Enrollment Management Council
April 19, 2013
Minutes

Minutes
- Minutes for past meetings are available by visiting http://registrar.iupui.edu/emc/emc-meetings.html.
- EMC Website http://registrar.iupui.edu/emc/

Announcements from the Chair
- The new College Scorecard was recently released.
  http://collegecost.ed.gov/scorecard/index.aspx
- The Scorecard presents a standardized way to compare different institutions on cost, graduation rate, loan default rate, median borrowing amount, employment. We need to be aware of the availability of such systems and know that families will be using them.
  - With their availability on the Scorecard and related tools, graduation rates will become even more public. In addition, Indiana's performance funding also considers the number of graduates within four years. We **have** to get our rates up.
  - Our loan default rates will likely be going up in part due to what has been happening in the economy.
  - A default management partner is being considered for the IU system. This is a vendor to help better track the borrower and help more with collections than our current approach allows.
  - Institutions with higher admission standards also tend to draw students from families with higher income and a lessened need to borrow. This is one more factor in seeking an appropriate balance in setting our standards and maintaining our mission of access.
  - Our costs are low, but our borrowing rate is in the median in the Scorecard. We have more students who are Pell eligible. One interesting item is that IUB students borrow more money than IUPUI students.

- **Summer Enrollment Update**
  Summer I   Monday before classes **(5/6/2013)**

IN	2012	2013	Change	% Change
Heads	11,723	11,451	-272	-2.3%
Credits	55,294	55,529	235	0.4%
IUPUC	2012	2013	Change	% Change
Heads	476	566	90	18.9%
Credits	2,077	2,386	309	14.9%
Combined	2012	2013	Change	% Change
Heads	12,199	12,017	-182	-1.5%
Credits	57,371	57,915	544	0.9%

includes 21 heads and 90 credits in distance SWK program

Summer II (as of 5/6/2013)

IN	2012	2013	Change	% Change
Heads	6,480	6,322	-158	-2.4%
Credits	25,469	25,171	-298	-1.2%
IUPUC	2012	2013	Change	% Change
Heads	355	418	63	17.7%
Credits	1,371	1,568	197	14.4%
Combined	2012	2013	Change	% Change
Heads	6,835	6,740	-95	-1.4%
Credits	26,840	26,739	-101	-0.4%

- Communications sent to students about enrolling for Summer
  - The communications designed by the IU Office of Communications and Marketing will be sent on 4/12, 4/19, and 4/26. See http://summer.iu.edu for the website they designed.
  - The IUPUI Registrar sent information on 4/10 to encourage students to enroll for summer either at IUPUI or at another IU campus if they are returning home for summer.
  - Communications have been sent to IUB students whose home addresses are in central Indiana inviting them to enroll in summer courses at IUPUI.
  - IUPUI admission staff members were at Purdue West Lafayette to enroll students who were coming home to the Indianapolis area for the summer.
  - Anything that the schools can do to encourage their students to re-enroll would be most welcomed.
  - In addition to the tuition cost in the current economy, we know that one factor in our enrollment situation is the result of changes in the state's teacher licensing requirements that has resulted in lower enrollments in the School of Education. Members were encouraged to let Becky know of any other factors that may affect students in their units.
  - A mailing will go out from Student Financial Services to encourage students to check with SFS about any summer aid possibilities.

- **Fall Enrollment Update (as of 5/6/2013)**

IN	2012	2013	Change	% Change
Heads	12,376	12,810	434	3.5%
Credits	140,454	146,668	6,214	4.4%
IUPUC	2012	2013	Change	% Change
Heads	588	645	57	9.7%
Credits	6,312	6,755	443	7.0%
Combined	2012	2013	Change	% Change
Heads	12,964	13,455	491	3.8%
Credits	146,766	153,423	6,657	4.5%

- Fall enrollment looks good; Orientation not yet underway for fall beginners, though appointments are ahead of last year.
- Enrollment deposits are ahead of last year, but we are taking that with a bit of caution. This entering group is getting things done earlier than last year; we've also shortened our turn-around-time in processing applications, resulting in earlier admissions and notifications.
- Remember that IUPUI is piloting some 2 day orientations so we won't have easy comparisons with individual weeks in our orientation totals
- We have had three Spring Preview days; all were well attended and the feedback from participants very positive.

