

THE NETWORK

The National Network of Grantmakers

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Annual Conference Issue

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Dellums Keynotes Conference

by Margaret-Carmen Ashurst, *The Film Fund*

The NNG Conference held in Asilomar last November focussed on ways the funding community could analyze the recent Reagan victory that would help move a more progressive agenda forward. The selection of Ron Dellums as keynote speaker was critical in shaping the tone the conference would take. Symbolically, Dellums presence was a reminder to all of us that the Republican victory in the last election was not all-encompassing and that some progressives did win (Dellums won his district by the largest margin ever!). Dellums also demonstrated his expertise as a pragmatic politician outlining for conference participants a four point program for future action.

"The Four P's – Progressive politics, Poverty, Peace and Public financing of the electoral process advocated by Dellums, guided the work groups throughout the conference. It is Dellums contention that support of progressive action in these four areas will go a long way toward building a more progressive political climate in 1988.

"The Democratic party is up for grabs," said Dellums. This last election demonstrated that the safe, centrist position taken by the party will not galvanize the party's old support, not will it attract new support. In fact, the only old supporters who stood with the party were Blacks; all other regular supporters divided their support. Trying to go to the Right also is not a winning strategy since the Republicans have already established that political perspective as their turf. Dellums contends that the Democrats will eventually have to realize that left-of-center politics has a majority of support among eligible voters, therefore, funding politicians who put forth a progressive program as well as voter registration drives to establish a broader voting progressive base will help put us in striking position when the Democrats restructure their agenda. As we look for models which prove that the Left can govern, Dellums directed our eyes towards Berkeley. This city not only voted him in again, they also voted in a progressive mayor and city council. "You must support this local government, because its significance is far greater than just for Berkeley. If it succeeds, it will be proof that the Left can govern; if it fails, it will be used as proof that we can't."

The second major area we need to address is the area of peace. In this case, Dellums seemed to feel that the problem for funders was not in identifying this area as a key one for funding; rather, he seemed to suggest that our definition of what constituted legitimate peace activities was too limited. "The issue of peace includes weapons, ending the causes of war and setting new priorities of governing." The nuclear build-up is dangerous, because nuclear safety is a farce. Already, 800 computer errors have been documented in a three year period. New weapons are being created with systems which can attack the USSR in 6-8 minutes. With computer systems which make so many errors controlling these weapons systems, it is not an impossible scenario to imagine the USSR bombing us in response to a mistake. Additionally, we need to keep in mind that the national budget has seen

increases in the military budget skyrocketing, while cuts to finance this increase have come from social programs. Dellums reminded us of Martin Luther King's line: "Bombs in Vietnam explode in the ghettos and barrios of the US."

Dellums urged us to take a new look at the facts of poverty in America today.

"This country is becoming more divided than ever before," Dellums told us. "The gap between blacks and whites is growing; the gap between rich and poor is growing." Dellums presented a startling array of facts which proved his point; increase in dropout rates, infant mortality rates, cutbacks in health care and food programs. As this gap-widening continues, programs which help organize the poor are also losing their public sector support. "We need to organize and mobilize the poor," Dellums told us,

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NNG Mission Statement

The National Network of Grantmakers is an association of individuals involved in grantmaking who are committed to social and economic justice.

Our goals are:

- To share information and provide support across grantmaking sectors (such as – private foundations, community foundations, corporate foundations, government grantmaking programs, individual philanthropists, religious giving programs, grantmakers service programs).
- To develop strategies for social and economic justice and for using existing resources to that end.
- To be a voice for issues of social and economic justice within the philanthropic community and influencing others in government, business, labor, education and political parties.
- To expand the resource base (dollars and people) for social and economic justice activities.
- To promote affirmative action and open democratic processes within NNG and the larger grantmaking community.

NNG Event at the COF

The National Network of Grantmakers is sponsoring two events (from 4:30 to 5:30 on Thursday, April 25) at the Council on Foundations annual conference April 24-26 in Washington, D.C.

The first is a roundtable discussion on grassroots activism in the 1980s. Invited speakers will explore current issues, such as the sanctuary movement, anti-apartheid protest, farm foreclosures, and plant closings, related organizing strategies, and roles for funders.

The second NNG event is a celebration of the new and expanded edition of *The Grantseekers Guide: A Funding Sourcebook, Revised and Expanded Edition*, edited by Jill Shellow. The publishers, Moyer-Bell, Ltd., are planning to have copies of the book at the Council meeting.

