

MINUTES
JOINT MEETING OF THE NATIONAL BOARDS OF DIRECTORS AND
NATIONAL OFFICERS OF THE FUTURE FARMERS OF AMERICA

Alexandria, Virginia
January 27-29, 1975

Monday Morning - January 27, 1975

The meeting of the Boards of Directors and National Officers of the Future Farmers of America was called to order at 8:15 a.m. at the Olde Colony Motor Lodge, Alexandria, Virginia, by H. N. Hunsicker, Chairman. Those present in addition to the Chairman included:

Board of Directors

John W. Bunten, Senior Program Officer, U. S. Office of Education,
San Francisco, California;
Ralph Dreessen, Assistant State Supervisor, Vocational Agriculture,
Stillwater, Oklahoma;
H. E. Edwards, Senior Program Officer, U. S. Office of Education,
Chicago, Illinois;
Don Erickson, State Supervisor, Agricultural Education, Bismarck, North Dakota;
Gordon Galbraith, Specialist, Agricultural Education, Salem, Oregon;
J. W. Lacey, Senior Program Officer, U. S. Office of Education, Denver, Colorado;
Glenn W. Lewis, State Supervisor, Agricultural Education, Baltimore, Maryland;
Byron F. Rawls, Senior Program Officer, U.S. Office of Education,
Kansas City, Missouri;

Officers

Wm. Paul Gray, Secretary, Board of Directors, U. S. Office of Education,
Washington, D. C. ;
J. M. Campbell, Treasurer, FFA, State Department of Education,
Richmond, Virginia;

Board of National Officers

Alpha E. Trivette, National President, Ladysmith, Virginia;
D. Scott McKain, National Secretary, Crothersville, Indiana;
Bart Brashears, National Vice President, Alex, Oklahoma;
Peter Giacomini, National Vice President, Ferndale, California;
Gerrit DeBruin, National Vice President, Monroe, Wisconsin;
Gary W. Kelley, National Vice President, Ripley, West Virginia;

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Consultants*

Vanik S. Eaddy, Assistant Professor, Agricultural Education, Auburn University, Auburn, Alabama;

Osmund S. Gilbertson, Head Agricultural Education, California Polytechnic State University, San Luis Obispo, California;

William Harrison, Past President, NVATA, Inc., Leedey, Oklahoma;

Luther Lalum, President, NVATA, Inc., Kalispell, Montana;

John Murray, Vice President, NVATA, Inc., Jackson, Minnesota;

William Smith, Instructor, Agricultural Education, Rutgers University, New Brunswick, New Jersey;

Richard L. Strangeway, Vice President, NVATA, Inc., Grahamsville, New York;

Marvin D. Thompson, Professor and Chairman, Department of Agricultural Education, University of Wisconsin, River Falls, Wisconsin;

J. W. Warren, Senior Program Officer, U. S. Office of Education, Philadelphia, Pennsylvania (Member, FFA Finance Committee);

Others present for all or portions of the meeting:

Edward J. Hawkins, Administrative Director, FFA, Alexandria, Virginia;

Wilson W. Carnes, Editor, The National FUTURE FARMER Magazine, Alexandria, Virginia;

Harry J. Andrews, Acting Manager, National FFA Supply Service, Alexandria, Virginia;

Jay Benham, Administrative Secretary, National FFA Alumni Association, Alexandria, Virginia;

C. Coleman Harris, Associate Executive Secretary, FFA, Alexandria, Virginia;

Glenn D. Luedke, Advertising Manager, The National FUTURE FARMER Magazine, Alexandria, Virginia;

Donald N. McDowell, Executive Director, National FFA Foundation Sponsoring Committee, Madison, Wisconsin;

Paul M. Kidd, Production Manager, National FFA Supply Service, Alexandria, Virginia;

William F. Skinner, Supervisor, Order Department, National FFA Supply Service, Alexandria, Virginia;

John M. Pitzer, Manager, Official FFA Calendar, The National FUTURE FARMER Magazine, Alexandria, Virginia;

Robert A. Seefeldt, Program Specialist - Awards, FFA, Alexandria, Virginia;

A. Daniel Reuwee, Director of Information, FFA, Alexandria, Virginia;

Richard A. Wright, Regional Advertising Manager, The National FUTURE FARMER Magazine, Alexandria, Virginia;

Ted E. Amick, Program Specialist - Contests, FFA, Alexandria, Virginia;

Gary W. Bye, Associate Editor, The National FUTURE FARMER Magazine, Alexandria, Virginia;

Dennis C. Sargent, Assistant Executive Director, National FFA Foundation Sponsoring Committee, Madison, Wisconsin.

*NOTE: Messrs. Lalum, Strangeway and Warren, Consultants to the Board of Directors, were unable to attend; Mr. Warren, however, attended a meeting of the Finance Committee on January 23-24, 1975.

INVOCATION -- Gary Kelley, National FFA Vice President, gave the invocation.

MEMORIAL TO STAN ALLEN -- Wilson Carnes, Editor of The National FUTURE FARMER Magazine, gave a touching memorial statement about Stan Allen, Controller of the FFA, who passed away in October, 1974. (See Appendix A.)

Mr. Carnes then displayed a picture of Mr. Allen stating that it would be framed, engraved, and placed in the National FFA Archives along with an appropriate plaque in recognition of his service to FFA over a long period.

The Chairman thanked Mr. Carnes for presenting such a fine tribute to Mr. Allen stating "that those of us who knew Stan can attest to those facts", and stated that he would send a copy of Mr. Carnes' remarks to Mrs. Allen.

OPERATING PROCEDURES FOR BOARD MEETINGS REVIEWED -- The Chairman explained the operating procedures for the Board meetings and outlined some of the major responsibilities of Board members and National Officers.

INTRODUCTION AND SEATING OF NATIONAL OFFICERS ON THE BOARD -- National President Trivette called on his fellow officers to introduce themselves after which they were officially seated.

INTRODUCTION AND SEATING OF CONSULTANTS ON THE BOARD -- The Chairman introduced and seated the consultants representing teachers and teacher educators. The consultants made brief remarks to the Boards, stating that they viewed their role primarily as one to improve the communications between FFA and the agricultural education profession.

PROGRAM ADJUSTMENTS -- Program adjustments were requested and made.

NVATA EXECUTIVE COMMITTEE REPORT -- Alpha Trivette gave a report on the meetings of the NVATA Executive Committee which he had attended in New Orleans. He stated that he was greatly impressed with the dedication of the men in attendance and how involved and concerned they were about the future of Vocational Agriculture/FFA. He recommended that the organization continue having a National Officer serve as a consultant to this committee.

Mr. Ralph Dreessen next reported on his participation at the NVATA meeting stating that he considered it a privilege to participate in its sessions.

Mr. Harrison responded by expressing appreciation to the Boards for sending representatives to the NVATA meetings.

Mr. Gray stated that he was greatly impressed by the dedication of both teachers and teacher educators and was particularly pleased to the degree in which the consultants were used.

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REPORT OF AATEA MEETING -- Mr. Hunsicker related that he had attended a part of the teacher educator meetings as well as one session of the NVATA Executive Committee and stated that he was impressed with the intent to which both groups were becoming increasingly interested and involved in FFA activities.

REPORT OF NATIONAL FFA OFFICERS -- Next the National FFA Officers reported on their experiences on visits to the States since their election last October.

APPROVAL OF PREVIOUS MINUTES AS CORRECTED -- Mr. Homer Edwards then pointed out that the October, 1974, Board Minutes gave an inaccurate summary of the discussion of the regional judging activities and recommended that they be amended as follows: (See October, 1974, Minutes, Page 9, DISCUSSION OF REGIONAL JUDGING ACTIVITIES.)

1. Omit second sentence of second paragraph. ("Oftentimes five days are required to perform this work, and more time is needed to review the American Farmer applications".)
2. Change third sentence to read as follows: "Emphasis was placed on the need to make visits to candidates for Regional Star Farmer and Regional Star Agribusinessman awards and for paying the costs of these visits."
3. Rewrite paragraph four as follows: "Mr. Edwards stated that in the Central Region the present volume of Regional Proficiency Award, BOAC, Chapter and Safety Award applications justified 6 judges for three days or 3 judges for six days. Such a procedure would require additional funds in the FFA travel budget."

Scott McKain then read the Minutes of the FFA Governing Committee of January 7, 1975. (See Appendix B.)

MOTION -- It was then moved by Gerrit DeBruin (Mr. Erickson)*, seconded by Gary Kelley (Mr. Galbraith) and carried that the Minutes of the October 13-14, 1974, meeting be approved as corrected, and that the Governing Committee Meeting Minutes of January 7, 1975, be approved as read.

REPORT OF NATIONAL FFA TREASURER -- Mr. J. M. Campbell, National FFA Treasurer, reported in depth on the financial status of income and expenditures for the National Organization for the six month period July 1, 1974 through December 31, 1974, and discussed some economic trends. He stated that while sales of the Supply Service have increased substantially over the same period last year, that the cost of goods were considerably higher for the same period. He further stated that advertising income in The National FUTURE FARMER Magazine was also ahead of this time last year.

*Parentheses indicate joint action by the National FFA Officers and Board of Directors.

He pointed out that the organization was in a sound financial condition and complimented the management of the organization for constantly watching the budget.

He stated that a 5.5% cost-of-living increase for FFA employees was implemented January 1, 1975, as directed by the Boards in October, 1974.

MOTION -- It was moved by Gary Kelley (Mr. Lewis), seconded by Peter Giacomini (Mr. Rawls), and carried that the report of the Treasurer be accepted as presented by Mr. Campbell, and that he be commended for a "job well done."

REPORT AND RECOMMENDATIONS OF THE FFA FINANCE COMMITTEE -- Mr. Gordon Galbraith, Chairman of the FFA Finance Committee, reviewed in detail the minutes and recommendations of the Finance Committee meeting held January 23-25, 1975.