- Student Financial Services (SFS) updates
  - SFS has a new look and additional information on its website http://www.iupui.edu/~finaid/
  - Loan debt communication to continuing students
    - A letter will be sent in early May to all students who have borrowed to inform them of their individual cumulative loan debt and the repayment amount.
    - The mailing will encourage students to think about how much debt they are taking on and will include links to helpful information.
    - While the letter will include a total of all loan debt taken on while enrolled at IUPUI, the letter also will provide a link to the national student loan data system for students who want to look at their total student loan debt if they had borrowed while enrolled elsewhere.
  - Change in Student Loan Processing to *Active Loan Acceptance*
    - Beginning Summer term 2013, all IUPUI students will be required to either *Accept, Reduce or Decline* the Stafford loans that appear in students' Financial Aid Notification and in students' OneStart accounts. It is very important for students to monitor OneStart and "Accept" or "Reduce" Stafford loans that they wish to receive. If no actions are taken, the Stafford loans will **not** be disbursed, the reverse of how things have been done in the past.
    - This brochure will be sent out to students along with their award letters
    - SFS is encouraging students to follow Twitter feeds.
    - EMC members were encouraged to make advisors in their units aware of this change to "active loan acceptance" and mention this to their students.
    - For students who do not take action earlier in the summer, the bill likely will prompt the student to take the necessary acceptance step (that is, the *absence* of a loan credit appearing on the bill will get their attention).
    - For more information, go to http://www.iupui.edu/~finaid/services/loans/ala/
  - As of mid-April SFS has sent out 800 more award letters than last year.

- Evidence-Based Credit Assessment (prior learning assessment)
  - The need for more Evidence-Based Credit Assessment came up in a number of reports of the IUPUI 2025 task forces.
  - In moving to a broader adoption of such a model, we need to determine the necessary and most efficient administrative that would also allow ease of submission and as well as a tracking mechanism.
  - Such assessment comes through multiple paths. It could be through a student's portfolio, credit by examination, a credential awarded by some recognized organization, or the military. In the case of externally awarded credential, we want to take those decisions made by the faculty and put them into a database so that future students who present the

same information can receive the credit automatically through routine processing in Admissions, much in the way it works for transfer credit from new institutions.

- This is not a matter of Admissions making the determination; the initial evaluation is done by the faculty.

o We are currently working through some what-if scenarios based in the SIS. We hope to have a proposal for a structure ready for review and comment in the fall.

o Once established we can get the word out to our students who qualify and demonstrate those cases where they have met the learning outcomes.

- IUPUI 2025 Strategic Plan Update
  o Each Task Force developed recommendations for Strategic Initiatives. The following were submitted by the Enrollment Management Task Force along with our detailed report

  Optimize our Enrollment Management
  - IUPUI will improve campus-wide communication and coordination of enrollment planning and will create and use a strategic enrollment management plan to expand our reach, optimize enrollments, retain students, and increase degree attainment.
  - Implement strategic, anticipatory enrollment management and coordinated enrollment planning to meet quantifiable goals for student recruitment and student success. This implementation will translate into meeting a number of specific enrollment management-related targets:
    - Increase the Indianapolis campus undergraduate, graduate and professional enrollment to 35,000 students.
    - Increase the number of degrees awarded to 7,500 total degrees granted in AY 2025-26 (4,800 baccalaureate; 2,700 graduate/professional).
    - Shorten the length of time necessary to complete an undergraduate degree.
  - Establish a Division of Enrollment Management
    - Led by the senior administrator charged with the responsibility, authority, and accountability for implementation of the campus's enrollment planning and management activities
    - Incorporating both recruitment and retention strategies
    - Supported with the campus policies, processes, and data infrastructure necessary to accomplish the campus and academic unit goals

  o A copy of the full Task Force report will be posted to the Task Force website. The full set of Strategic Initiatives is available from the IUPUI 2025 website.

  o Enrollment *Services* is different than Enrollment *Management*. Our Enrollment Services organization has evolved and working with other units is moving into an Enrollment Management perspective.

- CRM updates
  o Change in Lifetime Engagement components & CRM positions
  o CMC (the vendor for our CRM product; formerly Talisma) was not able to develop the next generation product that would provide the full range of service for dealing with an individual from suspect-> donor. Given its tight time frame and deadlines, the IU Foundation is looking at new vended product that will meet its specific needs.
  o In order to support continued CRM implementation we have added two positions within Enrollment Services. One is a technical analyst, one is a functional analyst and they approach implementation from different perspectives. One hire is completed; we will start within ES to get them trained and then move to help schools learn how to use the tool.

