspberry.

Item 305-CUSTOM

12-24 ea \$9.50, Size XXL ea \$11.50

25-48 ea \$7.25, Size XXL ea \$9.25

19-99 ea \$6.00, Size XXL ea \$8.00

100 + ea \$5.00, Size XXL ea \$7.00

NOTE: For 2-color imprinting, add \$1.00 to each price. Front and back imprinting (same imprint) is also we for an additional \$1.00 to each price.

## 11. NEW! Tank Tops

Another option is now available. These unisex tank tops now come ash with black and yellow screened imprint is well as black and turquoise, featuring bound necks and armholes. Made of 50% combed cotton blend jersey cnit and 50% polyester, the black and turquoise version have the FFA letters in stylish puff print and are all great for summer wear. Sizes: S M L XL.

•Item T-TOP-B (Black) ea \$6.95 •Item T-TOP-T (Turquoise) ea \$6.95 •Item T-TOP-A (Ash) ea \$6.95

12. NEW! Flag T-Shirt

White 50/50 flag T-shirt with red/white/blue imprint featuring FFA emblem symbols. Available in sizes: S M L XL. Available in XXL size for an additional \$2.00.

•Item 305-FLAG ea \$6.95 Size XXL ea \$8.95 13. "EW! "America's Best" Crop Top

Wh 50 crop top features neon pink and green imprint for that hot summer look! Available in S M L XL. •Item CROP-TOP ea \$10.95

14. NEW! FFA Jams
Jersey knit active shorts with elastic waistband, made of 50/50 cotton/poly, featuring hot pink neon FFA letters!
Available in S M L XL.
Item JAMS ea \$12.95

15. NEW! FFA Socks and Slipper Socks
Blue and gold sweatsocks (one size fits all), red, white and blue stars and stripes socks (medium and large) and royal blue slipper socks (one size fits all) all designed for your comfort!
Item SOCK-L Ladies Cuff ea \$2.95
Item SOCK-M Mens' Tube ea \$3.50
Item SOCK-S/S Stars and Stripes ea \$3.95
Item SOCK-SLIPPER ea \$3.95

16. NEW! Flannel Shorts and Pants
Hot new look for FFA members! Plaid boxers and pants with white puff FFA imprint. Shorts come in S M L XL and have elastic waist; pants are one size fits all and features drawstring waist.
Item PLD-BSH ea \$11.95
Item PLD-PTS ea \$19.95

17. NEWI Boxer Shorts
Popular FFA boxers now with 2-color FFA emblem all over! 100% cotton with full elastic banded waist, in white only. Sizes: S M L XL.
Item BSH ea \$12.50

NEW! "My First FFA Boxer Shorts"
 Yes, FFA baby boxers with 2-color imprint. Royal/yellow in sizes 1T 2T 4T
 Item BSH-FIRST ea \$9.75

19. NEW! "World Class" Roll-Up Sleeve T-Shirt 100% cotton heavy-grade white T-shirt with contrasting black roll-up sleeves and collar. FFA letters outlined in gold puff against black and white background. It's all capped with the new "World Class" theme. Outstanding!

•Item 305-WC ea \$13.95

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20. NEW! Black "Collegiate" Sweatshirt
Popular "Collegiate" design in metallic silver and white on black 50/50 sweatshirt. Sizes: S M L XL. XXL available for an additional \$3.00.
Item SWS-BCOL ea \$15.95
Size XXL ea \$18.95

## 21. NEW! Gray Hooded Sweatshirt

Another addition to our "Collegiate" look in clothing, this 50/50 gray hooded pullover sweatshirt features the co"regiate imprint in red and royal. Sizes: S M L XL. XXL available for an additional \$3.00.

•. HSS-GRAY ea \$19.95 Size XXL ea \$22.95

## 22. NEW! FFA Class Rings

Now available! FFA class rings at tremendous savings for your members! 10K gold men's rings selling elsewhere for \$250-\$280, now just \$179.00. Ladies 10K class rings selling elsewhere for \$180-\$250, just \$129.00! Men's and ladies silver duralite rings and princess rings also available. All rings offer all the usual class ring options. See the sales materials enclosed with this catalog or call our Customer Service line for more information: (703) 780-5600. Please allow 10-12 weeks for delivery.

23. NEW! Ladies Herringbone Necklace
Shown here with optional FFA emblem charm (SF-1) this dainty beautifully crafted 18" gold-filled herringbone necklace is a high-fashion must!
Item HBN ea \$5.50
Optional SF-1 ea \$4.50

24. NEW! Girl's ID Bracelet
Very feminine gold plated ID with FFA engraved and room for a first name as well.
Item 1001 ea \$7.50
Name Engraved add \$1.50

NEW! Screwdriver Key Ring
 Land's a key ring that is really useful! Features interchangeable tempered steel phillips and standard screwdriver heads on a blue key ring.
 Item KR-4 ea \$2.95

26. NEW! SunglassesNew popular style black plastic frames with FFA letters on temple.Item SUN-B ea \$4.95

27. NEW! FFA Clutch with Shoulder Strap
New strapped clutch measures 8" x 11" x 3", made of spectator faux black leather. Your initials gold stamped at no extra charge.
Item CLUTCH ea \$18.95

28. NEW! Portfolio/Calculator Dual powered calculator combined with a clock, ball point pen and a memo pad to give you the perfect gift item.

•Item CALC-PORT ea \$9.50

## 29. NEW! FFA Phone Clock/Radio

## ). NEW! Talking Calculator

ew de '- top calculator features a voice response to each manual operation with four different speeds sectal answering. Volume is adjustable with on/off switch for speaker. Operates on 2 "AA" batteries (not clucica).

tem TALK-CALC ea \$19.95

## I. NEW! FFA Flyer

ys as well as any frisbee but this one's soft and safe, collapses on impact and you can put it in your pocket hen not in use. Royal blue with white trim. tem FLYER ea \$2.75

2. NEW! FFA Polar Bears

wo sizes of this adorable polar bear. Large version is 10" and wears a red-hooded T-shirt imprinted with "I ve FFA." Smaller version is 6" with a red hooded t-shirt and same imprint. You'll love them! tem BEAR-L (10") ea \$9.50 tem BEAR-S (6") ea \$7.50

### 3. NEW! FFA Stadium Seat/Food Tray

es, one side is a comfortable cushioned stadium seat and the reverse side is a great food carrying tray with nolded areas for food and drinks. Made of self-skinning urethane, will not separate, crack, split or fade. This really practical! Can be sold as a fund-raiser for \$16.95.

Item SEAT/TRAY ea \$12.95 5-49 ea \$10.95 0-90 a \$9.95 00 \$8.95

#### 4. NEW! FFA Can Crusher

'ortable, works great wherever cans collect at home or work. Can also be table or wall mounted. Tan colored an crusher is made of tough, durable plastic. Includes a built-in magnet for sorting. Can be sold as fund-raiser or \$16.95.

Item CAN-CR ea \$12.95 5-49 ea \$10.95 0-99 ea \$9.95 .00 + ea \$8.95

5. NEW! FFA Semi-Truck

This is a 1/64 scale die-cast tractor trailer with decals on trailer sides and rear, sleeper sides and the airfoil. This s sure to be a popular fund-raising item! Fund-raising price is suggested at \$35.00.
Item SEMI ea \$27.95
12-24 ea \$25.95
25 + ea \$23.95

36. NEW! Eagle Magnet
Handy magnet in bold new 4-color design. At this low price, you can buy several!
Ite | MAG-EAG ea \$.95

37. NEW! Stick-On FlagsFoil stock-ons features crossed American and FFA flags. Come 25 per sheet.Item FLAGS-S/O ea \$4.75

38. NEW! Reusable Banquet UtensilsHeavy-duty blue plastic, each set comes with 8 each knives, forks and spoons.Item DNRWR Pkg of 8 each ea \$1.50

39. NEW! FFA Eagle Award Plaque
Big 9" x 12" special award features majestic eagle separated and "in front" of the board for a full dimensional effect. A prestigious award for outstanding efforts.
Item EAG-AW ea \$34.95
Etched engraving per letter \$.15

40. NEW! Ceramic Owl Plaque
New item to honor advisors, hand-painted ceramic owl plaque. Resin pine wood material measures 5-1/2" x 9", the great horned owl symbolizes advisor leadership.
Item OWL-PLQ ea \$13.75
Engraving per letter ea \$.12

41 Foil Certificate Plaque Available in gold (appreciation), red (achievement) and blue (participation) these 8" x 10" plaques feature foil certificates (shown on page 39) on a plaque board.

•Item C-GPL (gold) ea \$8.95 •Item C-BPL (blue) ea \$8.95

•Item C-RPL (red) ea \$8.95

42. Cross, Quill Pen Sets

Famous cross pen and pencil set comes in lustrous chrome. FFA emblem on clip. New quill pen and pencil set comes in textured blue finish, full color logo on crown. Each also comes as pen only.
Item CRP/P Chrome Pen/Pencil ea \$33.95
Extra for engraving name ea \$1.75
Item CPO Chrome Pen only ea \$16.95
Extra for engraving name ea \$.95
Item QUILL Pen/Pencil ea \$19.95
Extra for engraving name ea \$1.75
Item QUILL-PO Pen only ea \$9.95
Extra for engraving name ea \$.95

43. FFA Clip Board/Calculator

Attractive blue acrylic see-through clipboard with a handy full-function calculator on the clip. A great and use if item. Handy for tests and contests. •Item. CLIP/CALC ea \$9.95

#### (APPENDIX E)

## 1991 - Honorary American FFA Degree - Teacher

## Alabama

William H. Bishop, Woodland High School, P.O. Box 6, Woodland, AL 36280
Lamar Dewberry, Lineville High School, P.O. Box 278, Lineville, AL 36266
William L. Gibson, Walker High School, 1601 Highland Ave., Jasper, AL 35501
Michael L. Grissom, West Jefferson High School, 7000 W. Jefferson Rd., Quinton, AL 35130
Jimmy Owen, Rehobeth High School, Rt. 8, Box 105, Dothan, AL 36301

#### Arizona

Guillermo Zamudio, Safford High School, 734 11th St., Safford, AZ 85546

## Arkansas

John Neel, Marshall High School, Box 310, Marshall, AR 72650 Dwayne Webb, Lincoln High School, P.O. Box 479, Lincoln, AR 72744

## California

Mark Clement, Paso Robles High School, 801 Niblick Rd., Paso Robles, CA 93446 Max Corbett, Tulare Western High School, 824 W. Maple Ave., Tulare, CA 93274 Robert Cummings, Shandon High School, P.O. Box 79, Shandon, CA 63461 Ralph W. Minto, Colusa High School, 901 Colus Ave., Colusa, CA 95932 Dave Parker, Santa Maria High School, 901 S. Braodway, Santa Maria, CA 93454 Gerald Wenstrand, Kern Valley High School, P.O. Box 1027, Lake Isabella, CA 93240

## Idaho

Gaylen L. Smyer, Burley High School, No. 1 Bobcat Blvd., Burley, ID 83318 Steven D. Wilder, Meridian High School, 1900 W. Pine, Meridian, ID 83642

## Illinois

William D. Cinnamon, Brimfield High School, 323 E. Clinton, Brimfield, IL 61517

Michael H. Marks, Bond County Community Unit High School, 1008 Nth Hena St., Greenville, 162246

## Iowa

Jack Cook, Mount Ayr Community High School, 1001 E. Columbus, Mount Ayr, IA 50854

Clyde L. Johnson, Aplington Community High School, 215 Tenth St., Aplingotn, IA 50604

#### Kansas

Wayne I. DeWerff, Plainville High School, 202 S.E. Third St., Plainville, KS 67663

#### Maryland

Edward F. Mayne Jr., Frederick High School, 650 Carroll Pkwy., Frederick, MD 21701

#### Michigan

Rod Evans, Homer Community High School, 403 S. Hillsdale St., Homer, MI 49245

#### Minnesota

David K. Acheson, Rocori High School, , Cold Spring, MN 56320

Thomas D. Appel, Mountain Lake High School, 450 12th St., Mountain Lake, MN 56159

James E. Hahn, Dawson-Boyd High School, , Dawson, MN 56232

Dennis L. Schroeder, Marshall High School, 401 S. Saratoga St., Marshall, MN 56258

### Missouri

Doug Carpenter, Stet R-XV High School, 1 Cardinal Ln., Stet, MO 64680

William W. Cottrell Jr., Scotland County R-I High School, Lovers Ln., Memphis, MO 63555

John Dillard, Carthage AVTS High School, 609 River St., Carthage, MO 64836

Danny E. Hill, Sweet Springs High School, 105 Main St., Sweet Springs, MO 65351

# 1991 - Honorary American FFA Degree - Teacher

Lowell E. McInturff, Wheaton R-6 High School, Box 249 McCall, Wheaton, MO 64874 Kevin Overfelt, Owensville High School, Box 536, Owensville, MO 65066 Dan J. Rains, Stockton High School, Box 190, Stockton, MO 65785

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#### Nebraska

Doug Malone, Norris High School, R.R. 1, Firth, NE 68358

Bob Pedulla, Scottsbluff High School, 313 E. 27th St., Scottsbluff, NE 69356

## Nevada

Michele Lewis, Douglas High School, P.O. Box 1888, Minden, NV 89423

Susan L. Poland, Douglas High School, P.O. Box 1888, Minden, NV 89423

#### New Mexico

Willard Hall, Hot Springs High School, 1200 N. Pershing Ave., T or C, NM 87901

#### New York

Raymond G. Lighthall, Stockbridge Valley High School, Main St., Munnsville, NY 13409

### North Carolina

Ricky E. Joyner, Southern Wayne High School, Rt. 4, Box 55, Dudley, NC 28333

Glenn A. Perryman, R.J. Reynolds High School, 301 N. Hawthorne Rd., Winston Salem, NC 27104

### Ohio

Clifford Baughman, Graham High School, 7800 W. Rt. 36, St. Paris, OH 43072

Samuel Custer, Versailles High School, 459 S. Center St., Versailles, OH 45380

David Mayer, Tri-Rivers Career Center, 2222 Marion-Mt. Gilead Rd., Marion, OH 43302

Charles E. Miller, Amanda-Clearcreek High School, 414 N. School St. P.O. Box 188, Amanda, OH 43102-0188

Christopher E. Wolfe, New Lexington High School, 2549 Panther Dr., New Lexington, OH 43764

## Oklahoma

Elmer Beshear, Woodward High School, P.O. Box 849 13th & Downs Ave., Woodward, OK 73802

Charles C. Curl Jr., Pawnee High School, 615 Denver, Pawnee, OK 74058

# 1991 - Honorary American FFA Degree - Teacher

Dale DeWitt, Braman High School, Box 130, Braman, OK 74632
Lindell Duncan, Haskell High School, Box 278, Haskell, OK 74436
Bruce Farquhar, Altus High School, P.O. Box 554, Altus, OK 73521
Philip F. Fuss, Frontier High School, P.O. Box 130, Red Rock, OK 74651
Tim Herren, Waynoka High School, 500 N. Lincoln, Waynoka, OK 73860
R.J. Hollon, Woodward High School, Box 849, Woodward, OK 73802
Larry Nickeson, Fargo High School, Box 200, Fargo, OK 73840
C.M. D. Wells, Stratford Public High School, 241 N. Oak, Stratford, OK 74872

## Oregon

Dale Crawford, Culver, P.O. Box 228, Culver, OR 97734

## Pennsylvania

Earl K. Brown, Coudersport Area Jr. and Sr. High School, 698 Dwight St., Coudersport, PA 16915 Clifford J. Day, Garden Spot High School, 669 E. Main St., New Holland, PA 17557-0609 Samuel R. Wagner, West Perry High School, R.D. 1, Box 7, Elliottsburg, PA 17024

#### Tennessee

Fred G. Laine, Lebanon High School, 3761 Old Munfreesboro Rd., Lebanon, TN 37087

#### Texas

Robert R. Austin, Raymondville High School, One Bearkat Blvd., Raymondville, TX 78580 Roy Crawford Jr., Lancaster High School, 822 W. Pleasant Run, Lancaster, TX 75146 Dale Mulkey, Garland High School, 310 S. Garland Ave., Garland, TX 75040 Ronald B. Smith, Dumas High School, 3rd & Klein, Dumas, TX 79029

### Utah

Carl D. Swenson, Payson High School, 1050 S. Main, Payson, UT 84651

## West Virgina

John D. Bennett, Glimer County High School, 300 Pine St., Glenville, WV 26351
Doyle M. Fincham, Jefferson High School, Rt. 1, Box 83, Shenandoah Junction, WV 25442
J. Randall McCutcheon, Union High School, 101 School St., Union, WV 24983

### Wisconsin

John M. Emmons, Monroe Senior High School, 1600 26th St., Monroe, WI 53566 Herman H. Seebandt, Neillsville High School, 401 Center St., Neillsville, WI 54456

# Wyoming

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William Despain, Laramie High School, 1275 N. 11th St., Laramie, WY 82070

Grand Total (All States): 73

Adams, Mr. Thomas S. - Retired Farmer , Mankato, MN 56001 Arrington, Mr. Larry R. - Professor, Agricultural & Extension Education University of Florida, Gainesville, FL 32611 Ausman, Mr. LaVerne G. - Administator, Famers Home Administration United States Department of Agriculture, Washington, DC 20250 Beggs, Mr. H. Cecil - President & C.E.O. Georgia Electrification Council, Inc., Athens, GA 30602 Berryman, Ms. Joyce L. - Advertising Assistant FFA New Horizons Magazine, Alexandria, VA 22309-0160 Bettis, Mr. Mervin D. - Associate Professor Ag. Ed./ Ag. Mech. North West Missouri State University, Maryville, MO 64468 Bevan, Mr. Donald E. - Eastern Area Supervisor U.S.D.A. Market News Service, Washington, DC 20090-6456 Billetz, Mr. John P. - Principal Burley High School, Burley, ID 83318 Birkenholz, Mr. Robert J. - Associate Professor University of Missouri-Columbia, Columbia, MO 65211 Bivens, Mr. Dave - Director of Public Affairs Idaho Farm Bureau, Boise, ID 83701 Bodmer Jr., Mr. Merle H. - Program Development Specialist Case IH, Racine, WI 53404 Borders, Ms. Barbara - Manager Continental Video, Overland Park, KS 66212 Busby Jr., Mr. George W. - Prgm. Specialist, Agric./Natrl. Resources Ed. Florida State Department of Education, Orlando, FL 32827 Byrd, Rep. Roger C. - State Representative/Industrial developer Georgia State Assembly, Atlanta, GA 30334 Casello, Mr. Joseph H. - Office of Vocational and Adult Education U.S.D.E., Washington, DC 20202 Catlett, Dr. Lowell B. - Professor, Agricultural Economics New Mexico State University, Las Cruces, NM 88003 Cavell, Ms. Doris M. - Former Supervisor, Customer Relations National FFA Supply Service, Alexandria, VA 22309-0160 Chidani, Mr. Junichiro - FFJ Advisor FFJ, Tokyo, JP Clinton, Gov. Bill - Governor The State of Arkansas, Little Rock, AR 72201 Cochrane, Mr. Thomas O. - Executive Director Minnesota Agri Growth Council, Bloomington, MN 55420 Collier, Mr. Steve - Director of Metropolitan Events/Agriculture Oklahoma City Chamber of Commerce, Oklahoma City, OK 73102 Crownover, Dr. Jerry - Professor, Agriculture Education SMSU Agriculture Department, Springfield, MO 65802 Davis, Mr. Timothy P. -Nebraska Department of Agriculture, Lincoln, NE 68509-4947 Davis, Mr. Ernest R. - Farmer/Rancher Davis Farms, Guthrie, OK 73044