A brief publication announcement will be followed by a reception to be held from 5:30 p.m. to 7 p.m.

Both NNG events will be held at David Lee's Restaurant, 2661 Connecticut Avenue, N.W., which is in the neighborhood of the conference hotel, and features Mandarin Chinese cuisine. There will be a cash bar during the reception. For more information, contact Prentice Bowsher or Susan Kinoy.

Dellums

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and urged that we keep this in mind as we reviewed our funding priorities and strategies.

The last area which Dellums put to us for consideration was the area of public financing of campaigns. As long as campaigns are funded by individuals and corporations, politicians will respond to those who pay their bills, not to those who voted them into office. Party funding, PAC, etc. have only served to institutionalize this process, not end it. "It's time to get rid of the prostitution," Dellums said. We must find ways to fund groups working towards public funding of campaigns.

Dellums reminded us that we must not let redbaiting stop us. Facing the monster has strengthened us, he said. Redbaiting is bound to get greater during this next period, but it also forces us to present our positions more clearly in the public arena.

The conference went on to address issues beyond electoral politics; however, Dellums' four points proved invaluable as we began to measure our efforts during this era of Reaganomics. They will also provide a map for us to follow as we continue to fund social change.

Newsletter Deadlines for 1985

Please note! The deadlines for submitting articles for the 1985 issues of the NNG newsletter are:

April 1st for the May issue
July 1st for the August issue
Nov. 15th for the December issue

Business Meeting Report

The business meeting drew a large turnout of conference participants to make committee reports, elect new officers, and discuss the future of NNG.

The Membership Committee reported that 70 new members joined last year, bringing the total membership to 350. A priority for this year will be to do more outreach to recruit new members. The Finance Committee reported a stable financial picture, with conference fees providing a cushion to pay for other program expenses, including support for the revised edition of the *Grantseekers Guide*.

The Management Committee reported its successful efforts to achieve full membership status in the Council on Foundations for public charities making at least \$100,000/year in grants. Still being sought is membership status for individual philanthropists, although it does not appear likely that the COF Board will approve this in the near future.

The Long-Range Planning Committee reported that it had met and reaffirmed the mission of NNG and refined the goals which the membership voted to adopt. The goals are:

- to share information
- to develop action plans
- to act as a voice for social and economic justice in philanthropy
- to expand the resource base
- to promote affirmative action within the funding world.

In addition this committee made several recommendations about strengthening NNG including: making the affinity groups (e.g. Third World Caucus) integral rather than peripheral to the organization; publishing and circulating a membership directory; encouraging members to use the membership list to share information on our individual and collective efforts; getting more press coverage for NNG, such as a feature article in *Foundation News*; increasing membership by outreach to new funding sources, individual donors, religious and corporate donors, and people of color in the funding world.

After the Committee Reports and the election of new officers (see Masthead), Pat Hewitt of Joint Foundation Support presented gifts of appreciation to George Penick of the Mary Reynolds Babcock Foundation and Susan Butler of the Best Products Foundation for their leadership as past Co-Convenors.

Membership Committee

The membership committee is trying to update the existing membership list. If you are not now a member in good standing, you have until April 1, 1985 to send in this year's fee (\$25) to retain your membership. Also, please give some thought to potential new members and pass their names along to us.

In addition to updating the membership list and encouraging all of you to renew,

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The National Network of Grantmakers Management Committee

Co-Convenors

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James Browne, Field Foundation
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Susan Kinoy, The Villers Foundation
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P.O. Box 927, 1603 Healey Building
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Caribbean Basin Working Group Conference

by John Ruthrauff, Philadelphia Foundation

The Caribbean Basin Working Group (CBWG), organized in 1982, is a loosely knit group of foundation and religious funders and individual donors whose primary purpose is to work together to develop, support and implement progressive political and funding strategies for projects concerning the region. It is a non-funding, information-sharing group which has defined as its main areas of interest development aid, humanitarian aid, human rights works, and U.S. based anti-intervention projects. CBWG convenes annual educational and strategizing sessions for interested funders and publishes an annual newsletter. Members of CBWG offer technical and fundraising assistance to groups working on international issues. Members also organize and sponsor educational tours so that funders can obtain first-hand information on the complex issues surrounding Central America and the Caribbean.