4

- Coding Academic Advising Reports (AARs)
  - With a limited amount of support available from the Registrar's office, schools have been responsible for coding their requirements.
  - Now that we have Gen Ed code going in and the curricula being revised to meet the 120 credit ceiling, we know we have to modify the AARs. We have received special funding to support two temporary positions for two years to work with units to do the coding, but ideally in a more consistent fashion.
  - Transfers pose additional challenges in terms of AARs.
  - We are looking at ways to integrate the information in the AAR with communications via CRM. For example, we know there are students in UCOL who have completed or are close to completing requirements to be eligible for certification to a degree-granting unit. Automating communication to the students will facilitate the process to moving the student into the degree granting unit.
    - We are starting a pilot with PETM. Once the process is in place it can then more easily be replicated for other schools, tweaked as needed.

Undergraduate Admissions Update and High School Recruiting Activities *Chris Foley*
- Summer/Fall Admissions Update
- The numbers are looking good. *See attachment below with* **4/29 data**
- Area High School Recruitment
  - We encourage schools' involvement in attending school-based college fairs, but want to make sure these efforts are coordinated. Please let Admissions know your plans.
  - Though it is important for IUPUI to have a consolidated presence at college fairs, we are always appreciative of faculty and/or students who would like to volunteer at our tables and speak with prospective students to share their experiences. **If you have faculty or students who would make excellent representatives, please let us know, and we will reach out to them to see if they would like to join us.**
  - Though our policy is to attend every fair to which we are invited in the nine-county region, we are not always informed of/invited to fairs. **If you or your colleagues become aware of a fair, be sure to let us know about it.** With the growth in Charter schools we especially need your help.
  - **If faculty/staff parents would like to make sure that we are invited to fairs, be certain to tell them they should contact their high school guidance office and principal's office and request that we receive an invitation.** Though we can (and do) reach out to schools, we do not always receive invitations. Parents are oftentimes more effective than we are in getting us invited. Even If the fair has passed, we can push for inclusion next year.
  - A list of Admissions' recruiting efforts in the nine-county region is attached below. **Upcoming recruiting events appear on the Admission website** *Jags on the Road*.
    - We are getting into more and more schools, including the selective privates.
    - If schools have alumni in who would be interested in helping out at any of these events, please let Admissions know.
    - We want to provide them with information and training as IUPUI is not the institution it was when they were students.

Demonstration of new Point-in-Cycle website Gary Pike
- The new PiC is part of the larger student tracking system being developed with UITs. Our hope is to provide additional tables to what are now available. The new system will allow greater flexibility in detailed reports and in producing *ad hoc* reports.

- IMIR has found that Block Enrollment class credits are not equal to the credits *within* the blocks. Schools are encouraged to check their blocks for accuracy and let IMIR know if there is a problem.
- Select the Point-in-Cycle link from http://www.imir.iupui.edu/.
- The site now works well with Macs using Safari.
- There are some firewall problems in using PiC from an off-campus location, depending on the service provider. VPN works fine.
- A streamed version of the March 22nd PiC demonstration is available by visiting the following site. The presentation starts approximately 4:10 into the demo and is best viewed using Internet Explorer.
  http://echo.uits.indiana.edu/ess/echo/presentation/1dc7e45a-1646-4d64-9dce-0426c3bcafeb

Members were thanked for their participation and work in accomplishing multiple tasks throughout the year.

2013-14 meetings

September 27, 2013	1:00 – 2:30	CE 268
November 22, 2013	1:00 – 2:30	CE 268
January 31, 2014	1:00 – 2:30	CE 268
April 25, 2014	1:00 – 2:30	CE 268

INDIANA UNIVERSITY

IUPUI (IN Only)

Summer/Fall UG Admissions Summary
Applicants Through Sunday of Week 17 (04/24/2011, 04/22/2012 and 04/28/2013)

+/-5% change on denominator cells > 10

	Applicants					Admits					Deposits					Enrolled[1]				
	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg
Beginners	9,119	10,187	11,313	11.1%	24.1%	5,907	6,503	7,512	15.5%	27.2%	0	1,893	2,748	45.2%		0	0	0		
First-Degree External Transfers	3,061	2,994	3,199	6.8%	4.5%	1,286	1,108	1,369	23.6%	6.5%	0	0	0			0	0	0		
Total	12,180	13,181	14,512	10.1%	19.1%	7,193	7,611	8,881	16.7%	23.5%	0	1,893	2,748	45.2%		0	0	0		