Mr. Galbraith stated that it had been a pleasure working with the able and capable people on the Finance Committee and said that he was especially indebted to Mr. Hawkins for his assistance and the way he keeps the committee apprised of the financial situation.

MOTION -- It was moved by Gerrit DeBruin (Mr. Dreessen), seconded by Bart Brashears (Mr. Rawls) and carried to accept the report of the Finance Committee.

REPORT OF REVIEW COMMITTEE FOR NATIONAL FFA SUPPLY SERVICE -- The next item of business to come before the Boards was the report of the Review Committee on the National FFA Supply Service.

Mr. Galbraith stated that the Committee was greatly impressed with the caliber and capabilities of the personnel in the Supply Service and that they felt that it was a very efficiently and smoothly run operation. After stating the observations and impressions of the Supply Service, Mr. Galbraith reviewed several recommendations that the Committee had made. (See Appendix C.)

PRESENTATION OF 1974-75 BUDGET -- The National FFA Treasurer presented the FFA proposed Consolidated Budget for FY 1975-76 and stated that the proposed budget would not be officially adopted until Wednesday afternoon as some actions taken between now and then might require adjustments in the budget. He further stated that it should be understood that this proposed budget would be reviewed prior to the July Board meeting and if necessary further adjustments made at that time.

As the members reviewed each item, they suggested several name changes in order to add more clarity and that several items be transferred to more appropriate categories.

The meeting was recessed at 12:10 p.m.

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Monday Afternoon - January 27, 1975

The meeting was reconvened at 1:37 p.m. with all members of the Boards present.

INTRODUCTION -- The Chairman introduced Dr. James P. Clouse, Chairman of the FFA Alumni Council and Mr. Jay Benham, FFA Alumni Administrative Secretary.

COMMEMORATIVE ACTIVITIES FOR 50th YEAR OF FFA - COMMITTEE REPORT -- Dan Reuwee referred to the background report for the suggested Commemorative activities for the Fiftieth year celebration of the FFA and requested additional ideas from the Boards. The proposed date for the kickoff of the Fiftieth Anniversary celebration will be the 1977 Convention; celebrations should be planned at all levels through 1977 and 1978 concluding with the 1978 Convention. The first two major suggested activities proposed were: (1) Write a History of the Fifty Years of FFA. (2) Producing a film about Vocational Agriculture/FFA-- the story to encompass the past fifty years.

Mr. Reuwee said he needed direction from the Board in order to have the Foundation locate a sponsor for the film. He stated that Dr. A. W. Tenney had been approached about writing the Fifty Year History of the Future Farmers of America. The FFA Board of Directors and National Officers were asked to authorize the expenditure of \$10,000 over the next two years to employ Dr. Tenney to do this work. Scott McKain, National Secretary, suggested that the writing of the FFA History might be funded as a special project of the National FFA Foundation. Dan Reuwee stated that he thought it should be the FFA's responsibility to write the History. It was brought out that the \$10,000 only includes Dr. Tenney's travel, work and secretarial expenses and not the printing and distribution costs. Mr. Gray stated that Dr. Tenney has written two books about the FFA and has the feel of the organization since he served as National Executive Secretary for many years and also as National Advisor for five years. A great deal of discussion about the development of a History followed.

Mr. Edwards referred to Page 16 of the Minutes of the July, 1974 Board Meeting, in which a Committee for this purpose was mentioned. Mr. Erickson remarked that all that was needed was a motion to legitimize the fact that the History could be written for \$10,000.

MOTION -- It was moved by Scott McKain (Mr. Erickson), seconded by Bart Brashears (Mr. Lewis) that the Boards authorize Dr. A. W. Tenney to write the Fiftieth Anniversary History of FFA at a cost of \$10,000.

After some discussion, Gary Kelley suggested "that this be made a special project by the Foundation if and when a sponsor is found". It was then stated that a project of this type is not an appropriate one for the Foundation Board of Trustees to fund.

MOTION -- It was moved by Gary Kelley, seconded by Peter Giacomini that the motion be amended by adding the words "when a special project sponsor can be found."

There was further discussion of the Amendment. Some members of the Boards thought it might be best to get a sponsor and this may save the FFA Organization some money, but the consensus was that this was the wrong approach.

The Amendment was defeated.

After further discussion a vote on the original motion was carried. Mr. Hawkins stated he would recommend to the Finance Committee a way of financing the History before the end of the Board meeting.

A request was made to authorize approval for the development of a Fiftieth Anniversary movie. The Chairman stated that if the movie was approved means of financing it must be identified.

MOTION -- It was moved by Scott McKain (Mr. Dreessen), seconded by Gerrit DeBruin (Mr. Lewis) that a movie commemorating the Fiftieth Anniversary of FFA be authorized.

A discussion followed. Peter Giacomini suggested the authorization of the movie be given only if it is paid through the Foundation.

MOTION -- It was moved by Gerrit DeBruin (Mr. Lewis), seconded by Scott McKain (Mr. Rawls) and carried that the previous motion be amended to read "if an appropriate sponsor is found".

MOTION -- It was moved by Mr. Galbraith (Peter Giacomini), seconded by Mr. Lacey (Bart Brashears) and carried that no FFA funds be expended on the movie until a review of the format has been completed and approved by the National FFA Board of Directors.

DISCUSSION -- Dr. Gilbertson asked whether all other suggestions for the Fiftieth Anniversary celebration as outlined by Mr. Reuwee could go forward without a further vote. Mr. Erickson suggested that a committee be established to determine the proper order for the suggested Fiftieth Anniversary celebration activities. Suitable priorities might be: (1) Those projects which have to be decided upon immediately; (2) Those to be handled before the July Board meeting, and (3) Long-range projects.

Without objection, a Committee to study and establish recommendations for the Fiftieth Anniversary Celebration activities was appointed including:

Mr. H. E. Edwards (Chairman); Mr. Gordon Galbraith;
Mr. Glenn Lewis; Mr. Don Erickson; D. Scott McKain.

NATIONAL FFA ALUMNI ASSOCIATION -- The National FFA Alumni Council Chairman, Dr. James P. Clouse showed a slide presentation of the background of the Alumni Association activities. Dr. Clouse then discussed the accomplishments of the Alumni Association, including the results of the Third Annual FFA Alumni Association meeting. The meeting was attended by 93 official delegates and over 600 members.

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Dr. Clouse then announced the two new Council members: Mr. Jerry Goolsby of Oklahoma; and Mr. David C. Thomas of Missouri. He said the new Vice-Chairman is Mr. Richard Waybright of Pennsylvania.

Dr. Clouse announced that the first FFA Alumni Outstanding Achievement Awards were presented to Congressman Jerry Litton of Missouri; and to Mr. Orion Samuelson and Mr. William Kuhfuss of Chicago.

165 "Legion of Merit Citations" were presented to individuals for fostering the growth of the FFA Alumni Association.

Dr. Clouse announced a second Life Affiliate in the State of Oklahoma. The first Life Affiliate was Collinsville and the second is Owassa. Each has 40 Life Members.

A brochure, "Help! Can You Use Some?" was passed to the Board members so they could see the newest literature being disseminated by the National FFA Alumni Association to Vocational Agriculture teachers. Two new posters now available for membership promotion were displayed.

The Life Member Pin, enamelled with a diamond chip, was shown to the Board members.

There are 13,570 members of the FFA Alumni Association as of the 27th of January. Life memberships are at 419 Life members. There are now 45 States chartered.

The proposed Handbook will soon be completed. There will be a new membership campaign this spring called "More Drive in '75".

Mr. Jay Benham presented the Board members with a copy of the income by month of the FFA Alumni Association and discussed patterns of growth. He then presented a copy of the proposed budget for July, 1975 through June, 1976.

MOTION -- It was moved by Gary Kelley (Mr. Edwards), seconded by Bart Brashears (Mr. Dreessen) and carried to accept the report as given by Dr. Clouse and Mr. Benham.

The meeting was recessed at 3:45 p.m. for committee meetings.

Tuesday Morning - January 28, 1975

The meeting was reconvened at 8:15 a.m. by the Chairman with all members of both Boards present.

An invitation to co-sponsor the Sixth American Forest Congress was submitted by Mr. H. N. Hunsicker in behalf of the American Forestry Association.

MOTION -- It was moved by Peter Giacomini (Mr. Rawls), seconded by Gerrit DeBruin (Mr. Lewis) and carried that the members of the Board of Directors and National Officers accept the prestigious invitation by the American Forestry Association.

COMMITTEE REPORT FOR VOCATIONAL AGRICULTURE/FFA COORDINATION WITHIN OE REGIONS

-- Mr. Dreessen, Chairman, gave the following report:

1. The Board is requested to authorize a committee to contact Commissioner Bell, or his assistant, Bill McLaughlin, Regional Office Coordinator, and explain the importance and need for a representative in the USOE Southern Regional Office for Vocational Agriculture/FFA. If a person is not appointed, someone from the Program Division should be assigned the responsibility of servicing the FFA awards (Proficiency Awards, American Farmers, etc.) this year.
2. An increase from the present \$2,000 to \$3,000 be requested to cover travel expenses for committees to judge awards at the different regional levels.

MOTION -- It was moved by Scott McKain (Mr. Erickson), seconded by Gary Kelley (Mr. Lewis) and carried to accept and implement the report as given by Mr. Dreessen.

JAN, 1975

INCREASE QUOTA OF HONORARY AMERICAN FARMERS BY TEN (10) -- Following a discussion on this topic, Bart Brashears moved to increase by 10 the quota for Honorary American Farmers. The motion was not seconded.

STATUS AND RECOMMENDATIONS OF FFA ADMINISTRATION -- Mr. Edward J. Hawkins reported on the following items:

- A. Overview of current situation - All duties of Mr. Allen have been re-assigned to other personnel temporarily. He recommended a replacement be hired and that the applicant must have a degree in accounting. He suggested that the States be contacted regarding a qualified person with an understanding of FFA to fill this position as Chief Accountant.
- B. Protection of the Emblem - He reiterated the importance of being aware of violations in the use of the emblem. Any violations should be reported to the Center by teachers and/or State staffs.
- C. Retirement Plan - An explanation of possible improvement in the present FFA Retirement Plan will be made and reported back to the Boards in July with definite proposals.
- D. Option for acquisition of property fronting FFA Center - The Administrator will continue to stay abreast of the disposition of this property and will try to arrange for an option to purchase in the event the property is ever put up for sale.