On November 13-14, 1984, CBWG held its working conference just prior to the NNG Annual Conference at Asilomar. Thirty-five progressive funders attended the conference the focus of which was grassroots involvement in anti-intervention work, with a special emphasis on the Sanctuary Movement. Resource people included Robert Armstrong, researcher and writer with the North American Congress on Latin America; Jack Elder, a leader in the sanctuary movement and director of Casa Oscar Romero in Texas; and Valerie Cabot, sanctuary worker with the Catholic Relief Services in San Francisco.

Presentations emphasized the decentralized nature of the Sanctuary Movement work. It consists of over 180 local churches and synagogues across the country. Carefully screened refugee families are brought from the Southwest U.S. to sanctuaries where they provide local education and personal witness to the brutal situations in El Salvador and Guatemala. Some of the points that were discussed include: (1) only about 1/3 of the sanctuaries have refugee families at the present time; (2) it is an inherently political movement which personalizes and brings home to people the struggle in Central America; (3) until now, most of the sanctuary work has been done with out foundation support. A number of activities of the movement that could be supported were outlined including: (1) outreach, networking and educational work; (2) legal defense funds and legal assistance; and (3) bond money.

Armstrong gave a presentation on the Reagan Administration's strategy in the region. Neither the hardliners (CIA, Defense, Kirkpatrick), nor the so-called softliners (State Department), oppose the use of force in Central America. The internal debate is over how early to use force. While Armstrong said he does not believe that the U.S. will actually invade Nicaragua with U.S. troops, the invasion threat has become a "trump card" with strong elements of psychological warfare, inspiring crisis thinking in Central America. The administration also discredits the left as repeatedly crying wolf. The strategy seems to be to maintain low-level warfare through the Honduras based "contras," to press economic attacks on Nicaragua and attempt to isolate Nicaragua internationally.

There were discussions on the options to fund anti-intervention work in the U.S. or send money abroad for humanitarian

aid, development projects, human rights, and organizing projects. Most funders are focusing primarily on U.S. based anti-intervention work. However a variety of reasons were discussed for sending funding abroad: (1) It is a way of repairing some of the damage the U.S. causes in the region. (2) It is encouraging to the Central Americans to realize that not all Americans support their government's policies. (3) International projects can be used as organizing tools in the U.S. (4) The U.S. dollar's purchasing power is high and the cost of many projects in other countries can provide seed money to help establish new economic models e.g., in Nicaragua.

Funders interested in joining CBWG should contact: June Makela, The Funding Exchange, 135 East 15th Street, New York, NY 10003 (202) 260-8500.

Intervention: U.S. Involvement In Central America

by Phil Hutchings, Vanguard Foundation and Jane Fischberg, Capp Street Foundation

Members of the Caribbean Basin Working Group (CBWG), a network of foundation officials and individual donors interested in Central America and the Caribbean, organized the strategy session on international affairs held during the NNG Annual Conference. The session followed the CBWG conference also at Asilomar which featured speakers on the Sanctuary Movement in the U.S.

Three resource persons made initial presentations at the Non-Intervention workshop before participants began to strategize around goals and programs in this area.

Robert Armstrong, from the North American Congress on Latin America (NACLA) and a frequent correspondent in the *Guardian* newspaper, presented a framework for discussing the meaning of "non-intervention" within the context of how the United States is meeting the challenge posed by developing nations in the Third World.

Ana Kimball, with the Oregon-based Council for Human Rights in Latin America, focused on the human rights and moral concerns that worry many Americans about the Reagan Administration's policies in Central America. One of the special aspects of her work has been to involve those interested in the problems of the region but not yet

committed to opposing U.S. intervention in Central America.

John Ruthrauff, the Director of the Philadelphia Foundation and a member of both NNG and CBWG, addressed how foundation executives can work with their boards and donors to interest them in funding projects having to do with Central America in the U.S. and in directly funding special projects in the region itself.

With most workshop participants voicing a strong political consensus against U.S. intervention in the Third World, much of the actual discussion and strategy focused more on the "nuts and bolts" of experiences on educating boards and foundation staff to the importance of international issues. Another major concern addressed was the reluctance of foundations to involve themselves in international issues, preferring to stick to "local" issues.

An informal survey of the 30 people around the room indicated that foundations and funds represented had given nearly two million dollars to Central America projects in this country and in Central America itself. Everyone agreed upon the need to increase that amount and felt that as individuals who work in the philanthropic community this was undoubtedly the most important role they could play.