\* Retiring Board Member

## 1991 - Honorary American FFA Degree

Dayberry, Mr. D. Thomas - Associate Professor, Dept. of Agriculture Southwest Texas State University, San Marcos, TX 78666 Denker Sr., Mr. Robert H. - Farmer & Former Agricultural Instructor , California, MO 65018 Dernier, Mr. LeRoy D. - Director of Field Services Farm Bureau, Jefferson City, MO 65109 DeWerff, Mr. Vernon - Owner and Operator Ell-Bar Farm, Elinwood, KS 67526 DeWerff, Mrs. Marian - Owner and Operator Ell-Bar Farm, Ellinwood, KS 67526 Eggenberger, Dr. U. Lewis - Professor, Ag. Educ. and Mechanization Dept. Texas Tech University, Lubbock, TX 79409 Ewing, Mr. T.M. - President Georgia Farm Bureau Federation, Macon, GA 31210 Fenner, Mr. Alan D. - Farmer , Menno, SD 57045-9658 Field, Dr. Harry L. - Assistant Professor, Agricultural Engineering Oklahoma State University, Stillwater, OK 74078 Flesher, Mr. Douglas D. - Agriculture/Natural Resources Dept. Chair Butte College, Oroville, CA 95965 Flores-Rodriquez, Mr. Israel - Assistant Secretary of Agriculture Puerto Rico Department of Education, Santurce, PR 00908 Garrison, Mr. Samuel - Assistant Secretary of Agriculture New Jersey Department of Agriculture, Trenton, NJ 08625 Gehrt, Mr. Robert E. - Retired President Santa Fe Pacific Foundation, Glen Ellyn, IL 60137 Gilker, Ms. Erna -Spin-a-Web, Occoquan, VA 22125 Graham, Mr. Gene F. - Past Associate Program Director W.K. Kellogg(Past), Battle Creek, MI 49107 Grassley, Hon. Charles E. - Iowa State Senator United State Senate, Washington, DC 20510 Gratz, Mr. Steve - State Supervisor Ohio Department of Education, Columbus, OH 43266-0308 Griffin, Mr. Rick - State Young Farmer Coordinator Okalhoma Young Farmers Association, Shawnee, OK 74801 Gronemus, Rep. Barbara - Chair of House Committee on Agriculture Wisconsin State Assembly, Madison, WI 53702 Hagee, Dr. Gale L. - Coodinator of Agricultural Education Cameron University, Dept. of Ag. Education, Lawton, OK 73505 Hammond, Ms. Marjorie J. - Registered Nurse Women and Infant's Hospital, Providence, RI 02901 Handcock, Mr. Ben M. - Executive Director South Dakota Wheat Commission, Pierre, SD 57501 Harkin, Hon. Tom - Iowa State Senator United States Senate, Washington, DC 20510 Harrington, Dr. Jack T. - Director, Vocational Agricultural Education Southern Arkansas University, Magnolia, AR 71753

\* Retiring Board Member

## **1991 - Honorary American FFA Degree**

Heffron, Mr. Michael D. - Executive Vice President Minnesota State Fair, St. Paul, MN 55108-3099 Hemphill, Mr. Harry E. -Metter High School, Metter, GA 30439 Hest, Mr. John A. - Retired Vocational Agriculture Instructor , Hawley, MN 56549 Heuvel, Mr. Bob - State Supervisor, Agricultural Education California State Department of Education, Sacramento, CA 95814 Jenkins, Mr. William B. - President North Carolina Farm Bureau Federation, Raleigh, NC 27611 Kahler, Mr. David L. - Executive Vice President/C.E.O. Northland Farm & Outdoor Power Eqmt. Co., Inc, Dublin, OH 43017 Kelley, Mr. Van C. - Asst. Professor of Agricultural Engineering South Dakota State University, Brookings, SD 57007 Kerfoot, Mr. Ben L. - Superintendent Fruitland Schools, Fruitland, ID 83619 Knowlton, Mr. Richard L. - Chairman of the Board, President, & C.E.O. George A. Hormel and Company, Austin, MN 55912 Lark, Dr. Floyd J. - Professor of Agricultural Education Panhandle State University, Goodwell, OK 73939 Leonard, Mr. Burleigh - Vice President, Federal Government Relations RJR Nabisco Washington, Inc., Washington, DC 20004 Long, Mr. Billy R. - Associate Professor of Agriculture Stephen F. Austin State University, Nacogdoches, TX 75962-3000 Macnab, Mr. Michael S. - Assistant V. P., Senior Agribusiness Manager First Interstate Bank of Oregon, Portland, OR 97208 Markwart, Mr. Andrew J. - Managing Editor FFA New Horizons, Alexandria, VA 22309 Matsumoto, Mr. Saburo - FFJ Advisor Harima High School, Hyoko-ken, JP McFate, Dr. Kenneth L. - President and Executive Manager National Food and Energy Council, Columbia, MO 65202 Moilanen, Mr. Charles W. - Professor of Agricultural Engineering North Dakota State University, Fargo, ND 58105 Nordaune, Mr. Vernon A. - Principal Austin High School, Austin, MN 55912 Odell, Dr. Kerry S. - Assistant Professor of Agricultural Education West Virginia University, Morgantown, WV 26506-6108 Ohling, Mr. Heike - Insurance/Investment Agent , Albany, OR 97321 Oliver, Mr. James R. - Agribusiness Specialist to the Governor Department of Economics and Development, Raleigh, NC 27611

Osborne, Mr. Edward W. - Assoc.Professor & Chair of Agricultural Educ.

University of Illinois, Urbana-Champaign, , Urbana, IL 61801

Pannell, Ms. Sheila - Account Executive Hubbel Tyner, Kansas City, MO 64108

\* Retiring Board Member

Paterson, Mr. Bill - Public and Member Relations Manager Cenex/Land O' Lakes, St. Paul, MN 55164-0089 Perritt, Mr. Roger D. - Associate Professor, Agricultural Education Stephen F. Austin State University, Nacogdoches, TX 75962 Pershing, Mr. Robert R. - Lecturer, Agricultural Education Department of Applied Behavioral Sciences, Davis, CA 95616 Peters Jr., Dr. Roy - Director Oklahoma Department of Vo-Tech Education, Stillwater, OK 74074-4364 Pfaff, Mr. Vince - Senior Associate Edge Learning Institute, Tacoma, WA 98403 Price, Dr. Larry E. - Principal Clinton High School, Clinton, NC 28328 Pulse, Mr. Ronald H. - Co-Executive Secretary Wyoming FFA Association, Cheyenne, WY 82007 Quigley, Mrs. Debbie - Director National 4-H, Chevy Chase, MD 20815 Redden, Mr. Edsel - Ag. Agent-Cooperative Extension Service West Virginia University, Hinton, WV 25951 Sain, Mr. David A. - Vice President of System Services Arkansas Electric Cooperatives, Inc., Little Rock, AR 72219-4208 Sander, Dr. Eugene G. - Dean of the College of Agriculture University of Arizona, Tucson, AZ 85721 Scott, Mr. Robert T. -U.S.D.E. Office of Voc. and Adult Education, Washington, DC 20202 Seitzinger, Ms. Beth - Secretary to the Executive Director National FFA Alumni Association, Alexandria, VA 22309-0058 Shininger, Mr. Fred - Farmer , Delta, OH 43515 Shininger, Mrs. Marjory - Farmer , Delta, OH 43515 Smith II, Mr. Ivan W. - Assistant Principal , Billingsley, AL 36006 Sorenson, Mr. Earl R. - Executive Vice President H.D. Hudson Manufacturing Co., Chicago, IL 60611 Steward, Mr. James - Educator Mid-America Voc. Curriculum Consortium, Stillwater, OK 74074 Stewart, Mr. Marshall - Program Specialist- Membership National FFA Organization, Alexandria, VA 22309-0160 Strickland, Mr. R. Mack - Associate Professor, Agricultural Engineering Purdue University, West Lafayette, IN 47907-1146 Trivette, Mrs. Nancy J. - FFA Operations Facilitator State Department of Education-NJ, Trenton, NJ 08625-0500 Van Cleave, Mr. Harold B. - Professor of Agriculture Central Missouri State University, Warrensburg, MO 64093 Wahrenbrock, Mr. Ray -Butler Manufacturing Company, Kansas City, MO 64141 Walton, Mr. Robert A. - Assistant to Region Manager Savannah Woodlands, Savannah, GA 31402

\* Retiring Board Member

# 1991 - Honorary American FFA Degree

Waters, Mr. Randol - Professor

Dept.of Agricultural and Extension Education, Knoxville, TN 37901

Woeppel, Mr. Edward C. - Agricultural Education Consultant Nebraska Department of Education, Lincoln, NE 68509-4987

Wright, Mr. Lyle -, Peoria, AZ 85345

Zadra, Mr. Dan - President

Compendium, Inc., Woodinville, WA 98072

Grand Total (All States): 100

\* Retiring Board Member

Parliamentary Procedure Contest

## Purpose

To encourage students to learn to effectively participate in a business meeting and to assist in the development of their leadership skills.

### Objectives

Students will be able to:

- 1. Use parliamentary procedure to conduct an orderly and efficient meeting.
- 2. Demonstrate knowledge of parliamentary law.
- 3. Present logical, realistic and convincing discussion.
- 4. Record complete and accurate minutes.

### Contest Rules

- 1. The contest is open to one team per state as certified by the State Supervisor to the Program Manager in charge of National Contests.
- 2. A team representing a state will consist of six members and two designated alternates listed at the state and national levels from the same chapter. The alternates are not permitted to observe competing teams, but may observe their own team. The alternates may replace a regular team member prior to the start of the contest.
- The contest will have four phases: written examination, a ten minute team presentation of parliamentary procedure, oral questions following the presentation, and minutes prepared by the team secretary in consultation with the team president.
- 4. Contestants must appear in official FFA dress during all rounds of the contest and at the awards banquet.
- 5. The advisor shall not consult with the team after beginning the contest.
- 6. All contestants must bring their own pencils (a minimum of two No. 2 pencils).
- 7. All contestants will be given a contestant number by which they will be designated throughout the contest.

## Contest Format

## Written Test (100 points)

A test of twenty-five objective-type multiple choice questions covering basic parliamentary law as related to the permissable motions of the contest and pertaining to minutes. Thirty minutes will be allowed to complete the test. Each contestant may score a maximum of 100 points. The average score of the six team members will be used to compute the total team score in each round.

Any communications between contestants from the same team during the written examination portion of the contest will be sufficient cause to eliminate the team from the contest. Any contestant caught cheating during the contest will be, along with his or her team members, expelled from the contest and lose their travel award.

## **Oral Questions**

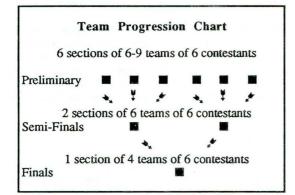
Each of the 6 team members will be asked a planned, written question relating to their assigned motion. Following these six questions, the judges will have two additional minutes to ask questions for clarification of the presentation, after which time will be called.

#### Presentation

Each team will address national issues formulating a recommendation to their state delegation at the national convention. Suggested topic areas will be surfaced by the National FFA Organization for the contest committee. The contest committee will select three major topics which will be published by June 1 of the contest year. Each state winning team will be provided materials related to the three major topics at least sixty days prior to the national contests. Teams will be responsible for securing all other references.

The national contest committee will develop a list of ten main motions from the general topic areas announced earlier for use in the contest. From this list, the contest officials and judges will select two motions for each of the three rounds of the contest. The contest officials and judges will also select two subsidiary, two incidental and one privileged or unclassified motion from the list of permissible motions. These motions will be randomly assigned to each team member. All teams in each round will be assigned the same five motions. The contesting team shall assume that a regular chapter meeting is in progress and the chairman shall start the demonstration by saying "Is there any further business that should be presented to the chapter at this time?" Teams may use an alternate main motion to facilitate the correct demonstration of the motion "to call for the orders of the day" should that privileged motion be one the team is to demonstrate.

The national contest will be have three rounds, a preliminary round, a semi-final round and a final round. The preliminary round will have six sections. A section shall be made up of six to nine teams. Two teams in each of the six sections for a total of twelve teams will advance to the semi-final round. The semifinal round is composed of two sections with six teams in each section. Two teams in each section will advance to final round of four teams. Teams will draw for section and order of appearance in each round.



A team shall be allowed a maximum of 10 minutes in which to demonstrate its knowledge of parliamentary law without penalty. A warning will be given at 8 and 10 minutes. A deduction of 50 points will be made for every 30 seconds over the first 30 seconds or a major fraction thereof. A timekeeper will furnish the time used by each team at the close of the contest.

	Points		Points
Minutes	Deducted	Minutes	Deducted
10:00-10:30.	0	10:31-11:00.	
11:01-11:30.		11:31-12:00.	150
12:01-12:30.		12:31-13:00.	250

Each judge and team member will be provided with a type-written copy of the specific subsidiary, incidental, privileged or unclassified motions at the time of the presentation.

Upon entering the presentation room and taking their seats the contestants will have one minute to review the main motion, the motions to be demonstrated, and to identify his/her motion (which may be noted by bolding, underlining or an asterisk). No discussion between members will be allowed during the one minute. (Example below)

Main Motion: Move to recommend to our state delegates at the National FFA Convention that the National FFA Creed be revised.

Required Motions: Lay on the Table Amend Suspend the Rules Appeal Reconsider

## **Presentation** Minutes

Each team will have a secretary take minutes of the presentation. A possible score of 50 points will be allowed for the minutes. Adequate paper will be supplied to take notes during the presentation. Following the presentation the secretary with cooperation with the presiding officer will have thirty minutes to prepare the official minutes. Time in and time out of the area set-aside to prepare minutes will be noted by a timekeeper. The final copy of the minutes will be written on Form 1. (*The lowest possible score for this section is zero (0).*) Contest official shall use Form 3 to score the official minutes of the presentation.

#### Instructions on Minutes

- 1. Use the example of proper minutes as illustrated in the Official FFA Secretary's Book and/or outlined in Robert's Rules of Order.
- 2. A dictionary will be permitted for writing the official minutes of the presentation.
- 3. The presiding officer and the secretary may sit together in preparing the official minutes of the presentation. A total of 30 minutes will be allowed to prepare the minutes.
- 4. The time at which the official minutes were begun and the time when they were finished will be noted on the back of the official minutes by the timekeeper.
- 5. The presentation judge will read, review and grade the official minutes of the presentation after completion of each round of the contest. An average score will be tabulated for each team based on the judges score.or an official may be designated to judge the minutes and report the scores for each team to the presentation judges for use in computing final scores.

The judges will use Form 2 to score the contest. Once all scores are totalled on the score cards, the top four ranked teams will be given points as outlined on the tabulations sheet, Form 4, by the judges. These points will be added to determine teams advancing, semifinal and final placings. The two teams with the highest number of points will advance to the next round. The judges will use Form 4 to determine teams advancing and final placings.

## Tiebreakers

Tiebreakers for teams will be 1) the total presentation score, 2) the team's average score on the written test, and 3) the total score for questions.

## **Recommended** References

The official text will be the newly revised 1990 edition of Robert's Rules of Order published by The Scott, Foresman and Company.

Additional references may include the FFA New Horizons, Between Issues, the Official FFA Manual, the FFA Student Handbook, the Official Chapter Secretary's book. The National FFA Program Manager, Contests will only distribute topic specific materials to state winning teams for use in the national contest.

#### Awards

Each state will be provided a plaque for their state winning team. The 1st place national team will be presented a trophy. Each member of the 1st place team will be presented an individual team member plaque. One national plaque will be presented to the the top 80% of teams competing in the contest, 30% will be gold, 40% will be silver and 30% will be bronze. The top four teams will each receive a designated plaque. All other teams will be presented with a certificate of Honorable Mention.

Medals will be presented to the individuals of the top 80% of teams competing, 30% will be gold, 40% will be silver and 30% will be bronze. The six individuals of the 1st place team will each be presented a special designated medal. All other individuals will be presented a certificate of Honorable Mention.

#### Special Awards (as funded)

Each of the top four teams will receive \$1,000 for a chapter scholarship fund. Each of the individuals of the top team will receive a \$500 scholarship.

Two teacher fellowship awards be awarded to the agriculture instructors totalling \$2,500 to be used in one of the three ways listed below at their discretion. The 1st place advisor receives \$1,500 and 2nd place advisor \$1,000. The award may be used one of three ways. 1) Teacher in-service or continuing education (teacher), 2) instructional materials for that contest area (school), or 3) local FFA chapter scholarship funds (students).

#### Guidelines for Scoring Discussion

Judges requested to score discussion heard during the parliamentary procedure contest should observe the following guidelines.

- 1. It is essential that each judge observe and maintain consistent criteria in scoring discussion for the duration of the contest.
- Judges must overlook personal opinions and beliefs and score discussion in an unbiased manner. All
  discussion must be scored at the time it is delivered.
- Characteristics of effective discussion include a) completeness of thought, b) logical reasoning, c) clear statement of speaker's position, d) conviction of delivery, and e) concise and effective statement of discussion.

4.	A suggested grading scale is as follows:	
	Excellent	Good21-30 points
	Average	Poor01-10 points

An excellent discussion would be extremely unusual and would be characterized by a truly stirring delivery and brilliant in terms of information provided and/or suggestions for action offered.

Poor discussion would be characterized by a lack of effective delivery, poor grammar, reasoning and substance. An example might be: "I think this is a good idea."

Most discussion would fall in the range of an average score (11-20 points). An example of an average discussion might be: "I think this is a very significant motion which should be passed for the following reasons (new, informative and logically related). For these reasons, I urge everyone to vote for this motion."

Good discussion would be characterized by effective delivery, substance, creative and visionary thought delivered in a convincing and compelling manner.