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- E. Program Division Job Titles - Changes in titles will read as follows: Robert A. Seefeldt, FFA Program Specialist (Awards); and Ted E. Amick, FFA Program Specialist (Contests).
- F. Updating Administrative Policies and Operating Procedures - The policies will be reviewed and updated and submitted to the Board in July.
- G. Alumni Audit - A brief explanation of the auditing procedure was given.

MOTION -- It was moved by Gary Kelley (Mr. Galbraith), seconded by Bart Brashears (Mr. Lewis) and carried to accept and implement the report presented by Mr. Hawkins.

JAN, 1975
CLARIFICATION OF POLICY DETERMINING A STATE'S QUOTA OF VO-AG TEACHERS FOR THE HONORARY AMERICAN FARMER DEGREE -- A discussion was held on a question raised by Kansas with reference to including post-secondary teachers in determining a State's quota for Honorary American Farmer degree for vo-ag. teachers.

MOTION -- It was moved by Bart Brashears (Mr. Dreessen), seconded by Gerrit DeBruin (Mr. Galbraith) and carried that only teachers of vocational agriculture in secondary institutions be counted in determining a State's quota to receive the Honorary American Farmer Degree, and that NVATA be requested to reevaluate and update the current scorecard and policies and report to the Boards in July.

OUTCOME OF OE SPONSORED CONFERENCE FOR NATIONAL OFFICERS -- The National Officers reported on the National Conference for Vocational Student Organizations held in Washington during January 19-22. There were 110 participants from all six vocational student organizations present. The Conference was sponsored by USOE under contract with a private consulting firm. The Officers thought the meeting was worthwhile as a means of acquainting the group with each organization's activities and objectives.

COMMITTEE A REPORT -- A proposed constitutional amendment submitted by the State of Wyoming was discussed. The following change in wording in Article V, Section B, was suggested.

"To retain membership during high school, the member must be enrolled in at least one vocational agriculture/agribusiness course during the school year and/or follow a planned course of study for an agricultural occupation, which would include a supervised occupational experience program, the objective of which is establishment in an agricultural occupation. Members may retain their active membership for three years after the first National Convention following graduation from high school or leaving high school, or until becoming 21 years of age, whichever length of time is greater."

MOTION -- It was moved by Gary Kelley (Mr. Edwards), seconded by Gerrit DeBruin (Mr. Dreessen) to accept the constitutional amendment as proposed by the State of Wyoming, with the Boards addition of the word "Agribusiness" following Agriculture. The motion carried.

MOTION -- It was moved by Peter Giacomini (Mr. Erickson), seconded by Gary Kelley (Mr. Lewis) to accept the proposal by the Georgia Association and send it to the State Associations as required for action by the delegates at the 1975 National Convention. The motion carried.

ARTICLE XVI - SECTION A & B -- Mr. Dreessen reported changes are underlined on the following word changes in this section as suggested by his committee.

ARTICLE XVI. AMENDMENTS

Section A. Proposed amendments to the National FFA Constitution and Bylaws may be submitted by the governing body of a State association, by the Board of National Officers or National Board of Directors. Proposed amendments and Bylaws from the States must be submitted in writing to the National Organization by July 15 for review by the Board of National Officers and the National Board of Directors. All proposed amendments and Bylaws must be submitted by the National Advisor to the State Associations at least 45 days prior to the next succeeding national convention. The Board of National Officers shall present their recommendations on each amendment and Bylaws to the delegates at the National Convention. An amendment to the National FFA Constitution may be adopted at any national convention by a two-thirds vote of the delegates present, and Bylaws will require a majority vote of the official delegates provided they represent a quorum. Amendments to the Bylaws must be in harmony with the National FFA Constitution and Public Law 740.

MOTION -- It was moved by Gerrit DeBruin (Mr. Bunten), seconded by Scott McKain (Mr. Erickson) and carried to accept Mr. Dreessen's report on the new wording of Article XVI - Section A.

ARTICLE XII - MEETINGS AND CONVENTIONS - SECTION B -- Mr. Dreessen gave the rationale behind the committee's suggestion to remove the figure 10,000 in two locations and replace it with the figure 2,500.

MOTION -- It was moved by Peter Giacomini (Mr. Rawls), seconded by Bart Brashears (Mr. Erickson) and carried to submit this proposed amendment to States as required for action by the delegates at the 1975 National Convention.

ARTICLE V - SECTION A - DUTIES OF THE EXECUTIVE SECRETARY -- Mr. Dreessen said it was the recommendation of the committee to have Mr. Gray analyze this section for review at the Board meeting in July. It was stated that this should also include the Section C - National Advisor.

MOTION -- It was moved by Gary Kelley (Mr. Bunten), seconded by Peter Giacomini (Mr. Dreessen) and carried to accept this recommendation.

JAN. 1975
EXTENSION OF DATE FOR 1975 AMERICAN FARMERS - MOTION -- It was moved by Bart Brashears (Mr. Rawls) seconded by Gerrit DeBruin (Mr. Lewis) and carried to establish an interim policy of the Board to extend official dates for 1975 candidates for American Farmer who have birthdays between October 15 and November 15.

12.

POLICY - NATIONAL OFFICER CANDIDATES - MOTION -- It was moved by Scott McKain (Mr. Lacey) seconded by Gary Kelley (Mr. Galbraith) and carried that any national officer candidate made ineligible by the change in convention dates have their eligibility reinstated for this year's (1975) convention.

REPORT OF THE PUBLICATIONS DIVISION -- Mr. Carnes gave a report of the state of the Publications Division. All areas of the Division are experiencing a good first half of the current fiscal year. Circulation reached over one half million copies for the first time; advertising was up over last year at this time; an increase in the quality and variety in the Magazine has taken place; and the calendar sales are at an all-time high and some styles are completely sold out. Mr. Pitzer presented an inventory of the 26 oil paintings now owned by the FFA. Some concern was shown regarding the locations of the paintings now on loan. The theme for 1976 was discussed with several suggestions made.

MOTION -- It was moved by Gary Kelley (Mr. Edwards), seconded by Gerrit DeBruin (Mr. Lacey) and carried to approve the theme for 1976. It was stated that the new theme is not to be released until July.

MOTION -- It was moved by Gerrit DeBruin (Mr. Rawls) seconded by Bart Brashears (Mr. Edwards) and carried to accept Mr. Carnes' report and record it in the Minutes that Mr. Carnes has recently been elected President of the American Agricultural Editors' Association. Furthermore, the Board of Directors and National Officers go on record as commending Mr. Carnes for this significant and outstanding achievement.

MOTION -- It was moved by Bart Brashears (Mr. Lewis) seconded by Scott McKain (Mr. Buntin) and carried that a committee be appointed to develop proposed FFA Board of Directors policy concerning oil paintings of the FFA and report at the July Board meeting.

The meeting was recessed at 12:00 noon.

Tuesday Afternoon - January 28, 1975

The meeting was reconvened at 1:00 p.m. by the Chairman, with all members of the Boards present.

REPORT OF COMMITTEE C -- Gerrit DeBruin gave the following report of Committee C -- "Identifying the FFA Board of Directors' Responsibility for the FFA Alumni Association":

1. That the National FFA Advisor prepare an interpretation of the questions raised by the State of Iowa relative to the Alumni Relations Division of the National Chapter Award Program application, and the judging thereof.
2. That the FFA Boards request the Alumni Council to work with the Board in the appointment of a joint committee to review the joint written agreement regarding the FFA Alumni Administrative Secretary's work, with the purpose of updating it.

3. That the FFA Boards request the Alumni Council to appoint a committee to work with a Board committee to prepare possible word changes in the constitutions of both organizations to make them compatible.
4. That the time schedule for Items 2 and 3 be achieved by the July Board meeting.

MOTION -- It was moved by Gerrit DeBruin (Mr. Edwards), seconded by Gary Kelley (Mr. Lewis) and carried that the Report of Committee C be accepted and implemented.

REPORT ON WORK BY FFA FOUNDATION SPONSORING COMMITTEE -- Mr. Donald N. McDowell gave a report on the work of the FFA Foundation Sponsoring Committee. He briefly reported on the Sponsoring Committee's work for the year including a summary by States. He reported on the Sponsoring Committee's office budget. He stated that about half of the State Chairmen had been visited in person and all of them had been contacted by phone or letter about twice since the first of the year.

FFA Star Award Program - Mr. McDowell indicated that about three years ago the recommendation was made to the FFA Foundation for an Executive Sponsor Program (individuals personally making a contribution of \$100 or more would be designated as Executive Sponsors). He felt the "Stars" Program (local through national levels) could be financed through these funds from the Executive Sponsors. He proposed that the Board of Directors evaluate and recommend with concurrence and financing by the Board of Trustees a special program known as the "FFA Stars Awards Program", including the Star Farmer and Star Agribusinessman awards.

Mr. McDowell then briefly reviewed other areas of interest, such as the re-direction of the General Livestock Program, Food for America, International Programs, study and evaluate breaking the present "Crop" proficiency award into a series (three or more) proficiency award programs, and consider Program Division staff availability to service additional Special Projects. All of the above items are to be discussed in more detail later.

MOTION -- It was moved by Gary Kelley (Mr. Lacey), seconded by Pete Giacomini (Mr. Lewis) and carried to accept Mr. McDowell's report.

MOTION -- It was moved by Bart Brashears (Mr. Rawls), seconded by Scott McKain (Mr. Erickson) and carried that the FFA Foundation "Executive" Sponsors be approved as the Special Project Sponsors of the "FFA Stars Awards Program."