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Changing Economic Priorities

by Leah Brumer, Abelard

Much of the news about economic recovery is *not* "good news" for many of NNG members' grantees. However, from this gloomy context the Strategy Session on Changing Economic Priorities developed an optimistic and forward-thinking approach to promoting economic strategies that, "... meet basic human needs and ... allow all people to fulfill their potential." Speakers brought encouraging news of community-based local economic development efforts, new coalitions organizing around economic issues and building political strategies based on their economic platforms, and generally, an opening up of the range of issues described as economics.

Based on these reports, and on their own knowledge and understanding, funders identified five important "pieces" of a progressive economic agenda:

1. **Economics from the bottom up**, and a commitment to citizen participation in policy development.
2. **Demystification of economics and the discussion of economic ideas in popular terms.** Progressives must offer their ideas for economic reform in concrete images, based on people's daily lives and experiences, and in ways that respect and build on those experiences.
3. **Linking organizing strategies to implementation.** Community-based organizing strategies must be connected to the political level, and finally to implementation, to assure that victories are protected.

4. **Building new and broader coalitions.** These coalitions must include labor, the church, the poor and minorities, but progressives must not neglect the need to build a political majority that supports economic justice.

5. **Promoting, nurturing and investing in leaders.** If these ideas are to take hold, we cannot shy away from the need to let people emerge who can articulate a progressive economic agenda in a way that captures our imagination.

Funders' strategies that emerged included:

1. **Developing new ways to measure "success."** The kind of broad and deep economic education we are calling for does not lend itself to quantification of progress and success. We must adopt a "patient strategy" and recognize that even our failures will lay the foundation for change.

2. **Crating the conditions conducive to leadership development.** This requires a new sensitivity on our parts to those

Empowerment and Enfranchisement: Funding Our Democratic Future

by Tricia Rubacky and Becky Glass, *The Youth Project*

With the introductory quote by Isabel Letelier "Optimism is not a feeling: it's a political choice," Karen Paget of the Youth Project, opened this plenary and spoke briefly about the long-term value of supporting citizen participation activity, rather than seeing its value only in the context of one year's election results. She then introduced Hildy Simmons of the Norman Foundation who discussed the role foundations had played over the last two years in contributing to increased voter participation in the political process. Hildy highlighted the formation of the Ad HOC Funders Committee on Voter Registration and their combined efforts to direct over \$4 million to voter registration efforts around the country. Hildy predicted that funder support for voter registration will continue through 1985, and expects the Ad HOC Committee to continue to play a major role.

Phil Stern spoke next, asserting his belief that the reform of money in politics should be a high priority for every progressive philanthropist. He described two particular efforts he had supported, the Center for Investigative Journalism, and Citizens Against PACs, which were intended to inform the public through ads in local newspapers of the influence of PAC funds in elections. Loni Hancock of the Shalan Foundation followed, describing Initiatives for Campaign Reform, which is advocating for limits on contributions and public financing of elections in California.

Lisa Goldberg of the Revson Foundation spoke next about the involvement of several foundations in funding ACEP (American Citizens for Effective Participation) which conducted a high visibility national paid advertising campaign on voter registration. For a total cost of \$200,000, eighteen T.V. and radio ads featuring 48 celebrities were produced and aired prior to the deadlines for voter registration around the country.

In the aftermath of the Reagan landslide election, there was concern about the measurable impact of all the voter regis-

conditions. It means expecting affirmative action practices by grantees, understanding and responding to the need to cover travel and childcare costs so that poor people can attend meetings, encouraging meetings at times that working people can participate, supporting effective new leadership training and creating the convening mechanisms from which new coalitions can develop.

tration. This election saw only a 53% voter turnout – over 80 million eligible voters did not participate. In his remarks, Rob Stein of the Forum Institute expressed the need for an evaluation of the performance of voter registration groups, suggesting that the remaining challenge for funders was to continue to support voter registration as a long term investment toward increasing participation in elections, and keeping elected officials accountable. Because many groups still experience problems with financing and planning, and tensions between groups still hamper cooperation, Rob also suggested that continued support would help build more effective organizations.

The final speaker on this plenary panel was Donna Brazile, who had spent several months working on the Jesse Jackson and Walter Mondale campaigns. With a strong call to funders to recognize existing Black-White tensions, Donna stressed the importance of involving Blacks, especially young Black leaders, in both the strategy for greater political participation, and at the local level in actually registering other Blacks. She cautioned that while the progressive base was growing among Blacks, the Democrats should not take their votes for granted.