Beginners Only

	Applicants					Admits					Deposits					Enrolled[1]				
Conv. SAT/ACT	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg
1300+	384	531	568	7.0%	47.9%	355	481	522	8.5%	47.0%	0	149	180	20.8%		0	0	0		
1100-1290	1,753	1,923	2,301	19.7%	31.3%	1,546	1,691	2,056	21.6%	33.0%	0	439	644	46.7%		0	0	0		
1000-1090	1,528	1,719	2,018	17.4%	32.1%	1,302	1,453	1,714	18.0%	31.6%	0	409	608	48.7%		0	0	0		
<1000	4,077	4,507	4,800	6.5%	17.7%	2,528	2,708	3,015	11.3%	19.3%	0	807	1,198	48.5%		0	0	0		
No Score	1,377	1,507	1,626	7.9%	18.1%	176	170	205	20.6%	16.5%	0	89	118	32.6%		0	0	0		
In-State[3]																				
1300+	267	386	444	15.0%	66.3%	255	372	412	10.8%	61.6%	0	118	156	32.2%		0	0	0		
1100-1290	1,501	1,605	2,006	25.0%	33.6%	1,340	1,443	1,814	25.7%	35.4%	0	382	576	50.8%		0	0	0		
1000-1090	1,405	1,582	1,866	18.0%	32.8%	1,207	1,346	1,598	18.7%	32.4%	0	375	581	54.9%		0	0	0		
<1000	3,742	4,135	4,472	8.1%	19.5%	2,352	2,505	2,832	13.1%	20.4%	0	768	1,160	51.0%		0	0	0		
No Score	973	1,040	1,061	2.0%	9.0%	101	72	92	27.8%	-8.9%	0	22	30	36.4%		0	0	0		
Out-of-State[3]																				
1300+	117	145	124	-14.5%	6.0%	100	109	110	0.9%	10.0%	0	31	24	-22.6%		0	0	0		
1100-1290	252	318	295	-7.2%	17.1%	206	248	242	-2.4%	17.5%	0	57	68	19.3%		0	0	0		
1000-1090	123	137	152	10.9%	23.6%	95	107	116	8.4%	22.1%	0	34	27	-20.6%		0	0	0		
<1000	335	372	328	-11.8%	-2.1%	176	203	183	-9.9%	4.0%	0	39	38	-2.6%		0	0	0		
No Score	404	467	565	21.0%	39.9%	75	98	113	15.3%	50.7%	0	67	88	31.3%		0	0	0		