PROGRAM PLANNING AND DEVELOPMENT DIVISION -- Mr. Gray distributed copies of the Division's Program of Work and Mission for 1975-76. He explained that each staff member develops his own plan in keeping with the specific objectives of the Division. Each staff member follows his program during the year and it is also used by the Division Director in working with staff members.

14.

THRUST '75 -- Mr. Coleman Harris gave an overview of Thrust '75, which is a series of 35 workshops to be conducted by the national officers and staff in April and May, with State followup throughout the next two years. The workshops are designed to explain how to effectively use the FFA as an integral part of the instructional program. Thrust '75 is designed to serve supervisors, teachers, State FFA Officers, Alumni representatives and teacher educators who can utilize the program to prepare future teachers (advisors).

The primary areas of emphasis in the workshops will include: (1) The new Advisor's Handbook developed by a national writing team and funded in part by Merck Foundation as an FFA Foundation Special Project; (2) the new FFA Activity Handbook, which will include existing handbooks in revised form; (3) an updated and revised FFA Chapter Guide; (4) expanded leadership and personal development materials as well as considerable new audio-visual presentations. Further information on the Thrust '75 Program is to be sent to the States in the near future.

NATIONAL OFFICER TOUR -- A brief report was given by Mr. Harris on the 1975 National Officer Tour. The Tour will last approximately 3-1/2 weeks and the officers will visit 18 cities in 11 States. By dividing the officers into two teams of three as many sponsors are being contacted as in previous National Officer Tours.

LEADERSHIP CONFERENCES -- Mr. Harris reported that the 1975 Washington Leadership Conference staff will consist of Dennis Sargent, Sammy Peebles, Bruce Erath and Mike Goolsby. The format for the regional conferences will be developed by the national officers and all leadership materials will be shipped to each conference location from the FFA Center in May. The Summer Conference Program brochure will be mailed to all vo-ag departments in February. The State Presidents' Conference will again be sponsored by General Motors and the program will be basically the same as in 1974.

There was an interest expressed in having two officers in attendance at all regional conferences, if at all possible, and especially in the West Coast Conferences. It was felt the officers worked much better as a team on this type of an activity.

MOTION -- It was moved by Gary Kelley (Mr. Lewis), seconded by Bart Brashears (Mr. Erickson) and carried to accept Mr. Harris' report.

SPONSORS RECOGNITION DINNER -- During the past several years, the Program Division has assumed the responsibility of the planning of the Sponsors Recognition Dinner at the National FFA Convention, working closely with Mr. McDowell and the Sponsoring Committee in planning and expediting the program for recognition of the 15, 25 and 30 year sponsors and the business meeting of the sponsors. Mr. Gray proposed that this dinner be designated as a specific sponsor function and to be in harmony with the convention program; that Mr. McDowell and Mr. Sargent be responsible for the total planning of the dinner and program as per inputs from the Chairman of the Sponsoring Committee, and expediting the function. The Program Division would cooperate with Mr. McDowell and Mr. Sargent in agreed areas of need, such as ordering plaques, assigning and preparing national officers to participate and in other areas as mutually agreed upon.

MOTION -- It was moved by Scott McKain (Mr. Dreessen), seconded by Gerrit DeBruin (Mr. Erickson) and carried to accept Mr. Gray's proposal regarding the Sponsors Recognition Dinner and Sponsors Meeting program.

SLIDE PRESENTATION -- Gerald Metzler, Pennsylvania FFA Association and a 1974 WEA participant, was introduced and gave a slide presentation on his recent tour of Europe, and particularly Switzerland. Following the slide presentation Gerald told of some of his experiences on his tour and answered questions directed to him by the Board members.

MOTION -- It was moved by Gary Kelley, seconded by Gerrit DeBruin and carried to accept Gerald Metzler's report and that he be commended for a job well done. The Board of Directors agreed.

INTERNATIONAL PROGRAMS -- SPECIAL PROJECT SPONSOR -- At a previous meeting the Boards had recommended that consideration be given to the possibility of the International Program being sponsored as a Special Project of the National FFA Foundation. Mr. McDowell indicated he would like the Boards to more specifically spell out what type of program(s) they desire. He said this could be in the areas of the (1) WEA Program; (2) a Country to Country Project, such as the Brazil Project and (3) the First World Conference and International Agricultural Olympics for Vocational Agriculture Students. After each of these projects were briefly discussed, Mr. McDowell asked the Boards approval to go ahead and obtain a Special Project Sponsor for the three International Programs.

MOTION -- It was moved by Gary Kelley (Mr. Erickson), seconded by Scott McKain (Mr. Lewis) and carried that the Boards recommend to the Foundation Board of Trustees the acceptance and implementation of Mr. McDowell's proposal regarding the three International Programs, and to seek Special Project sponsor(s).

INTERNATIONAL ADVISORY COMMITTEE -- The Chairman announced the appointment of the following individuals to the International Advisory Committee:

Dr. Richard F. Welton, Assistant Professor, Southern Illinois University, Carbondale, Illinois;
 Mr. H. E. Edwards, Senior Program Officer/DVTE, U. S. Office of Education, Chicago, Illinois;
 Mr. Paul Stull, Teacher of Agricultural Education, Walkersville, Maryland;
 Alpha Trivette, National FFA President, Ladysmith, Virginia.
 (The fifth member of the committee to be appointed from the incoming Board members.)

JAN. 1975
FOOD FOR AMERICA -- Mr. Reuwee reported that the "Food for America" project will be ready for introduction at the Thrust '75 meetings. The program is co-sponsored by four Special Project sponsors to the National FFA Foundation. "Food for America" is not an award program and will not require mailings or supervision by the State Associations. Information on

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the program will be mailed to the chapters as part of the Chapter Guide to FFA Activities. Chapters that wish to participate will send a postcard to the Center indicating their interest, and materials will be mailed to them. The FFA will monitor participation and success of the program through evaluations provided by elementary teachers.

Dennis Sargent suggested that the Boards recommend to the Board of Trustees that the 16% going into the Foundation General Fund from this Special Project be made available for the "Food for America" program. However, most Board members felt a commitment could not be made by them at the present time. Mr. Reuwee's report on "Food for America" was approved.

JAN. 1975
FFA CONTESTS -- Mr. Ted Amick reviewed in detail the 1974 FFA Contests Study Committee Minutes. Mr. Amick recommended that the 1975 Horticulture Contest be held at the Swope Park Greenhouse Complex. Without objection, all agreed that this was a management decision for the staff to make.

MOTION -- It was moved by Gerrit DeBruin (Mr. Erickson) seconded by Pete Giacomini (Mr. Dreessen) that there be three sets of oral reasons for the Dairy Cattle Contest. After considerable discussion the motion failed.

MOTION -- It was moved by Bart Brashears (Mr. Rawls), seconded by Gary Kelley (Mr. Dreessen) and carried that there be two sets of oral reasons for the Dairy Cattle Contest.

RECOMMENDATION -- It was recommended by Pete Giacomini that in the future any study committee of this nature have student representation.

MOTION -- It was moved by Gerrit DeBruin (Mr. Lewis), seconded by Pete Giacomini (Mr. Lacey) and carried that all Dairy and Livestock teams have three contestants.

MOTION -- It was moved by Bart Brashears (Mr. Lacey), seconded by Gerrit DeBruin (Mr. Galbraith) and carried that the name of the National Showmanship Contest be changed to "Showmanship Merit Recognition Program."

The meeting was recessed at 5:30 p.m.

Wednesday Morning - January 29, 1975

The meeting was reconvened at 8:05 a.m. by the Chairman with all members of the Boards present.

COMMITTEE APPOINTED -- The Chairman appointed Messrs. Gray, Dreessen, Galbraith, Alpha Trivette and Scott McKain to meet during the lunch hour relative to "Suggested Guidelines for Implementing Regional Realignment and Other Convention Committee Recommendations".

JAN. 1975

DISCUSSION OF "STUDY COMMITTEE MINUTES FOR 1974 CONVENTION" -- CONTINUED --

The Study Committee Minutes on National Contests at the 1974 Convention were reviewed item by item by Mr. Ted E. Amick, FFA Program Specialist-Contests, with emphasis on the committee's recommendations.

Milk Quality and Dairy Foods Contest - The Boards agreed to several modifications in "terminology" and that guest judges be brought in on a rotation basis.

Meats Contest - It was agreed that the names on the meat identification chart be updated.

Poultry Contest - Agreement was reached that the 1976 Contest be conducted with the following revisions:

1. Remove 4 Broiler breeder female class (live birds);
2. Add one class of ready to cook tom or hen turkeys;
3. Adjusted white shell market eggs (24-20) having
 - (1) Interior Class; (2) Exterior Class and (3) Break-Out Class (new);
4. Add two sets of reasons on (1) One Class of Production Pullets and (2) One Class of Production Hens.

Mr. Lacey commented in favor of bringing in guest judges on a rotating basis for all National FFA Contests.

MOTION -- It was moved by Bart Brashears (Mr. Lacey), seconded by Gerrit DeBruin (Mr. Dreessen) and carried that the National FFA Board of Directors strongly recommend that official judges of all National Contests be rotated and/or guest judges be rotated among States.

Livestock Contest - The Boards accepted the following recommendations:

1. A sliding scale for cutability for swine and steers be added to livestock scoring.
2. Three sets of oral reasons be used in the livestock contest.

The Boards sustained current policy that judging teams shall be composed of three members (Horticulture team has 4 members) plus one alternate who may judge as needed.

Agricultural Mechanics Contest - No change.

Horticulture Contest - Mr. Amick explained the reason for the action taken that the Horticulture team shall be composed of four members. (See Governing Committee Minutes - January 7, 1975).

MOTION -- It was moved by Pete Giacomini (Mr. Lewis) seconded by Bart Brashears (Mr. Edwards) and carried that 30% of the participants in all National Contests be rated Gold, Silver and Bronze, with the remaining 20% being undesignated. However, in the final written announcement of results, teams will be ranked from top to bottom in the order of their placing.