Peace Caucus

by Meg Gage, *Peace Development Fund*

The disarmament issue did not appear on the formal agenda at the National Network of Grantmakers Conference at Asilomar. Because the subject was important to many of the funders at the conference, 25 of us met in an informal, lively caucus to discuss it. We found ourselves agreeing on three major points:

- **We are concerned about the organizational well-being of the peace movement.** Its long-range success will depend on groups' management skills – their ability to raise money, to strategize and to plan. We felt the need to fund projects which help groups to become better managed. We also reviewed programs which already teach these skills, most notably the work of the Colorado Resource Center and the Peace Development Fund's Exchange Project.

- **The value of local, grassroots organizing seemed to us more important than ever for the peace movement's success.** Much of the discussion centered on two conflicting styles of grassroots organizing for peace: the polarizing mode

on one side, identified with Saul Alinsky, which emphasizes conflict and forging the movement's unity by making a common enemy of the oppressor; and on the other side the Gandhian, nonviolent style which emphasizes conciliation, compassion for the oppressor, and opposing harmful acts without opposing the people who commit the acts.

● We hoped that the peace issue would have a more prominent place on the agenda of the next conference. As long as the nuclear danger persists, the effort to remove it will be crucial, and the effect of that effort will depend heavily on help from progressive funders.

Agriculture & Natural Resource Policy: Revising The Corporate Agenda

by Cynthia Guyer, *The Youth Project*

Seventeen funders met to become more familiar with agriculture and natural resource issues and to explore ways to expand the level of support for these issues within the funding world. Brief presentations were given by the three resource panelists: Patrick Sweeney of the Western Organization of Resource Councils; Lupe Sanchez of the Arizona Farmworkers Union; and Tom Quinn of the Wisconsin Farm Alliance. The group discussion that followed reaffirmed the importance of rural organizing to NNG's overall goals – economic and social justice. Organizers working around the country on a broad array of agriculture and natural resource issues are building important and lasting organizations in low and moderate income communities which are involving more people in the political process, challenging corporate power, and putting forward creative new public policy ideas and economic alternatives.

One of the goals of our group was to figure out how to expand the resource and funding base for rural organizing. Because this was the first time NNG funders had met specifically around their commitment to agriculture and natural resource issues, we needed the entire session to discuss our reactions to the presentations, and to make the connections between rural issues and constituencies. The common underlying consensus within our session was that rural organizing is most successful when it begins at the grassroots level and proceeds from that base into coalition activity whenever possible. We also raised and affirmed the importance of electoral organizing.

Third World Women: Building Bridges Between Needs & Resources

by Adisa Douglas-Reese, *Joint Foundation Support*

This strategy session was part of an ongoing process in which NNG members have sought to increase the financial support for women's issues and to broaden the context in which support is given. The session focused on the need to strengthen funding of third world women's project and of the participation of third world women within established women's organizations.

The workshop began with a panel of three women who described a broader context in which third world women organize and some of the problems which need to be addressed in order to increase the resources to third world women. The panelists were: Debra Harry, Native Nevadans for Political Education and Action; Ethel Long-Scott of the Women's Economic Agenda; and Lupe Guajarda of the Center for Third World Organizing. In addition to the panel, a background paper entitled "A Context for Grant-making to Native Women," prepared by Dagmar Thorpe of the Seventh Generation Fund, was made available. The session developed the following:

Goal:

To facilitate the empowerment of third world women by expanding the resources available to them.

Objectives:

1. To broaden the concept of women's issues to reflect third world women's definitions and concerns by:
 - increasing the visibility of third world women's programs through communications between funders e.g., sharing field notes, highlighting projects in a regular column in the NNG newsletter and doing more networking;
 - increasing interaction between funders and third world women's groups through funding tours and forums;
 - highlighting the importance of capacity-building and leadership development as being important goals of third world women's groups;
 - evaluating current criteria, guidelines and grantmaking processes as they relate to the review of third world women's projects; and
 - communicating openly about the funder's and group's expectations.
2. To actively address racism and sexism within grantmaking entities by:
 - increasing the participation of third world women at all levels of the grantmaking process such as boards, staff, and consultants; and

– structuring sessions within which internal racism can be surfaced and discussed.