	Applicants					Admits					Deposits					Enrolled[1]				
Residency[3]	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg	2011	2012	2013	1 Yr. % Chg	2 Yr. % Chg
In-State	7,888	8,748	9,849	12.6%	24.9%	5,255	5,738	6,748	17.6%	28.4%	0	1,665	2,503	50.3%		0	0	0		
Out-of-State (NR)	1,231	1,439	1,464	1.7%	18.9%	652	765	764	-0.1%	17.2%	0	228	245	7.5%		0	0	0		
NR Domestic	848	1,004	944	-6.0%	11.3%	507	574	546	-4.9%	7.7%	0	92	93	1.1%		0	0	0		
NR International	383	435	520	19.5%	35.8%	145	191	218	14.1%	50.3%	0	136	152	11.8%		0	0	0		
Sex																				
Male	3,657	4,190	4,661	11.2%	27.5%	2,200	2,510	2,876	14.6%	30.7%	0	797	1,085	36.1%		0	0	0		
Female	5,462	5,996	6,652	10.9%	21.8%	3,707	3,993	4,636	16.1%	25.1%	0	1,096	1,663	51.7%		0	0	0		
Race/Ethnicity[4]																				
Hispanic/Latino	635	790	998	26.3%	57.2%	413	488	650	33.2%	57.4%	0	133	221	66.2%		0	0	0		
Afr.-Amer.	1,474	1,683	1,656	-1.6%	12.3%	636	670	699	4.3%	9.9%	0	151	230	52.3%		0	0	0		
Am. Indian	10	15	15	0.0%	50.0%	5	7	8	14.3%	60.0%	0	0	4			0	0	0		
Asian	230	321	367	14.3%	59.6%	176	246	288	17.1%	63.6%	0	65	123	89.2%		0	0	0		
Hawaiian/Pacific Isl.	5	1	7	600.0%	40.0%	2	1	3	200.0%	50.0%	0	0	0			0	0	0		
Two or More Races	381	533	535	0.4%	40.4%	251	365	361	-1.1%	43.8%	0	100	114	14.0%		0	0	0		
Total US Students of Color	2,735	3,343	3,578	7.0%	30.8%	1,483	1,777	2,009	13.1%	35.5%	0	449	692	54.1%		0	0	0		
US White	5,883	6,283	7,104	13.1%	20.8%	4,214	4,478	5,257	17.4%	24.8%	0	1,290	1,894	46.8%		0	0	0		
Other/Unknown	53	75	60	-20.0%	13.2%	33	44	24	-45.5%	-27.3%	0	17	9	-47.1%		0	0	0		
International	448	486	571	17.5%	27.5%	177	204	222	8.8%	25.4%	0	137	153	11.7%		0	0	0		
Indiana HS Diploma Type[2]																				
Acad. Honors	3,519	4,102	5,439	32.6%	54.6%	3,279	3,894	5,045	29.6%	53.9%	0	1,103	1,804	63.6%		0	0	0		
Core 40 Technical	27	58	33	-43.1%	22.2%	12	34	22	-35.3%	83.3%	0	12	10	-16.7%		0	0	0		
Core 40	3,374	3,537	3,347	-5.4%	-0.8%	1,808	1,681	1,537	-8.6%	-15.0%	0	499	609	22.0%		0	0	0		
GED	103	85	89	4.7%	-13.6%	33	20	29	45.0%	-12.1%	0	9	9	0.0%		0	0	0		
Indiana 21st Century Scholars																				
Indiana 21st Century Scholars	1,584	1,880	2,308	22.8%	45.7%	931	1,091	1,356	24.3%	45.6%	0	324	575	77.5%		0	0	0		

1 - Enrolled indicates registered for classes for the fall semester. Enrollment figures are currently insignificant and are not being displayed.

2 - Mutually exclusive diploma type

3 - Applicants with undetermined residency are classified based on their home address.

4 - Beginning with the 2010 class, applicants indicate their race/ethnicity using new federally mandated categories that a) collect multiple races that include White and exclude Hispanics under "Two or More Races," b) allow the Hispanic category to trump other categories, and c) separate the former category of Asian/Pacific Islander into two categories.

IUPUI High School Recruiting Activities

2012-13   Nine-County Region only

Local High School Visits		
8/24/2012	Center Grove High School	Johnson
8/30/2012	Hope Academy	Marion
9/5/2012	Indian Creek High School	Johnson
9/5/2012	Franklin Central High School	Johnson
9/5/2012	Beech Grove High School	Marion
9/6/2012	Elwood High School	Madison
9/6/2012	Alexandria Monroe High School	Madison
9/6/2012	Irvington Preparatory Academy	Marion
9/6/2012	Herron High School	Marion
9/6/2012	Arsenal Technical High School	Marion
9/7/2012	Ben Davis University High School	Marion
9/7/2012	Indianapolis Metropolitan High School	Marion
9/10/2012	Fishers High School	Hamilton
9/10/2012	Pendleton Heights High School	Madison
9/12/2012	Avon High School	Hendricks
9/12/2012	Lawrence Central High School	Marion
9/12/2012	Excel Center - Indianapolis	Marion
9/13/2012	Thomas Carr Howe Academy	Marion
9/13/2012	Providence Cristo Rey High School	Marion
9/13/2012	Broad Ripple High School	Marion
9/13/2012	Martinsville High School	Morgan
9/13/2012	Monrovia High School	Morgan
9/13/2012	Mooresville High School	Morgan
9/14/2012	Mt. Vernon High School	Hancock
9/14/2012	Eastern Hancock High School	Hancock
9/14/2012	Southport High School	Marion
9/18/2012	Noblesville High School	Hamilton
9/18/2012	Scecina Memorial High School	Marion
9/18/2012	School of Knowledge	Marion
9/19/2012	Westfield High School	Hamilton
9/19/2012	Carmel High School	Hamilton
9/19/2012	Hamilton Heights High School	Hamilton
9/19/2012	Anderson High School (Indiana)	Madison
9/20/2012	Western Boone High School	Boone
9/20/2012	International School of Indiana	Marion
9/20/2012	Brebeuf Jesuit Preparatory School	Marion
9/20/2012	Triton Central High School	Shelby
9/21/2012	Morristown Junior Senior High School	Shelby
9/25/2012	University High School	Boone
9/25/2012	Tri-West High School	Hendricks
9/25/2012	Cardinal Ritter High School	Marion
9/25/2012	Speedway High School	Marion
9/26/2012	Edinburgh Community High School	Johnson
9/26/2012	Heritage Christian High School	Marion
9/26/2012	Cathedral High School	Marion