5. Each time a contestant in the presentation discusses any motion, they may earn a score. However, an individual may never earn more than 80 points in a given presentation. Furthermore, no more than 40

points may be earned during one recognition by the chair. An individual earning 20 points on each motion discussed would need to have been recognized by the chair four separate times to earn the maximum 80 points.

## Guidelines for Scoring the Chair

- 1. Ability to preside handling of motions, keeping members informed, use of the gavel, distribution of discussion. (80 points)
- 2. Leadership stage presence, poise, self confidence, politeness and voice. (20 points)

## Scoring of Contest

Phase	Breakdown of Points	Section Points	<b>Total Points</b>
Written Test (Average Score of 6 n	nembers (6x100/6))	***************************************	
Completeness and Accuracy			
Format			
Grammar/Style/Legibility			
Oral Questions			100
15 points possible for each me	mber's question		
Additional questions in 2 additional	tional minutes10		
Presentation			
Each of 5 members on floor	•••••••••••••••••••••••	500	
Required motion presentation	on		
Discussion on topic (max of	40 pts/discussion)80		
Additional motions made			
Chair			
Ability to preside			
Leadership			
General Effect of Team			
Discussion			
Team' voice, poise and express	sion 50		
			1 000

# Chart of Permissible Motions for the National FFA Parliamentary Procedure Contest

Motion	Debate	Amend	Vote Required	Second	<u>Reconsider</u>
Privileged					
Fix time to which to adjourn	No	Yes	Majority	Yes	Yes
Adjourn	No	No	Majority	Yes	No
Recess	No	Yes	Majority	Yes	No
Question if privilege	No	No	None	None	Yes
Call for orders of the day	No	No	2/3 No	None	No
Incidental					-01
Appeal	Yes	No	Majority	Yes	Yes
Point of order	No	No	None	No	No
Parliamentary inquiry	No	No	None	No	No
Suspend the rules	No	No	2/3	Yes	No
Withdraw a motion	No	No	Usually none	No	No
Object consideration of question only	No	No	2/3	No	Yes, Negative vote
Division of the question	No	Yes	Majority	Yes	No
Division of the assembly	No	No	No	No	No
Subsidiary					
Lay on table	No	No	Majority	Yes	No
Previous question	No	No	2/3	Yes	Yes before vote
Limit debate	No	Yes	2/3	Yes	Yes
Postpone definitely	Yes	Yes	Majority	Yes	Yes
Refer to committee	Yes	Yes	Majority	Yes	Yes
Amend	Yes	Yes	Majority	Yes	Yes
Postpone indefinitely	Yes	No	Majority	Yes	Yes vote only
Main motion	Yes	Yes	Majority	Yes	Yes
Unclassified					
Take from table	No	No	Majority	Yes	No
Reconsider	No	No	Majority	Yes	Negative vote only
Rescind	Yes	Yes	Majority	Yes	Negative vote only

# National Parliamentary Procedure Contest Official Minutes

Date

Form 1

FFA Chapter Name

Place

Approved

Signed Secretary

## National FFA Parliamentary Locedure Team Scoresheet

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Contestant	Required motion	Discu	ssion	Add'l	motions	Indiv. Questions	Total
	10 pts/member	80 pts max./membe	er, 40 pts.max./item	10 pts/ 1	member	15 pts/ member	115 pts max./member
1							
2							
3							
4							
-							
5							
	Ability to	ty to Preside Leadership					
Chair	80 points	maximum	20 poin	ts maximum			
Team's			discussion was con		Team'	voice, poise	
General	50 points maximum	s maximum logical, realistic, orderly, and efficient and expression					
Effect		50 points maximum			50 poin	ts maximum	
	Presentation Subtotal						
Questions at large	Questions for clarification of the presentation (2 minutes allowed) 10 points maximum						
Written Test	Average of the six individual scores 100 points maximum						
Minutes	Score for presentation minutes 50 points maximum						
	Total Team Score						

Scoresheet	Perfect Score	<u>Tiebreakers</u>	
Presentation	600	a. Total Presentation Score	
General Effect	150	b. Average score on Written Test	
Oral Questions	100	c. Total Questions Score	
Written Test	100		
Minutes			
Total			
for the contest are:			

Motions for the contest are:

- I. Privileged Motions
- a. Fix the time to which to adjourn
- b. Adjourn
- c. Recess
- d. Question of privilege
- e. Call for the orders of the day
- II. Incidental Motions
  - a. Appeal
  - b. Point of order
  - c. Parliamentary Inquiry
  - d. Suspend the rules
  - e. Withdraw a motion
  - f. Object to consideration
  - g. Division of question
  - h. Division of assembly

- III. Subsidiary Motions
  - a. Lay on table
  - b. Previous question
  - c. Limit debate
  - d. Postpone definitely
  - e. Refer to committee
  - f. Amend
  - g. Postpone indefinitely

- IV. Unclassified Motions
  - a. Reconsider
  - b. Rescind
  - c. Take from table

Form

## National Young Farmer Educational Association Report to FFA Board of Directors July 18, 1991

#### Introduction

Thank you for the opportunity to appear before this board and provide an update and respond to questions pertaining to the National Young Farmer Educational Association. I also appreciate your indulgence in allowing me to make my presentation today rather than Monday as normally scheduled.

#### Summer Business Meeting

We have just completed a most successful, intensive Summer Business Meeting and Board Meeting.

This was the largest Summer Business Meeting since my tenure began with the Association and possibly the largest in the history of the Association. Forty six (46) delegates were in attendance representing 20 state associations.

Committee work was very intense and productive. The Board has taken the reports under consideration and is implementing appropriate action.

#### Debt Retirement

Finances and especially debt retirement continues to be a high priority. From the Association budget, \$4667.00 is the line item for debt retirement. In addition, voluntary contributions have been received to make a total payment of \$7124.00 for 1991. It is a concern that Association focus is too strong on the retirement of the debt and that the opportunity for Association growth is sacrificed.

This is the first year of dues at \$5.00. To this point, three states have submitted total dues for the year. They have completed their membership year at 110%, 90% and 91% of 1990. Last year's total membership was 19,024. Membership of 6,700 has been submitted for 1991 to this point, which is in keeping with previous year's trends.

The delegates did, however, pass a constitutional amendment which makes dues delinquent and bases dele representation on rosters submitted and dues paid by March 15th. This is change from the October 31st data now.

#### Programs

The Spokesperson for Agriculture Program continues to be a strong program, though now it is not sponsored. The Grant for Innovative Programs project was reviewed with six states receiving approval this year. Other programs continue to operate.

The Association is grateful for the opportunity to participate with the International Department of the FFA in securing host families for the Soviet Young Farmers. The Young Farmer office was responsible for the placement of six of the 30. Bill Cooper, NYFEA Past President, is one of the hosts who brought Pavel Tolmachev with him to the Summer Business Meeting. This total Soviet experience is very mind stretching for the Young Farmers.

#### Proposals

The National Young Farmer Educational Association has three proposals to be presented to the Foundation Board of Trustees. Two of these, the National Display and the State Leaders Conference, have been included in the Board Notebook. The third, Membership Profile, is included with this report. It is a request of General Fund Support. I would be glad to respond to questions on any of these proposals or any other comments I might have made.

#### Closing

Thank you for the opportunity to report to you. The efforts and support of the National FFA Organization on behalf of the National Young Farmer Educational Association are greatly appreciated.

Wayne Sprick, Executive Director

(2) It is also recommended that, as the Distribution Resources Team's functions are identified, staff should continue analyzing alternative strategies for getting this work done. The strategies selected will determine location. Customer service, convenience and cost should be the major factors in selecting a strategy. This team may also contract their services to other affiliated organizations or other groups, at no financial risk to the FFA. Responsibilities include: receiving, warehousing, order entry, assembly, packing, shipping and billing for all merchandise handled.

- 2. The Distribution Resources Team function is expected to operate at the lowest possible cost consistent with expected customer service. This operation is not expected to generate revenue in excess of expenses and will bill all teams for its services.
- 3. The FFA Distribution Resources Team is authorized to handle, at the lowest possible cost consistent with expected customer service, the supplies of the following FFA related organizations: the FFA Alumni Association, National Vocational Agriculture Teachers' Association, the National Association of Supervisors of Agricultural Education, The American Association of Agriculture Education, National Young Farmer Educational Association, and the National Postsecondary Agricultural Student Organizations. These supplies are designated official by their respective organizations.
- The FFA Distribution Resources Team is authorized to handle, at no financial risk to the FFA, the products of other organizations.

Policy Relating to Royalties \*

- 1. The Chief Operating Officer shall have the authority to enter into a contractual agreement with other organizations for the purpose of receiving royalty payments for approved sale of items and/or provision of services using the FFA emblem or other organization identification.
  - \* The Chief Operating Officer shall review the official policies (stated in the Official FFA Manual) for the uses of the FFA name and emblem and recommend, to the National Board of Directors, changes which may be necessary to implement this policy.

<u>RECOMMENDATION V</u>: LOCATE SUPPLY SERVICE FUNCTIONS TO MAXIMIZE BENEFITS TO CUSTOMERS

This recommendation relates to the current Supply Service functions which will be accomplished by the Ventures and Distribution Resources Teams:

(1) The primary location of the Ventures Team should be at the National FFA Center.

A target of 10 percent net excess revenue (before set-asides) for overall sales across the five categories should be established, for achievement annually.

## RECOMMENDATION IV: CHANGE OFFICIAL BOARD POLICIES TO REFLECT REORGANIZATION

Proposed Official Board Policies:

#### 01. NATIONAL FFA VENTURES TEAM

- The purpose of the FFA Ventures team is to generate revenue in excess of expenses by developing, marketing and selling products of interest to FFA's customers. Distribution of these products will occur through the Distribution Resources Team on a cost basis.
- The Board of Directors and National Officers will determine which items are considered official organizational items.
- 3. The Team Leader for the Ventures Team shall develop specifications and purchase official FFA items for sale to FFA members and related organizations following accepted Board bidding procedures.
- 4. The FFA Ventures Team is authorized to sell, at no financial risk to the FFA, the official supplies of the following FFA related organizations: the FFA Alumni Association, National Vocational Agriculture Teachers' Association, the National Association of Supervisors of Agricultural Education, the American Association of Agriculture Education, National Young Farmer Educational Association, and the National Postsecondary Agricultural Student Organizations. These supplies are designated official by their respective organizations.
- 5. The FFA Ventures Team is authorized to sell, at no financial risk to the FFA, the official materials and supplies of other organizations.
- 6. The FFA Ventures Team shall have authority to discontinue any items that it is unable to reorder, or replace, and any items where sales and demand do not warrant retaining them.

#### 02. NATIONAL FFA DISTRIBUTION RESOURCES TEAM

1. The Distribution Resources Team is to provide, as a shared resource, an efficient system of warehousing and distribution of materials, supplies and other paraphernalia for the customer based teams and FFA Ventures Team to FFA Chapters and State Associations.

## RECOMMENDATION I: REORGANIZE THE SUPPLY SERVICE

The committee supports the proposed Center reorganization which accommodates most of the current Supply Service functions in the Ventures and Distribution Resources Teams.

## RECOMMENDATION II: ESTABLISH RATIONALE FOR PROVIDING SUPPLIES, MATERIALS AND SERVICES THROUGH THE NATIONAL FFA ORGANIZATION

The reasons for operating a supplies, materials and services system should be:

- 1. To make all items of official merchandise available through one source at a reasonable cost.
- 2. To insure uniformity of official FFA merchandise.
- 3. To give members the advantage of high quality merchandise, at a competitive price.
- 4. To provide distribution services for other groups, at no financial risk to the FFA.
- 5. To generate revenue, contributing to the operation of the organization.

## <u>RECOMMENDATION III</u>: CLASSIFY PRODUCTS TO ALLOW FOR DIFFERENTIAL PRICING

Products should be grouped into general categories as follows:

- Educational items (e.g. handbooks, manuals, pamphlets, software)
- 2. Official Dress (e.g. Jackets, ties, scarves)
- Official Chapter Equipment (e.g. secretary/treasurer books, officer notebooks, flags/standards, banners, applications, paraphernalia)
- 4. Official Pins & Awards (e.g. degree & officer pins, plaques, trophies, certificates)
- 5. All other items

Categories 1-3 should be reasonably priced, near the minimum price (all costs plus set-aside percentage) emphasizing the value to the customer and recognizing that individual items may exceed this price.

Categories 4 & 5 should be priced at the highest competitive prices, with category 5 being higher than category 4.

#### Background Information

The National FFA Supply Service Study Committee was established by Board action during the January 1991 Board Meeting. The committee was asked to study the philosophy and operation of the Supply Service and to make recommendations for Board consideration.

The members of the committee were:

Lee Traver, New York, President, NASAE Tom Munter, California, National FFA Board Member Howard Jones, Wyoming, FFA Delegate Co-Chair, Member Services Committee Kent Schescke, Missouri, Past National NVATA Officer Wilson Carnes, Virginia, National FFA Administrative Director Rosco Vaughn, New Mexico, Committee Chairman Larry D. Case, Virginia, Committee Consultant Bernie Staller, Virginia, Committee Consultant

The committee met at the National FFA Center on June 18 and 19, 1991. The recommendations contained in this report are the result of the committee's review of several major areas including the following:

- (1) Past history of the Supply Service.
- (2) Current Supply Service operations.
- (3) Proposed Center reorganization recommendations that impact the Supply Service.
- (4) Current and proposed Board and Administrative Policies.

A major focal point of the committee's work was the development of proposed Supply Service Operating Board Policies for presentation at the July 1991 National FFA Board Meeting. During its deliberations, the committee discussed various ideas regarding Supply Service Operations including:

- (1) Reasons for having a Supply Service.
- (2) Processes for adding new products.
- (3) Relationship to other teams and organizations.
- (4) Location of the operations.

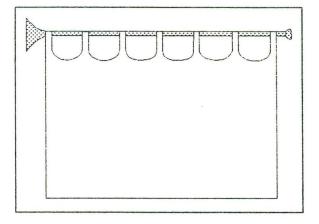
Some of these ideas are incorporated into recommended Board Policies and others are listed as items recommended for Board action.

# NATIONAL FFA SUPPLY SERVICE

# STUDY COMMITTEE

## REPORT TO THE

## NATIONAL FFA BOARD OF DIRECTORS



PRESENTED BY ROSCO VAUGHN JULY 1991



Executive Council	T. 1. 100	
Robert W. Reynolds, Chairman 1991 Vice President and General Manager,	July, 1993	
Crop Protection Products Division Monsanto Agricultural Company	TO:	Board of Directors
Neil O. Christenson (1992)		Board of Trustees
Vice President, Farm Equipment & Consumer Products Marketing, USA & Canada Decre & Company	FROM:	Doug Butler
Dale A. Miller (1993) President and Chief Executive Officer Sandoz Crop Protection Corporation	RE:	JULY REPORT
Thomas J. Hennery (1990) Chairman & Chief Executive Officer TSC Stores	1. Staff	adjustments to FFA restructuring
Sponsors' Board	F	aundation retained only 25% of Pernie Stalleric
Olin N. Andrews, Jr. Farmers Hybrid Companies, Inc.		oundation retained only 25% of Bernie Staller's
Mark W. Atwood * American Cyanamid Company	-	
Kenneth L. Bader American Soybean Association	b. R	emaining 75% of Bernie's duties reassigned:
Frank C. "Buzz" Baker CMF&Z		•50% to Doug Butler •25% to Barb Havens
Terry A. Blanks Alfa-Laval Agri, Inc.		
H be F imal Health		ired Kent Schescke as the new Regional Director
Jos. Carpenter Campbell-Mithun-Esty		or Southwest region. He will work with corporate ponsors in the states of AZ, CA, CO, HI, IA, KS,
H. D. Cleberg Familand Industries, Inc.		E, NV, NM, UT and WY. Kent brings a very strong
George S. Dahlman Piper, Jaffray & Hopwood Incorporated		ackground to the position. He has 14 years
Ron Davis William R. Biggs/Gilmore Associates		xperience teaching agriculture in Missouri, and as taught both high school students and adults.
J. C. Dramgoole Fort Bend Services, Inc.	H	e is an active member of the National Vocational
Gary L. Duncan NC+ Hybrids, Inc.		griculture Teachers Association and a past resident of the Missouri Vocational Agriculture
Edgar E. Fehnel Elanco Animal Health, A Division of Eli Lilly and Company	Т	eachers Association. In addition, Kent is a past tate FFA officer.
Nick Hein DowElanco	5	cate FFA OILICEI.
James H. Hellmich Kraft General Poods		
Philip J. James United Agri Products	2. 1991	Financial Year
Kenneth W. Kemp CIBA-GEIGY Corporation		7-9-91 7-12-90
Albert D. Kern Mycogen Corporation	Tota	l Cash & Pledges \$3,888,934.62 \$3,590,268.23
Edward L. McMillan Purina Mills, Inc.	Tota	l No. of Sponsors 636 571
Butch L. Mercer SmithKline Beecham		
Josialı Phelps National IFA Alumni	Note	: Does not include \$200,000 from Cargill Foundation due to an accounting change.
Robert W. Pritchard DEKALB Plant Genetics		
Leo T. Rasmussen Metropolitan Life Insurance Company	3. 1991	Development & Endowment
Victoria L. Rickey JI Care Company	5. 1991	severopmente a bitoowmente
Ji rwhite C tilizer Company	a. C	ontinue to respond to requests for information
Ken	b. H	ave not received notification of any new bequests
James E. Wissmiller ICI Americas Inc.		ince last Board meeting.