3. To actively encourage funders to leverage more resources for third world women's concerns.

The group set up an ad hoc regional structure as a mechanism for further discussion and implementation. Four regions were identified, and participants in those regions volunteered to serve as coordinators of the follow-up. They were: Dagmar Thorpe of the Seventh Generation Fund and Maya Miller – West, Cleo Wilson of the Playboy Foundation and Jackie Schadt of the Crossroads Fund – Midwest; Dana Alston of the National Black United Fund and Helen Hunt – Northeast; and Veda Cannon of the Youth Project office in Atlanta – South. Andrea Kydd of the Youth Project's office in Washington, D.C. agreed to coordinate the follow-up effort.

The groups also decided to hold a national follow-up meeting on the funding of third world women the day before the annual conference to be held next Fall. Adisa Douglas-Reese of Joint Foundation Support agreed to coordinate this meeting. All of the members of NNG will be invited to participate in both the regional and pre-conference activities.

Third World Caucus

by Mfundu Vundla, *Funding Exchange*

Twenty-four individuals representing Black, Native American, Hispanic, Asian & Native Hawaiian people in the grantmaking community, formally constituted themselves as the Third World Caucus of the National Network of Grantmakers. This caucus will be the formal voice for presenting and sensitizing NNG to domestic as well as international Third World concerns.

Dana Alston, president of the National Black United Fund & Mfundu Vundla, program coordinator at the Funding Exchange were elected co-chairs of the caucus.

The Third World Caucus decided to make recommendations for the 1985 NNG conference. The caucus recommended that there be a plenary focusing on the interrelationship between U.S. foreign/economic policies to domestic issues. Linked to this thematic thrust the caucus recommended that workshops exploring the domestic impact of U.S. foreign/economic policies be organized to include such issues as unemployment, immigration, land & issues of self-determination, the military budget, hunger and food issues.

Health Care Crisis: Mobilizing Communities and Resources

The participants at the strategy session on health care recognize that because health is a issue that affects everyone young and old, rich and poor and crosses ethnic lines, it is a political issue that is *winable*.

The major goals of a health care campaign should be to move the "Sleeping giant" of the American population's concern for health care. It was recognized that the primary issue should be to contain the wildly escalating cost of health care *but* simultaneously insure that the quality of health care provision does not deteriorate.

Most of the participants agreed that the vision we should all be striving to reach is universal, quality health care for everyone regardless of an individual's ability to pay for it.

Among the various tactics the group discussed as methods to move toward the ability to reach our vision were:

- To educate & mobilize the public about the health care issues that affect their lives.
- To move toward a standard of set rates for all forms of health care that all hospitals would adopt.
- To organize to win back the budget cuts in the medicare and medicaid programs.
- To fund and encourage others to fund preventative health care.
- To build links with constituencies (e.g. seniors to youth, handicapped to low income.)
- To utilize the coalitions formed to move our vision thru the electoral process.

Western Funders work to Increase Support

An informal group of progressive Western funders has met over the past year to discuss the potential for increased funding of social change organizations in the Western region. At a December meeting in Seattle, the group considered taking direction from the success of the Funding Exchange, the Caribbean Basin Working Group and others in attracting participation in tours of Central America by sponsoring educational tours of our region.

The group came up with several ideas around which briefing sessions and site visits might be organized, and suggested names of some locally-based groups which could serve as resources. These trips would be designed as working sessions for foundation staff, trustees and individual philanthropists. They would follow a rigorous schedule, and would require limits on group size.

The following were suggested themes

Tribal Sovereignty Program Becomes Seventh Generation Fund

On January 1, 1985 the Tribal Sovereignty Program, formerly a Special Program of the Youth Project, emerged as a new public foundation, The Seventh Generation Fund. "Seventh Generation" refers to the Six Nations principle of assessing the impact of present decisions to prevent irreparable harm to the future seven generations.

Under the leadership of its founder, Daniel Bomberry, the fund is committed to preventing the wanton exploitation of tribal human and natural resources, protecting tribal and treaty rights to life, land, and water; and strengthening of Indian communities through the rebuilding of tribal economies.

A new Program in Economic Development has been established, as part of the Seventh Generation Fund, emphasizing local renewable resources and human skills to provide basic goods and services for Native communities.

The Fund provides seed grants for emerging organizations, technical assistance, and assistance with supplemental fundraising. It also publishes the award-winning quarterly magazine *Native Self-Sufficiency*.