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MOTION -- It was moved by Pete Giacomini (Mr. Lewis) seconded by Bart Brashears (Mr. Edwards) and carried that the recognition policies as currently in Bulletin No. 4 be followed in all National Judging Contests.

The Boards agreed with the committee's recommendation that as many contests as possible be placed on computer.

Considerable discussion took place concerning the recommendation that tests used in the contests not be released. Bart Brashears moved that "the tests for all contests be returned to the participants"; this was seconded by Gerrit DeBruin but the motion was not sustained by the Board of Directors. Consequently the Study Committee's recommendation not to release tests used in the contests was accepted.

JAN. 1975

FARM BUSINESS MANAGEMENT CONTEST APPROVED -- Next, Mr. Amick reviewed the rationale, objectives and methods of operation of the proposed Farm Management Contest, as well as procedures for implementation of such a contest. There were many "pros" and "cons" concerning the approval of such a contest. A question was raised with regards to funding of the contest. Mr. McDowell mentioned that if the contest wins approval, it will not be implemented until 1977, and there should be no problem in obtaining a sponsor. He also added that the National FFA Foundation Sponsoring Committee is very strongly in favor of a Farm Business Management Contest. It was discussed that even a non-productive oriented contest would have merits and would encourage good instruction in economics and management.

MOTION -- It was moved by Mr. Erickson (Gerrit DeBruin) seconded by Mr. Rawls (Scott McKain) and carried that a Farm Business Management Contest be implemented in accordance with the following procedures:

- Selection of Farm Business Management Contest superintendent and committee;
- Obtaining a special sponsor for the contest;
- Development of a "Guide to Better Farm Business Management";
- Field Testing of this contest by at least two States in 1976;
- Final approval for a Farm Business Management Contest by the National Board of Directors in July, 1976;
- Distribution of contest rules and regulations in August, 1976;
- First National FFA Farm Business Management Contest at the 1977 National FFA Convention.

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REPORT ON BOAC DEVELOPMENTS -- Next, Mr. Amick reported briefly on BOAC activities. The number of chapters participating in 1974 was 715. A new BOAC movie is currently being produced on "How To" plan and implement a BOAC program.

MOTION -- It was moved by Bart Brashears (Mr. Lacey), seconded by Scott McKain (Mr. Lewis) and carried to accept Mr. Amick's reports as amended.

MOTION -- It was moved by Gary Kelley (Mr. Erickson), seconded by Pete Giacomini (Mr. Lacey) and carried that the information regarding the 1976-77-78 National Contests (New Bulletin No. 4) be not released until after the 1975 National FFA Convention.

MOTION -- It was moved by Pete Giacomini (Mr. Dreessen) seconded by Gary Kelley (Mr. Bunten) and carried that future study committees selected to evaluate National FFA Contests have student representation.

REPORT OF SPECIAL COMMITTEE ON FFA HISTORY-COMMEMORATIVE ACTIVITIES -- Mr. Galbraith, Committee Chairman, presented the following report:

"FFA History --- The committee recommends the National FFA Board of Directors authorize \$10,000 from reserves be set up as a footnoted line item in the budget for the development of the 50th Year History of the FFA.

Commemorative Activities - FFA 50th Anniversary --- The suggested commemorative activities were reviewed with Mr. Reuwee. Additional suggestions were recommended, others amended, and some rejected. The committee recommends that the commemorative stamp suggestion be pursued as soon as possible; that further ideas be sought and feasibility studies initiated and reported to the July Board Meeting. It further recommends the commemorative goals be rewritten as objectives and to focus on celebration of the Heritage of the FFA."

MOTION -- It was moved by Pete Giacomini (Mr. Erickson), seconded by Gary Kelley (Mr. Lacey) and carried that \$10,000 from the Reserve Fund be set up as a footnoted line item in the budget for the development of the 50th Year History of the FFA.

MOTION -- It was further moved by Gary Kelley (Mr. Lewis) seconded by Bart Brashears (Mr. Bunten) and carried to accept and implement the Special Committee Report on FFA History - Commemorative Activities.

The Boards then acted upon other specific recommendations of the FFA Finance Committee as follows:

MOTION -- It was moved by Bart Brashears (Mr. Lacey), seconded by Gary Kelley (Mr. Bunten) and carried that the Job Title of Executive Director be named Administrative Director with no change in authority, duties or responsibilities.

MOTION -- It was moved by Gary Kelley (Mr. Galbraith) seconded by Gerrit DeBruin (Mr. Lewis) and carried that the price of the official FFA jacket be increased by \$.25 from \$14.00 to \$14.25.

MOTION -- It was moved by Scott McKain (Mr. Bunten) seconded by Bart Brashears (Mr. Lewis) and carried to approve the salary adjustments for the Magazine personnel as recommended by the Finance Committee.

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TRAVEL EXPENSES FOR JUDGING COMMITTEES -- A discussion took place relative to the source of funding of needed travel expenses of judging committees. Some thought funding should come from the FFA Foundation. However, others felt very strongly that since the FFA Foundation is funding the awards, it is the FFA Organization's responsibility to cover the expenses for judging committees to select the award winners.

In answer to an inquiry of the increase in the Program Division's travel budget, Mr. Gray replied that this increase was needed in order to provide services to the States especially in relation to Thrust '75 in the next fiscal year.

MOTION -- It was moved by Gerrit DeBruin (Mr. Rawls) seconded by Scott McKain (Mr. Edwards) and carried that \$4,000 be removed from the Program Division's staff travel budget to create a new line item for travel of Special Judging Committees.

MOTION -- It was moved by Gerrit DeBruin (Mr. Erickson), seconded by Gary Kelley (Mr. Lewis) and carried to approve an increase in allowance from \$.09 to \$.12 a mile for National Officers, Board members, Consultants and FFA staff for use of private automobile on official FFA business.

MOTION -- It was moved by Gary Kelley (Mr. Bunten), seconded by Scott McKain (Mr. Dreessen) and carried to authorize Mr. Hawkins to consult with an architect, to make a feasibility study and apply for a site plan to construct a new addition to the warehouse building to relieve the critical problem of storage; however, no further remodeling is authorized until a final report is submitted to the FFA Finance Committee and Board of Directors at the July, 1975 Meeting.

TRAVEL EXPENSES FOR ADDITIONAL CONSULTANTS TO BOARD MEETINGS -- Dr. Gilbertson in behalf of AATEA presented to the Boards for their consideration the funding of travel expenses for two additional consultants to Board meetings by FFA. At the present time the expenses for only one AATEA consultant is paid by FFA. It was brought out that the consultants have assumed responsibilities at the National FFA Convention the past 2-3 years. A discussion followed.

It was mentioned that the Finance Committee also recommended funding of travel expenses by FFA for two additional teacher consultants to the January Board meetings only. (Expenses to the July meeting are currently paid by the Foundation.)

MOTION -- It was moved by Scott McKain (Mr. Dreessen) seconded by Gerrit DeBruin (Mr. Bunten) and carried to accept and implement the recommendations of the Finance Committee for funding of travel expenses for two (2) additional teacher educators (AATEA) and two (2) additional teachers (NVATA) for the January Board meetings only.

COMMITTEE B REPORT ACCEPTED -- Scott McKain presented Committee B Report regarding the FFA Development Fund. The following recommendations were made by this committee:

"The National FFA Board of Directors and National Officers authorize the FFA Foundation to accept and/or set aside funds and other property in an Endowment and Development Fund for the purposes which would be specified as:

1. Development, expanding and improving the facilities of the National FFA Center.
2. Exemplary projects for innovative FFA activities.
3. An FFA/Vo-Ag. Enrichment Fund which may or may not carry a specific designation.

It is to be understood that all gifts are to be used for the specific purpose as designated by the donor and that all activities for which the funds are used will be subject to the approval of the National Board of Directors and Board of Trustees."

MOTION -- It was then moved by Scott McKain (Mr. Rawls), seconded by Bart Brashears (Mr. Erickson) and carried to accept and implement the Report of Committee B.

(NOTE: The legality of shifting the Development Fund and the responsibilities for expanding it from the Board of Directors and National Officers to the Board of Trustees of the Future Farmers of America Foundation, Inc., as recommended by the committee, will need to be explored since the recent legal clearance for this function did not anticipate a shift of these responsibilities to the Trustees.)

MOTION -- It was moved by Scott McKain (Mr. Erickson) seconded by Bart Brashears (Mr. Galbraith) not to accept the proposal submitted by Dees Communications, Inc.

POST-SECONDARY AGRICULTURE STUDENT ORGANIZATIONS -- The recommendations of the National Committee on Post-Secondary Agriculture Student Organizations were discussed, however, no action was taken.

FFA AWARDS PROGRAM -- Mr. Robert A. Seefeldt presented a review of the FFA Awards Program.

1. Agricultural Proficiency - The application forms for the Poultry, Fish and Wildlife Management and Outdoor Recreation award areas were reviewed by a committee that met in Mr. Edward's office in Chicago. Members of the committee were:

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Mr. Homer Edwards, Senior Program Officer, USOE, Illinois;
 Mr. Arnold Cordes, State FFA Executive Secretary, Wisconsin;
 Mr. John Thell, Agriculture Program Coordinator, Minnesota;
 Mr. Jim Guilinger, Agriculture Teacher, Illinois;
 Mr. Tom Schedler, Executive Vice President, American Fishing Tackle
 Manufacturers Association, Illinois;
 Mr. Marion Riviere, State FFA Executive Secretary, Florida;
 Mr. Dean Prochaska, State Supervisor, Kansas;
 Mr. Ted Amick, National FFA Staff, Virginia;
 Mr. Dennis Sargent, Assistant Executive Director, National FFA
 Foundation Sponsoring Committee, Wisconsin.

Minor adjustments were suggested to make these application forms better meet the needs of all students. These suggestions have been incorporated into the revision being made on all proficiency award applications. The same forms will be used for 1976-77-78.