-

310 North Midvale Blvd. • P.O. Box 5117 • Madison, Wisconsin 53705-0117 • Fax (608) 238-6350 • Phone (608) 238-4222

# LATEST LIST OF

# NATIONAL FFA ACTIVITIES AND PROGRAMS

# SPONSORED BY THE

# NATIONAL FFA FOUNDATION

Info/Thank You List Thank yous for staff For Information & August 1, 1991 Photos write to: & students write to: Bill Stagg Az Career Recruitment Kit Monsanto Agricultural Company Same Robert W. Reynolds 800 N. Lindbergh Boulevard Vice President and General Manager **Crop Protection Products Division** St. Louis Missouri 63167 314-694-1000 Ag Is Film John Deere Don Margenthaler Neil Christenson, President, Foundation Vice President, Farm Equipment & Consumer John Deere Road Products Marketing, USA & Canada Moline Illinois 61265 309-765-5030 Agri-Sales Fund Raising Guide Blue & Gold Sausage Mr. Don Ramsey Same P.O. Box 296 Jones Oklahoma 73049 405-399-2954 Convention Program Gerald A. Welch, Upjohn Company, The/Agricultural Division Ms. Maury Ewalt 7000 Portage Road Manager, Worldwide Agricultural Corporate Executive Vice President Public Affairs Kalamazoo Michigan 49001 616-323-6335 FFA Week Materials Kaiser Agricultural Chemicals/Estech (Divisions Robert M. Van Patten Same of Vigoro Industries, Inc.) 2007 West Highway 50 **Executive Vice President** Fairview Heights Illinois 62208 618-624-5522 Food for America Mobay Corporation, Agricultural Chemicals V. Elaine Osborn Same Division Manager, Public Relations P. O. Box 4913 Kansas City Missouri 64120 816-242-2000 Project Growth Campaign Monsanto Agricultural Company Robert W. Reynolds Same 800 N. Lindbergh Boulevard Vice President and General Manager **Crop Protection Products Division** St. Louis Missouri 63167 314-694-1000 Public Service Announcement Monsanto Agricultural Company Robert W. Reynolds, Same 800 N. Lindbergh Boulevard Vice President and General Manager, Crop Protection Products Division St. Louis Missouri 63167 314-694-1000 Student Handbook Farm Credit System Peter C. Myers Heidi K. Lippy 50 F Street, NW Public Affairs Specialist President The Farm Credit Council The Farm Credit Council Washington D. C. 20001 202-626-8710 The Convention Film **CIBA-GEIGY** Corporation Emilio J. Bontempo G. D. Ragland P. O. Box 18300 Manager, Public Relations President Greensboro North Carolina 27419 Phil Koch Manager, Agricultural Associations 919-632-2141 Bob Graham

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Phil Koch Manager, Agricultural Associations	Same
Dr. Gary Eilrich, Vice President Technology	Same
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Robert Van Patten, Executive Vice President	Same
Rick Rountree Manager, Public Affairs	Dr. S. A. Schmotzer, Director of Environmental, Regulatory & Public Affairs
Tim Bailey Market Development Manager	John D. Kelly President & Chief Executive Officer
Robert L. Harness, Vice Presient Environmental & Public Affairs	Same
Gary Hancock, President	Same
Dr. Lindsay Brown Director, International Marketing	Same
Dale R. Darling, Ag Associations Manager WM4-122	Same
Mr. Eugene R. Wilson, President	Same
Dr. Robert Darst President	Same
F. Max Merrell President Mobil Mining and Minerals Company	Same
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Amoco Foundation, Incorporated 200 East Randolph Drive Chicago Illinois 60601 312-856-5111	Ms. Pamela Barbara Executive Director	Same
WATA Breakfast		
American Cyanamid Company, Agricultural Research Division P. O. Box 400 Princeton New Jersey 08540 609-799-0400	Debbie Selfridge Manager Development Systems	Dr. James Gramlich Director
WATA Diary		
Diversified Marketing Associates, Inc. P. O. Box 477 Alturas Florida 33820 800-348-6275	David E. Schuh, President	Same
VVATA News & Views		
Rhone-Poulenc Ag Company P. O. Box 12014 Research Triangle Park North Carolina 27709 919-549-2309	Rick Rountree Manager, Public Affairs	Tom Dille President & Chief Executive Officer
WATA Outstanding Ag Program		
Case IH 700 State Street Racine Wisconsin 53404 414-636-7553	Marge Cheyka, Supervisor, Marketing Support	Same
WATA Outstanding Ag Teacher	*	
Ford New Holland, Incorporated 500 Diller Avenue New Holland Pennsylvania 17557 717-355-1371	Gene Hemphill Director, Worldwide Public Affairs	Same
WATA Outstanding Young Member		
John Deere John Deere Road Moline Illinois 61265 309-765-5030	Don Margenthaler, President, Foundation	Same
VVATA Teacher Awards		
Pfizer Animal Health Division/Pfizer, Inc. 235 East 42nd Street New York New York 10017 212-573-1298	Mr. C. Jan Westmoreland Director, Public Affairs	Mr. Roger Behrenhausen Vice President & General Manager
VVATA Workshop		
Chicago Board of Trade LaSalle at Jackson Chicago Illinois 60604 312-435-7223	Bonnie Culp, Senior Education & Marketing Manager	Patrick Catania, Vice President/Editorial & Publications Services
Chicago Mercantile Exchange 30 South Wacker 9th Floor Chicago Illinois 60606	Mr. Errol Baxter Manager, Commodity Marketing & Education	Michael Gorham Vice President, Commodity Marketing
312-930-4594	Education	Mr. William J. Brodsky President
Pioneer Hi-Bred International, Inc. P. O. Box 65000 West Des Moines Iowa 50265 515-224-6945	Marlin Edwards Agricultural Resource Specialist	Dave Knau Sales Communications Manager
BASE Corporation 2505 Meridian Parkway, PO Box 13528 Research Triangle Park North Carolina 27709 919-361-5300	Dr. Carl A. Jennings Group Vice President	Same
2. · · · · ·		
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Info/Thank You List gust 1, 1991

Case 1H 700 State Street Racine Wisconsin 53404 414-636-7553

Babson Bros. Co./SURGE 1880 Country Farm Drive Naperville Illinois 60540 708-369-8100

Land O'Lakes, Incorporated P. O. Box 116 Minneapolis Minnesota 55440-0116 612-481-2212

### NVATA Workshop - Fall Inkind

Kent Feeds, Inc. 1600 Oregon Street Muscatine Iowa 52761 319-264-4226

NVATA Workshop - Inkind

Lincoln Electric Company, The 22801 St. Clair Avenue Cleveland Ohio 44117 216-481-8100

Chicago Mercantile Exchange 30 South Wacker 22nd Floor Chicago Illinois 60606 312-930-4594

### Workshop - June

Kent Feeds, Inc. 1600 Oregon Street Muscatine Iowa 52761 319-264-4226

### Coleman Harris

Convention Luncheon Hallmark Corporate Foundation P. O. Box 419580, #323 Kansas City Missouri 64141 816-274-5111

#### Delegate Orientation Dinner

Hallmark Corporate Foundation P. O. Box 419580, #323 Kansas City Missouri 64141 816-274-5111

Jack Pitzer

### Between Issues - January Issue

Makita U.S.A., Inc. 14930 Northam Street La Mirada California 90638-5753 714-522-8088

### Between Issues - July Issue

Laval Agri, Inc. North Congress Avenue as City Missouri 64153 816-891-7700 For Information & Photos write to:

Thank yous for staff & students write to:

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Bud Rich Vice President, Quality & Education Systems

Dane Eckholm Director, Dairy Business Development

Kenneth A. Gregersen Vice President, Advertising, Promotions, & Public Relations Manager

Richard D. Smith, Publicity and Education Services Coordinator

Mr. Errol Baxter Manager, Commodity Marketing & Education

Kenneth A. Gregersen Vice President, Advertising, Promotions, & Public Relations Manager

Jeanne M. Bates Community Development Manager

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Info/Thank You List August 1, 1991

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Between Issues - November Issue Toyota Motor Sales, U.S.A. 19001 South Western Avenue, PO Box 2991 Torrance California 90509 213-618-4000

Between Issues - September Issue

Syntex Animal Health, Division of Syntex Agribusiness, Inc. 4800 Westown Parkway #200 West Des Moines Iowa 50265 515-224-2400

Innovative State Safety Continental Insurance Company One Continental Drive Cranbury New Jersey 08570-0001 609-395-2127

### John Pope

Agricultural Issue Analysis Curriculum Elanco Animal Health, A Division of Eli Lilly and Company Lilly Corporate Center Indianapolis Indiana 46285

317-276-3530 DowElanco PO Box 681428 Indianapolis Indiana 46268 317-875-8618

Agriscience Institute Kellogg Foundation, W.K. 400 North Avenue Battle Creek Michigan 49017 616-969-2356

Financial Records Farmland Industries, Incorporated P. O. Box 7305 Kansas City Missouri 64116 800-821-8000

Capital Agricultural Property Services, Inc. One Oakbrook Terrace, Suite 208 Oakbrook Terrace Illinois 60181 708-691-2060

John Hancock Mutual Life Insurance Company PO Box 111 Boston Massachusetts 02117 617-572-5334

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W. Jay Spencer National Truck Sales Development Manager

Doug Swanson Public Relations

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Donald E. Wright Manager, Cattle Products

Sam Barrick Issue Manager, Crop Production

Ted McKinney

Mr. Dan Lauwers Assistant Program Director

Fran Quinn Manager Member Relations

Ray L. Brownfield, President

Richard K. Overton Senior Ag Investment Officer

Don Borgmen Senior Vice President

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Rich Shuler, Vice President and General Manager

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Dr. Brendan P. Fox President

Edgar E. Fehnel Vice President

Nick Hein Vice President Commercial DowElanco 3939 Vincennes Road Indianapolis, IN 46268

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Harry D. Cleberg President & Chief Executive Officer

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William C. Nelson Chairman, President & CEO

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<b>DuPont Agricultural Products</b> Barley Mill Plaza Wilmington Delaware 19898 302-992-6149	Dale R. Darling Ag Associations Manager WM4-122	Same
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Kellogg Company One Kellogg Square Battle Creek Michigan 49016 616-961-2235	Debbie Price Executive Services Coordinator	Gary E. Costley, Ph.D. President, U.S. Food Products Division
Prairie Farms Dairy, Incorporated P. O. Box 560 Carlinville Illinois 62629 217-854-2547	Donald L. Kullmann, Vice Presient, Marketing, Procurement and Planning	Same
National Broiler Council 1) <sup>55</sup> 15th Street, NW, Suite 614 3ton D. C. 20005 3-2622	Mr. George B. Watts Executive Director	Same
Pet Incorporated PO Box 392 St. Louis Missouri 63166 314-622-6107	Richard Mittelbusher Senior Vice President, Administration	Same
CPC International Inc. PO Box 8000 Englewood Cliffs New Jersey 07632	Richard P. Bergeman, Vice President	Same
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Indianapolis Indiana 46268 317-875-8618	Ted A. McKinney	DowElanco 3939 Vincennes Road Indianapolis, IN 46268
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Foundation for Agronomic Research/Potash & P' hate Institute uford Highway, NE, Suite 401 Georgia 30329 404-634-4274	Dr. Robert Darst President	Same

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<b>Lentorship Program</b> Kellogg Foundation, W.K. 400 North Avenue Battle Creek Michigan 49017 616-969-2356	Dan Lauwers Assistant Program Director	Same
<i>Io-Till Agriculture Curriculum</i> BASF Corporation 2505 Meridian Parkway, PO Box 13528 Research Triangle Park North Carolina 27709 201-263-4034	Dr. Carl A. Jennings Group Vice President	Same
en Olcott	- 	
A <u>S Ag Machinery Service Technician Award</u> John Deere John Deere Road Moline Illinois 61265 309-765-5030	Larry Rincy Communication Services Representative	Don Margenthaler, President, Foundation
AS Agriculture Equipment Awards John Deere John Deere Rd Moline Illinois 61265 309-765-5030	Larry Riney Communication Services Representative	Don Margenthaler, President, Foundation
<u>AS - Animal Production</u> <b>Pfizer Animal Health Division/Pfizer, Inc.</b> 235 East 42nd Street New York New York 10017 212-573-1298	Mr. C. Jan Westmoreland Director, Public Affairs	Roger Behrenhausen Vice President & General Manager
AS College Bowl John Deere John Deere Road Moline Illinois 61265 309-765-5030	Don Margenthaler President, Foundation	Same
AS Crop Production Pioneer Hi-Bred International, Inc. 700 Capital Square; 400 Locust Des Moines Iowa 50309 515-245-3541	Chuck Kuster Communications Manager	Dr. Owen J. Newlin, Senior Vice President
AS Machinery Service Tech Certification Mid-Atlantic Equipment Dealers Association 2400 Valley Avenue, Room 3 Winchester Virginia 22601 703-667-6123	John Shaw, Jr. Executive Vice President	Same
A <u>S Travel</u> John Deere John Deere Road Moline Illinois 61265 309-765-5030	Larry Riney Communication Services Representative	Don Margenthaler, President, Foundation
ennie Gamage		
<i>oan Vehicles-Inkind</i> CHEVROLET MOTOR DIVISION-TRUCKS 30007 VAN DYKE AVENUE WARREN MICHIGAN 48090-9065 313-492-5580	Dora Nowicki Assistant Manager, Truck Merchandising	Kurt Ritter Manager - Truck Marketing

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National Officer International Experience Program		
Mitsui Grain Corporation 10 S. Wacker Drive #1965 Chicago Illinois 60606-7401 312-993-5710	Seiji Shichiri President	Same
Stars International Trip		
Federal Crop Insurance Corporation 14th & Independence Avenue SW, S. Ag Bldg Washington D. C. 20250 202-382-9786	Jerome Alanko, Director of Marketing Services, Room 4603	Jerome Alanko, Director of Marketing Services, Room 4603 James E. Cason Manager
Robert Scefeldt		
Achievement Award		
Successful Farming 1716 Locust Street Des Moines Iowa 50336 515-284-2105	James Comick Publisher	E. T. Meredith, III, Chairman of the Executive Committee Meredith Corporation
As Mechanics Contest		
Bridgestone/Firestone Trust Fund, a charitable trust of Bridgestone/Firestone, Inc. 1200 Firestone Parkway Akron Ohio 44317 216-379-6730	Michael J. Connor Director, Government & Community Relations	J. C. Nunn Vice President
Agricultural Electrification Proficiency		
<ul> <li>al Food and Energy Council, orated</li> <li>andiver West #202</li> <li>Columbia Missouri 65202</li> <li>314-875-7155</li> </ul>	Mr. Richard S. Hiatt Vice President & Associate Manager	Same
Agricultural Mechanics Proficiency		
Case IH 700 State Street Racine Wisconsin 53404 414-636-7553	Marge Cheyka, Supervisor, Marketing Support	Same
Agricultural Processing Proficiency		
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Agricultural Sales/Service Proficiency		·
CHEVROLET MOTOR DIVISION-TRUCKS 30007 VAN DYKE AVENUE WARREN MICHIGAN 48090-9065 313-492-5580	Dora Nowicki, Assistant Manager, Truck Merchandising	Frank Raine, Jr., Marketing Manager, Trucks
ICI Americas Inc. Agricultural Products Wilmington Delaware 19897 800-759-4500	Dick Foell Manager, Agribusiness Affairs	Jim Wissmiller Director of Marketing
SmithKline Beecham Animal Health 1600 Paoli Pike West Chester Pennsylvania 19380 215 251-7400	Butch L. Mercer Director of Business Development, Biologicals	Same
up King Company Json Memorial Highway Golden Valley Minnesota 55427 612-593-7365	Kent Vesper Director of Human Resources	Kent Schulze President & Chief Executive Officer

Info/Thank You List August 1, 1991

### Agriscience Student Program

Monsanto Agricultural Company 800 N. Lindbergh Boulevard St. Louis Missouri 63167 314-694-1000

### Agriscience Teacher Award Program

GTE Foundation One Stamford Forum Stamford Connecticut 06904 203-965-2000

PCS Sales 3030 Salt Creek Lane, Suite 120 Arlington Heights Illinois 60005 312-392-2200

#### American FFA Degree Recognition

Case IH 700 State Street Racine Wisconsin 53404 414-636-7553

American Cyanamid Company, Agricultural Division One Cyanamid Plaza Wayne New Jersey 07470 201-831-2077

Farm Credit System 50 F Street, NW Washington D. C. 20001 202-626-8710

Pioneer Hi-Bred International, Inc. 700 Capital Square; 400 Locust Des Moines Iowa 50309 515-245-3541

Na-Churs Plant Food Company 421 Leader Street Marion Ohio 43302 614-382-5701

### Beef Production Proficiency

Nasco Division/Nasco International, Incorporated 901 Janesville Avenue Fort Atkinson Wisconsin 53538 414-563-2446

Pitman-Moore, Inc. 421 East Hawley Street Mundelein Illinois 60060 708-949-3199

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RJR Nabisco Foundation Inc. 1455 Pennsylvania, NW #550 Washington D. C. 20004 202-626-7210

#### Cereal Grain Proficiency

Unocal 76 1201 West 5th Street Los Angeles California 90051 213-977-6172 For Information & Photos write to:

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Agnes McQueen Manager, Contributions Program

William J. Doyle, President

Marge Cheyka Supervisor, Marketing Support

Nicholas B. Kalm Director, Agricultural Public Affairs

Heidi K. Lippy Public Affairs Specialist The Farm Credit Council

Dr. Owen J. Newlin Senior Vice President

Tim Bailey Market Development Manager

W. Phil Niemeyer Vice President

Thomas R. King Director, Marketing Services

Mr. M. B. Oglesby, Jr. Senior Vice President

Rufus Van Zandt Vice President

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William J. Doyle, President

Mr. Charles E. Childers Chairman, President and CEO

Mr. John Gugulyn Senior Vice President. Administration

Same

Dr. Mark Atwood Vice President, Development American Cyanamid Company, Research Division PO Box 400 Princeton, NJ 08340

Peter C. Myers President The Farm Credit Council

Same

John D. Kelly President & Chief Executive Officer

Same

Boyd D. Wainscott President Pitman-Moore, Inc. One Conway Park Lake Forest, IL 60045

Same

Thomas Sleeman, President, Chemicals Division, & Charles Merrill, Senior Vice President both at POB 60455 Los Angeles, CA 90060