For more information, or to request an Annual Report and application and guidelines, contact the Seventh Generation Fund, P.O. Box 10, Forestville, CA 95436 (707) 887-1559.

and projects for the funder trips:

- The impacts of military spending in the west (visits to Western Solidarity & Citizen Call);
- Immigration and border economic development (visits to Arizona Farm Workers & La Juer Obrera);
- The Nuclear Cycle in the west (visits to Smoke River Alliance & Southwest Research and Information Center);
- Local economic development (visits to Pacific Fisheries & North Coast timber groups);
- Struggles for self-determination (visits to Western Shoshone National Council & Women of All Red Nations).

The Western funders group asks interested NNG members to contact Leah Brumer at the Abelard Foundation (222 Agriculture Bldg, 101 The Embarcadero, San Francisco, 94105.) If your responses are favorable, this group will work on organizing a pilot tour. Members are encouraged to suggest additional issues not on this list.

Susan Silk's Closing Comments On Asilomar

by Peter Jensen,
McKenzie River Gathering

Susan Clark Silk, executive director of the Columbia Foundation in San Francisco, wrapped up the 1984 NNG Conference in Asilomar by reacting to the keynote address and strategy sessions within the context of Columbia's funding interests in human rights, peace and urban communities. One of NNG's roles, she said, is "increasing the interaction between funder and activist communities by convening and building coalitions." She stressed that NNG was an especially good vehicle for "inviting people into the progressive funding world." This conference highlighted two members of NNG are "working toward being explicit about the enduring values we share."

Building on the report of the Third World Women's Strategy Session, Susan reminded us that "if we are serious about change, we must form global coalitions. People have to listen to some really hard things, and NNG encourages these kinds of deep encounters." Using her own feelings about the 1984 elections as an example, Susan summed up what the network is all about. At first, she said she felt "like a true outsider wondering if (the election results) were really what the electorate wants." The NNG conference helped to reverse those feelings she said. The keynote speaker, Ron Dellums, "is a patriotic American in touch with enduring values of America - the others are off track." At the conference, Susan said she "felt in touch with the central definitions of American idealism. It is the others who have lost their way."

Working Group On Funding Lesbian and Gay Issues

The Working Group on Funding Lesbian and Gay Issues sponsored a viewing of the film *The Life and Times of Harvey Milk*. The sixty plus NNG members present at the viewing were uniformly moved by this excellent documentary depicting Harvey Milk's rise to political power in San Francisco, his assassination, and the subsequent reaction of the San Francisco community to his death. Following the film, the participants discussed the political ramifications of the activities and reaction to those activities. The documentary, which has been nominated for an Academy Award, will also be shown at the Council on Foundations meeting in April.

1985 Conference

Planning for the 1985 NNG Conference is now underway. The conference will be held in the Southeast, hopefully in October. Further details on the exact date and location will be announced soon!

A committee of 20 people have already expressed a desire to plan and coordinate activities for the conference. At an informal lunch meeting in New York on January 11, "Building a Progressive Majority" emerged as a theme for the conference. Foreign policy, domestic issues, citizen participation, the economy, grassroots strategies, education, anti-racism and human rights and labor issues are among the topics being considered for the agenda.

A full meeting of the Conference Planning Committee is scheduled for March 18 in New York. The purpose of this meeting is to build a tentative agenda, allowing the conference planners to immediately secure workshop leaders and resource persons for the conference.

The Committee welcomes any comments, recommendations of resource people, offers to assist, etc. We also request that any groups wishing to hold meetings in-advance-of or immediately following the conference, please inform us immediately so the conference facility can be reserved. Contact Hildy Simmons at (212) 759-7185 or Midge Taylor (404) 577-3178.

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Strategy session participants enjoyed the chance to talk about international questions with peers from around the country in a way that is often impossible within their own foundations, although many expressed frustration that there are few local structures in either NNG or CBWG that can sustain any follow-up or to continue the development of the dialogue on international funding beyond yearly national conferences.

Suggested ideas for continuing work around Central America included:

- NNG participation in the Peace Funders Group meeting about Central America and the relationship to war/peace and disarmament concerns;
- More Funders and Foundations Tours to Central America;
- Time set aside at future NNG meetings and conferences for workshops on international questions;
- That CBWG have an affinity relationship to the NNG since many foundation people are members of both

The Guide Gets A New Name And Is Almost Ready

On February 2, 1985, NNG's advisory committee working on the second edition of *The Grantseekers Guide* announced a name change. The second edition will formally be known as *Grantseekers Guide: A Funding Source Book*, a new and expanded edition. The book is expected to be ready for distribution in time for the Council on Foundation's meeting in April.