2. Agricultural Proficiency Award Handbook - A completely new look is being given to this handbook. Copies will be available for Thrust '75.
3. A Guide For Use In Planning Your FFA Program of Activities - This is an entirely new publication which incorporates the old Chapter Champions booklet and which outlines the step by step procedure in developing a chapter program of activities. This publication will be available for Thrust '75.
4. Achievement Award Program - A small publication is presently being put together explaining how this program can be conducted.
5. National Chapter Award - Applications are in the process of being printed.
6. FFA Foundation Annual Report - Being developed and will be available about March 1, 1975.
7. Participation In Selected FFA Activities for 1973-74 - Since this publication was very popular with the States in 1974 it is presently being published again. Hopefully, copies will be available by the time of the Board meeting.
8. National FFA Report Forms - For convenience to all States the following report forms have been put together in one booklet.
 - FFA Organizational and Foundation Annual Report
 - National FFA Contest Certification
 - National FFA Foundation Payment Vouchers
 - National FFA Safety, BOAC, and National Chapter plaque
and spur requests
9. American Farmer Degree application forms - Copies of the 1975 form have been mailed to all Board members. If no serious flaws are noted, 1976-77-78 forms will be basically the same.

It was suggested that paragraph "B" on Page C of the American Farmer Degree application form could be stated more specifically, and two additional columns be added on Page 9, namely "Acquisition Cost" and "Date Purchased". On Pages 4 and 5, "X's" should be placed in the "Totals" columns under "Rate of Pay".

MOTION -- It was moved by Gary Kelley (Mr. Galbraith) seconded by Scott McKain (Mr. Lacey) and carried to accept and implement the changes on the Agricultural Proficiency application forms for Poultry, Fish and Wildlife Management, and Outdoor Recreation.

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LIVESTOCK PROFICIENCY AWARD -- Next, Mr. Seefeldt provided an analysis of the four Regional Livestock Proficiency Award Program winners for 1974. The four program winners were made up of the three major species of livestock. A discussion followed.

The meeting was recessed at 12:12 p.m. for lunch.

Wednesday Afternoon - January 29, 1975

The afternoon session was reconvened at 1:15 p.m. with all members of the Boards present.

The discussion as to possible changes in the Livestock Proficiency Award was continued.

MOTION -- It was moved by Gary Kelley (Mr. Erickson), seconded by Gerrit DeBruin (Mr. Lewis) and carried that the Board postpone, until the July meeting, any action on changing the Livestock Proficiency Award Program.

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NEED FOR CHANGE IN TABLE FOR PROFICIENCY AWARDS -- Mr. Seefeldt called attention to the need for updating the table which indicates the number of \$100.00 awards which each State may receive from the National FFA Foundation for Proficiency Awards. This was made necessary because of the addition of the 19th award, namely, Horse Proficiency Award. He suggested that the table be revised, as shown below:

<u>State Association FFA Membership</u>	<u>Number of Proficiency Award Areas a State Can Receive \$100 Cash Awards In</u>	<u>Total State Funding Available</u>
Less than 2,500	8	\$ 800.00
2,501 - 5,000	12	1,200.00
5,001 - 10,000	19	1,900.00
10,001 - 15,000	19	*2,500.00
15,001 - 20,000	19	*3,100.00
20,001 - or more	19	*3,800.00

*All funds available above the \$100 State cash award for each of the 19 Proficiency Award Programs can be used for proficiency award recognition below the State level, or can be used for 2nd, 3rd, place State winners.

MOTION -- It was moved by Gerrit DeBruin (Mr. Rawls), seconded by Bart Brashears (Mr. Galbraith) and carried that Mr. Seefeldt be authorized to implement necessary changes in the allotment table for Foundation Proficiency Awards, as suggested.

JAN 10 1975
DISCUSSION ON PLAQUES FOR PROFICIENCY AWARDS -- Mr. Seefeldt stated that it has come to his attention, from several sources, that there is a need for updating the plaques for Proficiency Awards which are being presented to award winners on the Regional and National levels, to make them more prestigious.. He suggested that a new series of plaques be developed for the 19 Proficiency Award Areas. This matter was discussed at some length.

MOTION -- It was moved by Peter Giacomini (Mr. Rawls), seconded by Gary Kelley (Mr. Dreessen and carried that a new series of more attractive plaques be authorized for the 19 Proficiency Award Areas.

MOTION -- It was moved by Gary Kelley (Mr. Lewis), seconded by Scott McKain (Mr. Buntten) and carried that the Board accept Mr. Seefeldt's report.

FURTHER DISCUSSION CONCERNING THE MAILING OF BULLETIN NO. 4 --

MOTION -- Gary Kelley moved to reconsider previous action taken on the mailing of Bulletin No. 4 to the States. Peter Giacomini sustained the motion to reconsider.

The pros and cons for delaying the mailing of this Bulletin were discussed, and the opinion was expressed that the reasons for sending it out earlier seemed to outweigh the reasons for waiting until after the National FFA Convention. The Chairman called upon Mr. Harris for further clarification. He stated that the reasoning back of the plan for including the revised Bulletin No. 4 in the mailing with other materials was to get all materials into the hands of the teachers in one package. This would eliminate the expense of another mailing, and would also make it easier for the State Departments to handle all at once. The plan was to send out a set of materials which can be placed in a binder. It will be an "Activities Handbook" for 1976-1978. It was suggested that in order to avoid any possible confusion in conducting the 1975 National Judging Contests, perhaps a special cover sheet could be included, calling attention to the fact that the new Bulletin No. 4 covers only the period 1976-1978 and does not apply in 1975.

MOTION -- It was moved by Gary Kelley (Mr. Lacey), seconded by Bart Brashears (Mr. Rawls) and carried, that the previous motion concerning Bulletin No. 4 be amended; that the revised Bulletin No. 4 be included in the general mailing to the States with the stipulation that a cover sheet be included, indicating that the revised Bulletin No. 4 applies to the Years 1976-1978 only.

INTRODUCTION -- Dr. Edwin L. Rumpf, Acting Director of the Division of Vocational and Technical Education, U. S. Office of Education, was introduced to the group by the Chairman. Dr. Rumpf complimented the Vocational Agriculture people throughout the country for the fine work they are doing, stressing that the dedication and service they provide cannot be measured in dollars and cents.

He emphasized the fact that the Military and more Government Agencies, are becoming more aware of the leadership demonstrated by young people in Vocational Education, and what can be accomplished through vocational student organizations. Dr. Rumpf then brought the group up-to-date on new legislation which is pending in the Congress and of some of the prospects for the future. He also commented briefly on the cooperative working relationships between the Headquarters and Regional office staffs. He invited questions from the group, and a very interesting and informative period followed.

MOTION -- It was moved by Bart Brashears (Mr. Lewis), seconded by Gary Kelley (Mr. Erickson) and carried that the members of the National FFA Board of Directors and National FFA Officers go on record as expressing their sincere thanks and appreciation to Dr. Rumpf for his attendance at the Board meeting and for his willingness to answer all questions addressed to him. The Board members also wish to commend Dr. Rumpf for his support for Vocational Agriculture including the FFA.

COMMITTEE REPORT -- Bart Brashears gave a report on action taken by a committee composed of Mr. Dreessen, Chairman, Mr. Gray, Mr. Lewis, Alpha Trivette, and Bart Brashears. The following recommendations were made by this committee:

1. That the Board of Directors and National Officers commend Agricultural Promotions, Inc. on publicizing and promoting Agriculture in the Bicentennial Celebration, and encourage FFA members nationwide to participate in Farmfest '76 in celebration of Agriculture's role in the Bicentennial.
2. That the Board of Directors and National Officers accept and fully implement Article VI, Section D., Item C of the FFA Constitution - and Article III, Section B. of the Bylaws, as approved by the official delegates at the 1974 National FFA Convention.

The changes approved by the delegates are as follows:

Article VI, Section D, Item C "State Farmer Degree" - Amend by striking "2%" and inserting "3%" to read as follows:

"Each State Association shall be entitled to elect at least 10 qualified individuals annually; where State membership exceeds 500, not more than 3%* of the total State membership may be elected..."

(*Any State Association, in the judgment of its delegates, may be more restrictive but may not exceed the amended quota.)

Article III, Section B - FFA Bylaws --

The names of the FFA regions shall be "Eastern" in place of "North Atlantic", "Central," "Southern" and "Western" in place of "Pacific".

Central Region - 12

Illinois
Indiana
Iowa
Kansas
Kentucky
Michigan
Minnesota
Missouri
Nebraska
North Dakota
South Dakota
Wisconsin

Southern Region - 9

Alabama
Arkansas
Florida
Georgia
Louisiana
Mississippi
Puerto Rico
South Carolina
Tennessee

Eastern Region - 15

Connecticut
Delaware
Maine
Maryland
Massachusetts
New Hampshire
New Jersey
New York
North Carolina
Ohio
Pennsylvania
Rhode Island
Vermont
Virginia
West Virginia

Western Region - 14

Arizona
California
Colorado
Hawaii
Idaho
Montana
Nevada
New Mexico
Oklahoma
Oregon
Texas
Utah
Washington
Wyoming

MOTION -- It was moved by Gerrit DeBruin (Mr. Rawls), seconded by Bart Brashears (Mr. Erickson) and carried, that the above Committee Report be accepted.

PROPOSAL FOR NEW MANUAL -- Mr. Erickson presented a proposal for a new type Manual which would "tell the story" to FFA members. He feels that the present Manual is not written in the language of young people and is not read by the "average" FFA member, although some Board members disagreed with this statement. He also stated that he feels the present Manual contains information that has little relevance to the typical 14-18 year age group. Mr. Erickson distributed copies of a proposed Manual, with illustrations, which he termed a "working Manual" for FFA members. It was printed on 8½ x 11 paper to fit into the student notebook. He stated he actually feels that three Manuals are needed, namely, (1) A Student's Handbook; (2) An Advisor's Manual; and (3) A Ritual and Source Manual. He urged that serious consideration be given to the development of a new manual along the lines suggested, and that sufficient funds be included in the Budget for this purpose.