Kellogg Company Dank Ceck Midsign 49016 (616-961-223       Ms. Debhé Price Escenive Services Coordinator       Gary E. Costley, Ph.D., President, U.S. Food Products Division         Edginer, Safety Expansi       Encentive Services Coordinator       Gary E. Costley, Ph.D., President, U.S. Food Products Division         Edginer, Safety Expansi       Engeners, Manufacturers, Institute Booth, Riveraide Phaz, Suise 1220       Ennet Barker President, U.S. Food Products Division         General Dimos 60060-5710       312-231-1470       Same         Subart River Molland, Incorporated S00 Differ Avers       Cene Hemphill Directory, Worldwide Public Affairs       Same         Subart River Routing Context 90 South Wacker 22nd Floor       Same       Same         Chiege Diard of Trade LaSale Affairs       Bonnie Culp Serior Director, Commodity Marketing and Mr. William J. Broddsy, President, William J. Broddsy, President, William J. Broddsy, President, Store 19050         Subargo Diard of Trade LaSale Affairs       Bonnie Culp Serior Education & Marketing Serior Education (State) - 1100 Kates 125 - 124-145         Same       Same         Carger Education & Same	rust 1, 1991	For Information & Photos write to:	Thank yous for staff & students write to:
FaultprentManufacturersInstituteEmmed BarkerSameBootan River de Plaz, Suite 1200PresidentSameGriege Illinois 6006-3710Jurcator, Worldwide Public AffairsSameStart PresidentDirector, Worldwide Public AffairsSameNew Holland, Incorporated Stormathy PresidentDirector, Worldwide Public AffairsSameNew Holland Pennsylvania 17557Commedius Marketing ContextSameStewart-PetersonAdvlsory GroupRey PetersonSameStewart-PetersonAdvlsory GroupRey PetersonMichael Gorham, Vice President CommeSoluti Warket 200-304ZabaraionMichael Gorham, Vice President Comme Sonio Discota, Commodity Marketing & EducationMichael Gorham, Vice President Comme Sonio Discota, Commodity Marketing & EducationMichael Gorham, Vice President Comme Sonio Discota, Commodity Marketing & EducationPamela R. Roger, Co-Coalama, Bacanion Sonio Education & Marketing Marketing & EducationPamela R. Roger, Co-Coalama, Bacanion Sonio Discota, Commodity Marketing & Education & Marketing Sonio Education & Marketing Sonio Education & Marketing MaragerPamela R. Roger, Co-Coalama, Bacanion Sonio Education & Marketing Sonio Education & Marketing Discota Context Governmental AffairsSameSonia Vice President Rames City Missouri 61(11-9139 Sonio Education & Context Rames City Missouri 61(14-9139Calibration Karager Context Governmental AffairsSameSonia Sonia Vice President Rames City Missouri 61(14-9139Tim Eskin Communications CoordinatorSameSonia Sonia Context Rames City Missouri 61	One Kellogg Square Battle Creek Michigan 49016		
10 South Riverside Plaza, Suite 1220     President       Orchage Illinois 60506-3710     312-321-1470       Ford New Holland, Incorporated     Gene Hemphill       500 Dire Avenue     Director, Worldwide Public Affairs       New Holland Pensylvania 17557     Tr7-355-1371       Cameradini Macketing Contest     Same       Stewart-Peterson Advisory Group     Roy Peterson       304.5. Main Street #203     Michael Gorham, Vice President       Orlega Blinois 60606     Michael Gorham, Vice President Commolity       30 Sult Warker 22nd Ploor     Senior Director, Commolity       Chiegg Blinois 60606     Michael Gorham, Vice President Commolity       312-390-4534     Michael Gorham, Vice President Commolity       Chiegg Blinois 60606     Marketing & Education       312-391-4534     Bonnie Culp       Senior Education & Marketing     Macketing Market MAN Abarkeys P.       Jalo 435742     Bonnie Culp       Senior Education & Marketing     Same       Chiegg Blinois 60606     Same, Education Stateominice, Proceeding & Education       Statemart Hermanne, Education Stateominice, Proceeding & Education     Same       Chiegg Blinois 60606     Chiegg, Lackeon       Chiegg Blinois 60606     Chiegg Blinois 60606       Carrention Stars Judging Lackeon     C. Bryan Cox       Kansas City Missoni 64141-9139     Governmental Affairs <td>Chapter Safety Program</td> <td></td> <td></td>	Chapter Safety Program		
500 Differ Avenue       Director, Worldwide Public Affairs         bwer Holtand Pennsylvania 17557       Director, Worldwide Public Affairs         Carmedidis Marketing Context       Same         Stewart-Peterson Advisory Group       Roy Peterson         304 S. Main Street       #205         Wei Bland Wuscensin 53095       Michael Gorham, Vice President         90 South Wasker 22nd Ploor       Michael Gorham, Vice President         Chieggo Board of Trade       Senior Director, Commodity         Solites Directories       Marketing & Education         Marketing & Education & Marketing       Parenta R. Regree, Co-Outman, Education         Solites Director, Missouri 6414-9139       Senior Director, Commodity Service, En. 141 W. Jackson Bit         Ransas City Life Insurance Company       C. Bryan Cox         Ransas City Life Insurance Company       C. Bryan Cox         Ransas City Missouri 64141-9139       Governmential Affairs         Son Around Farm Drive       Nick Baboon         Nager Franchine       Same         Star Advisor Solution       Print Elkin, President         Nager Franchine       Chairman & President         Star Advisor Solution       Marketing Director         Son Atomic Texas 78279       Same         Star Advisor Solution       Marketing Director	10 South Riverside Plaza, Suite 1220 Chicago Illinois 60606-3710		Same
Iterarri-Peterson Advisory Group 304 S. Main Steel #205     Ray Peterson Chief Exouvive Officer     Same       West Bend Wisconsin 53095 414-334-9779     Mr. Bill Kokontis Senior Director, Cosmoolity Marketing & Education     Michael Gorham, Vice President Common Marketing & Education & Marketing & Michael Gorham, Vice President Common Senior Director, Cosmoolity Marketing & Education & Marketing & Education 12-930-4594     Michael Gorham, Vice President Common Marketing & Education & Marketing & Education Senior Education & Marketing & Education & Michael Gorham, Education & Marketing Marketing & Education & Marketing Manager     Paneta R. Rogers, Co-Chaiman, Education Senior Education & Marketing Marketing & Education & Marketing Manager       Vice President Convention Stars Ludging Luncheon Kansas City Missouri 64141-9139     C. Bryan Cox Assistant Vice President, Gavernical Affairs     Same       Dairy Contest Babson Bros, Co./SURGE 1880 Country Farm Drive Naceofated MMIk Producers, Incorporated P. O. Bor 790237     Jim Eskin Communications Coordinator     Same       Dairy Foods Ludging Contest P. O. Bor 790237     Jim Eskin Communications Coordinator     Frie Elkin, President R 4, Box 120 Anery, WI 54001       Dairy Foods Ludging Contest P. O. Bor 790237     David Parish Corporate Vice President Advisiong Director     Same       Patry Educ Ludging Contest P. O. Box 791026     David Parish Communications Coordinator     Same       Patry Edus Ludging Contest P. O. Dox 790237     David Parish Corporate Vice President Advisori 55902-2584     Same       Patry Edus Ludging Contest P. P. Do Box 4591     David Parish Corporate Vice President Administrative	500 Diller Avenue New Holland Pennsylvania 17557		Same
304 S. Main Street #205       Chief Executive Officer         Weit Bend Wisconsin 53095       Att-334-9779         Chleago Mercantlle Exchange       Mr. Bill Kokonis         Senior Director, Commodity       Marketing and Mr. William J. Brodsky,         President       Senior Director, Commodity         Marketing & Education       Marketing and Mr. William J. Brodsky,         President       Senior Education & Marketing         Marketing and Mr. William J. Brodsky,       President         Chieggo Daard of Trade       Bonnic Culp         Salade at Jackson       Senior Education & Marketing         Michael Gorham, Rescent, Education       Senior Education & Marketing         Marketing and Mr. William J. Brodsky,       President         President       Senior Education & Marketing         Marketing and Mr. William J. Brodsky,       President         Chieggo Daard of Trade       Bonnic Culp         Salad at Jackson       Sanior Education & Marketing         Michael Gorham, Vice President       Sanior Education & Marketing         Kansas City Missouri 64141-9139       Sasiant Vice President         Sub County Parm Drive       Chairman & President         Nasoented Milk Producers, Incorporated       Jim Eskin         P. O. Box 790287       San Antonio Texas 78279	Commodity Marketing Contest		
30 South Wacker 22nd Floor       Senior Director, Commodity       Marketing & Education       Marketing and Mr. Wulliam J. Brodsky,         Chiego Binois 60606       312-330-4534       Bonnie Culp       Senior Education & Marketing       President         Schweider Backson       Bonnie Culp       Senior Education & Marketing       Subcommittee, Curgill, Inc. 135 S. LaSalle S.         Status at Jackson       Bonnie Culp       Subcommittee, Curgill, Inc. 135 S. LaSalle S.       Subcommittee, Curgill, Inc. 135 S. LaSalle S.         Status at Jackson       Bonnie Culp       Subcommittee, Curgill, Inc. 135 S. LaSalle S.       Subcommittee, Curgill, Inc. 135 S. LaSalle S.         Convention Stars Judging Luncheon       Kansas City Ulfe Insurance Company       C. Bryan Cox       Same         Status at Status Vice President, Governmental Affairs       Governmental Affairs       Same         Stoto Construct at Status Vice President, Orsa 70820 Status Parm Drive       Nick Babson       Same         Nosor 10283 100       Associated MIIk Producers, Incorporated       Jim Eskin       Irvin Elkin, President         P. O. Box 79020 100       Daird Foods Judging Contest       Ameriy, WI 54001       Amery, WI 54001         Status Attribution Status at Status and Status at Status a	Stewart-Peterson Advisory Group 304 S. Main Street #205 West Bend Wisconsin 53095		Same
LaSalle at Jackson Chicago Illinois 60604 317-435-7223Senior Education & Marketing ManagerSubcommittee, Cargill, Inc. 135 S. LaSalle S. Subcommittee, Cargill, Inc. 135 S. LaSalle S. (Co-Chairman, Education Subcommittee, Torgill, Inc. 135 S. Constructions Subcommittee, Torgill, Inc. 135 S. LaSalle S. (Co-Chairman, Education Subcommittee, Torgill, Inc. 14, Box 120 (Co-Chairman, Education Subcommittee, Torgill, Inc. 135 S. Construction Subcommittee, Torgill, Inc. 135 S. LaSalle S. (Co-Chairman, Education Subcommittee, Torgill, Inc. 135 S. Construction, Inc. 10, Subcommittee, Torgill, Inc. 135 S. Construction, 12, Co	30 South Wacker 22nd Floor Chicago Illinois 60606	Senior Director, Commodity	
Kansas City Life Insurance Company Box 419139C. Bryan Cox Assistant Vice President, Governmental AffairsSameSubson Bros. Co./SURGE Babson Bros. Co./SURGE Dairy ContestNick Babson Chairman & PresidentSameBabson Bros. Co./SURGE 1880 Country Farm Drive Naperville Illinois 60540 708-369-8100Nick Babson Chairman & PresidentSameDairy Contest Babson Bros. Co./SURGE 1880 Country Farm Drive Naperville Illinois 60540 708-369-8100Nick Babson Chairman & PresidentSameDairy Contest Pound Viscourin Texas 78279 512-340-9100Jim Eskin Communications CoordinatorIrvin Elkin, President Rt 4, Box 120 Amery, WI 54001Dairy Foods Judging Contest Patz Sales Incorporated PO Box 7; Highway 141 South Pound Wisconsin 54161 414-897-2251Harold Epp Marketing DirectorClifford Patz, General ManagerMid-America Dairymen, Inc. 3253 E. Chestnut Parkway Springfield Missouri 65802-2584 417-865-7100David Parrish Corporate Vice President Administrative & Member RelationsSameDairy Production Proficiency American Breeders Service F 1 t Wisconsin 33532 605-o46-3721Debra Wendorf-Boyke Public Relations SpecialistDr. John Sullivan, President SameAlta-Laval Agri, Inc. 11100 North Congress Avenue Kansas City Missouri 64153Terry A, Blanks President PresidentSame	LaSalle at Jackson Chicago Illinois 60604	Senior Education & Marketing	Subcommittee, Cargill, Inc. 135 S. LaSalle SL, Ste 1660, Chicago, IL 60604 AND Anthony P. Daniel: III, Co-Chairman, Education Subcommittee, Pillsbu Commodity Services, Inc. 141 W. Jackson Blvd., St
Babson Bros. Co./SURGE 1880 Country Farm Drive Naperville Illinois 60540 708-369-8100Nick Babson Chairman & PresidentSameAssoclated Milk Producers, Incorporated P.O. Box 790287 San Antonio Texas 78279 512-340-9100Jim Eskin Communications CoordinatorIrvin Elkin, President Rt 4, Box 120 Amery, WI 54001Dairy Foods Judging Contest Patz Sales Incorporated POBas 7; Highway 141 South 	Kansas City Life Insurance Company Box 419139 Kansas City Missouri 64141-9139	Assistant Vice President,	Same
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Patz Sales Incorporated PO Box 7; Highway 141 South Pound Wisconsin 54161 414-897-2251Harold Epp Marketing DirectorClifford Patz, General ManagerMid-America Dairymen, Inc. 3253 E. Chestnut Parkway Springfield Missouri 65802-2584 	Associated Milk Producers, Incorporated P. O. Box 790287 San Antonio Texas 78279		Rt 4, Box 120
Patz Sales Incorporated PO Box 7; Highway 141 South Pound Wisconsin 54161 414-897-2251Harold Epp Marketing DirectorClifford Patz, General ManagerMid-America Dairymen, Inc. 3253 E. Chestnut Parkway Springfield Missouri 65802-2584 	Dairy Foods Judging Contest		
3253 E. Chestnut ParkwayCorporate Vice President Administrative & Member RelationsSpringfield Missouri 65802-2584Administrative & Member Relations417-865-7100Debra Wendorf-Boyke Public Relations SpecialistDr. John Sullivan, PresidentDebra Wendorf-Boyke P P.O. Box 459 1 1 t Wisconsin 53532Debra Wendorf-Boyke Public Relations SpecialistDr. John Sullivan, PresidentAlfa-Laval Agri, Inc. 11100 North Congress Avenue Kansas City Missouri 64153Terry A. Blanks PresidentSame	Patz Sales Incorporated PO Box 7; Highway 141 South Pound Wisconsin 54161		Clifford Patz, General Manager
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11100 North Congress Avenue     President       Kansas City Missouri 64153     President	American Breeders Service P , P.O. Box 459 1 t Wisconsin 53532		Dr. John Sullivan, President
	Alfa Tauri Aari Taa		Same
	11100 North Congress Avenue	resident	

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<i>Floriculture Contest</i> Chevron Chemical Company/ORTHO Consumer Products Division 6001 Bollinger Canyon Road, Bldg T San Ramon California 94583 415-842-5539	Brodrick Hill Manager, Consumer Affairs	Jim Lieto, Vice President & General Manager
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Northrup King Company 7500 Olson Memorial Highway Golden Valley Minnesota 55427 612-593-7365	Kent Vesper Director of Human Resources	Kent Schulze President & Chief Executive Officer
Forest Management Proficiency		
Stone Container Corporation 150 N. Michigan Avenue Chicago Illinois 60601-7568 312-580-4614	Gerald M. Freeman Vice President & General Manager	Same
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817-390-2538	Columator	Gary Liggett, President, Justin Boot Co., PO Box 548, Fort Worth, TX 76101
Equicare Division of Zoecon Corporation 12005 Ford Road #800 Dallas Texas 75234-7296	Margie Koehler Product Manager	Kay Schwichtenberg Director of Animal Health
214-243-2321	Chris Holmes Equicare Administrative Assistant	
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Mills, Inc. P. J. Box 66812 St. Louis Missouri 63166 314-768-4100	Max A. Fisher Director of Communications	Ed McMillan President & CEO

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### Marketing Plan Project

Rhone-Poulenc Ag Company P. O. Box 12014 Research Triangle Park North Carolina 27709 919-549-2214

Meats Judging Contest

Hormel & Company, Geo. A. P. O. Box 800 Austin Mirmesota 55913 507-437-5611

Oscar Mayer Foods Corporation P. O. Box 7188 Madison Wisconsin 53707 608-241-3311

## National Award Winners' Breakfast

Butier Manufacturing Company Foundation P. O. Box 37 Lester Prairie Minnesota 55354 612-395-2531

## National Chapter Award

Contel Corporation 245 Perimeter Center Parkway Atlanta Georgia 30346 404-551-1422

## National Officer Candidate Reception & Dinner at Convention

Mobay Corporation, Agricultural Chemicals Division P. O. Box 4913 Kansas City Missouri 64120 816-242-2000

## Nursery Operations Proficiency

MSD AGVET Division of Merck & Co., Inc. P. O. Box 2000, WBF 405 Rahway New Jersey 07065-0912 201-750-8497

Chrysler Motors Corporation-Dodge Trucks 12000 Chrysler Drive - CIMS 414-04-40 Highland Park Michigan 48288-0857 313-956-1191

#### Nursery/Landscape Contest

American Association of Nurserymen 1250 I Street NW #500 Washington D. C. 20005 202-789-2900

Kubota Tractor Corporation 550 W. Artesia Compton California 90224 213-537-2531

Rhone-Poulenc Ag Company P. O. Box 12014 Research Triangle Park North Carolina 27709 919-549-2214

Wholesale Nursery Growers of America, Incorporated 1250 I Street NW #500 Washington D. C. 20005 202-789-2900 For Information & Photos write to:

Rick Rountree Manager, Public Affairs

Robert Wells Vice President, Pork & Beef

Mike VanEss Corporate Fresh Meats Purchasing

Ray Wahrenbrock Communications Coordinator Butler Manufacturing Company PO Box 917 Kansas City, MO 64141

Gary McKillips Vice President, Public Affairs

V. Elaine Osborn, Manager Public Relations

Donald Burkat Senior Director, Public Affairs

B.W. Kennedy, Jr. Merchandising Specialist Dodge Truck Merchandising - CIMS 414-04-25

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Thomas F. Duesler, Executive Vice President

Larry Hayes President, Rural Systems Division

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E. Donald Griffin Vice President, US Operations

Jim Yetter Dodge Truck Merchandising Manager - CIMS 414-04-40

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Tom Dille President & Chief Executive Officer

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Chicago Board of Trade LaSalle at Jackson Chicago Illinois 60604 312-435-7223	Bonnie Culp, Senior Education & Marketing Manager	Patrick Catania, Vice President/Education and Marketing Services
FMC Foundation 200 E. Randolph Drive Chicago Illinois 60601 312-861-6000	Catherine Swigon Executive Director	Same
<b>Placement in Agricultural Production Proficiency</b> <b>DEKALB Genetics Corporation</b> 3100 Sycamore Road <b>DeKalb Illinois 60115</b> 815-758-3461	Robert Pritchard, Manager Public Relations	Same
Pitman-Moore, Inc. 421 East Hawley Street Mundelein Illinois 60060 708-949-3199	Thomas R. King Director, Marketing Services	Boyd D. Wainscott President Pitman-Moore, Inc. One Conway Park Lake Forest, IL 60045
<b>Poultry Contest</b> <b>Tyson Foods, Inc.</b> P. O. Drawer E, 2210 Oaklawn Springdale Arkansas 72764 501-756-4000	Leland Tollett, President & Chief Executive Officer	Same
Pilgrim's Pride Corporation P Box 93, 110 S. Texas St. gh Texas 75686 5 J6-7901	John Haid, Senior Vice President	Lonnie Pilgrim, Chairman & Chief Executive Officer
Poultry Proficiency Red Brand fence/Made by Keystone Steel & Wire Company 7000 SW Adams Peoria Illinois 61641 309-697-7020	Richard M. Cloyd, Director of Marketing & Public Affairs	Same
Chore-Time Equipment Division of CTB Incorporated P. O. Box 2000 Milford Indiana 46542-2000 219-658-4101	Raymond Marttila, Vice President	Same
ConAgra Poultry PO Box 1997, 422 No. Washington El Dorado Arkansas 71730 501-863-1610	George Haefner President	Same
Sanofi Animal Health, Inc. 7101 College Boulevard, 6th Floor Overland Park Kansas 66210 913-451-3434	William T. Yeager Marketing Manager, Poultry Business Unit	Mr. James R. Smith President
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Sheen Production Proficiency can Sheep Industry Association outh Yosemite Street Englewood Colorado 80112 303-771-3500	Janice Grauberger Communications Director	John M. Olson Executive Director