The second edition of the *Guide* describes more than 160 progressive funders including their application procedures. More than 70 of these funders are new additions to the book and did not appear in the first edition when it was published in 1981. It also includes new chapters on the history of foundation support for progressive social change, church funding, and economic development activities as an alternative to grant-seeking. Furthermore, a much sought after index by grantmaker's funding priorities, has been included.

The book will be available by mail order or from your favorite bookstore for \$14.95 in paperback and \$19.95 in hard cover, including postage and handling. Mail Orders are now being accepted and should be addressed to Moyer-Bell, Ltd., c/o Kraus Reprint, Route 100, Millwood, NY 10546. All orders must be prepaid, with checks or money orders made payable to Moyer-Bell. A 10% discount is available on purchases of 25 or more copies, and there is a 20% discount on order of 100 or more copies. Flyers and mail order forms will be available in mid-March.

groups.

- That a list of participants from this workshop be made available to funders and foundation staff in the regions and localities where NNG and CBWG are active.

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the membership committee is producing an NNG membership directory. The membership committee needs your help in drafting letters, making phone calls, designing the directory, double-checking names and addresses, and thinking of a new "NNG logo". (Prize offered for best logo!) If you have any time you'd like to give to NNG's membership - even a couple of free hours - call Lisa Goldbert (212) 935-3340 or Geri Larkin (313) 238-5651.

GRANT SEEKERS GUIDE

FUNDING SOURCEBOOK

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NATIONAL NETWORK OF GRANTMAKERS

JILL SELLOW, EDITOR

If you would like flyers to mail to your grantees, or have other questions, contact Jill Shellow, editor, *Grantseekers Guide*, 1471 Harvard Street, NW, Washington, DC 20009 (202) 234-0064.

Upcoming Conference Of Women's Funds

The first national conference of women's funds will be held in Washington, D.C. on April 20-22, 1985, immediately preceding the Women and Foundation/Corporate Philanthropy annual meeting. It is hoped that board, staff and volunteers from all public charity women's funds - at all levels of development and operation - will attend in order for a representative national association to emerge. Seed funds for the conference are being provided by the Skaggs Foundation and the Norman Foundation. For further information, contact Kate McQueen, National Committee for Responsive Philanthropy, 2001 S Street, N.W., Suite 620, Washington, D.C. 20009 (202) 387-9177.

CHD Celebrates Its 15th Anniversary

The Campaign for Human Development has made over 2,000 grants to low-income social change organizations in the past 15 years. On August 11-15, CHD will hold a 15th year celebration in Collegeville, Minnesota, to which all the funded projects are invited. Members of the Network will receive special invitations as well and are encouraged to attend. Mark your calendars. You won't often get a chance like this to meet so many different grassroots organizations all in one place! For more information call or

Executive Director Position Open

The Youth Project is currently seeking qualified applicants for the position of Executive Director. Responsibilities include fundraising and long-range development, program direction, and administration and fiscal management. Applicants should have a demonstrated ability at fundraising, experience in institutional

management, and a knowledge of social change organizations and strategies.

Salary is negotiable and qualified applicants should submit resumes with three references to c/o Search Committee The Youth Project, 1555 Connecticut Avenue, NW, Washington, DC 20036. Deadline: April 1, 1985.

write Doug Lawson, CHD, 1312 Mass. Avenue, N.W., Washington DC 20009. (202) 659-6650

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The following items are most descriptive of the grantmaking organization with which I am associated and my role within that organization:

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| <input type="checkbox"/> Staff | <input type="checkbox"/> Trustee | <input type="checkbox"/> Individual Philanthropist |
| <input type="checkbox"/> Independent Foundation | <input type="checkbox"/> Corporate Foundation | <input type="checkbox"/> Corporate Giving Program |
| <input type="checkbox"/> Religious Giving Program | <input type="checkbox"/> Grantmakers Service | <input type="checkbox"/> Government Grantmaking Program |
| <input type="checkbox"/> Other (Please specify) _____ | Program | |

Send to: **The National Network of Grantmakers**
2000 "P" Street, NW, Suite 410, Washington, D.C. 20036

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