MOTION -- It was moved by Gerrit DeBruin (Mr. Lewis), seconded by Gary Kelley (Mr. Dreessen) and carried that a committee be appointed to study the development of an FFA Member's Handbook and report at the July Meeting of the Board.

REVIEW OF BUDGET FOR 1975-1976 -- The next item for consideration was a review of the Budget for 1975-76. The report was presented by Mr. Campbell, FFA Treasurer, who distributed copies of the proposed Budget. Several internal adjustments were explained by Mr. Campbell. These included certain changes in travel funds (made at the suggestion of the Finance Committee) and the transfer of \$10,000 from the Reserve Fund for the preparation of a "50 Year History". A balanced Budget was recommended for adoption with the provision that it be reviewed in July in light of present economic conditions. (See Appendix D.)

MOTION -- It was moved by Gary Kelley (Mr. Edwards), seconded by Gerrit DeBruin (Mr. Galbraith) and carried that the proposed Budget for 1975-76 be accepted subject to a review if necessary in July.

REPORT AND RECOMMENDATIONS OF THE FFA SUPPLY SERVICE -- The Chairman introduced the following members of the National FFA Supply Service Staff: Mr. Harry J. Andrews, Acting Manager; Mr. Paul Kidd, Production Manager; and Mr. Bill Skinner, Supervisor, Order Department. Mr. Andrews gave a report on the service and operation of the Supply Service. Sales have increased approximately \$380,000 from July 1 through December 31, 1974 over the same period in 1973. However, to offset this, costs have continued to rise on merchandise and other services. Shortages are still being experienced which has necessitated back-ordering of some items. He stated that various proposals have been received, suggesting new items to be added to the catalog as follows: Insulated Vests, Western Hats, Letterheads, Audio-Visual Materials, Notebooks, Jewelry and Bicentennial items. Samples of new items were distributed for the Board members to review.

At the July, 1974 Board Meeting, Mr. Andrews was authorized to sell insulated vests and western hats on a trial basis during the National FFA Convention in Kansas City. He reported that both items sold well at the Convention, but he does not recommend stocking the western hats due to lack of warehouse space. The hats, however, will be available for sale at the 1975 Convention.

It had been suggested that Proficiency Award forms be stocked and sold by the Supply Service but was not recommended for inclusion in the catalog. Various jewelry and other items were reviewed and discussed by the Boards with the following action being taken:

MOTION - RE: NEW ITEMS TO BE CARRIED IN FFA CATALOG -- It was moved by Peter Giacomini (Mr. Edwards), seconded by Gary Kelley (Mr. Lewis) and carried that in line with the recommendations made by Mr. Harry J. Andrews, Acting Manager of the National FFA Supply Service, the following items be authorized for inclusion in the FFA catalog: Insulated Vests (Blue and Gold); FFA Letterhead; Bicentennial Flags (Miniature); 15 Audio Visual Sets; Activity Handbook with Tabs; Chapter Guide; Advisor's Handbook; Money Clip (with knife and nail clip); Pull-apart Key Ring; Gold Charm Bracelet; Gold Necklace; and a Broach-type Pin. The new Gold Jewelry items will be substituted for three similar items now in the catalog.

DELETION FROM FFA OFFICIAL CATALOG -- Mr. Andrews reported that the publication entitled "FFA-The National Organization for Students in Agribusiness and Natural Resources" is now out-of-print and there are no plans to update or reprint it. Therefore, this item is being deleted from the FFA official catalog.

NORTH DAKOTA PROPOSAL -- Mr. Andrews called upon Mr. Erickson to present a proposal submitted by Mr. Jerry Axtman of North Dakota concerning items to be made available to chapters, through the Supply Service, for re-sale. Copies of this material, consisting of place mats, napkins, invitations, etc. were displayed. Members of the Board reviewed the samples but it was thought that it would not be practical to stock such items at this time since the proposed themes would be limited to a one-year sale. No formal action was taken but it was suggested that Mr. Erickson inform Mr. Axtman that he may submit competitive bids on future work if he cares to do so.

PROBLEMS WITH LETTERING ON CORDUROY JACKETS -- Mr. Andrews next reported on a problem being encountered in connection with certain requests for lettering on the Official FFA Corduroy Jackets. The official policy as of now reads: Name and/or one office or honor on front of jacket; State and Chapter name on back. Since more and more vocational agriculture departments are becoming specialized in one area of study, such as MECHANICS, HORTICULTURE, FORESTRY, etc., the Supply Service is receiving orders requesting lettering of these words underneath the chapter name on the back of the jackets. In addition, more and more JUNIOR high or mini chapters are being formed, and, again, this extral lettering is requested. Due to the time needed to place this lettering on these jackets, it is becoming more costly. In many cases the lettering will not fit properly on the jackets. Mr. Andrews stated that we now have on hand nine small specialty patches, as listed on the inside of the front cover of the latest catalog. As a possible solution to the above problem, Mr. Andrews suggested that perhaps these patches could be sewn on the corduroy jacket, underneath the front emblem for those members engaged in one specialty. An additional charge would have to be made for this service. He asked for suggestions as to how to handle this problem. Several members of the Board and most of the National Officers were opposed to the use of the "patches" on the jackets.

MOTION -- It was moved by Peter Giacomini (Mr. Rawls), seconded by Gary Kelley (Mr. Erickson) and carried, that the Board accept the report of the FFA Supply Service.

DISCUSSION ON POLICY FOR DETERMINING CONVENTION DATES -- The next matter on the Agenda was a discussion concerning the reasons for changing the National FFA Convention dates to November in 1975. The Chairman stated that several letters have been received from the States, as well as from the NVATA, protesting this change and he felt that the matter should be discussed. Mr. Gray pointed out that down through the years the FFA has worked closely with the American Royal in setting up the convention dates. The main reason for this is so that the FFA Organization can avail itself of the facilities offered by the American Royal in connection with its judging contests, its entertainment and financial support, as well as providing close ties with Agriculture. Mr. Rawls stated that the American Royal officials are aware of the discontent and opposition that has resulted from this change, but they wish to continue to cooperate in every way with the FFA. Dr. Thompson stated that the Teacher Educators oppose the change. Mr. Harrison remarked that the Teachers were not made aware of the change until they arrived in Kansas City. This works a definite hardship on them because they project their activities for as much as two years in advance. It was suggested that perhaps the Board should establish a policy for determining convention dates. However, it was the consensus of opinion that this not be done at this time; that the recommended dates for 1975 be approved; and, that the staff members work closely with the American Royal people in Kansas City.

MOTION -- It was moved by Bart Brashears (Mr. Dreessen), seconded by Gary Kelley (Mr. Galbraith) and carried that the official dates for the 1975 National FFA Convention be approved for November 11-14.

DISCUSSION ON FFA PUBLIC SPEAKING CONTEST -- Mr. Dreessen commented on the fact that some speeches used in FFA Public Speaking Contests do not mention the FFA. He was of the opinion that for such an omission, 50 points should be deducted on the score card. This matter was discussed but no definite action was taken. It was the consensus that the relationship between Vocational Education and FFA should definitely be stressed in speeches. It was recommended that this matter be discussed in further detail at the July Board Meeting.

MOTION - RE: QUALIFIED JUDGES OF AWARDS -- It was moved by Bart Brashears (Mr. Rawls), seconded by Peter Giacomini (Mr. Galbraith) and carried that the FFA Board of Directors strongly recommend that only qualified persons be used to judge FFA Contests and Awards in the respective categories.

REQUEST FOR REVIEW OF PUBLICATIONS PREPARED BY OHIO STATE UNIVERSITY -- The Board members were asked to review a set of 10 publications recently developed at Ohio State University on "Leadership and Personal Development". The request has been made that the FFA send an announcement of the availability of these publications along with the "Thrust '75" materials being mailed to the States. Due to the lateness of the hour, there was not sufficient time to review these materials.

RECOGNITION OF STATES WITH 100% MEMBERSHIP -- Mr. Gray stated that because of lack of time, it would be necessary to delay until the July meeting, further action on recognition of States with 100% membership and 100% Superior Chapters. Without objection, it was so ordered.

RETIRING BOARD MEMBERS HONORED -- The National FFA President presented American Farmer Degree Key tie bars to Mr. Ralph Dreessen and Mr. Gordon Galbraith in recognition of their outstanding service on the FFA Board of Directors. Both gentlemen expressed appreciation for the opportunity to serve on the Board and stated that they now have a much better understanding of the operation of the National FFA Organization. The Chairman thanked them for their dedicated service as Board members.

NATIONAL PRESIDENT EXPRESSES THANKS -- Alpha Trivette, on behalf of himself and his fellow officers, expressed thanks and appreciation to the members of the Board of Directors for their guidance and direction since their election to National Offices.

There being no further business to come before the Boards, the meeting was adjourned at 4:30 p.m.



Wm. Paul Gray, Secretary



H. N. Hunsicker, Chairman

A P P E N D I X

M I N U T E S

F F A

B O A R D O F D I R E C T O R S

A N D

B O A R D O F N A T I O N A L O F F I C E R S

Alexandria, Virginia
January 27-29, 1975

January 27, 1975

MEMORIAL TO V. STANLEY ALLEN

How do you condense a lifetime into a few words? Obviously it cannot be done; but it is appropriate that we say a few words today as a memorial to a man who gave 23 years of his life in service to the FFA.

When I joined the staff of The National FUTURE FARMER in January, 1955, I soon noticed that the man who preceded me as editor, Mr. Lano Barron, relied heavily on the advice and recommendations of a young man who was the Circulation Manager and Bookkeeper at the time, Mr. V. Stanley Allen.

When I became Editor, three years later, one of the greatest assets the magazine had was the fact that V. Stanley Allen was on its staff. "Stan" usually maintained two offices in those days--one at the magazine offices and the other, his dining table at home where he spent many hours at night and on weekends working for the magazine and the FFA. His only pay for this extra work and extra hours was the inner satisfaction that comes to a conscientious person for a job well done. He received no additional compensation, he received no additional leave for those extra hours.