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Kent Feeds, Inc. 1600 Oregon Street Muscatine Iowa 52761 319-264-4226

## Soil & Water Management Proficiency

Ford Motor Company Fund PO Box 1899 Dearborn Michigan 48121-1899 313-845-8741

### Specialty Animal Proficiency

Country General Stores P. O. Box 4905 Grand Island Nebraska 68802-4905 308-389-2500

Purina Mills, Inc. P. O. Box 66812 St. Louis Missouri 63166 314-877-7512

American Dairy Goat Association P. O. Box 865 Spindale North Carolina 28160 704-286-3801

### Specialty Crop Production Proficiency

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### Stars Recognition Award

612-451-5129

Federal Crop Insurance Corporation 14th & Independence Avenue SW, S. Ag Bldg Washington D. C. 20250 202-382-9786

Toyota Motor Sales, U.S.A. 19001 South Western Avenue, PO Box 2991 Torrance California 90509 213-618-4000

### Swine Production Proficiency

Pfizer Animal Health Division/Pfizer, Inc. 235 East 42nd Street New York New York 10017 212-573-1298

#### Turf and Landscape Management

Scott & Sons, O.M. 14111 Scottslawn Road Marysville Ohio 43040 513-644-0011

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Prudential Foundation Prudential Plaza Newark New Jersey 07101 201-802-7512

Buck Knives 1900 Weld Boulevard El Cajon California 92020 619-449-1100 For Information & Photos write to:

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Edward McMillan President & CEO

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James E. Cason Manager Same

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Young Farmer European Exchange Mission		
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Heileman Brewing Co., G. 100 Harborview Plaza La Crosse Wisconsin 54602	Hans Reuther, Vice President, Brewing	Same

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Livestock Marketing Association P.O. Box 901402 Kansas City Missouri 64190-1402 816-891-0502	John McBride Director of Information	Ed Frost General Manager
Monsanto Agricultural Company 800 N. Lindbergh Boulevard St. Louis Missouri 63167 314-694-1000	Robert W. Reynolds, Vice President and General Manager, Crop Protection Products Division	Same
Massey-Ferguson 1901 Bell Avenue Des Moines Iowa 50315 515-247-2877	Glenn Christians Director, Merchandising & Public Relations	Stephen R. McDaniel Vice President – Marketing
<i>Joung Farmer State Competition</i> DEKALB Genetics Corporation 3100 Sycamore Road DeKalb Illinois 60115 815-758-3461	Robert Pritchard, Manager, Public Relations	Same
<i>Joung Farmer Summer Business Meeting</i> Farmland Industries, Incorporated P. O. Box 7305 Kansas City Missouri 64116 800 921-8000	Fran Quinn Manager, Member Relations	Same
Carmer Summer Business Meeting Break Livestock Marketing Insurance Agency P. O. Box 901402 Kansas City Missouri 64190-1402 816-891-0502	Mike Sweet	Same

Info/Thank You List For Information & Thank yous for staff August 1, 1991 Photos write to: & students write to: Young Farmer Summer Business Meeting Luncheon Livestock Marketing Association John McBride Ed Frost P. O. Box 901402 Director of Information General Manager Kansas City Missouri 64190-1402 816-891-0502 Young Farmer Update Ford New Holland, Incorporated Gene Hemphill Same Director, Worldwide Public Affairs 500 Diller Avenue New Holland Pennsylvania 17557 717-355-1371 Young Farmers Institute - 1992 Farmers National Company Richard C. Hahn Same President & CEO 11516 Nicholas Street - Omaha Nebraska 68154-4427 -402-496-3276 Woody Cox Alumni Auction - Inkind Snap-on Tools Corporation Kenosha Wisconsin 53141 Ted A. Campbell, Same National Industrial Sales Manager 414-656-5200 **CHEVROLET MOTOR DIVISION-TRUCKS** Dora Nowicki. Frank Raine, Jr. 30007 VAN DYKE AVENUE Assistant Manager, Truck Marketing Manager, Trucks WARREN MICHIGAN 48090-9055 Merchandising 313-492-5580 Patz Sales Incorporated Harold Epp, Marketing Director Clifford Patz, General Manager PO Box 7; Highway 141 South Pound Wisconsin 54161 414-897-2251 Homelite Division of Textron Inc. Steve Moore, Director, Advertising Robert Batting, President 14401 Carowinds Blvd. P. O. Box 7047 Charlotte, NC 28217 Charlotte North Carolina 28241 704-588-3200 WIX Corporation - A Division of Dana Mr. Bob Goldston, Merchandising Mr. Bob Goldston, Merchandising Manager Corporation Jeff Fawcett, Marketing Manager Manager P. O. Box 1967 Steve Hanley, Vice President, WIX Sales Jeff Fawcett, Marketing Manager Gastonia North Carolina 28053 704-864-6711 Alumni Leaders State Conference Philip Morris U.S.A. Larry M. Sykes, Same P. O. Box 26603 Director, Agricultural Programs Richmond Virginia 23261 804-274-2124 Alumni Newsletter Rhone-Poulenc Ag Company **Rick Rountree** Same P.O. Box 12014 Manager, Public Affairs Research Triangle Park North Carolina 27709 919-549-2309 Chrysler Motors Corporation-Dodge Trucks 12000 Chrysler Drive - CIMS 414-04-40 Jim Yetter B.W. Kennedy, Jr. Merchandising Specialist Dodge Truck Merchandising - CIMS Dodge Truck Merchandising Manager - CIMS Highland Park Michigan 48288-0857 414-04-40 414-04-25 313-956-1191 Alumni Support - Leadership Ace Bolt & Nut Company, Incorporated Jim Bruno, President Same 4949 Greenbrooke Dr., SE Kentwood Michigan 49512 616-698-0795

Info/Thank You List August 1, 1991

# Les nip Workshops

Land O'Lakes, Incorporated P. O. Box 116 Minneapolis Minnesota 55440-0116 612-481-2212 For Information & Photos write to:

Thank yous for staff & students write to:

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Bonnic Neuenfeldt Director, Community Relations

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Same

# 1991

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# NATIONAL OFFICER ELECTION SCHEDULE

# SCORE CARDS

# **1990 NATIONAL OFFICER TEST**

# NATIONAL OFFICER SELECTION TABULATION SHEET

# NATIONAL OFFICER ELECTION SCHEDULE

## <u>Saturday</u>

By 4:00 pm	Nominating Committee. Arrive and check into Allis Plaza Hotel
5:30—7:15 pm (Kansas City ClubRms E&F)	Nominating Committee. Dinner Importance of Nominating Committee(notebook)
7:30 —10:30 pm (Municipal Auditorium-Rm 500)	Orientation and Training Schedule. Format to be followed Rationale for procedures Rules and policies governing the process Structure and components of total selection process Review applications of candidates
8:00—8:15 pm (Municipal Auditorium-Rm 500)	National Officers and Tony Hoyt. Meet with Nominating Committee
Sunday	
10:00 am12:00 noon (Municipal Auditorium-Rm 500)	Church (optional) Committee Orientation and Training Elect Secretary and Vice President The art of interviewing Use of scorecards
1:30—5:30 pm	<b>Committee</b> selects topic areas for interview #1-6, and develops and practices their interviewing strategy.
6:00 pm	Candidates have arrived late afternoon; are checked into hotel by 6:00 pm (Do NOT register in Bartle)
6:45—8:00 pm (Embassy Hotel-Diplomat Room)	Nominating Committee Reception for the candidates. (Receiving Line). (Goal of each committee member is to meet each candidate; not the candidates to meet the committee. Chairman of Nominating Committee in charge.)
8:00—8:30 pm	National Officers meet the candidates. Brief comments by N.O.s (Committee: Review schedule with candidates)
8:30—10:00 pm (Auditorium-Room 500)	<b>Committee Meeting.</b> Unfinished business of the day; review schedule.

## Monday

8:00—11:00 am	Tabulators get recordkeeping system set up; enter candidate names on various score sheets, etc.			
8:00—10:00 am	<b>Committee</b> thoroughly reads the applications, recommendations, and "Why I Desire to Serve as a National FFA Officer" statements from each candidat			
8:30—10:30 am (Allis Plaza Andy Kirk A&B)	<b>Candidates</b> take examination. (The examination was developed by members of the FFA Board of Directors/Consultants)			
10:30—11:30 am	(Use Score Card A) Interviews. Round I "Meet the Candidates" Group 1			
1:00—2:00 pm	Interviews. Round I "Meet the Candidates" Group 2			
2:00—3:00 pm	Interviews. Round I "Meet the Candidates" Group 3			
3:00-4:00 pm	Interviews. Round I "Meet the Candidates" Group 4			

Interviews. Round I "Meet the Candidates" Group 5 4:00-5:00 pm (completed)

6:30-7:30	pm	Preparation	for	Round	11	(Use	Score	Card	B)	

\*Interviews Round II "Personal Interviews" Group1

## Tuesday

8:00-10:30 pm

8:00—10:15 a	*Interviews.Round II "Personal Interviews" Group 2
10:30 am-12:45 pm	*Interviews.Round II "Personal Interviews" Group 3 (completed)
1:30—2:00 pm (In corridor adjacent to Room 500, Municipal Auditorium)	Committee and Candidate Registration (private)
2:00-4:00 pm	Preparation for Round III. Committee selects question

ons Interviews. Round III "Agriculture in the World Today" 4:00-5:30 pm (Use Score Card C) Interviews. Round III "Agriculture in the World Today" 7:30-10:30 pm (completed)

\*Nominating committee is required to include an evaluation of the candidate's S.A.E. knowledge, experience, and philosophy during Round II of the interviews.

# <u>Wednesday</u>

8:00 am	Photographs. Nominating Committee and Candidates (individually)
8:30 —10:00 am	Preparation for Round IV. Committee selects questions.
10:00—11:15 am	Interviews. Round IV "Ag Ed, FFA, Vo-Ed, SAE" (Score Card C)
11:30 am (Room 213 Bartle)	Career Show Luncheon. Nominating Committee and Candidates
1:00—5:30 pm	Interviews. Round IV "Ag Ed, FFA, Vo-Ed, SAE" (completed)
7:00—8:30 pm	Preparation for Round V. Committee selects questions
8:30—10:30 pm	Interviews. Round V. "Involvement in and Conducting FFA Activities" (Use Score Card D)
Thursday	
8:00—10:00 am	Interviews. Round V "Involvement In and Conducting FFA Activities"
10:00—10:30 am	National Officer Candidates. Introduced on stage.
10:30—11:30 am	Preparation for Round VI. Committee selects Round VI activity.
1:00—4:30 pm	Interviews. Round VI. (See suggestions for other types of interview activities). Round VI (concluded) (Use Score Card C)
4:30—5:15 pm (Embassy, Diplomat Room)	Sponsor Reception. Candidates urged to attend.
5:30—7:30 pm (Allis Plaza. Count Basie A&B Rooms)	Sponsors' Dinner
7:45—11:00 pm	Committee. Review and consider further activity.
6:30-11:00 pm	Tabulators summarize data, check for accuracy, prepare rank-order chart by regions for Committee.

## - 4 -

## Friday

8:00 am to Conclusion

(Following selection of Slate of Officers)

Meeting with Nominating Committee and Tabulators. Nominating Committee prepares Slate of Officers.

Election Process Evaluation. Room 500. Candidates, Nominating Committee, and Adult Advisors

## Saturday

11:45 am Allis Plaza Hotel (Count Basie C) Moorman's Luncheon

## PART 1 - SCORE CARD "A" NATIONAL OFFICER CANDIDATE

CANDIDATE:

STATE: REGION:

INTERVIEW NO. I

PURPOSE: Group Discussion

## CRITERIA AND POINTS

Appropriateness of		(15)
Discussion Topics		
<b>Contribution to Topics</b>		
Being Discussed		(20)
Suggestions for		
Improvement and/or		
Solutions Offered		(15)
Communicative Ability		(20)
Group Courtesy and		
Cooperative Attitude		(20)
Total Effectiveness		(15)
	TOTAL	(100)

## PART 1 - SCORE CARD "B" NATIONAL OFFICER CANDIDATE

CANDIDATE:

STATE: REGION:

INTERVIEW NO. II

PURPOSE: Group Discussioon

## CRITERIA AND POINTS

Ease Before Interviewer-	1	
Attitude, Poise, Personality,		
Appearance, Self-Confidence,		
Posture	(20)	
Candidate's S.A.E. knowledge,		
experience. and philosophy	(30)	
Voice Quality, Pitch, Forceful-		
ness, Pronunciation, English		
and Grammar Usage	(20)	
Power of Expression - Clarity		
Fluency, Emphasis, Conciseness,		
and Satisfactory Comments	(20)	
General Effect - Extent to		
Which Candidate was	1	
Understandable, Convincing		
and Pleasing	(10)	
TOTAL	(100)	

## PART 1 - SCORE CARD "C" NATIONAL OFFICER CANDIDATE

CANDIDATE:

STATE:	REGION:	
	(circle one)	
INTERVIEW N	O. III. IV. and VI	

PURPOSE: Interview with Total Committee

## CRITERIA AND POINTS

Appropriateness of Res	sponse to Sit	uation	
(including depth of thi	nking)	(35)	
<b>Creativity and Origin</b>	ality		
of the Response	and a design the state of the state	(25)	
Verbal Ability (Vocal	oulary,		
Grammar. Articulation	1)	(20)	
Mental Alertness and	Noise	(20)	
	TOTAL	(100)	

## PART 1 - SCORE CARD "D" NATIONAL OFFICER CANDIDATE

### CANDIDATE:

STATE: REGION:

INTERVIEW NO. V

PURPOSE: Effectiveness in Group Activity

## CRITERIA AND POINTS

Appropriateness of Remarks	(25)	
Creativity and Originality	(20)	600 FEB (000
Contribution to Group Effort	(15)	
Courtesy and Cooperation	(15)	
Total Contribution	(25)	Contractor and Contractor and
TOTAL	(100)	

## National FFA Officer Candidate Test - 1990

\_\_\_\_x 2 =

Name	
State	
Region	

## FFA KNOWLEDGE

(Place your answer to each question on the line(s) in front of the question.)

	1.	What is the Current FFA Theme?
	2.	What type of curricular activity is the FFA?
	3.	What is the first essential for the formation of any FFA Chapter in a public High School?
	4.	What is the name of the newspaper publication for the National Convention?
	5.	What is the name of FFA's new film promoting careers in agriculture?
-	6.	Who is considered to be the father of the FFA?
	7.	How many agricultural proficiency awards are there?
	8.	What is the name of the publication sent by C. Coleman Harris to inform states of what's happening in the FFA?
	9.	What is the name of the newly released membership development video for teachers?
	10.	The FFA organization establishes categories in which FFA chapters should plan activities.
	11.	What must an FFA member do in order to receive the FFA New Horizons?
	12.	According to the Bylaws where is the headquarters and principal office of the National FFA Organization located?
	13.	Who is the governing body of the FFA Organization?
	14.	How often is the FFA New Horizons published?
	15.	Who owns and operates the National FFA Supply Service?

	16.	What local program recognizes FFA members through the Achievement in Volunteerism Award?
	17.	What serves as a road map and charts the course for achieving chapter goals?
	18.	What is the name of the uniform worn by FFA members at local, state and national functions called?
	19.	What is the official salute of the FFA organization?
	20.	What government agency employs the National FFA Advisor and Executive Secretary?
•	21.	After the 1990 National FFA Convention all American FFA Degree candidates must have earned and productively invested \$
	22.	
	23.	
	24.	Who is the 1990 Central Region Star Farmer?
	25.	Who is the 1990 Southern Region Star Agribusinessmen?
	26.	What famous person's birthday is celebrated during National FFA Week?
	27.	Where can one find the heart of the FFA Organization?
	28.	What are the four kinds of membership in the FFA?
	29.	
	30.	
	31.	
	32.	Who serves as the Chairperson of the National FFA Board of Directors?
	33.	A good guide to help FFA members improve their image can be found in the Official FFA Manual under?
	34.	The newly developed three-year National FFA membership program is designed for which specific group of FFA members?

		35.	The letters MFE stand for?
		36.	The registration fee for the 1990 National FFA Convention is \$?
		37.	What is the First Aim and Purpose of the FFA?
		38.	What are the National FFA dues for 1990-91?
		39.	How long do elected members of the National FFA Board of Directors serve?
		40.	What is the final FFA membership count for 1989-90?
		41.	What is the total number of FFA chapters for 1989-90?
		42.	Where is the FFA National Hall of Achievement located?
	AGRICULTURE	AND	EDUCATION KNOWLEDGE
		43.	How many Americans are employed in agriculture related jobs?
		44.	What percentage of Americans work in some area of agriculture?
		45.	What percentage of annual job openings in agriculture are off-the-farm?
		46.	Scientists, engineers and related specialists fill what percentage of agriculture careers?
		47.	What is the name of the governing body for Agricultural Education in the United States?
		48.	Agriculture's fastest growing area of employment is?
		49.	How many four year American universities grant degrees in agricultural sciences?
		50.	American agriculture is the world's largest commercial enterprise with assets exceeding \$
,		51.	The American agricultural industry accounts for what percentage of the United States' gross national product?
		52.	The theme for the important agricultural education satellite conference on September 24, 1990 was called?

- 53. What is the name of the historic document that was developed through the two National Summits on Agricultural Education held in February and May 1989 in Washington, D.C.?
- 54. What are the three major areas covered in this document?
- 55.

\_\_\_\_\_56.

- 57. Who is the U.S. Secretary of Agriculture?
  - 58. The letters PAS stand for?
  - 59. What is the name of the newsletter for agricultural education professionals published by the FFA? and how often is it published?
- 60.
  - 61. President Bush proclaimed September 16-22, 1990 as?
  - 62. What Vocational Education Act first established courses in vocational agriculture in the high schools of America?
  - 63. What year was this legislation passed?
  - 64. Who is Chairman of the House Agriculture Committee?
  - 65. What is the name of the USDA program that emphasizes the importance of agriculture at the elementary school level?
  - 66. What does WASS stand for?
  - 67. Today's agriculture has more than \_\_\_\_\_\_ different rewarding and challenging careers?

### KNOWLEDGE OF THE FFA FOUNDATION

- 68. Who is the 1990 FFA Foundation Chairperson and what company do they represent?
- \_\_\_\_\_69.
  - 70. The Stuart Foundation, as a special project o the National FFA Foundation, has sponsored a special publication for FFA Reporters called?