High School Visits (continued)		
9/26/2012	Ben Davis High School	Marion
9/26/2012	Bishop Chatard High School	Marion
9/27/2012	Brownsburg High School	Hendricks
9/27/2012	Cascade High School	Hendricks
9/28/2012	Lutheran High School	Marion
9/28/2012	Decatur Central High School	Marion
9/28/2012	Shelbyville High School	Shelby
10/1/2012	Whiteland Community High School	Johnson
10/1/2012	Roncalli High School	Marion
10/1/2012	Park Tudor School	Marion
10/2/2012	GreenField Central High School	Hancock
10/9/2012	Cascade High School	Hendricks
10/10/2012	Plainfield High School	Hendricks
10/10/2012	Greenwood Comm High School	Johnson
10/10/2012	Covenant Christian High School	Marion
10/11/2012	Lebanon High School	Boone
10/11/2012	Zionsville Community Hs	Boone
10/11/2012	Sheridan High School	Hamilton
10/16/2012	Franklin Community High School	Johnson
10/16/2012	North Central High School	Marion
10/17/2012	Emmerich Manual High School	Marion
10/18/2012	Hamilton South Eastern High School	Hamilton
10/22/2012	Cripsus Attucks HS	Marion
10/23/2012	Key learning Community	Marion
10/24/2012	Eminence High School	Morgan
10/25/2012	John Marshall Community High School	Marion
10/26/2012	Crispus Attucks HS	Marion
10/26/2012	Shortridge Magnet High School	Marion
10/26/2012	Emmerich Manual High School	Marion
10/31/2012	New Palestine High School	Hancock
10/31/2012	Roncalli High School	Marion
10/31/2012	Ben Davis High School	Marion
11/1/2012	Lawrence North High School	Marion
11/2/2012	Charles A. Tindley Accelerated School	Marion
11/2/2012	Perry Meridian High School	Marion
11/6/2012	Pike High School	Marion
11/8/2012	Pike Preparatory Academy	Marion
11/12/2012	George Washington Comm Sch	Marion
11/13/2012	Franklin Central High School	Marion
11/14/2012	Northwest High School	Marion
11/19/2012	Warren Central High School	Marion
12/17/2012	Ben Davis High School	Marion
1/16/2013	Triton Central High School	Shelby
1/23/2013	Lebanon High School	Boone
1/29/2013	Decatur Central High School	Marion
2/4/2013	George Washington Comm Sch	Marion
2/6/2013	Franklin Central High School	Marion
4/5/2013	Eastern Hancock High School	Hancock

Local College Fairs		
8/28/2012	Zionsville High School	Boone
9/4/2012	Scecina Memorial High School	Marion
9/19/2012	Fishers High School	Hamilton
9/19/2012	Covenant Christian High School	Marion
9/20/2012	Decatur Central High School	Marion
10/1/2012	Madison County College Fair	Madison
10/2/2012	NACAC Indianapolis	Marion
10/3/2012	Indianapolis Westside College Fair	Marion
10/23/2012	Shelbyville High School	Shelby
10/25/2012	Arlington Community High School	Marion
12/5/2012	Indiana Latino Institute (ILI) Education Fair at George Washington Community HS	Marion
2/7/2013	Bishop Chatard HS	Marion
2/7/2013	Warren Central College Night	Marion
2/27/2013	Emmerich Manual High School	Marion
2/28/2013	Hendricks County Fair	Hendricks
3/6/2013	Greater Indianapolis Southside College Fair	Marion
3/13/2013	Lawrence Central High School	Marion
4/11/2013	Broad Ripple High School	Marion
3/13/2013	Northeast Indianapolis College Fair	Indiana
4/9/2013	Greater Indianapolis Northside Fair	Indiana

For a full list of upcoming *Jags on the Road* Recruiting Events visit
http://enroll.iupui.edu/admissions/jags_on_the_road/index.php

Enrollment Services
3/6/2013