Two words stand out when we think of Stan Allen-- "Honesty and Integrity." I know of no one who lived more fully those words from the closing ceremony of the FFA "...honest and fair in the game of life." He would not wear FFA jewelry or identification because as he told me many times, "I did not earn it as a member." Thus, it was a happy occasion for many when he stood on the stage at the National FFA Convention in 1962 and President Vic Butler of Florida awarded him the Honorary American Farmer degree.

With Stan handling the finances on the magazine, and later the FFA after he became Controller, we could go home and sleep soundly at night knowing they would withstand the scrutiny of the National Advisor, the National FFA Officers, the Board of Directors, the Stoy-Malone Auditing firm, and yes, even the House Judiciary Committee which has the responsibility of general oversight of the financial matters of this organization. He was a model of "honesty and integrity" for all FFA employees.

Stan was a good listener. You could go to him with a problem, as I frequently did, and he had the patience to listen endlessly while you talked it out. Almost without exception you left his office with a solution he had suggested, or convinced the course of action you had chosen was the right one to take; and when these discussions involved sensitive matters such as personnel, you left knowing that what you had discussed would never be repeated by him outside his office.

Stan grew up in Alexandria, Virginia, but spent considerable time with his grandparents on their farm and with their commercial fishing business at Colonial Beach, Virginia. He held a variety of jobs during his youth;

served in the Navy during World War II, earned a degree in accounting at Strayer College in Washington, D. C. He entered the banking business, but left that position to join the staff of the Future Farmers Supply Service. In 1952, he joined the staff of The National FUTURE FARMER before the first issue of the magazine was published, and later became Business Manager, a position he held until the FFA was re-organized administratively in 1971, and he was asked to assume the responsibility of Controller. Even then, by mutual consent, he continued to serve as the magazine's Circulation Manager.

Those of us who were privileged to work with Stan knew him as a loyal and dedicated worker, a family man of impeccable character, a man who loved sports and the outdoors; particularly golf, boating and fishing. It was a source of satisfaction to many that he lived to see his son named to the All-American Golf Team for Colleges and Universities in 1974.

Stan's loyalty and dedication to the FFA cannot be expressed more clearly than it is expressed on the marker on his grave in Mount Comfort Memorial Cemetery about five miles southwest of where you now sit. It simply says, "V. Stanley Allen, 1926 to 1974," and under that is proudly and prominently displayed in bronze the official emblem of the FFA.

And now will you join me in a word of prayer:

Our dear Father in Heaven, we pause here today in a brief memorial for our friend and fellow worker, V. Stanley Allen. And while we come before Thee with sad hearts as we mourn his passing, we would also want You to know that we offer this as a prayer of thanksgiving--thanking Thee that while he did live, You did send him to live and work for a while with us and for this organization. Certainly, our Father, the privilege of knowing and working with him is one of Thy blessings that has been ours to enjoy. We would offer our prayers for his wife, Marion, and for his son, David, and for his Mother. May they be comforted in their sorrow by knowing that his was not a life lived in vain but a life lived in service to his fellow man and the FFA--a life in which he frequently gave more than was required of his time, his talent, his dedicated service and his loyalty. As we meet here this day to carry on the work that he helped us shoulder for 23 years, our prayers are that he is with Thee in what Christ from the Cross called "Paradise." Amen.

Given at the meeting of the FFA Board of Directors and National Officers, January 27, 1975, Olde Colony Motor Lodge, Alexandria, Virginia, by Wilson W. Carnes.

MINUTES
FFA GOVERNING COMMITTEE

APPENDIX B

January 7, 1975

The meeting of the FFA Governing Committee was conducted by telephone on January 7, 1975, by H. N. Hunsicker, Chairman. Persons participating included H. E. Edwards, Byron F. Rawls and Wm. Paul Gray.

Background: Since the Horticulture Contest is a new contest, and in need of constant and careful review in order to make it a viable contest, it was decided that a change in the number of contestants was needed for the 1975 contest.

Situation: The recommendation by Dr. Richard F. Stenson, Superintendent of the Horticulture Contest, was that the number of students in the contest be increased from three to four. This will allow for two students in the floriculture section and two students in the nursery section. This change is necessary, since one section may be more difficult than the other, a factor almost impossible to completely regulate.

It was moved by Mr. Edwards, seconded by Mr. Rawls and carried that the number of students in the Horticulture Contest be increased to four contestants, with teams permitted to bring alternates who may judge if a regular member is unable to participate in the contest.

Respectfully submitted,


Wm. Paul Gray
Secretary

REPORT OF REVIEW COMMITTEE
FOR
NATIONAL FFA SUPPLY SERVICE

Areas of Review:

1. Observed processing (walk-through) of an order from the moment the mail was opened until the order was shipped.
2. Interviewed and observed activities of individual employees at their respective work areas.
3. Inspected and evaluated merchandise in stock and in process.
4. Discussions with key management personnel.

Observations and Impressions:

1. Evidence of sincere concern in all areas that the Supply Service is geared to personal service and accommodation to the FFA membership.
2. All Supply Service personnel are dedicated to the tasks being performed.
3. Personnel is well trained and knew their jobs, with evidence of in-house training for necessary employee back-up.
4. Well organized, efficient operation that reflects accountability.
5. Every effort is made to maintain quality standards.
6. Commend the Supply Service for being aware of the interest and needs of the FFA membership.

Recommendations:

1. Adequate space be provided for storage and production to assure greater efficiency.
2. Improve delivery time to the West Coast areas by utilizing United Parcel when it becomes available.
3. Seek out capable and responsible alternative sources for jackets and other items.
4. Continue to evaluate products and delete obsolete items.
5. Recommend that the Supply Service formulate a statement of its mission and objectives.

APPENDIX D

Approved January 29, 1975

FUTURE FARMERS OF AMERICA

CONSOLIDATED BUDGET

(Income and Expenses)

July 1, 1975 through June 30, 1976

Anticipated Income:

Sales (Supply Service)	\$2,820,000.00
Less: Cost of Goods Sold	<u>2,100,000.00</u>
GROSS INCOME	\$ 720,000.00
Advertising Income (Less: Space & Agency Discounts)	392,418.00
Calendar Income	128,000.00
Subscription Income	367,398.00
Membership Dues	350,250.00
Convention Registration Fees	54,000.00
Service Charge Income	45,000.00
Interest Income	38,049.00
Miscellaneous Income	3,000.00
Discounts Received	2,500.00
Royalties	325.00
Single Copy, Reprint & Binder Sales	225.00
Management Services - Special Projects	<u>25,000.00</u>
TOTAL INCOME	<u>\$2,126,165.00</u>

Expenses:

Salaries	\$ 860,736.00
Travel	115,807.00
Travel - Parents of National Officers	1,000.00
Stationery & Supplies	23,900.00
Telephone & Telegraph	15,300.00
Postage	20,950.00
Freight & Shipping Expense	90,000.00
Repairs - Office Equipment	4,450.00
Audit	15,500.00
Legal	5,000.00

Steno. Expenses - National Officers	\$ 700.00
Clothing & Equipment - National Officers	1,600.00
Office Reference Materials	500.00
Hospitalization Insurance	3,950.00
Insurance Expense	8,350.00
FICA Tax	44,400.00
Retirement Plan Expense	45,100.00
Disability & Life Insurance Expense	38,300.00
Miscellaneous Expense	3,700.00
Payroll Expense	1,600.00
Buildings & Grounds Maintenance	55,086.00
Utilities	19,100.00
FFA Week Promotion	10,500.00
Complimentary Subscriptions (NFF)	1,000.00
Complimentary Calendars	700.00
Photography & Supplies	2,000.00
Publicity & Promotion	3,200.00
Special Activities	3,250.00
Delegate Expense (National Convention)	8,300.00
National Band Expense	3,800.00
National Chorus Expense	3,200.00
Talent (National Convention)	1,000.00
Career Show (National Convention)	1,400.00
Sponsor Recognition (National Convention)	810.00
Stenotypist (National Convention)	1,000.00
Photos & Publicity (National Convention)	2,100.00
Communications (National Convention)	700.00
Printing (National Convention)	10,200.00
Convention Setup	14,200.00
Supplies (National Convention)	3,200.00
Other Convention Expenses	4,550.00
Miscellaneous Convention Expenses	800.00
Archives	750.00
Educational & Leadership Materials	8,700.00
International Activities	10,000.00
National Officer Scholarships	9,000.00
Regional Leadership Conferences	3,000.00
Awards	9,000.00
Magazine Production & Distribution	390,400.00
Advertising Rep. Commissions	7,509.00
Calendar Production Costs	61,567.00
Fulfillment Cost (Mailing List)	25,000.00
Advertising & Ad Promotion	11,200.00
Calendar Promotion	12,250.00

Calendar Sales Commissions	\$ 20,000.00
Membership Roster Distribution	7,500.00
Vehicle Expense	900.00
Advertising Expense (Supply Service)	22,500.00
Wrapping & Shipping Supplies	20,000.00
Office Expense	1,050.00
Depreciation - Buildings & Equipment	35,700.00
Loss on Shipments	2,000.00
Bad Debt Expense	750.00
Virginia Unemployment Tax	2,950.00
Sales Adjustments	1,500.00
Shortage on Orders	1,500.00
Discontinued & Obsolete Merchandise	1,000.00
Damaged Merchandise	1,000.00
Discounts Allowed	5,000.00
Contingency	<u>3,500.00</u>
 TOTAL EXPENSES	 <u>\$2,126,165.00</u>

NOTE: Due to uncertain future economic conditions this budget is approved with the provision that it be re-evaluated prior to its implementation on July 1, 1975. If it is found that the budgeted income is unrealistic, authorization is granted to proceed only at the current 1974 - 75 level of expenditures until the Finance Committee and Board of Directors can make final determination at the July meetings.