, ,		71.	Who is sponsoring a 3 year project which will utilize an Agriscience Institute to involve teachers and scientists in the development of resource materials for use by science and agriculture teachers?
		72.	Where is the National FFA Foundation Headquarters located?
		73.	What is the 1991 National FFA Foundation Theme?
		74.	Who is the 1991 National FFA Foundation Chairperson? and What company does this person represent?
		75.	
		76.	What agricultural company along with the National FFA Foundation sponsors The Agricultural Career Recruitment Program?
		77.	What agribusiness company recently added \$200,000 to the National FFA Scholarship program?
		78.	FFA's new task force to establish an Ag Issues Forum is being sponsored by?
		79.	How many people serve as members of the NationalFFA Foundation Sponsors Board?
		80.	Who is the Executive Director of the National FFA Foundation?
		81.	What is the purpose of the National FFA Foundation?
	KNOWLEDGE C	FPA	RLIAMENTARY PROCEDURE
		82.	What vote is required to adopt an amendment to the National FFA Constitution at the national convention?
		83.	What vote is required by the official delegates at the national FFA convention to amend the Bylaws?
		84.	True or False. In Roberts Rules of Order, you can table a reconsideration, but you can not reconsider a table?
		85.	To suspend the rules is what kind of motion?
	*	86.	What vote is required to limit debate?
$\smile$		87.	What is the process called of adding to a motion which is already on the floor?

88.	What motion has the lowest precedence?
89.	What is the largest number of amendments you can have on the floor at one time?
	What publication is generally accepted as the authority on parliamentary procedure?
KNOWLEDGE OF FF.	A ALUMNI/YOUNG FARMERS
	Who directs the FFA Alumni Association?
92.	What association serves the leadership needs of adults in agricultural education?
93.	Who is Wayne J. Sprick?
94.	How much does it cost to become a Life Member of the National FFA Alumni?
95.	Who is the Executive Director of the National FFA Alumni Association?
96.	Who was the first black president of the National FFA Alumni Association?
97.	Who is now sponsoring the Young Farmer Spokesperson for Agriculture program?
98.	The FFA Alumni is expected to present over \$24,000 in scholarships at this year's convention. What are these scholarships used for?
	Why was the FFA Alumni started in 1971?
100.	What is the name of the National Young Farmer publication?

NA	TIONAL	OFFICER	SELECTION	TABUL	ATION	SHEET

CANDIDAT	ГЕ:		STATE:	REGION:
PART I.	INTERVIEWS Score 100 each			
1		4		
2		5		
3		6		
PART II.	WRITTEN EXAM		Total of Inter	views:
	Score 200		Total Score:_	

# NATIONAL OFFICER SELECTION TABULATION SHEET

CANDIDAT	Е:		STATE:	REGION:
PART I.	INTERVIEWS Score 100 each	Ţ.		
1		4		
2		5		
3		6		
PART II.	WRITTEN EXAM		Total of Inter	views:
IANI II.	Score 200		Total Score:	

## SUMMARY OF SCORES

# LISTED NUMERICALLY - HIGH TO LOW

	EASTERN		CENTRAL		SOUTHERN		WESTERN	
	State	Score	State	Score	State	Score	State	Score
1		2						
2								
3								
4								
5								
6								
7								
8							-	
9								
10								$\sim$
11								
12								
13								
14			-					
15								
						TEAM SE		
				FRC	M THE T	OP 50% (	OF THE	
			CANDIDATES FROM EACH REGION.					

Form 3

### Tabulation Sheet for Scoring Minutes

Ability	Possible Points		Actual Points
Completeness and Accuracy Minutes accurately reflects all business transacted during presentation.	25	÷ ,	
Format of minutes include: 2 pts. each Date Time of Presentation Place Presiding Officer Secretary/signature	10	•	
Grammar/Style/Legibility Complete sentences (0-5 points) Correct spelling (deduct 1 point/mistake) Correct punctuation (deduct 1 points/mis Legibility (clarity) (0-10 points)			
Total Points Earned	50		

Tabulation Sheet for Ranking Teams

Team	Rankings of	4 Highest Sco	oring Teams	Final
	Judge 1	Judge 2	Judge 3	Ranking
Team 1				
Team 2				
Team 3				
Team 4			_	
Team 5				
Team 6				
Team 7				
Team 8				
Team 9			×	
<b>Ranking</b> 1st 3rd	<b>Points</b> 4 2		g	

Form 4

# a guide

# TO

# Developing effective

### LEADERSHIP

# AND

# PREPARING CANDIDATES

# FOR

# NATIONAL FFA OFFICE

### A GUIDE TO DEVELOPING EFFECTIVE LEADERSHIP and PREPARING CANDIDATES FOR NATIONAL FFA OFFICE

#### I. THE ROLE OF FFA IN AGRICULTURAL EDUCATION

A Federal Charter was granted to the FFA in 1950 by the U.S. Congress which resulted in the organization becoming an integral part of agricultural education. The organization integrated in the agricultural instructional program, rounds out, vitalizes and motivates, the learning experiences of the students. A good FFA chapter is part of a sound program of agricultural instruction.

The FFA provides students with many ways to learn more about agriculture as well as opportunities for self improvement. The teacher of agriculture uses a shop to teach agricultural mechanics; he/she also uses the FFA as a "teaching tool" to teach leadership and to motivate students to set high goals and work to achieve them. With this comes pride and recognition for a "job well done." It has been said that the FFA is an intracurricular activity having its origin and root in a definite part of the school curriculum--agricultural education. Thus a good, functioning FFA chapter, under planned and correct "advisorship," and with a challenging program of activities, enriches the instruction in agriculture. The FFA program and agricultural instruction are closely related, and reflect each other's good points.

Teachers of agriculture and FFA members should be constantly aware of the values of the FFA as it contributes to the educational objectives of the instructional program. There are many important, and quite tangible, values of the FFA that affect the members, their home, the school, and the community. They also relate to the welfare of all.

- A. Values of the FFA to the Members:
  - 1. Creates interest in agriculture.
  - 2. Students learn to be leaders as well as accept and follow good leadership.
  - 3. They are helped to find themselves and develop confidence.
  - 4. FFA provides group activities in which members develop tolerance, understanding, and learn to work together.
  - 5. They develop initiative and learn to accept responsibility.
  - 6. Students may plan and work on activities they like and that are of value to them in a strong school organization that has high prestige.
  - 7. It provides an opportunity for students to learn to express themselves and take part in public speaking.
  - 8. They learn to buy and sell cooperatively, finance their activities, and practice thrift.
  - 9. Planned activities provide for recognition of achievement.
  - 10. Their interest in improving their school and community is increased, resulting in pride and better citizenship.

#### B. Values to the Home

- 1. It improves the family relationship and understanding.
- 2. Parents are provided an opportunity to have a part in their student's work.
- 3. Interest and improvement of the home surrounding is fostered and developed.
- 4. It instills desirable work habits-especially working with parents.
- 5. A progressive attitude is stimulated through challenges offered the students in their work environment.
- It increases confidence and understanding of the agricultural education program by the parents.
- 7. It provides the setting to satisfy the natural curiosity of youth in working with nature through growing plants and animals.

#### C. Values to the School

- 1. The FFA adds a capable, well-known and strong student organization to the school that can be used to develop leadership in other students.
- 2. It improves the attitude, discipline and scholarship of members.
- 3. It provides the opportunity for school improvement (landscaping, painting, etc.)
- 4. Improves the cooperation between school departments, both on the teacher and the student level.
- 5. Increases scope of service of school to the community by "bridging the gap" between the school, the parents and the community.
- The school becomes better known and the FFA becomes the "show-window" of the agricultural education program.
- D. All FFA activities should be evaluated continuously, and when activities are selected, reviewed, evaluated, or revised, they should "measure up" to the following criteria:
  - 1. Does the activity contribute to the objectives of agricultural education?
  - 2. Does the activity motivate youth and create interest in "doing things right?"
  - 3. Does the activity encourage preparation for a career in agriculture?
  - 4. Does the activity provide for group participation for self-improvement?
  - 5. Does the activity provide opportunity for service and development of responsibility?
  - 6. Does the activity provide experiences that develop the primary aim of the FFA?
  - 7. Does the activity provide an opportunity for the FFA to become the "showwindow" of agricultural education?

8. Can the activity be evaluated?

#### II. FUNDAMENTALS TO KNOW ABOUT THE FFA

- A. Your effectiveness as a national officer will be enhanced by knowing the following:
  - 1. What is the place of FFA in the program of agricultural education?
  - 2. Why was the FFA organized?
  - 3. What are the "building stones" of the FFA, and how do they contribute to the development of young men and women into well trained agriculturists/agribusiness men who are good citizens and leaders in their communities?
  - 4. What are some unique features of the FFA?
  - 5. What would you say are the main values of the FFA to:
    - a. The community

f. The advisor

b. The home

g. The member

h. Each member

- c. The school d. Our nation
- e. Development of international understanding in agriculture
- 6. As you look back over your experiences in the FFA, why did you join the organization, and how does this reason compare to what it has meant to you?
- 7. If a sponsor to the FFA who was also a supporter of the 4-H asks you "What is the difference between the FFA and the 4-H," how would you respond?
- 8. Relative to the administration of the FFA, know the following:
  - a. What is the board of national officers?
  - b. What is the board of directors?
  - c. Who is on the board of directors and how are the members elected?
  - d. What are the duties of the board of directors?
  - e. What is the governing committee? What is its purpose and who is on it?
  - f. What is the board of trustees?
  - g. Who is on the board of trustees and how are the members elected?
  - h. What is the relationship of the board of directors and the board of trustees of the FFA?
- 9. What is the relationship of the board of national officers to:
  - a. National staff, national advisor, national executive secretary, chief operating officer, and national staff?
  - b. Board of directors?
  - c. Board of trustees?
  - d. State advisor and/or executive secretary?
  - e. The state association of each national officer?
  - f. State association officers?
- 10. What are the specific (major) duties of each national officer?

- 11. What are your responsibilities as a national officer?
- 12. Referring to the Official FFA Manual, what are your responsibilities to:
  - a. Groups or persons in the national organization?
  - b. Groups or persons in the state association?
  - c. Groups or persons in the local chapter?
- 13. What specific areas of authorization, if any, do you have as a national officer?
- 14. What is the legal authority for the operation of the National FFA Organization? (Who was responsible for this, and why was it done?)
- 15. How may amendments to the national constitution be made?
- 16. Is the FFA a government organization? Explain.
- 17. With reference to the major farm organizations:
  - a. Be familiar with the aims, objectives and purposes of each organization.
  - Know the top leaders of each organization.
  - c. Be clear on the work each organization does for farm youth.
- 18. In what way will the above information be of value to you and how will you use it? What precautions should be taken relative to the use of this information?
- 19. It is essential that you have a good understanding of—or know—the following:
  - a. The history of the FFA
  - b. The purposes of the FFA
  - c. How the organization operates
  - d. A program of activities and how it is developed
  - e. The essentials of good officer training on the local and state levels
  - f. Leadership training programs
  - g. All ceremonies for FFA meetings and degrees.
  - h. The National FFA Center, home of the FFA Supply Service, FFA New Horizons magazine
  - i. Parliamentary Procedure
  - j. National FFA Week and other public relations programs
- 20. What policies govern the use of and authorization for use of the name and emblem of the FFA?
- 21. How is the FFA financed?
- 22. What are good guidelines for money-making activities?
- 23. What are good guidelines for planning and conducting a program of activities?
- 24. What is meant by the "proper relationships" of the national, state, and local levels of operation?

- 25. What are the relationships of the National FFA Constitution, State Statute Law, Public Law 81740, and the 1963 Vocational Education Act?
- 26. Explain the history, purposes, and accomplishments of the FFA's WEA program.
- 27. What are the Washington Conference Program (WCP) and Made For Excellence (MFE) and what are their purposes?

#### III. FUNDAMENTALS TO KNOW ABOUT THE NATIONAL FFA FOUNDATION, INC.

The National FFA Foundation greatly benefits FFA members. Your knowledge of the following is essential:

- 1. When was the National FFA Foundation, Inc., organized?
- 2. What are the purposes of the Foundation?
- 3. How is the Foundation administered?
- 4. How is the Foundation financed?
- 5. Regarding the Sponsors' Board:
  - a. Who serves on it?
  - b. How are members elected?
  - c. What is its function?
  - d. What are the responsibilities of the chairman?
    - 1. Who selected the chairman?
    - 2. When is the chairman selected?
  - e. What are the names of the current executive council? (Past chairman, chairman, 1st vice chairman, and 2nd vice chairman)
  - f. Where are the sponsors' board staff offices located?
- 6. What has been the trend in contributions?
- 7. What are the basis for winning individual student recognition through:
  - a. Achievement in Volunteerism?
  - b. American FFA Degree recognition?
  - c. FFA Scholarship Program--Collegiate?
  - d. FFA Scholarship Program--WEA?
  - e. Achievement Award?
  - f. Computers in Agriculture?
- 8. Ag Ed Network
  - a. What is it?
  - b. How does the Network operate?
  - c. What are the advantages and disadvantages for the local program?

- 9. The publications below are sponsored by the National FFA Foundation. Who do these publications serve?
  - a. Between Issues
  - b. FFA Times/Proceedings
  - c. Alumni Newsletter
  - d. Student Handbook
  - e. Advisor's Handbook
  - f. Reporter's Handbook
  - g. Advisor's Public Relations Guide
  - h. State Officer Handbook
- 10. The National FFA Foundation sponsors numerous leadership functions. Who is involved in each?
  - a. National Leadership Conference for State Officers
  - b. Washington Conference Program
  - c. State Presidents' Conference
  - d. International Experience for National Officers
  - e. Made For Excellence
- 11. The Food For America program is not an award program.

a. What is its purpose?b.How can it help in student recruitment?c.How does it relate to "Ag in the Classroom?"

- 12. The National FFA Foundation supports numerous public information programs (films, TV, publications). Are you familiar with:
  - a. Public Service campaign?
  - b. Theme film?
  - c. Convention film?
  - d. National FFA Week materials?
  - e. Stars A-V?
  - f. How do you recommend these be used for recruitment?
- 13. What are the National FFA Foundation funded programs that recognize outstanding agriscience activities for teachers and for students?
- 14. The National FFA Foundation funds the national FFA judging contests and awards for state judging contests.
  - a. How do contests relate to local instruction in agriculture?
  - b. How do contests differ from proficiency awards programs?
  - c. What do properly operated judging contests test?
  - d. What is done to keep contests current with new procedures and standards in industry?

- 15. The national proficiency awards program recognizes individuals in most agriculture/agribusiness areas.
  - a. What does the student receive at the local, state, and national levels?
  - b. How should proficiency awards relate to Supervised AgriculturalExperience programs?
  - c. How do proficiency awards differ from contests in what is measured or tested?
  - d. May a student win more than one proficiency award at the national level?
  - e. How does the proficiency awards program relate to the American FFA Degree Program?
  - f. How can this program be used in local recruitment efforts?
- 16. Regarding the Star Awards (Star Farmer and Star Agribusiness):
  - a. What is the basis for determining these awards?
  - b. Who selects the recipients of these awards?
  - c. What awards are given?
- 17. Answer the following questions on the chapter awards programs: National Chapter, Safety, and BOAC
  - a. What are the purposes of these award programs?
  - b. What types of awards are presented?
  - c. How are the national winners selected for each award?
- 18. If you are asked to present Foundation awards at a state convention, what important points should you emphasize in your remarks?
- 19. What would you as a national officer do to increase the understanding of the Foundation by local FFA members
- 20. How would you increase the number of FFA award winners who would take the time to write thank you's to sponsors?
- 21. How would you propose to increase the number of FFA chapters using the awards available or participating in available activities (*i.e.* BOAC, Safety, computers in Ag, etc.)
- 22. If you had *three minutes* to explain the importance of FFA to a corporate president, what would you say?
- 23. What changes would you make in the convention program that would attract more company representatives to the National FFA Convention?
- 24. What suggestions do you have to more effectively recognize sponsors at the National FFA Convention?
- 25. Programs sponsored by the National FFA Foundation with current list of sponsors is found in the *State Guide* booklet.
- 26. What are the objectives of the "Project Pals" program.

#### IV. FUNDAMENTALS TO KNOW ABOUT THE FFA ALUMNI ASSOCIATION

The FFA Alumni Association is a membership group of former members and others interested in supporting the agricultural education program and the FFA.

- 1. When was the FFA Alumni Association chartered? 1972
- 2. Why was the FFA Alumni organized? The FFA Alumni was organized to unify persons at the local, state, and national levels to support the program.
- 3. How is the Alumni financed? The FFA Alumni is financed mainly through dues. The national annual and life-membership dues are set yearly by the convention delegates. Some support also comes from the FFA Foundation.
- 4. What is a life membership? The National Alumni life membership is a onetime payment of dues providing life-time Alumni membership and a free lifetime subscription to the FFA New Horizons magazine. Also, upon the death of the life member, the \$100 can be designated as a scholarship to an FFA member, or can be used to support agriculture and/or agricultural education, or be placed in a permanent FFA Alumni memorial trust.
- 5. Where would an FFA member find information on the FFA Alumni? Information can be found in the *Official FFA Manual* sold by the FFA Supply Service or by contacting the National FFA Alumni office, P.O. Box 15058, Alexandria, Virginia 22309.
- 6. What are some major national Alumni activities?
  - a. Government affairs support
  - b. Provides over \$18,000 in FFA Washington Conference scholarships.
  - c. Provides free workshops as part of the national convention.
- 7. What are possible state and local activities? A list of activities conducted by local affiliates that are national gold emblem winners is available from the national office. Also, a sample list of state and local activities is included in the Alumni Manual.
- What are the FFA Alumni contests and awards programs? Information on contests and awards can be found in the Alumni Manual or by contacting the national office.
  - a. Outstanding Affiliate Award
  - Outstanding Achievement Award (recognition of Alumni members)
  - c. Legion of Merit Award (membership promotion award)
  - d. Scrapbook Contest
  - e. Membership Development Awards for most life members in state, most life affiliates in state, most alumni members in an affiliate, and other state membership awards.
  - f. Blue Blazer Award (presented to state president for membership growth of 50 or more members)
- 9. How do you organize or charter a local affiliate? See Alumni Manual or contact state or national office.

10. Does a member of a local FFA Alumni affiliate have to be a member of the state and national? Yes, same as the FFA constitutional requirement.

#### V. PROBLEMS YOU MAY ENCOUNTER

National Officers are often asked many questions by FFA members or advisors. It is imperative that you be familiar with the fundamentals of the FFA to give a good answer which must be based upon sound judgment. However, if you do not know the answer, do not "guess." Be frank in stating that you do not know, and that you will attempt to find the correct answer. The following are questions asked or problems encountered by officers:

- 1. How can officers develop more enthusiasm and interest among fellow chapter members?
- 2. Where and how should beginning members start their participation in the FFA?
- 3. In electing state officers, is it best to have a nominating committee or run a campaign? Why?
- 4. How can a member develop self-confidence?
- 5. How can membership be increased in a chapter?
- 6. A chapter is located in an urban area; what can be done about SAE programs and equal opportunities for attaining awards?
- 7. A member has just graduated from high school and suddenly realized the importance of leadership training; what can be done since the member will have fewer contacts with the FFA?
- 8. What advice would you give a Greenhand who wants to become a national officer?
- 9. What different activities do national officers participate in during their term of office?
- 10. Why should a member continue in the FFA after graduation from high school?
- 11. How can a member become a good state officer candidate?
- 12. What is the agricultural background of the other national officer candidates?
- 13. How did you get your start in the FFA and eventually become a national officer candidate?
- 14. What is agriculture/agribusiness like in your area of the country (state or region)?
- 15. Explain your SAE program.
- 16. What are you going to do after you finish your term in office?
- 17. What are chapters doing for fund raising activities?
- 18. How is the FFA financed (national and state level)?

- 19. How are the FFA magazine and supply service governed?
- 20. Why should members continue in the FFA if they are preparing for college?
- 21. How have you benefited from serving the organization as an officer?
- 22. What is the difference between the FFA and 4-H?
- 23. A member's parents do not want their son/daughter to farm or to enter into an agricultural career, but the student does. What advice do you give?
- 24. What should an officer, or member, do when they see an FFA member smoking in public while wearing the FFA jacket? When the jacket is improperly worn?
- 25. What are the characteristics of a good FFA officer? A good member?
- 26. Who can be an alumni member and what can they do for FFA?
- 27. Are national officers reimbursed for all of their expenses?
- 28. What are your duties at state conventions?
- 29. What should you do after receiving a Foundation award?
- 30. How do chapter members get their advisor to utilize all the opportunities provided by the FFA?
- 31. What special training did you receive as a national officer?
- 32. What are the purposes of the Business and Industry Tour?
- 33. How does a member qualify for the National FFA Band, Chorus, Talent Show, Courtesy Corps, or other activities at the National FFA Convention?
- 34. How do you prepare your speeches? Where do you get your ideas?
- 35. What do chapters do that have the most successful chapter banquets?
- 36. How could a national officer discreetly offer suggestions and recommendations to improve a state convention?
- 37. A member has just been defeated in running for state office; what advice would you give them?
- 38. How can state officers be "positively encouraged" to learn their parts for FFA ceremonies and rituals?
- 39. What are the purposes of the NLCSO's involving state officers?
- 40. Where can National FFA Week materials be obtained?

#### VI. STATE SELECTION

All states are encouraged and need to develop a standard identifiable national officer candidate selection process that assures the nomination of a candidate well-versed in agricultural knowledge and skills as evidenced by a candidate well qualified to be awarded the American FFA Degree. Knowledge of the FFA and related organizations of the FFA structure must be

commonplace knowledge of all candidates. Accepted levels of speaking abilities, parliamentary procedure knowledge and communication skills should be a requirement of the selection process. Acceptable human values and adherence to the desired Code of Ethics is a prerequisite of candidate selection.

#### VII. STATE PREPARATION

Following selection, the state should develop a well-planned candidate training program. The committee recommends a minimum state preparation program.

Encourage the development of adequate knowledge of FFA, vocational education, and A. agricultural education.

FFA Foundation

- History 6. FFA Alumni 1.
- Philosophy 2.
- Personnel 3.
- 7. 8. Parliamentary
- 4. Legislative
- procedure
- 5. Membership levels
- 9. NVATA
- 11. Awards 12. SAE

10. PAS

- 13. FFA programs
- 14. Young Farmers
- B. Submit candidates to a series of practice interviews and video taping.
  - 1. One discussion type interview where candidate is the leader discussing with a small group a topic such as: "Careers in the New Fields of Agriculture."
  - 2. One "witness stand" type interview with general "What if" guestions, such as: "A freshman ag student sees no benefit from joining FFA."
  - 3. One agri-business interview to determine understanding of agricultural policy and future directions.
  - 4. One practice news conference with radio and TV, and one practice news conference with a news reporter.
  - 5. A question and answer session with state education officials to improve knowledge of practices and policies which affect agricultural education/ FFA such as:

school funding graduation requirements drop-out rate placement rate local, state, and federal funding levels and percentage

One public dining table-talk situation in a "fancy" restaurant seated next to 6. individuals such as:

school board president mayor minister

- C. In addition, the preparation program should include:
  - 1. Several speaking engagements, such as:

farm organizations alumni groups service clubs

- 2. Several visits to local departments to make presentations to agriculture classes.
- References for preceding items I through VII. (Suggested but not limited to the following list)
  - 1. Strategic Plan for Agricultural Education
  - 2. The FFA at 50—Golden Anniversary Book The FFA at 25—Silver Anniversary Book
  - 3. FFA films-as available in state resource centers
  - 4. Magazines—Agricultural Education The FFA <u>New Horizons</u>
  - 5. Books-Agriculture Education. Phipps
  - 6. Minutes of meetings:

National FFA Board of Directors National FFA Board of Trustees

7. Annual reports:

National FFA Foundation State FFA Foundation

- 8. The FFA Resource System
- 9. The FFA Alumni Manual
- 10. Roberts Rules of Order
- 11. Official FFA Manual (latest edition)
- 12. State FFA Officer Handbook
- 13. Public Law 81-74
- 14. Directory of State and National FFA Staff
- 15. NVATA-25-year history
- 16. PAS-A "What it is-What it does"-type brochure
- 17. State manuals of other VSO's
- 18. National brochures, constitution and by-laws, of AVA, NVATA, AAAE, State Council of Vocational Education, History and Convention Proceedings
- 19. Brochures: NASAE (See Head State Supervisors of Ag Ed)Collegiate FFA and ATA (See head of agricultural education at university campus)

- 20. State listing of personnel at all state and national farm organizations, cooperative extension, U.S. and state departments of agriculture
- 21. State agricultural newspapers-weeklies
- 22. State agricultural magazines-monthly and bi-monthly
- 23. Livestock and commodity organizations, trade magazines and newsletters
- 24. Radio-TV-farm broadcasts, such as WGN
- 25. College of agriculture newsletters and publications
- 26. State agri-business council publications
- 27. Economic research council publications
- 28. State and national livestock and commodity marketing publications
- 29. State vocational-technical publications
- 30. Job placement and employment opportunities information
- 31. U.S.D.A. Yearbook of Agriculture
- 32. Miscellaneous publications dealing with: international trade restrictions, tariffs, world hunger, the needs of third world countries
- 33. World currency values and their impact on agricultural trade
- 34. Quality standards of agricultural products and their limitations in world trade
- 35. The Nation at Risk (book
- 36. The Unfinished Agenda (book)
- Study report—The National Academy of Sciences
- 38. U.S. Department of Education—Policy Standards—Secondary Education
- 39. State department of education-State plan for vocational education
- 40. State vocational-technical education-state plan
- 41. A daily newspaper
- 42. A weekly news magazine (Time, U.S. News and World Report, Newsweek)
- 43. Media References:
  - a. Radio-TV-News Analysts
  - b. Syndicated news columnists and editorial pages
- 44. FFA personnel, present and past national FFA officers, and former national officer candidates

- 45. Economic publications (Wall Street Journal, Changing Times)
- 46. FFA Times: National FFA Convention series
- 47. Doane's Agricultural Service Management series
- 48. Reader's Digest
- 49. State legislative reference bureau publications
- 50. Land grant college research-annual reports
- E. General recommendations include:
  - 1. Buy candidate a new jacket
  - 2. Select candidate by June 15th
  - 3. States should nominate only those candidates in whom state staff and state officers have complete and unqualified trust and confidence.
  - 4. States should not feel pressured to field a candidate every year.

#### VIII. THE NATIONAL FFA OFFICER SELECTION AND ELECTION PROCESS

A. The process is divided into two parts:

Part	Interviews 6 @ 100 points each	= 600  point
Part II	Written Examinations 100 questions	= <u>200</u> point

Total possible 800 points

- B. Schedule. National FFA Officer Selection and Election (see "National Officer Election Schedule" in front of <u>Guide</u>)
- C. Interviews
  - 1. See Selection and Election Schedule for emphasis of each interview
  - 2. See Guide for score cards used for each interview
- D. Written Examination

See "National FFA Officer Candidate Test" used in recent year in Guide.

- E. Tabulation of Scores
  - 1. See "Summary of Scores"
  - 2. New Officer Team selected from the top 50 percent of the candidates in each region
- F. Evaluation of process and exit interviews conducted by the general superintendent
  - 1. Interview with adult assistants
  - 2. Interview with nominating committee
  - 3. Interview with national officer candidates
- G Election of new national FFA officers by National FFA Convention delegates
- H. Installation ceremony-New national FFA officers
- 1. Report by general superintendent to national FFA office not later than December 1 of necessary revisions for *State Guide* Tab 18.
- J. Report by general superintendent to National FFA Board of Directors, January meeting, on proposed refinements of previous procedures, plans, and schedules.
- K. Implement the changes approved prior to the next convention.
- L. Repeat process annually.

#### # # #

#### **REVISED JULY 1991**

## NATIONAL OFFICER CANDIDATE APPLICATION AND GUIDE TO PREPARING CANDIDATES FOR NATIONAL OFFICERS

A state may recommend only <u>ONE</u> candidate for national office. The candidate <u>must</u> be an active member in good standing, have or be receiving the American FFA Degree, and meet the requirements for active membership during the time he or she serves as a national officer. This means the candidate must run for national office no later than the 3rd national convention following graduation from high school. Active membership terminates on November 30, following the 4th national convention after graduating from high school. Candidates must arrive in Kansas City not later than Sunday prior to the convention and check into the hotel by 6:00 p.m.

All newly elected national officers <u>must</u> remain over in Kansas City for orientation meetings. All candidates for national office will be housed at the Allis Plaza. Hotel reservation request forms are attached to the application. Confirmation of housing at the Allis Plaza will be sent to each candidate in October. Subsistence and hotel expenses for the newly elected officers <u>only</u> will begin Saturday noon, the last day of the convention. Their travel home will be paid by the FFA.

Applications for National FFA Officers are due postmarked September 1.

Mail to: Mr. Tony Hoyt National FFA Organization P.O. Box 15160 Alexandria, VA 22309-0160

### NATIONAL OFFICER CANDIDATE APPLICATION AND HOTEL RESERVATION FORM

	(To be f	illed out by the Can	didate)		
	(Note: Attached to this application a statemer	nt on "Why I Desire	to Serve as a	National FFA O	ficer." This stouid be
	limited to one page, double spaced. Also inclu	ude with this applica	ation, two blac	k-and-white (he)	ad and shoulder
	photographs, and the completed News Media and one signed copy of "Qualifications and P		one copy of	our American	TA DEglee For Raining
Name	Male [		Telephone I	Number (Area Ca	cóe)
Home Address	i		s	tate	Zip Cocie
Date of Birth	Age		No. Brothe	<b>1</b> 8	No. Sisters
Father's Name		_ Mother's Name		an a	
Name of FFA	Chapler	an a	Converting of the Converting of Converting o	ny Aggioren da Steam McDicker (1979)	
	descent lifety Caberry America				
Name and Aox	dress of High School Attended				
		randada antar la flora de anges sentres			
Voors in Antic	ultural Education Completed				
Date Graduate	ed from High School				
Agricultural Ed	ducation Instructor in School				SMAKE SCHOOL STORE STORE STORE
Current Aarica	ultural Education Instructor in Your School				
Are you attend	ding College? Name an	d Address of Colleg	ye		and a second
State your Ma	ajor	100.00			it closed?
State your we	ц <b>и</b>	Ney	an weeking to be	asthous cousts	
What Career	objectives do you have?				
Are you fluen	t in other languages?	lf so, whic	h?		
I. SUPE	RVISED AGRICULTURAL WOR	K EXPERIEN	CE PROC	RAM	
A. Curre	ent SAE Program				
Kind	of Enterprise	SCOPI	- 1	Barcant	Owned by Candidate
	or cinterprise	30091		reicent	onned by Gandidate
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PLEASE TYPE OR PRINT

### B. Off-Farm Supervised Agricultural Experiences or Self-Employment Record

Job Title or Work	Place of Employment	Hours Worked
	· ·	
1.0.00 million (1.0.00 million		

### II. CANDIDATE'S MAJOR FFA LEADERSHIP ACTIVITIES

	Le	vel of Participatio	л	Length of Service
A. OFFICES HELD	Chapter	Federation	State	(Months)
)				
		<u>}</u>	er anna an the State of State	
		<u> </u>		
4.				

### B. List MAJOR contributions candidate has made while serving as an officer.

с.	FF Leadership Activities		evel of P	articipatio	n	Status or
	(Other than Officer)	Chapter	Fed	State	National	Rating

D. List MAJOR achievements or contributions made other than serving as an FFA officer.

### III. CANDIDATE - MAJOR NON-FFA LEADERSHIP ACTIVITIES

4

	Level	of Participa	tion	
A. Activity	Local	State	National	Status or Ranking
1.				
2.				
3.				
4.				8
5.				

B. List MAJOR achievements or contributions made in NON-FFA Leadership Activities.

#### IV. LIST MAJOR FFA AWARDS AND RECOGNITION RECEIVED BY CANDIDATE

	Level	of Participa	tion	n de la contra de la Esta de la contra de
A. Activity	Local	State	National	RATING
1.				
2.				
3.				1/
4.			1	
5.				
6.				

B. EXPLAIN HOW THESE ACHIEVEMENTS HAVE HELPED IMPROVE THE FFA.

# V. WHY DO YOU RECOMMEND THE CANDIDATE FOR NATIONAL OFFICE?

State

State FFA Advisor

Candidate

2. If the American FFA Degree was earned in a prior year, what changes have occurred in your supervised agricultural experience program?

Signature of Applicant

#### STATEMENT BY NATIONAL OFFICER CANDIDATE

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### "Why I Desire To Serve As A National FFA Officer." (This should be limited to this page, double spaced.)

- e de la compassión de la La compassión de la complete de la compassión de La compassión de la complete de la compassión de
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Signed - Candidate

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#### Qualifications and Prerequisites

National FFA officers are required to perform on a very vigorous and continuous basis. Therefore, it is necessary that those who aspire to become officers are highly qualified, able and willing to perform. Please read and study the major qualifications and prerequisites very closely. When you are fully convinced that if elected you will, without any reservations, be fully able to carry out the role and responsibility of a national FFA officer, then sign and return one copy to Mr. Tony Hoyt, Program Specialist--Leadership, National FFA Organization, P.O. Box 15160, Alexandria, Virginia 22309-0160.

#### ROLE OF THE NATIONAL OFFICERS

In order for present and future members of the national officer team as well as state and national staff and the membership at large, to have an understanding of the national officers' role, the following major areas of responsibility are assumed by all elected national officers:

- 1. The national officer shall be a member of the student board of officers which fulfills the specified functions of governance of the National FFA Organization.
- 2. The national officer shall execute the National FFA Program of Activities and shall assist the states in the execution of their program of activities.
- 3. The national officer shall be a disseminator of specific agricultural education and FFA information to the membership.
- The national officer motivates, inspires, and encourages FFA members to participate in agricultural education and FFA programs. They assist members in their advancement of agricultural knowledge and development of leadership abilities.
- 5. The national officer shall maintain positive relationships with members, agribusiness organizations, educational organizations, personnel within the agribusiness sector, the public, and others interested in agricultural education.
- 6. The national officer shall project a positive image as a leader among American youth representing those qualities members and society accept as a life style role model.

#### AS A CANDIDATE FOR NATIONAL OFFICE, I WILL:

- 1. Agree to arrange my schedule to arrive in and remain in Kansas City according to recommendations.
- Comply with all instructions of the nominating committee including, but not limited to, being available to the nominating committee as directed; participate in all facets of the national officer selection--election process, and be prompt in all aspects of the procedure.

#### IF ELECTED TO NATIONAL FFA OFFICE, I WILL:

- 1. Be dedicated and committed to FFA and the total program of education in agriculture/ agribusiness.
- 2. Be willing to commit the entire year to national officer activities.
- 3. Be willing and able to travel in serving the National FFA Organization.
- 4. Become knowledgeable of agriculture, of education in agriculture/agribusiness, and of FFA.
- 5. Through preparation and practice, develop myself into an effective public speaker and project a desirable image of FFA at all times.

- 6. Regularly and on time write all letters, thank-you notes, reports and other correspondence which are necessary and desirable.
- 7. Strive to improve my ability to carry on meaningful and enjoyable conversations with individuals of all ages and walks of life.
- 8. Accept and search out constructive criticism and evaluation of my total performance.
- 9. Keep myself up-to-date on current events.
- 10. Evaluate periodically my personality and attitudes, making every effort to improve myself.
- 11. Maintain and protect my health.
- 12. Follow the national officer code of ethics:
  - a. To forego all alcohol, and tobacco and illegal substances while involved in official or unofficial FFA activities from the day the officer is selected until he/she installs a new national officer. (This is interpreted by the National FFA Board of Directors to mean 24 hours a day, 7 days a week, for 365 days.)
  - b. To treat all FFA members equally by not favoring one over another.
  - To conduct myself in a manner which commands respect without any display of superiority.
  - d. To maintain dignity while being personable, concerned and interested in my contacts with others.
  - e. To avoid places or activities which in any way would raise questions as to my moral character or conduct.
  - f. To consider FFA officer activities as my primary responsibility.
  - g. To use wholesome language in all speeches and informal conversations.
  - h. To maintain proper dress and good grooming for all occasions.
  - i. Work in harmony with fellow FFA officers, and not knowingly engage in conversations detrimental to other FFA members, officers, and adults.
- 13. Serve as a member of the team, always maintaining a cooperative attitude.
- 14. Be willing to take and follow instructions as directed by those responsible for me.

I have read, studied and understand the above points. If elected to national office, I will carry out my responsibilities in accordance with these statements and understand that I can be removed from office by the National FFA Board of Directors if I have not satisfactorily followed these established standards for national officers.

Signature

- 7 -



T F.F.A'S

Your accomplishments in the FFA deserve publicity. Please fill out this form and return it by

	to:		
	National FF	A Organization	
		Vernon Memorial Highway	
	P.O. Box 15	5160	
		VA 22309-0160	
Address			
FFA Accomplishment	Nati	ional Officer Candidate	
		and address inskuling 719	
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STATE DAILY NEWSPAPERS

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RADIO AND TV STATIONS

### NATIONAL FFA OFFICER CANDIDATE PHOTOGRAPH

(Include two (2) black and white, head and shoulder photographs, with News Media Contact Sheet, Page 8.)